



PROCUREMENT OPEN HOUSE

May 22, 2025

WELCOME and INTRODUCTIONS

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Melanie Richardson
Interim Chief Executive Officer



Richard Santos, District 3
2025 Board Vice-Chair

WELCOME and INTRODUCTIONS

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Tina Yoke
Chief Operating Officer
Administrative Services



Tony Ndah
Deputy Administrative Officer
General Services Division

Agenda

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- Why this event?
- Upcoming Procurement Opportunities
- Doing Business with Valley Water
- Question and Answer Session
- Networking

Construction Contracts Opportunities

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Project Name	Advertisement/ Bid Opening	Anticipated Construction
Stevens Creek - Evelyn Fish Passage Project Construction Cost Estimate: \$5M - \$7M	Advertisement: April 2025 Bid Opening: June 4, 2025	July 2025
South Babb Creek Mitigation Project Construction Cost Estimate: \$1.4M - \$1.8M	Advertisement: April 2025 Bid Opening: June 11, 2025	July 2025
Calabazas Creek Erosion Repairs Project, Miller Avenue to Bollinger Road Construction Cost Estimate: \$1M - \$1.2M	Advertisement: May 27, 2025 Bid Opening: June 25, 2025	September 2025
Palo Alto Tide Gate Seismic Retrofit & Rehabilitation Phase 1 Project Construction Cost Estimate: \$2.1M - \$2.9M	Advertisement: May 27, 2025 Bid Opening: July 2, 2025	September 2025
West Pipeline Inspection & Rehabilitation Phase 2 Project Construction Cost Estimate: \$18M - \$27M	Advertisement: June 24, 2025	October 2025

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Construction Contracts Opportunities

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Project Name	Advertisement/ Bid Opening	Anticipated Construction
Coyote Creek Flood Protection Project Construction Cost Estimate: \$100M - \$130M	Advertisement for Prequalification: July 2025 Advertisement for Construction: January 2026	May 2026
Penitencia Water Treatment Plant Residuals Management Project Construction Cost Estimate: \$40M - \$50M	Advertisement: August 2025	Fall 2025
Anderson Dam Seismic Retrofit Project Construction Cost Estimate: \$1.2B - \$2B (Pre-qualified Prime Contractors)	Advertisement: August 2025	Summer 2026
East Pipeline Inspection & Rehabilitation Phase 1 Project Construction Cost Estimate: \$7M - \$10M	Advertisement: October 2025	January 2026
Almaden Valley Pipeline Replacement Project Construction Cost Estimate: \$40M - \$50M	Advertisement: October 2025	January 2026

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Construction Contracts Opportunities

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Project Name	Advertisement/ Bid Opening	Anticipated Construction
Upper Berryessa Creek Off-Site Mitigation Planting Project Construction Cost Estimate: \$2.5M - \$2.8M	Advertisement: December 2025	April 2026
Sunnyvale East and West Channels Project Construction Cost Estimate: \$45M - \$50M	Advertisement: January 2026	May 2026
Guadalupe River Erosion Repair Project, Malone Road & Blossom Hill Road Construction Cost Estimate: \$3M - \$5M	Advertisement: January 2026	June 2026
San Jose Purified Water Project (SJPWP) Phase 1 - Pilot Facility Construction Cost Estimate: TBD	Advertisement: December 2026	June 2027
Vasona Pump Station Upgrades Project Construction Cost Estimate: \$45M - \$48M	Advertisement: Spring 2027	Summer 2027

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Professional Services Opportunities

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PlanetBids No.	Solicitation Title	Estimated Publish Date	Proposal Due Date
TBD	Owner Controlled Insurance Program (OCIP)	Summer/Fall '25	TBD
VW0473	Design Services for Demonstration Facility for the Purified Water Project	Summer/Fall '25	TBD
TBD	On-Call Biological Services	Summer/Fall '25	TBD
TBD	On-Call Support Services for Maximo	Summer/Fall '25	TBD
TBD	Weather Forecasting	Summer/Fall '25	TBD

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Professional Services Opportunities

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PlanetBids No.	Solicitation Title	Estimated Publish Date	Proposal Due Date
TBD	Stream Forecasting Using Machine Learning	Summer/Fall '25	TBD
TBD	Web Development and Hosting Services for Environmental Data	Summer/Fall '25	TBD
TBD	Water Conservation Services & Assessment Program	Summer/Fall '25	TBD
TBD	SCADA Master Plan Implementation Project	Summer/Fall '25	TBD
TBD	Distribution System Master Plan Implementation Project	Summer/Fall '25	TBD

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Professional Services Opportunities

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PlanetBids No.	Solicitation Title	Estimated Publish Date	Proposal Due Date
TBD	On-Call Environmental Planning & Permitting for Canal Related WS & WU Projects	Summer/Fall '25	TBD
TBD	Space Planning Services	Summer/Fall '25	TBD
TBD	Facilities Condition Assessment	Summer/Fall '25	TBD
TBD	Selection & Implementation Services for Expense Management System Project	Summer/Fall '25	TBD
TBD	Grants Management System	Summer/Fall '25	TBD

Purchasing Opportunities

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PlanetBids No.	Solicitation Title	Publish Date	Proposal Due Date
VW0581	As needed Lead Paint Abatement Services	May 2, 2025	May 30, 2025
VW0579	Hazardous Waste and Material Collection Services	May 20, 2025	June 20, 2025
VW0585	Goat Grazing Services	Late May 2025	Late June 2025
VW0582	SVAWPC Reverse Osmosis Membrane Elements	Late May 2025	June 26, 2025
VW0584	Purchase of 30-Inch Valve - Almaden Dam	Late May 2025	Late June 2025
VW0586	Temporary Staffing Services	August 2025	Early October 2025
TBD	As-needed Crane Testing and Maintenance Services	August 2025	TBD
TBD	As-needed Scaffolding Services	August 2025	TBD
TBD	As-needed Traffic Control and Flagging Services	August 2025	TBD
TBD	Microwave Equipment Installation	Late 2025	TBD

Pre and Post Award Requirements

Registration in **PLANETBIDS** <https://vendors.planetbids.com/portal/48397/portal-home>

Contracting Requirements

- ◆ Insurance
- ◆ Bonds
- ◆ Current Department of Industrial Relations (DIR) Public Works Contractor Registration
- ◆ Contractors State License Board (CSLB) for the type of work being performed

Labor Compliance

- ◆ Public Works Requirements
- ◆ Valley Water Project Labor Agreement (PLA)

Local Business Enterprise Preference

Valley Water offers a preference credit on bids for goods and qualifying services to local businesses.

- A local business has a principal business office operating legally within Santa Clara County, or a regional, branch or satellite office with at least one full-time employee located in Santa Clara County.
- A Local Business Declaration Form will be included in the solicitation documents for qualifying procurements.
- A current valid business tax certificate must be attached to the Declaration Form

Local Businesses Evaluation Preference

- 5% off low bid for Construction and Goods
- 5% evaluation preference for all eligible Professional Services

Small Business Enterprise Outreach Program

Evaluation Preferences

CONTRACTING FOR CONSTRUCTION WHEN LOW BID IS \$3M OR LESS

CATEGORY OF BIDDER	PREFERENCE
Bidder is an SBE	5%
Bidder is not an SBE and has:	
a. Subcontracted 50% to 100% of work to SBE firms	5%
b. Subcontracted 40% to 49% of work to SBE firms	4%
c. Subcontracted 30% to 39% of work to SBE firms	3%

CONTRACTING FOR CONSTRUCTION WHEN LOW BID IS \$3M OR MORE

CATEGORY OF BIDDER	PREFERENCE
Bidder is an SBE	\$150,000
Bidder is not an SBE and has:	
a. Subcontracted 50% to 100% of work to SBE firms	\$150,000
b. Subcontracted 40% to 49% of work to SBE firms	\$120,000
c. Subcontracted 30% to 39% of work to SBE firms	\$90,000

CONTRACTING FOR PROFESSIONAL SERVICES

CATEGORY OF PROPOSER	PREFERENCE
Proposer is an SBE	5%
Proposer is not an SBE and has:	
a. Subcontracted 50% to 100% of work to SBE firms	a. 5%
b. Subcontracted 40% to 49% of work to SBE firms	b. 4%
c. Subcontracted 30% to 39% of work to SBE firms	c. 3%

IMPORTANT: Valley Water will only accept California Department of General Services (DGS) Small Business Certifications.

Small Business Enterprise Outreach Program

Good Faith Efforts (GFE)

Three Required GFE Actions

☐ SUBDIVIDE WORK

- Some Examples of How to Subdivide Work

- ☐ Conduct a thoughtful analysis on how to break up the work
- ☐ Conduct market research on SBEs in the area capable of doing the work
- ☐ Attend the pre-bid meeting and ask questions about the work

☐ OUTREACH

- Some Examples of How to Outreach to SBEs

- ☐ Advertise your project to trade association publications
- ☐ Call and email SBEs and log your conversations

☐ FOLLOW UP

- Some Examples of How to Follow Up with SBEs

- ☐ Help SBEs secure bonding, lines of credit, insurance
- ☐ Make sure the SBEs understand the project
- ☐ Negotiate project costs in good faith

QUESTIONS



Thank You for Attending!

For more information on how to do business with Valley Water,
please scan this QR code

For Construction Contracting and
Support Email:
scvwdplanroom@valleywater.org



For Purchasing
Email: Purchasing@valleywater.org

For Consultant Contracts
Email: ccsvw@valleywater.org



Valley Water

Clean Water • Healthy Environment • Flood Protection