

## Letter from Partners

As the climate and biodiversity crises intensify, venture capital emerges as a potent force poised to reverse the current trajectory. The surge in ClimateTech investments over this decade underscores the sector's potential to deliver transformative solutions.

While committed to science-based targets, Regeneration.VC strives to go beyond greenhouse gas emissions reductions by targeting innovative approaches seeking to restore our biosphere. Consumer industries and associated supply chains play a central role in meeting global targets, yet venture capital has overlooked their potential. Our strategy emphasizes circular production and regenerative design, tapping into a potential \$100 trillion investment landscape over the next three decades.

Last year, we debuted our impact report and introduced the Regenerative Evaluation Gauge (REG) in line with global ecological and social standards. Through REG, we assess and refine the holistic impact of our portfolio. Our regular updates reinforce the groundbreaking work of the founders we support, aiming towards a more resilient, sustainable, and healthy economy. We're firmly anchored in our commitment to scale Consumer ClimateTech globally and are grateful to our partners and the dedicated teams advancing our mission daily.

Sincerely, **Regeneration.VC Team** 



1. Regeneration.VC Mission and Vision	
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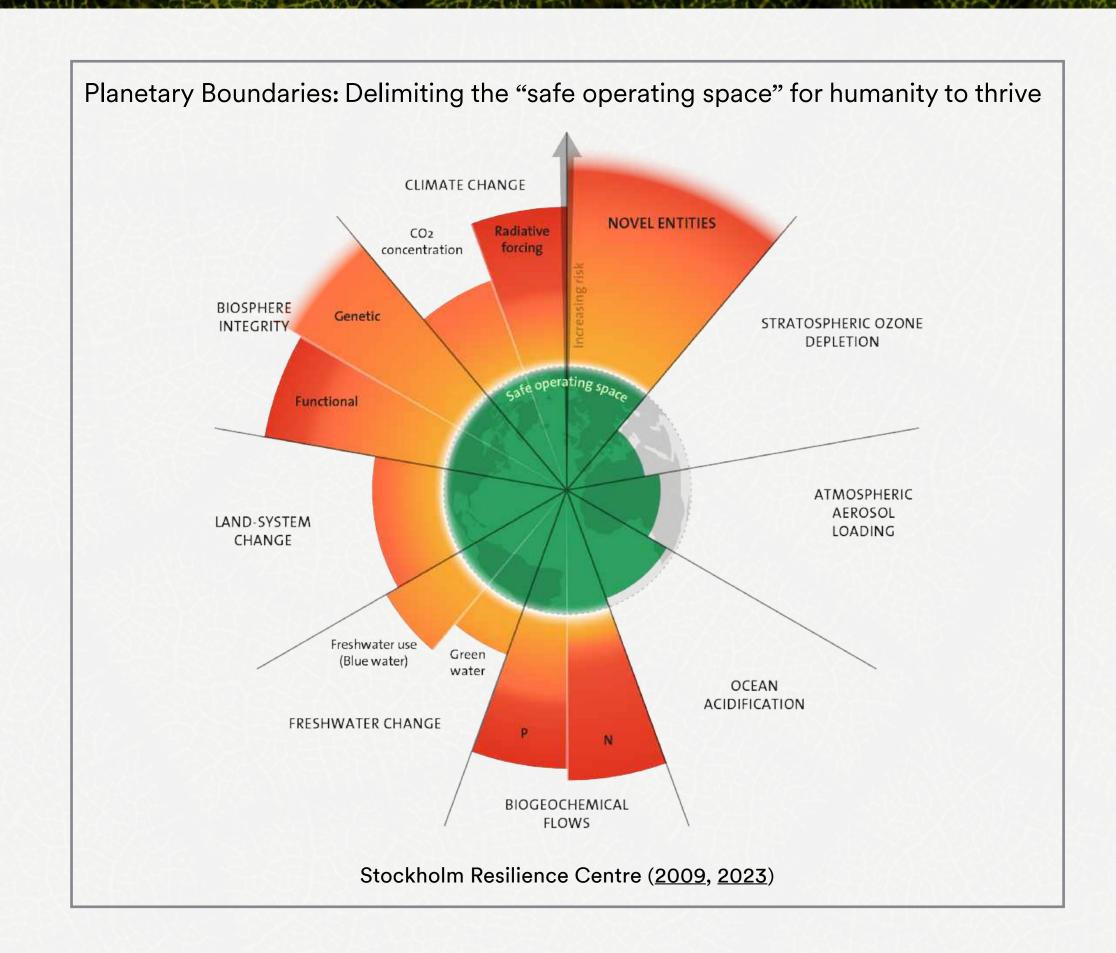
# Venture Capital Enabling Planetary Regeneration

The opportunity to reimagine and redesign consumption in service of the planet

As we continue into the Anthropocene epoch, the consequences of unfettered production and overconsumption are evident. Six of the nine planetary boundaries have been transgressed, and forecasts point to the breaching of the 1.5C threshold before 2030.

The current crisis offers humanity an unprecedented opportunity, poised to yield innovations that will reshape our way of living. The <u>question</u> for our century stands: How can we design for thriving people in thriving ecosystems, while respecting the wellbeing and health of the whole planet?

Using ozone depletion as an example, successfully brought back into the "safe operating space" through global commitment and action, there is hope to reverse these trends. Regeneration.VC harnesses the power of venture capital's agility, innovation, and network effects to innovate toward the vision of consumer industries operating in harmony with the planet and respecting the wellbeing of all.





# Transforming Consumption to Regenerate Our Planet

Destructive consumer industries threaten our planet, meanwhile Circular and Regenerative solutions can shift the paradigm



# 100B tons of virgin material

are extracted from Earth's natural capital stocks

Circle Economy



# 70% of global GHG emissions

stem from conventional material production and consumption

Circularity Gap Report



# 93% of materials produced

pollute natural ecosystems, including "landfills"

Circle Economy

# 30% of material extraction and use

reduced while still fulfilling people's needs through circular economy ClimateTech

Circularity Gap Report



avoided or abated through circular economy ClimateTech innovation

Accenture



resolved through Consumer ClimateTech solutions

**UN Environment Program** 





Our mission is to reimagine consumer industries, delivering healthy economic and environmental outcomes.



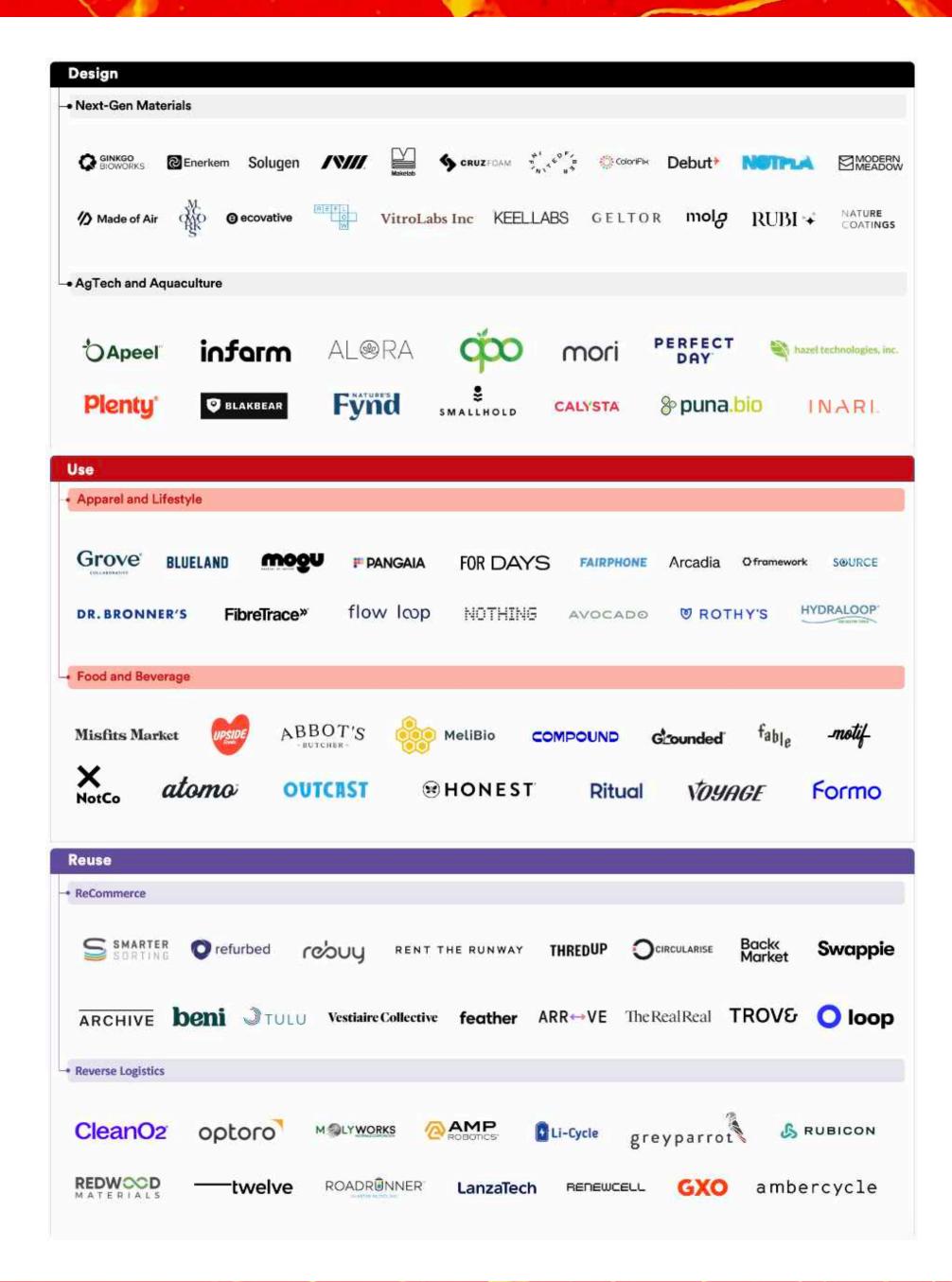
Timberland X PANGAIA

# The Rise of Consumer ClimateTech

In 2021, Regeneration.VC was established to Supercharge Consumer-Powered Climate Innovation. At the underfunded intersection of Consumer Industries and ClimateTech, we target a multi-trillion-dollar market capable of addressing up to 45% of greenhouse gas emissions and 90% of biodiversity deterioration. This brief defines 'Consumer ClimateTech' as the next chapter of materials, brands, and recovery systems necessary to progress global environmental efforts, realize outsized economic potential, and provide for future generations of conscious consumers.

Consumer ClimateTech comprises hardware and software companies generating meaningful environmental impact in and around consumer industries. Through a focus on the life cycle of material flows, this emerging field is retooling global supply chains in harmony with climate and resource considerations. This sector of innovation consists of three interdependent themes: Design, Use, and Reuse.

Read the complete published position paper **HERE** 





# Investing in MultiTrillion Markets Driving Circularity

Rebuilding global supply chains through advanced manufacturing, applied materials science, and reuse technologies

# DESIGN | \$2.7T

Novel materials harnessing advanced manufacturing techniques

AgTech & Aquaculture



Next-Gen Materials



USE | \$4.6T

Brands-as-a-showroom for applied materials science innovation

Apparel & Lifestyle



Food & Beverage



REUSE \$1.3T

Circular economy approaches that repurpose used products and materials

ReCommerce



Reverse Logistics





# How We Measure: Regenerative Evaluation Gauge

The Regenerative Evaluation Gauge (REG) is a framework and analytics system harmonizing ESG, circular, and regenerative metrics, tools, and methodologies to assess, measure, monitor, and report on the potential of early-stage investments while generating value-add opportunities.

Pulls from 150+ Frameworks and 5000+ metrics and data points from open-source and commercial databases

REG is applied during the investment process to assess the circular and regenerative potential of investment opportunities and post-investment to supercharge them through quarterly monitoring and annual reporting structures

External verification and third-party review processes established

#### REG looks to international standards including:



















# REG Themes

Measuring to restore the health of our biosphere



## Waste

Generated, diverted, avoided and upcycled



# Toxics

Chemical usage and ecosystem health

3 GOOD HEALTH
AND WELL-BEING















**GHG** emissions scope 1-3



Human health, safety, labor, equity and DEI







# Water

Materials

Land use, resource

extraction and use

Water use, management and reutilization





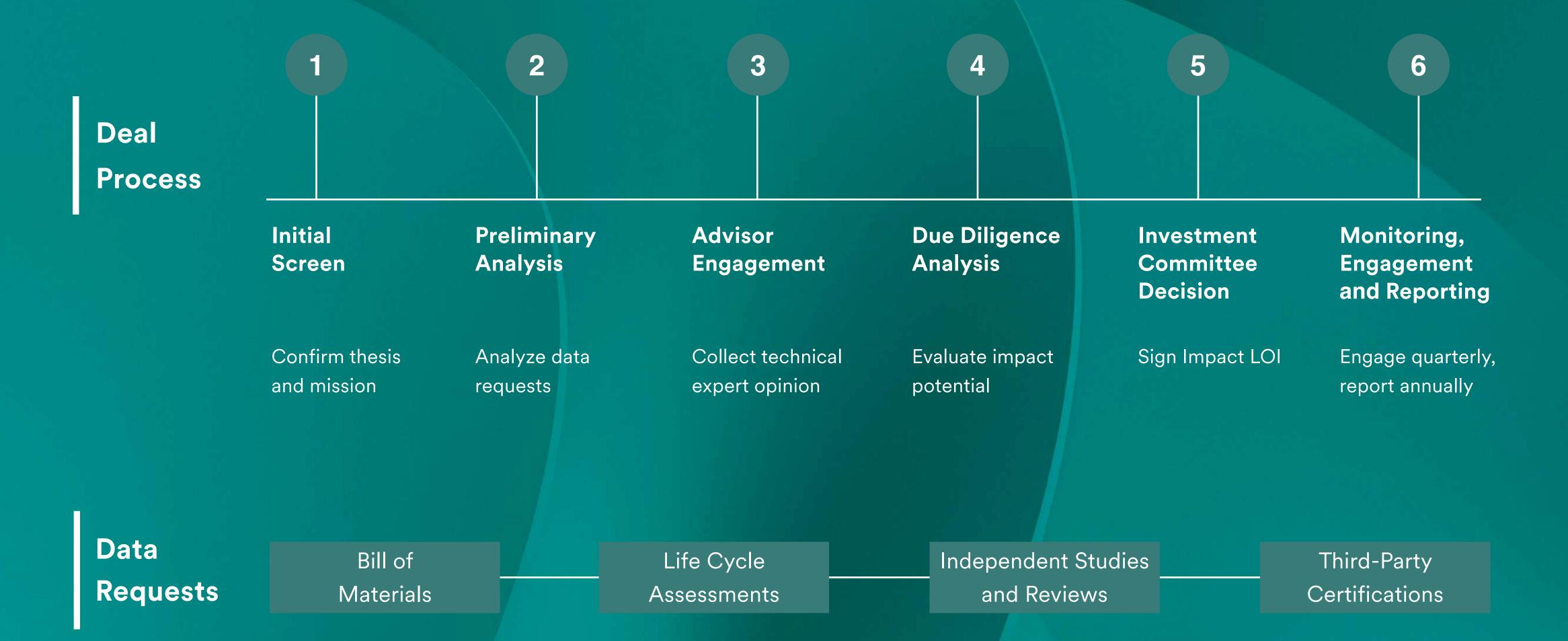








# REG Integration Throughout the Investment Process



# X

# Impact Report Highlights

Awarded Impact Assets 50 2023 Emerging Impact Manager

Expanded portfolio to 14 companies across 4 continents

308M kg of CO2e avoided

451M lbs pounds of waste diverted and avoided

>50% of portfolio has female-identifying leadership





# Regeneration.VC Team



Greta Bertozzini

Analyst



Olivia Dell
Partner



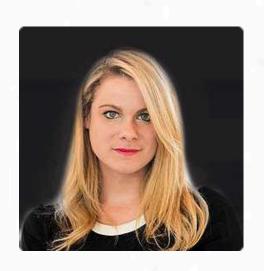
Dan Fishman

General Partner



Destana Herring

Associate



Katie Hoffman

Partner



David Levine
Partner



Maria Llambias

Director of Fund

Operations



Michael Smith

General Partner



Tom Sturgess
Chairman
Investment Committee



# Advisory Board

Our Advisors work hand-in-hand with our management team to unlock value across our portfolio

# Design



P&G

**Dr. Marta Pazos**Advisor

"It is exciting and important to apply decades of materials science and formulation intelligence into investment action and portfolio engagement."

## Use



EARTH ALLIANCE

**Leonardo DiCaprio**Strategic Advisor

"We need forward-thinking approaches that perform measurably better for our planet. It's time for people to feel good about their purchases and for businesses to meet that challenge."

## Reuse



McDONOUGH INNOVATION

# William McDonough Strategic Advisor

"Regeneration.VC is supporting Cradle to Cradle-inspired commerce to enhance the Circular Technosphere, where materials return to supply chains, and the Regenerative Biosphere, where materials can safely return to living ecosystems."



Dr. Bill Peck



Gen. Wesley Clark

Wesley K. Clark & Associates, LLC



Reyna Bryan





Petra Nĕmcova

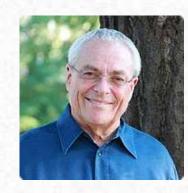




Tue Mantoni



Stephen Badger



**Gary Petersen** 





Kunaal Patawari



Johann Boedecker

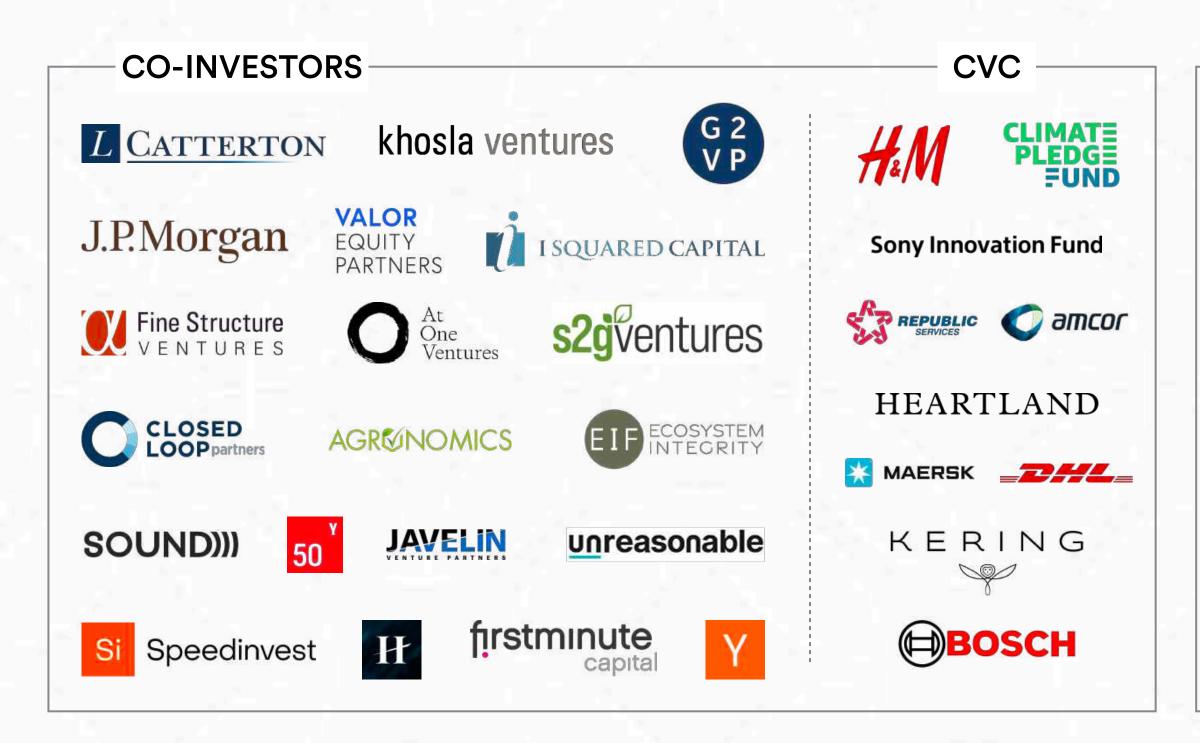


PENTATONIC®



# Our Growing Community

Our fund and portfolio companies are collaborating with best-in-class ecosystem partners







# Towards a Circular and Regenerative Portfolio

From tackling the global waste and toxics crises to reducing resource extraction and drawing down GHG emissions, our portfolio teams are accelerating the transition to a circular and regenerative economy.

"Regeneration.VC is supporting Consumer ClimateTech to enhance the Circular Technosphere, where materials return to supply chains, and the Regenerative Biosphere, where materials can safely return to living ecosystems."

William McDonough, Regeneration.VC Strategic Advisor



# Portfolio Overview

Our materials, brands, and technologies are reshaping consumer industries in harmony with the biosphere, click to browse















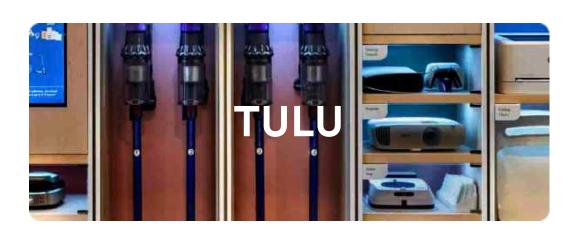






















## CleanO2

# Sequestering and repurposing building CO<sub>2</sub> emissions into consumer-facing branded products

Initial Investment	2021
Stage	Seed
Investment Theme	Reuse
Verticals	Upcycling, Formulation, Personal Care
HQ	Calgary, Canada
CleanO2   CarbinX	<u>Tech</u> In the News - <u>Forbes</u>

#### **OPPORTUNITY**

- Global HVAC market was valued at <u>\$150B</u> in 2022
- HVAC systems are the <u>most consuming</u> buildings' energy services worldwide
- Repurposed captured CO2 market is estimated to reach \$70B by 2030 and \$550B by 2040
- Uncontrolled discharge of <u>surfactants</u> into freshwater can cause eutrophication and soil health damage

#### **SOLUTION**

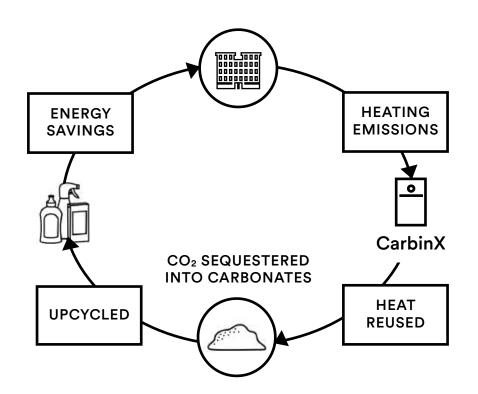
- Patented carbon capture unit ("CarbinX") transforms
   HVAC emissions into non-toxic carbonates,
   delivering consistent carbon sequestration, storage,
   and utilization
- The green chemical byproduct is upcycled into highmargin household industrial products (soaps, shampoo, etc.)
- Radisson Blue is the first hotel to use the CarbinX

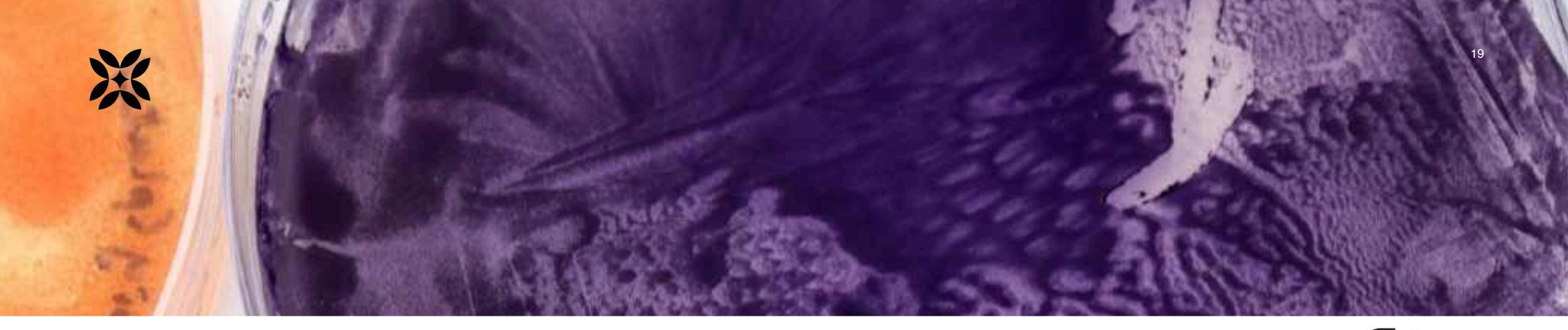
#### **IMPACT PROFILE**

**97%** Recycled materials to produce a CarbinX unit

~7k Kg of CO2e sequestered per unit (equivalent to 300 trees)

~24% Net reduction in building emissions with Clean O2's CarbinX unit







# Minimizing the environmental impact of industrial dyeing by replacing chemistry with biology at every step in the process

Initial Investment	2022
Stage	Series B
Investment Theme	Design
Verticals	Dyes, Advanced Manufacturing, Fibers
HQ	Norwich, United Kingdom
Colorifix	In the News - <u>Bloomberg</u>

#### **OPPORTUNITY**

- Global dyes and pigments market is estimated at \$36B and projected to reach \$46B by 2028
- Textiles use 25% of all chemicals produced globally
- 60% of all dyes are AZO dyes and 60-70% of all AZO dyes are found to be poisonous and carcinogenic
- Dyeing processes release hazardous chemicals into waterways with ~200,000 tons of dye (\$1B) lost to effluents ever year

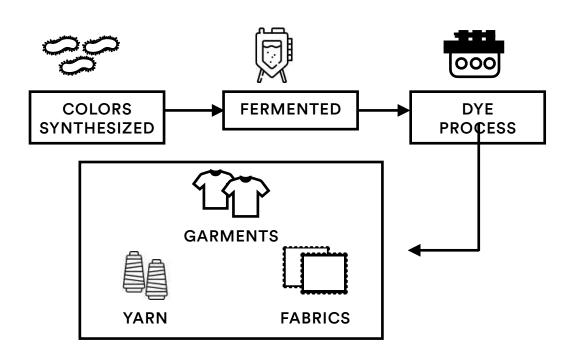
#### **SOLUTION**

- Patented synthetic biology process using engineered microbes and bacterial fermentation to deposit natural pigments onto fabrics
- Transforming textile dyeing processes to reduce resources, emissions, and waste streams
- Released "<u>DNA T-Shirt</u>" line with Vollebak

#### **IMPACT PROFILE**



77%	Decrease in water consumption
80%	Reduction in chemical use
53%	Decrease in energy consumption
53%	Decrease in energy consumption









Cruz Foam | White Paper

# Transforming aquaculture waste streams into a certified compostable Styrofoam<sup>TM</sup> alternative

Initial Investment	2021
Stage	Seed
Investment Theme	Design
Verticals	Biopolymers, Upcycling
HQ	Santa Cruz, CA

In the News - CNBC

#### **OPPORTUNITY**

- Global foam market is estimated at \$135B and foam packaging market at \$17B
  - Petrochemical manufacturing creates the largest hazardous waste generation in the U.S.
- PS is banned in 8 U.S. states including New\_York
   (2022) and Colorado (2024) and cities across
   California (2023)

#### SOLUTION

- Chitin-derived, non-toxic and certified-compostable polystyrene alternative (Styrofoam™)
- At end-of-life, <u>studies</u> demonstrate applications for anaerobic digestion and plant growth as soil amendment
- Partnering with Atlantic Packaging and launched cold-chain product <u>Cruz Cool™</u> and e-commerce <u>Cruz Wrap™</u>

#### **2022 IMPACT OUTCOMES**



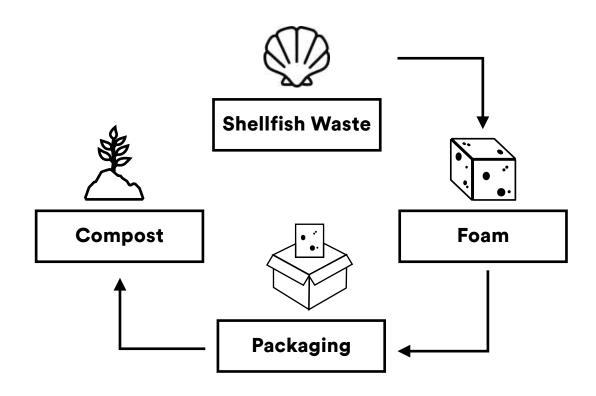




97.9% Biodegradation rate

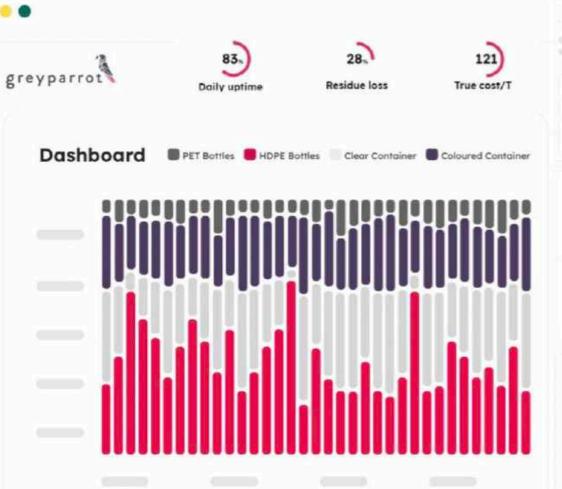
**62M** Kg of CO2e avoided

76M Lbs of PS waste avoided



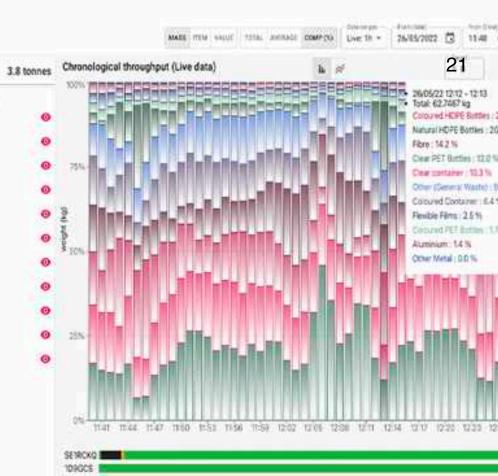
<sup>\*</sup> Test <u>results</u> demonstrate the product to biodegrade within 60 days













Al-powered household waste analytics enabling data-driven circular material recovery

Initial Investment	2022
Stage	Series A (Extension)
Investment Theme	Reuse
Verticals	Reverse Logistics, Household
HQ	London, United Kingdom
<u>Greyparrot</u>	In the News - <u>Business Insider</u>

#### **OPPORTUNITY**

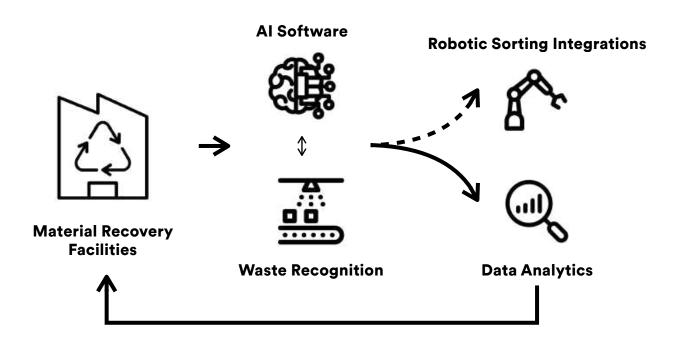
- Digitizing the \$1.6T waste management industry
- ~75% of 2B tons of municipal solid waste produced annually is not safely managed
- Landfills are a top source of <u>hazardous waste</u> in the U.S., with leachate containing over 200 different contaminants (microplastics, heavy metals, etc.)

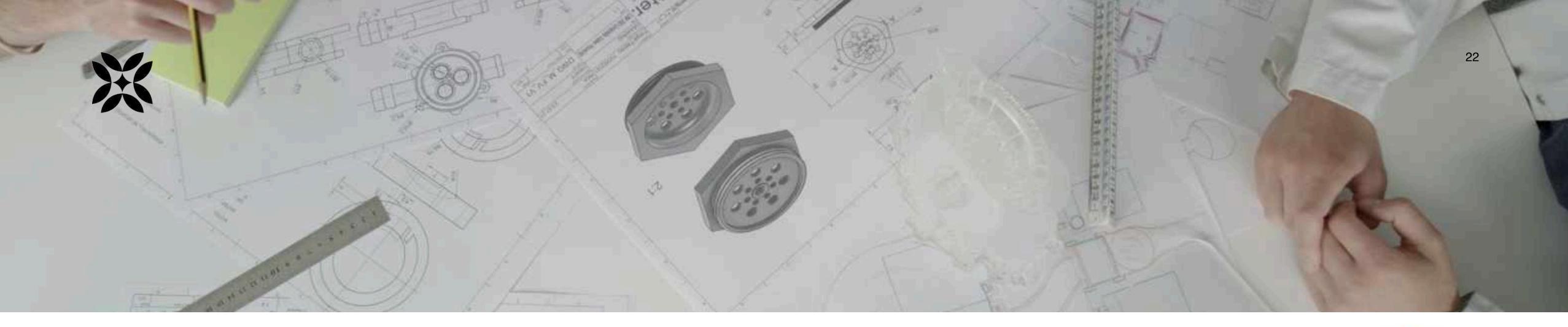
#### **SOLUTION**

- AI-powered waste analytics platform creating transparency and accountability
- Real-time identification of  $\underline{65+}$  waste categories with +95% accuracy
- Recognizes 86 Mt recoverables per unit weekly
- Partnering with leading waste managers including Biffa, Veolia, Suez, Viridor, A2A

#### **2022 IMPACT OUTCOMES**

30B Waste objects recognized
 375M Lbs of waste diverted
 227M Kg of CO2e avoided





# Matter.

Pioneering hardware technology solutions to capture, harvest and repurpose microplastic pollution

Initial Investment	2023
Stage	Series A
Investment Theme	Reuse
Verticals	Reverse Logistics
HQ	Bristol, United Kingdom
<u>Matter   Impact Report</u>	In the News - <u>Outlet</u>

#### **OPPORTUNITY**

- \$2T TAM by 2030 across <u>domestic</u> and <u>industrial</u>
   laundry, <u>wastewater</u> and <u>textile</u> production markets
- <u>171T</u> pieces of microplastic in water streams
- <u>74,000+</u> particles of microplastics consumed per person every year
- In 2019, plastics accounted for <u>3.4%</u> of global GHG emissions (more than the aviation industry)
- Plastic pollution will cost society <u>\$7.1T</u> by 2040

#### **SOLUTION**

- Patented filtration hardware captures microfiber particles and uses a self-cleaning "regeneration" mechanism to eliminate replacement filters
- Follow Cradle to Cradle principles in design thinking and is working towards Cradle-to-Cradle certification for products and B Corp status as a company

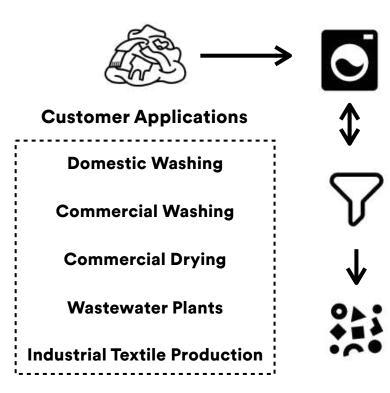
#### **IMPACT PROFILE**



99% Capture rate of microfiber particles

1g Of particles captured per wash

IOO% Renewable and traceable energy from UK supplier Good Energy









## NATURE COATINGS

Repurposing FSC certified lumber industry byproducts into carbon-negative, biobased black pigment

Initial Investment	2023
Stage	Seed
Investment Theme	Design
Verticals	Next-Gen Materials
HQ	Las Vegas, NV
Nature Coatings	In the News - <u>Sourcing Journal</u>

#### **OPPORTUNITY**

- Global carbon black estimated to reach \$38B by 2030
- 1 kg of carbon black pigment emits 2.4 kg of CO2 and poses health risks due to <u>carcinogenic</u>
   Polycyclic Aromatic Hydrocarbons (PAH)
- In the U.S. and European Union alone, <u>100M</u> tons of wood waste is unrecycled every year increasing emissions due to the release of stored carbon

#### **SOLUTION**

- BioBlack TX is a 100% biobased, circular, carbonnegative, PAH-free pigment derived from pyrolyzed FSC-certified wood waste and developed through a closed-loop manufacturing process
  - Adopting BioBlack TX across all plastics, inks, paints and coatings markets could result in <u>4.62M</u> tons of CO2 mitigated each year
- <u>Collaborations</u> spanning Levi's, Vollebak, Albini, BestSeller, Permu/Kering

**IMPACT PROFILE** 



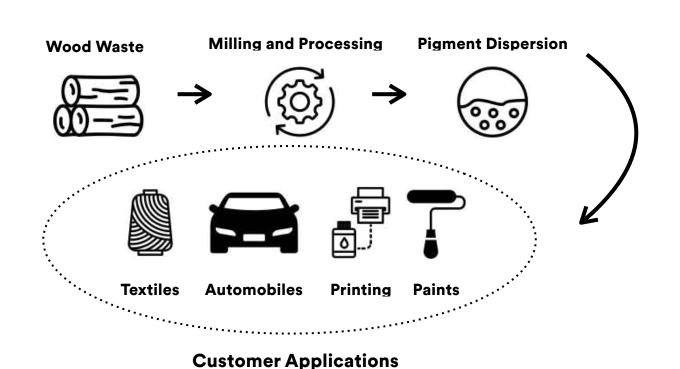






- 0.6 Kg Net Negative Carbon Footprint

Of Volatile Organic Compounds, PAH-free and Zero Discharge of Hazardous Chemicals certified under REACH regulation







# Championing materials science innovation through a global lifestyle and apparel consumer brand

Initial Investment	2021
Stage	Series A
Investment Theme	Use
Verticals	Apparel & Lifestyle, Fibers, Household
HQ	London, United Kingdom

Pangaia | Impact Report

In the News - Vogue Business

#### **OPPORTUNITY**

- Global fashion industry passed <u>\$1.7T</u> in sales in 2021 and is projected to reach <u>\$3.3T</u> by 2030
- Accounts for <u>10%</u> of global GHG emissions
- Causes <u>20%</u> of all industrial wastewater pollution
- <u>2nd</u> largest consumer of freshwater supply water used would meet the needs of 5M people
- 87% of fibres in clothing is landfilled or incinerated
- 60% of all clothing is plastic

#### **SOLUTION**

- R&D innovations commercialized through D2C brand and scaled through B2B channels supported by regenerative and circular systems
- Diverse product suite (e.g. plant-based footwear, 3Dprinted products, carbon-negative dyes) featuring high-profile collaborations, including <u>Colorifix</u>, <u>Natural Fiber Welding</u>, <u>Zellerfeld</u>, <u>Evrnu</u>, <u>Spiber</u>

#### 2022 IMPACT OUTCOMES

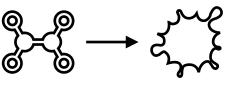


96%	Of apparel and accessory products
	sold covered by third-party LCA

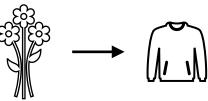
Of "Tier 1" factories have a third-party audit verifying working conditions

50% Of Pangaia Leadership team identifies as female

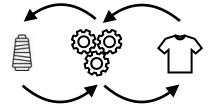
DYES AND PIGMENTS



**ALTERNATIVE FIBRES** 



CIRCULAR PRODUCTION







Applying chemistry-driven product-level data to redirect retailer waste streams into circular opportunities

2022
Series A
Reuse
Marketplaces, Personal Care, Food
Boulder, CO
In the News - <u>CNBC</u>

#### **OPPORTUNITY**

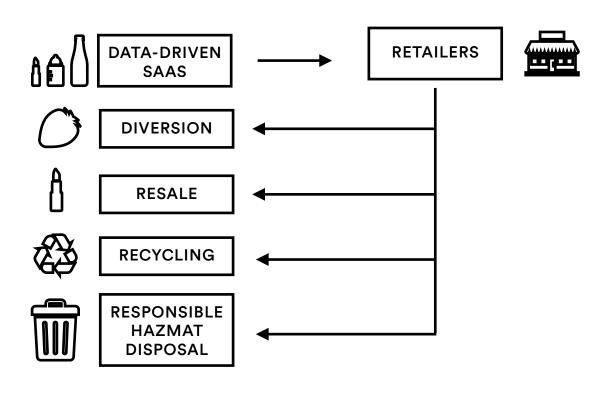
- U.S. retail market is estimated at <u>\$7T</u>
- With <u>~45M</u> regulated consumer products,
   compliance fees and missed revenue opportunities
   cost individual retailers \$250M \$2B annually
- ~80,000 chemicals are in commerce in the U.S. with few analyzed for human and environmental impact

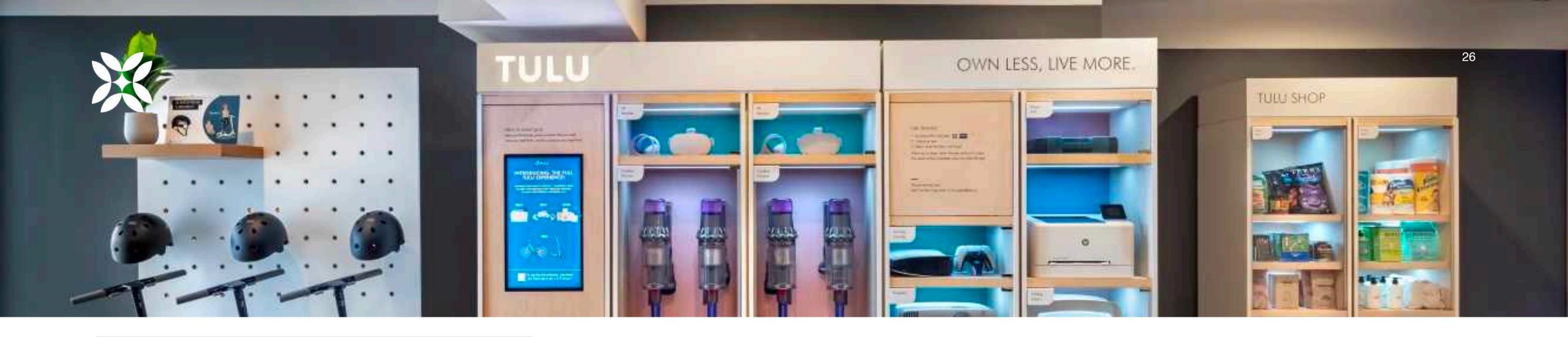
#### SOLUTION

- Proprietary chemistry-driven dataset provides insights to guide circularity and a real-time dashboard details waste diversion and operational footprint
- Products are classified using DOT RCRA, IATA, EPA,
   OSHA and IMDG regulations, and state-specific
   regulations and laws
- Works with 25 North American retailers representing
   200B + including Costco, Wegmans, Albertsons

#### **2022 IMPACT OUTCOMES**

7k+ Regulations covered
 5.3M Kg of CO2e avoided
 13.8M Lbs total waste avoided and diverted







Bringing rental-powered convenience to apartment buildings through modular IoT-enabled in-lobby shelving units

Initial Investment	2022
Stage	Series A (Extension)
Investment Theme	Reuse
Verticals	Rental, Household, Marketplaces
HQ	Tel Aviv, Israel
<u>TULU</u>	In the News - <u>Business Insider</u>

#### **OPPORTUNITY**

- Global consumer goods and general renters market is estimated at \$142B
  - ~8.5% of municipal solid waste is caused by miscellaneous household durables
- The household vacuum market is projected at \$30B by 2026 with rising environmental footprint
- The production of one vacuum cleaner, for example, includes 1 kg of plastic requiring 1.9 kg of oil and releasing 6 kg of CO2

#### **SOLUTION**

- Modernizing household consumption by bringing convenient rental options to the built environment
- Vacuums are the number one product rented across
   Tulu's portfolio accounting for 16% of total uses
- Works with some of the largest building owners in the world such as Greystar, Blackstone, Invesco, Brookfield, CA Ventures

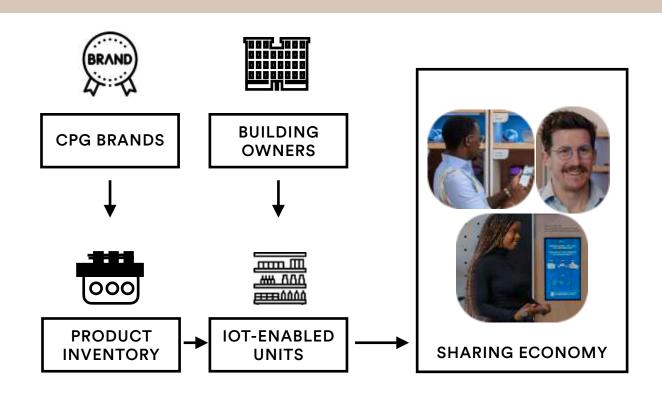
#### **IMPACT SPOTLIGHT**

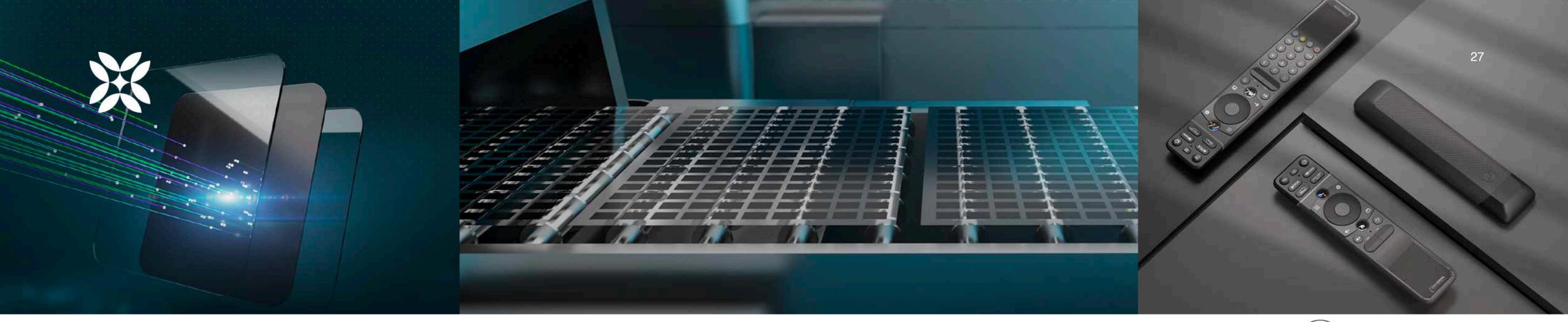
27 Cities

206k Uses

27k Active Users

Working with Columbia
University to empower
TULU with impact
frameworks for Reuse
business models







Powering smart systems and IoT devices with high-density solar cell technology generated from indoor lighting

Ambient Photonics	In the News - <u>BusinessWire</u>
HQ	Scotts Valley, CA
Verticals	Next-Gen Materials
Investment Theme	Design
Stage	Series A Extension
Initial Investment	2023

#### **OPPORTUNITY**

- Consumer Electronics are estimated at <u>\$1T</u> by 2030 with <u>29B</u> forecasted IoT Devices and Smart Systems at <u>\$658B</u> by 2029
  - Rising demand for batteries and related critical raw materials, emissions, e-waste, and energy needed to power them
  - <u>50M</u> tonnes of e-waste worth \$62.5B+ are produced yearly; 80% is landfilled or informally recycled

#### **SOLUTION**

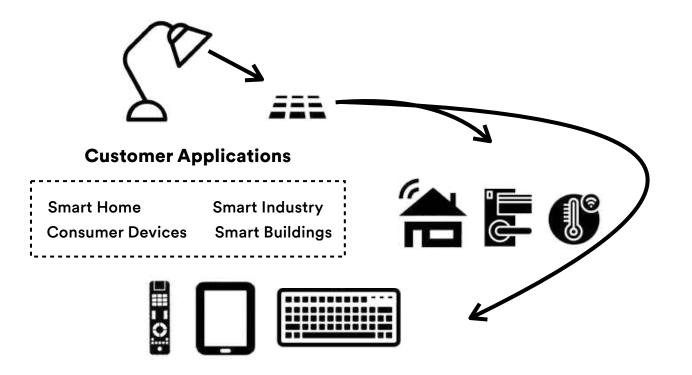
- Manufacturing indoor low-light energy-harvesting cells to power IoT devices, displacing non-rechargeable batteries and creating power generation efficiencies
- Cells are made-to-order in an automated facility in the U.S. with 1000x less water needed than in conventional methods
- Universal Electronics launched the <u>Eterna Platform</u> powered by Ambient cells

#### **IMPACT SPOTLIGHT**



RoHS Compliant

- Built with lead-free, non-toxic chemicals, and conflict-free materials
- <u>Compliant</u> with Restrictions of Hazardous Materials (RoHS) and Substances of Very High Concern (SVHC) under REACH regulation





## ARR VE

# Providing rental and resale as a service to global retailers and brands

Initial Investment	2021
Stage	Seed
Investment Theme	Reuse
Verticals	Rental, Apparel & Lifestyle, Reverse Logistics
HQ	Santa Monica, CA

Arrive | The Arrive Platform | In the News - PR Newswire

#### **OPPORTUNITY**

- The outdoor recreation market contributes \$454B to
   U.S. GDP with 55% of the U.S. population
   participating in 2022
  - Extending the lifetime of clothing by just nine extra months can reduce carbon, waste, and water footprints by around 20-30%
- Brands lose <u>\$158B</u> annually in used product returns
- 50% of returned items that cannot be resold are sent to landfill and 25% incinerated

#### **SOLUTION**

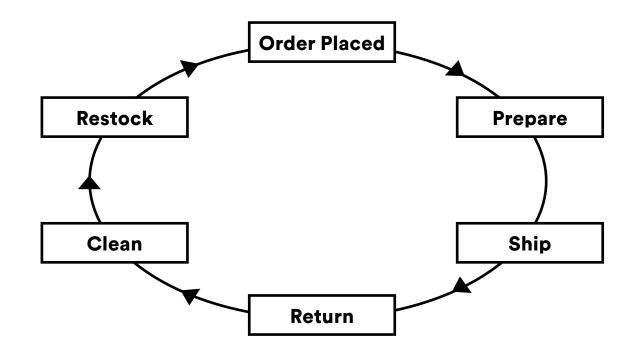
- Powering "Returns to Recommerce", a full-service white-label rental and resale infrastructure for large brands and retailers
- Launched <u>YETI Rescues</u> Program, a resale platform for rescued and renewed YETI products, and other resale and rentals platforms with <u>Burton</u>, <u>The</u> <u>Citizenry</u> and <u>BLANQI</u>

#### **IMPACT SPOTLIGHT**



- Launched Recommerce Operators
   Consortium with Maersk, DHL Supply
   Chain, SCI Group and Ryder System
- Founding member of the <u>American</u>
   <u>Circular Textiles</u>, collaborated on the release of inaugural paper <u>"The United</u>

   <u>States' Opportunity for Circular Fashion"</u>









#### Developing long-term controlledrelease methane mitigation technology for livestock farming

Initial Investment2023StageSeed ExtensionInvestment ThemeDesignVerticalsAgTechHQWaikato, New Zealand

In the News - Scoop

**Ruminant BioTech** 

#### **OPPORTUNITY**

- <u>1.5B</u> head of cattle globally; Pasture-based or foraging systems predominate in top beef-producing countries
  - Methane traps <u>84</u> times more heat than carbon dioxide over a 20-year period
  - 60% of all CH4 are human-caused and 37% of human-caused CH4 are from animal husbandry
- 150+ countries committed to the <u>Global Methane</u> <u>Pledge</u> – a 30% reduction target by 2030 (vs. 2020)

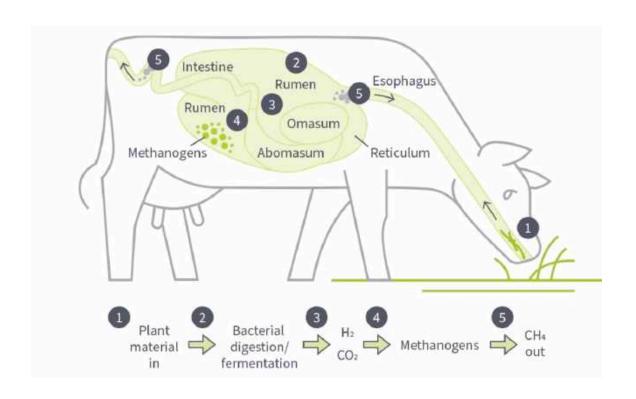
#### **SOLUTION**

- Slow-release CH4-inhibiting technology addressing methane emissions at point of source with no harmful consequences to human, animal and planetary health
- Administering the solution to 100M cows by 2030
   could deliver 10 Mega Tons of CH4 reduction per year

#### **IMPACT PROFILE**

90%

Methane knockdown over a 3-month period demonstrated by trials\* to date







# Shaping a better future.





## **Squared Circles**

Commercializing breakthrough materials science through next-gen consumer brand incubations

2023
Seed
Use
Apparel & Lifestyle; Food & Beverage
Los Angeles, CA
In the News - <u>CNBC</u>

#### **OPPORTUNITY**

- Global consumer products and retail estimated to reach \$31.2T by 2028 with multi-billion-dollar market opportunities (i.e., sun care (\$12B), coffee (\$113B), etc.) for incubation projects
  - ~14M kg of sunscreen ends up in the oceans every year causing coral bleaching and toxicity to marine life
  - Over <u>11M</u>+ hectares of land are used for coffee cultivation and <u>37 gallons</u> (140 liters) of water are used to make one cup of coffee

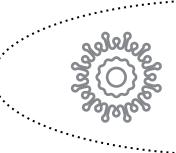
#### **SOLUTION**

- Bringing together corporate R&D, celebrity talent, and creative minds to build and commercialize nextgen consumer brands fit for the 21st century
- Incubates and supercharges food & beverage and apparel & lifestyle consumer brands championing circular materials science innovations

#### **IMPACT PROFILE**

With new ventures launching in 2024, impact profile is coming soon

Fusing science, data, and creative power







Into a next-gen consumer brand engine







### VitroLabs Inc

Leveraging innovative cell culture technology to design animal husbandry out of leather supply chains

Initial Investment	2021
Stage	Series A
Investment Theme	Design
Verticals	Next-Gen Materials, Advanced Manufacturing, Apparel & Lifestyle
HQ	San Jose, CA
<u>VitroLabs</u>	In the News - <u>Vogue Business</u>

#### **OPPORTUNITY**

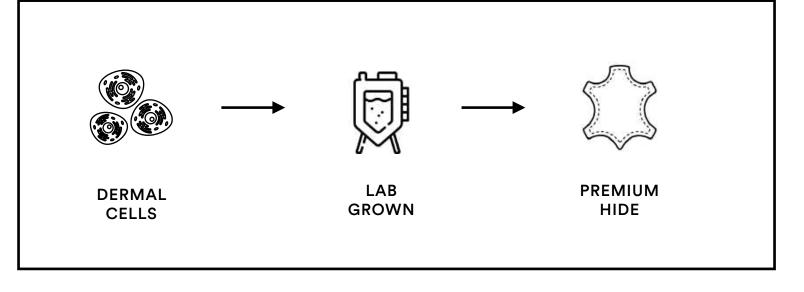
- The global leather goods market is estimated at \$405B by 2030
- >1.4B animal hides and skins were used to produce 12.5M tonnes of virgin hides in 2020
- <u>80%</u> of Amazon deforestation is associated with land clearing for food and fashion; ~9 leather jackets can cause 1 hectare of deforestation
- Leather can account for up to <u>26%</u> of major slaughterhouses' earnings around the world

#### **SOLUTION**

- Cell-cultured hide production provides a B2B engineered material replacement to animal-derived leathers
- The technical processes and manufacturing systems are designed to make billions of square feet of leather with a single, harmless biopsy from one cow
- Commercializing solution with Kering Group

#### **IMPACT PROFILE**

Currently undergoing multi-year comparative LCA in alignment with ISO 14001 standards





# Scaling Impact Beyond Investment

Guiding the Consumer ClimateTech movement towards an era of unprecedented collaboration

Venture capital has a pivotal role to play by partnering with academia and NGOs to develop and commercialize the innovations that will shape the next chapter of civilization.

"There are no separate systems. The world is a continuum. Where to draw a boundary around a system depends on the purpose of the discussion."

Donella Meadows, <u>Thinking in Systems</u> (2008)



# Our Impact Ecosystem

We validate, collaborate, and champion circular and regenerative potential with the following partners

#### **INDUSTRY**

# Climate+Positive Investing Alliance









The Net Zero Asset Managers initiative

#### PLEDGES & FRAMEWORKS



#### **RESEARCH**



#### **INNOVATION**



<sup>\*</sup> Pending

<sup>\*</sup> Third-Party Review and Verification



# Global Public-Private Partnership for Circularity

# CIRCLE ECONOMY

Circle Economy is a global impact organization guided by the vision of an economic system that ensures the planet and all people can thrive. Circle is leading the way on the development of data, tools, research, strategies, and business models, having worked with over 80+ businesses, 31+ cities and 20+ nations around the world to scale and implement a circular economy.

#### **Purpose**

Regeneration.VC and Circle Economy have launched a first of its kind partnership to bring circular intelligence to the center of early-stage venture investing

#### **Highlights**

- Initial focus on innovations from the Netherlands, a leading circular economy hub and Circle's headquarters
- REG will be enhanced with <u>CircularIQ</u> and provide a toolkit for early-stage innovators seeking to close the circularity gap
- Circle will provide further support through <u>PACE</u>
   partnership and Regeneration.VC advisory board and
   community will accelerate innovations globally

"At Circle Economy Foundation, we are devoted to accomplishing real impact on the ground. As a circular entrepreneur, I believe the right partner could be a game-changer in these efforts. Together with Regeneration.VC, we are well-poised to empower entrepreneurs to address the climate challenge."



# Teaming Up with Academia for System-Level Impact

# COLUMBIA | SIPA School of International and Public Affairs

The <u>Sustainable Investing Research Initiative (SIRI)</u> is a leading international hub created by Columbia University's School of International and Public Affairs (SIPA). The SIRI initiative was founded to foster cross-disciplinary scholarship, education, and dialogue on system-level investing, focusing on the nexus between corporations, investors, policy and system-level challenges.

#### **Purpose**

Regeneration.VC is working with SIPA's Sustainable Investing Research Initiative to supercharge investing with academic insights, empower future impact investors and founders and foster the practice of system-level investing

#### Highlights

Impact management and measurement project with SIPA's students to research, analyze, and improve the REG framework for early-stage ventures scaling Reuse business models with a case study in application to TULU

"We are excited to team up with impact funds like Regeneration.VC to provide students the opportunity to engage firsthand with the impact community. Engagements like this not only provide an invaluable learning experience to our students and future business leaders but also help bridge the complementing universes of academia and the private sector."



# Mapping Consumer ClimateTech Regulatory Trends

# PENTATONIC®

Pentatonic is a data-driven platform used by the world's most influential brands to achieve tangible progress towards circularity. From materials selection and lifecycle management, to engineering and managing take back and recycling schemes - via new business models, product creation, and roadmaps - Pentatonic is focused on making circularity in the consumer industries a reality.

#### **Purpose**

Regeneration.VC and Pentatonic are teaming up to provide real-time digital environmental legislation updates across the Consumer ClimateTech circular landscape

#### Highlights

- Powered by AI and curated by experts, the Legislation Tracker monitors lawmaking bodies, providing vital and live context and commentary to aid corporate decision-making
- As part of our shared commitment to enable quality information for the climate community, accessible <u>here</u>, the Legislation Tracker will continue to grow with verified data streams and further functionality

"Regulatory markets are swiftly aligning on science-based climate and circularity targets. There is a pressing need for specific tools to help individuals, investors, and businesses navigate complex policies and data. Pentatonic and Regeneration.VC are leveraging the power of AI to accelerate this transformation."



# Scaling and Empowering Impact Investing Networks



Impact Capital Managers is a membership association, including 100+ funds representing more than \$80B in impact-focused capital, with the mission to accelerate the performance of members and scale the private capital impact investing marketplace with integrity and authenticity.

#### **Purpose**

Regeneration.VC joined ICM in 2022 to help scale private capital impact investing, collaborate with like-minded funds, and empower the next-generation of impact investors

#### Highlights

 Participated in the Mosaic Fellowship program which provides high-performing first-year graduate students from traditionally underrepresented backgrounds the opportunity to spend a summer as a Summer Associate

"The Mosaic fellowship provided me and my cohort the opportunity to grow our professional investment skills and gain hands-on experience in a rapidly growing space. I am grateful to Regeneration.VC's commitment to the next generation of impact investment professionals."

# X

# **Bringing Women into the Center of Investing**



#### **Purpose**

In 2021, Regeneration.VC Partner Katie Hoffman launched the Women Moving Markets (WMM) Initiative to foster skill-sharing, peer-to-peer learning and collaboration amongst women in finance and business

#### Highlights

Since inception, more than 200 women have participated in over 10 gatherings focused on various topics from regenerative supply chain management and fashion to blue carbon and the future of recycling systems

"Identity shouldn't dictate roles in tech, finance, or science. Yet, women's influence in global decisions remains unequal.

WMM is our response, championing diversity and inclusion in capital markets."

Katie Hoffman, Regeneration.VC Partner



# Fostering Transparency in the Impact Community



A member-led, volunteer-run alliance of asset owners, managers and network partners, pledging to Climate+Positive Targets, such as 100% of portfolio assets to be Climate+Positive by 2035.

#### **Purpose**

Launched at Cop 27, Regeneration.VC co-founded C+PIA to advance greater transparency and open-source tools for Scope 1-3 emissions accounting. The alliance serves as a community of practitioners united by the common mission of transforming how investors collect, monitor, verify and disseminate carbon footprint information

#### Highlights

- Membership has grown from 10 to 60 participating members with coverage across asset classes
- Moving forward the Consumer ClimateTech movement with thought leadership on novel Insetting strategies

"Insetting is emerging as a critical strategy in Scope 3 emissions and Consumer ClimateTech are ready to deliver on the harder to abate sectors. By focusing on internalizing costs previously burdened on society and the environment, the enhanced data access and accountability from C+PIA can further this mission."



# Concluding Remarks





# Disclaimer





Certain information set forth in this Annual Report, including management's assessment of the Company's future plans and operations, contains forward-looking statements which are based on the Company's current internal expectations, estimates, projections, assumptions and beliefs, and which may prove to be incorrect. Some of the forward-looking statements may be identified by words such as anticipate", "believe", "plan", "estimate", "expect", "predict", "intend", "will", "may", "could", "would", "should" and similar expressions intended to identify forward-looking statements. These statements are not guarantees of future performance and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause the Company's actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements.





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