OC Fair & Event Center
2027 Actual by Month

DRAFT

	2027 January	2027 February	2027 March	2027 April	2027 May	2027 June	2027 July	2027 August	2027 September	2027 October	2027 November	2027 December	YTD Actual
Revenues													
4100 Gate Admissions	-	-	-	-	-	-	4,389,885	6,479,052	-	200,000	-	-	11,068,937
4120 Fair Admissions - Superpass	-	-	-	-	-	-	354,300	92,844	-	-	-	-	447,144
4140 Credit Card Chargeback	-	-	-	-	-	-	5,655	8,345	-	-	-	-	14,000
4200 Rent In - Conc/Comm	-	-	-	1,350	-	-	416,400	384,300	-	-	-	-	802,050
4205 Rent Out - Conc/Comm	-	-	-	15,875	-	-	251,800	228,200	-	-	-	-	495,875
4210 Carnival Revenue	-	-	-	-	-	-	2,942,781	4,309,372	-	-	-	-	7,252,153
4220 Conc Rev - Alcohol	-	-	-	-	-	85,800	2,389,440	2,380,860	-	40,000	-	-	4,896,100
4221 Concess. Rev - Photo	-	-	-	-	-	-	106,900	106,900	-	-	-	-	213,800
4222 Concess. Rev - Food	-	-	-	4,000	-	20,000	3,046,000	3,044,000	-	8,000	-	-	6,122,000
4223 Concess. Rev - Merch/Other	300	300	350	350	200	250	35,000	35,000	-	3,000	500	300	75,550
4225 Concess. Rev - Space	-	-	-	-	-	-	71,700	66,100	-	-	-	-	137,800
4227 Conc Rev Alcohol Compliance	-	-	-	-	-	-	20,700	20,700	-	-	-	-	41,400
4310 Exhibitor Entry Fees	-	500	3,000	22,000	62,000	9,000	27,000	1,000	-	-	-	-	124,500
4332 Straw Sales	-	-	70	168	-	140	-	9,336	-	100	100	-	9,914
4335 Photo / Video Sales	-	-	-	-	-	-	-	-	4,500	-	-	-	4,500
4337 Other Exhibits Revenue	-	-	-	-	-	-	7,500	7,500	-	-	-	-	15,000
4355 Performance Admissions Revenue	-	-	-	-	-	4,116,000	8,208,800	7,797,200	-	-	-	-	20,122,000
4356 Performance Merchandise Revenue	-	-	-	-	-	96,800	176,740	167,060	-	-	-	-	440,600
4357 Performance Rebates/Misc. Revenue	31,250	31,250	31,250	31,250	31,250	31,250	31,250	31,250	31,250	31,250	31,250	31,250	375,000
4359 ETix/TM Revenue Share	4,200	4,200	4,200	4,200	4,200	57,200	334,612	463,770	4,200	6,200	4,200	4,200	895,382
4370 Fair Parking Revenue	-	-	-	-	-	62,500	1,755,083	1,622,962	-	-	-	-	3,440,545
4375 Sponsorship Revenue	-	-	-	-	-	-	1,865,308	1,865,308	-	-	-	-	3,730,615
4378 Premium Space Revenue-Sponsorship	-	-	-	25,000	-	-	419,800	387,500	-	2,000	-	-	834,300
4380 Auction Buyer Revenue	-	-	-	-	-	-	322,145	-	-	-	-	-	322,145
4385 Camping Revenue	-	-	-	-	-	-	105,300	97,200	-	-	-	-	202,500
4387 Badge Replacement Rev	-	-	-	-	-	-	-	500	-	-	-	-	500
4391 Elec or Dry Stock Storage	-	-	-	-	-	-	5,900	5,500	-	-	-	-	11,400
4393 Vendor Hang Tag Parking	9,400	7,100	7,000	7,700	15,900	5,400	-	600	32,800	14,500	23,600	26,400	150,400
4395 Application Fees	-	-	700	2,300	3,000	3,300	3,300	-	-	-	-	-	12,600
4396 Late Fees	21	21	21	21	21	521	21	21	21	21	21	21	752
4600 Horse Boarding Revenue	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	552,000
4605 Facility Use Fee	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	28,800
4610 Locker Rentals	106	106	106	106	106	106	106	106	106	106	106	106	1,272
4620 Feed	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	82,800
4630 Trailer	728	728	728	728	728	728	728	728	728	728	728	728	8,736
4680 Horse Show Other	-	2,200	-	2,200	-	2,200	-	2,200	-	2,200	-	2,200	13,200
4685 Garden Classes Revenue	2,000	750	750	1,200	500	-	-	-	600	1,200	1,200	2,000	10,200
4700 Year-Round Event Admissions Sales	-	-	-	-	109,000	-	-	-	129,800	75,000	-	-	313,800
4710 Year-Round Event Parking Sales	72,100	200,000	576,800	557,100	1,004,700	306,700	-	99,800	332,200	527,500	441,500	439,100	4,557,500
4711 VIP Event Parking Rev	-	1,200	-	1,200	-	83,800	148,500	141,650	-	1,200	-	1,200	378,750
4720 Personnel Services Revenue	-	-	-	-	-	21,000	-	-	-	-	-	-	21,000
4721 Revenue for Outside Services	28,400	55,098	94,900	83,698	172,900	188,798	8,700	26,598	63,800	99,698	141,900	87,698	1,052,188
4722 Sign Revenue	-	-	-	-	-	200	-	-	-	-	-	-	200
4723 Personnel Rev. DPS	10,900	50,740	78,000	52,840	90,300	79,740	3,300	22,840	22,500	64,840	23,600	34,140	533,740
4724 Personnel Rev. Event Ops	30,100	48,140	61,400	63,840	120,600	75,940	4,400	21,440	60,100	91,940	115,800	68,740	762,440
4726 Personnel Rev Pkg.	4,700	11,100	11,800	7,300	21,400	6,200	1,000	3,300	11,100	16,300	15,400	9,000	118,600
4727 Personnel Rev Admissions	-	-	-	-	700	4,000	-	-	400	400	400	-	5,900
4728 Personnel Rev. Technology	400	600	900	400	400	200	-	300	200	1,000	600	400	5,400
4729 Personnel Rev. Event Coordinator	8,800	17,450	7,800	7,950	13,900	9,350	500	5,650	6,500	13,050	14,000	20,150	125,100
4730 Equipment Rental	14,900	40,160	64,200	101,960	106,800	73,860	4,200	32,360	61,000	97,160	80,300	58,260	735,160
4732 ATM Revenue	100	100	100	100	300	300	-	-	3,200	100	100	100	4,500
4733 OC Sheriff Contract Revenue	-	15,600	44,600	36,900	95,600	115,300	-	15,600	24,900	76,600	100,000	15,600	540,700
4735 Electrical Usage Fees	7,100	12,800	15,200	15,100	20,400	14,500	600	5,200	10,400	15,600	18,600	17,700	153,200

OC Fair & Event Center

2027 Actual by Month

	2027 January	2027 February	2027 March	2027 April	2027 May	2027 June	2027 July	2027 August	2027 September	2027 October	2027 November	2027 December	YTD Actual
4740 Year-Round Concessions Revenue	10,200	52,100	190,800	115,900	325,900	237,000	14,600	57,800	219,300	178,000	333,300	169,500	1,904,400
4750 Catering Services	8,500	6,600	61,900	23,100	72,700	41,900	9,300	4,100	58,400	55,600	25,800	140,300	508,200
4761 Advertising Revenue	-	-	-	-	-	-	260	-	-	-	-	-	260
4765 Billboard Revenue	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
4801 Main Mall Rental	3,100	3,900	19,500	8,700	11,800	13,600	-	2,100	2,100	7,700	12,300	4,100	88,900
4802 Festival Grounds Rental	-	-	8,200	-	-	-	-	-	-	-	-	-	8,200
4805 Silo Building Rental	100	100	100	100	100	100	-	-	100	100	100	100	1,000
4806 Millennium Barn Rental	-	-	-	2,900	-	-	-	-	-	-	-	1,400	4,300
4809 Breezeway	2,900	-	31,600	24,400	31,600	12,200	-	10,000	7,200	14,400	7,200	5,700	147,200
4810 Building #10 Rental	17,400	62,200	72,100	19,900	19,900	19,900	-	19,900	19,900	47,300	74,600	34,800	407,900
4811 Parade of Products Rental	2,600	9,000	25,800	6,400	5,200	10,300	-	5,200	6,400	12,900	-	3,900	87,700
4812 Building #12 Rental	7,900	15,900	47,700	10,600	9,900	19,900	-	-	6,000	7,900	9,900	19,900	155,600
4814 Building #14 Rental	3,600	24,100	25,000	39,300	23,200	6,300	-	12,500	16,100	21,400	30,400	23,200	225,100
4816 Building #16 Rental	27,300	7,200	30,200	24,400	18,700	12,200	-	10,000	5,800	17,200	24,400	10,100	187,500
4817 Hangar Bldg Rental	45,900	43,200	60,500	55,800	4,200	34,900	-	12,000	16,700	28,700	50,100	37,000	389,000
4818 Grandstand Arena Rental	-	-	-	9,800	21,300	3,300	-	3,300	6,600	3,300	-	-	47,600
4819 Pacific Amphitheater Rental	-	-	2,800	6,500	11,800	26,500	3,000	3,500	-	-	-	-	54,100
4820 Baja Blues Rental	-	-	1,300	1,600	-	-	-	-	-	-	-	-	2,900
4821 Parking Lot Rental	36,700	10,000	25,300	29,200	38,600	21,600	8,100	2,300	8,500	58,100	40,800	74,300	353,500
4822 Event Camping Rental	5,900	-	6,200	5,500	14,600	5,900	-	6,000	14,100	10,300	20,700	36,300	125,500
4823 Equestrian Arena Rental	-	3,290	-	3,290	-	3,290	-	3,290	-	3,290	-	3,290	19,740
4824 Equestrian Stall Rental	-	4,100	-	4,100	-	4,100	-	4,100	-	4,100	-	4,100	24,600
4825 Park Plaza Rental	-	-	9,300	4,700	2,800	7,400	-	-	4,600	-	-	-	28,800
4826 Lawn Area Rental	500	500	15,600	7,900	3,300	17,500	500	500	500	2,700	500	500	50,500
4829 Courtyard Rental	-	1,700	5,200	-	-	4,600	-	-	1,200	600	-	1,700	15,000
4831 Individual Camping	7,100	15,200	6,000	2,200	6,800	1,600	-	-	1,200	4,300	7,200	8,400	60,000
4834 Festival Grounds Asphalt	-	-	19,300	1,900	-	15,400	-	-	-	-	-	-	36,600
4836 WiFi Revenue	8,000	5,300	12,800	4,900	4,900	13,200	5,500	1,500	13,400	5,400	6,100	5,300	86,300
4837 Grounds Wide Rental	-	-	-	11,900	18,600	-	-	-	-	-	150,000	-	180,500
4915 Discounts Earned	-	-	-	6,000	-	-	8,000	-	-	7,000	-	7,000	28,000
4920 Misc Revenue	5,976	2,653	7,394	6,062	3,360	8,597	16,094	40,688	50,040	5,876	4,969	3,760	155,469
4950 Interest Income	205,000	200,000	197,000	192,000	162,000	154,000	184,000	224,000	202,000	199,000	194,000	190,000	2,303,000
4960 Grants Revenue	32,418	-	-	32,418	-	-	32,419	-	-	36,286	-	-	133,541
4980 Donations - General	250	800	2,000	6,000	4,000	3,250	3,350	2,200	500	31,000	1,500	1,500	56,350
Total Revenues	**716,149**	**1,027,286**	**1,946,769**	**1,773,606**	**2,749,465**	**6,228,920**	**27,809,777**	**30,474,429**	**1,520,245**	**2,211,445**	**2,067,074**	**1,664,743**	**80,189,908**
Labor Expenses			Increase / (Decrease)		Increase / (Decrease)								
5010 Salaries/Wages - Permanent	885,210	887,058	889,128	893,987	903,859	911,506	964,403	963,160	934,075	924,617	925,475	932,759	11,015,237
5011 Salaries/Wages - Overtime	2,500	3,600	3,200	4,400	6,900	8,100	13,450	26,050	10,550	3,600	2,100	1,500	85,950
5012 Payroll Taxes - FT	67,856	68,067	68,110	68,597	69,405	70,120	74,653	75,430	72,073	70,940	70,906	71,417	847,573
5013 Employee Benefits - FT	181,512	181,975	182,100	182,935	185,355	187,096	199,929	201,956	191,547	189,696	189,713	191,075	2,264,888
5014 PERS - FT	281,028	281,899	282,079	284,173	287,525	290,564	309,346	312,565	298,654	293,959	293,819	295,938	3,511,550
5015 WComp - FT	88,701	88,976	89,033	89,669	90,726	91,661	97,585	98,601	94,213	92,732	92,688	93,356	1,107,939
5016 Unemployment Ins - FT	25,000	-	-	25,000	-	-	25,000	-	-	25,000	-	-	100,000
5020 Wages - Temporary	224,083	269,172	305,422	352,932	413,330	795,501	2,426,069	2,351,193	442,590	312,678	278,683	253,537	8,425,187
5021 Wages - Overtime - PT	4,000	5,700	5,700	6,500	6,550	13,340	85,875	84,425	4,750	1,300	1,250	1,200	220,590
5022 Payroll Taxes - PT	4,058	4,679	5,266	6,133	6,798	13,968	38,097	36,605	7,501	5,239	4,686	4,420	137,449
5023 Employee Ins - PT	349	349	349	349	-	-	266	293	-	-	-	-	1,955
5024 PERS - PT	4,133	3,962	4,276	5,187	4,113	12,442	14,923	12,849	5,538	3,607	3,299	3,802	78,131
5025 WComp - PT	22,408	26,917	30,542	35,293	41,333	79,550	242,607	235,119	44,259	31,268	27,868	25,354	842,519
Sub-Total Labor Expenses	**1,790,837**	**1,822,353**	**1,865,204**	**1,955,155**	**2,015,892**	**2,473,849**	**4,492,202**	**4,398,245**	**2,105,749**	**1,954,636**	**1,890,487**	**1,874,357**	**28,638,967**
Non-Labor Expenses			Increase / (Decrease)		Increase / (Decrease)								
5040 Employee Travel	26,310	27,112	16,790	17,914	11,526	11,224	-	5,950	12,688	12,516	43,996	12,226	198,252
5045 Employee Training	15,390	18,410	14,550	9,490	6,000	8,000	5,050	4,700	7,100	12,840	8,570	11,850	121,950
5046 Employee Relations	-	-	-	500	1,500	4,500	3,500	10,000	-	-	-	-	20,000

OC Fair & Event Center

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	2027 January	2027 February	2027 March	2027 April	2027 May	2027 June	2027 July	2027 August	2027 September	2027 October	2027 November	2027 December	YTD Actual
5047 Training Materials	2,500	200	-	-	-	2,500	300	-	-	-	-	-	5,500
5050 Recruiting Expense	750	750	750	1,350	1,350	1,350	600	550	200	200	200	200	8,250
5061 Labor Offset-Events	-	-	-	-	-	-	-	-	-	10,000	-	-	10,000
5100 Professional Services	431,195	154,847	163,400	203,109	234,983	826,972	1,012,465	1,291,485	1,842,807	206,729	157,892	140,039	6,665,923
5101 Orange County Sheriff	600	16,200	45,200	37,500	96,200	115,900	-	15,600	25,500	1,561,668	100,600	16,200	2,031,168
5102 Costa Mesa PD	-	-	3,560	6,560	6,560	36,560	186,000	186,000	40,560	3,560	-	-	469,360
5105 Contractor's Exp's	-	-	-	-	-	13,500	27,850	28,150	-	-	1,500	-	71,000
5110 Legal Services	13,500	13,500	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,500	13,500	160,000
5115 Audit Services	-	-	-	-	-	-	-	-	38,000	-	-	-	38,000
5120 Web Development Services	12,540	10,620	18,250	11,400	11,700	11,000	11,810	11,300	12,000	13,600	11,100	11,100	146,420
5125 Media Services	-	-	-	-	-	-	-	-	-	-	2,000	-	2,000
5130 Stall Cleaning Services	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	145,200
5131 Arena Maintenance Services	44,640	40,320	44,640	43,200	44,640	43,200	44,640	44,640	43,200	44,640	43,200	44,640	525,600
5132 Feed & Shavings	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	8,500	102,000
5133 TRCC General Facility Maintenance	18,848	17,024	18,848	18,240	18,848	18,240	18,848	18,848	18,240	18,848	18,240	18,848	221,920
5140 Judging Services	-	-	850	11,350	-	8,000	35,600	16,605	-	-	-	-	72,405
5150 Directors Expense	4,000	-	-	500	1,000	2,350	500	-	-	500	-	-	8,850
5155 Directors Meeting Expense	950	750	750	950	750	750	950	-	1,000	950	1,150	750	9,700
5190 Insurance Expense	72,956	72,956	72,956	72,956	72,956	73,156	91,679	91,334	91,334	91,334	91,879	91,879	987,379
5200 Office Supplies	11,500	9,880	12,500	15,880	17,600	39,050	44,100	28,800	9,920	5,920	6,510	6,200	207,860
5201 Signs/Banners & Assoc Supplies	2,400	5,650	7,320	19,430	18,000	52,980	27,320	42,550	4,430	13,080	2,300	3,680	199,140
5202 Decorations/Props & Assoc Supplies	12,675	10,025	14,625	13,850	19,125	23,800	21,475	3,400	16,600	20,600	7,475	600	164,250
5203 Mascot Expenses	-	-	-	-	12,000	-	-	-	-	-	-	-	12,000
5205 Small Equip/Furniture	12,750	19,700	5,500	2,450	1,500	16,000	13,875	12,525	10,100	8,600	750	3,500	107,250
5206 Large Equipment	-	-	-	500	2,300	3,700	-	300	-	5,000	-	-	11,800
5207 Audio Visual & Assoc Supplies	8,500	-	2,350	2,500	-	2,000	-	-	1,500	-	-	-	16,850
5208 Software/Equip Support	5,183	4,933	4,933	4,933	5,210	5,790	17,433	5,433	5,433	4,933	5,210	19,910	89,334
5209 Computer Hardware & Peripherals	15,100	12,760	13,440	5,300	11,300	7,760	3,000	1,000	1,000	3,300	2,840	2,840	79,640
5210 Farm Supplies	800	15,250	7,800	3,800	1,400	46,350	3,250	6,150	700	600	15,500	2,000	103,600
5215 Tickets/Wristbands	25,000	3,500	-	-	15,000	-	-	-	-	-	-	-	43,500
5220 Equip Rental	12,880	12,880	15,640	199,900	18,300	501,100	1,459,891	1,329,996	10,270	7,100	7,520	7,120	3,582,597
5221 Digital Radio Rental	5,545	5,545	6,005	8,005	7,845	15,209	14,749	12,449	6,005	6,005	5,545	6,005	98,912
5225 Temporary Stall Rental	2,300	4,600	4,600	460	920	7,820	460	-	1,380	-	-	-	22,540
5230 Equip Maint & Supplies	3,240	5,290	6,940	4,240	2,700	6,700	12,550	4,800	6,200	3,450	2,490	6,490	65,090
5235 Equipment - Gas & Oil	2,300	2,300	2,300	2,300	2,300	-	10,000	10,000	10,000	2,300	2,300	2,300	48,400
5240 Uniform Expense	3,400	8,500	10,300	10,800	4,700	39,250	22,520	1,800	2,300	2,000	10,300	900	116,770
5245 Laundry Expense	-	-	-	200	-	-	-	600	600	-	-	-	1,400
5270 Telephone	18,250	18,250	18,250	18,250	18,250	18,250	18,250	18,250	18,250	18,250	18,250	18,250	219,000
5272 Data Access	5,290	5,290	5,290	5,290	5,290	5,290	5,290	5,290	5,290	5,290	5,290	5,290	63,480
5275 Telephone Offset	2,760	4,600	2,300	4,600	3,220	3,220	-	-	6,900	5,520	5,520	5,980	44,620
5279 Color Copy Expense	920	920	1,380	920	920	920	920	920	920	920	920	920	11,500
5280 Postage	3,540	9,240	4,180	6,450	1,470	2,940	5,940	3,360	40	6,760	40	40	44,000
5300 Buildings & Grounds Supply	3,000	4,000	4,000	3,000	9,000	13,000	13,000	9,000	5,000	4,000	3,000	3,000	73,000
5301 Repairs - Misc. Facility	980	2,242	4,200	8,800	6,040	2,820	3,280	2,360	1,440	250	-	8,000	40,412
5302 AC/Heater Systems	5,980	5,980	5,980	5,980	5,980	5,980	13,480	13,480	5,980	5,980	5,980	5,980	86,760
5303 Pest Control	4,700	4,700	2,700	4,700	13,700	6,700	13,700	1,700	5,700	5,700	5,700	3,700	73,400
5304 Facility Safety Systems	142	142	2,142	142	142	2,642	142	142	2,141	141	141	2,141	10,200
5310 Trash Removal	10,270	14,370	19,870	18,070	15,770	26,570	77,520	77,520	31,070	18,570	14,370	12,770	336,740
5311 Sewer Assessment	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
5313 Outside Janitorial	65,694	32,841	44,074	46,800	65,600	84,989	293,320	297,900	63,062	64,260	46,800	47,740	1,153,080
5314 Outside Trash / Pressure Wash	2,790	5,791	6,975	17,438	25,099	47,829	352,930	355,150	30,984	11,893	2,325	2,325	861,529
5320 Utilities - Electricity	36,000	78,000	75,000	23,000	100,000	93,000	148,000	383,000	98,000	83,000	93,000	93,000	1,303,000
5322 Utilities - Gas	1,500	3,600	2,000	1,000	1,200	1,000	1,000	1,800	800	900	1,000	1,500	17,300
5324 Utilities - Water	7,950	13,150	12,150	11,650	20,650	37,650	26,650	72,650	24,650	20,650	19,650	18,650	286,100
5330 Special Repairs	250	2,550	250	2,550	250	3,010	5,250	250	250	2,090	250	250	17,200

OC Fair & Event Center

2027 Actual by Month

	2027 January	2027 February	2027 March	2027 April	2027 May	2027 June	2027 July	2027 August	2027 September	2027 October	2027 November	2027 December	YTD Actual
5331 Special Repairs - Electrical	1,630	1,630	2,090	3,010	4,390	4,470	17,550	5,050	2,550	2,550	2,090	250	47,260
5332 Special Repairs-Plumbing	4,850	4,390	2,550	1,630	6,690	11,630	10,250	2,250	4,390	4,390	4,390	3,010	60,420
5333 Special Repairs-Carpentry	1,630	1,630	3,470	4,390	6,690	6,130	250	250	2,550	3,470	250	1,630	32,340
5334 Special Repairs-Painting	3,470	3,470	3,470	2,550	3,470	8,310	3,250	250	5,310	4,390	2,550	2,550	43,040
5335 Special Repairs- Fence Repair	500	3,260	3,260	500	500	500	500	500	500	3,260	500	500	14,280
5336 Special Repairs-Landscape	4,180	4,640	6,020	7,400	5,100	17,800	4,000	500	19,380	4,640	3,720	3,720	81,100
5337 Special Repairs-Asphalt/Concrete	4,700	4,700	4,700	4,700	4,700	24,700	25,100	25,100	4,700	4,700	4,700	4,700	117,200
5338 Janitorial Maint & Expenses	3,880	200	4,080	200	13,500	125,000	120,200	200	5,000	200	2,040	2,700	277,200
5350 Rental of Facilities	-	-	-	-	-	-	14,613	13,395	-	-	-	-	28,008
5356 Merchandise	500	-	-	1,000	-	1,500	1,500	-	-	6,500	-	-	11,000
5410 Special Projects	-	-	-	-	-	18,500	11,000	-	-	-	6,000	-	35,500
5430 Photography	1,000	-	1,000	2,000	5,200	1,000	10,000	25,000	1,000	1,500	2,250	-	49,950
5440 Contest Supplies	300	-	-	300	4,000	500	-	-	-	100	300	-	5,500
5445 Printing	650	-	2,650	7,100	9,350	6,100	14,350	1,000	250	250	750	-	42,450
5447 Button Printing	-	-	-	-	-	2,000	-	-	-	-	-	-	2,000
5450 Advertising - Outdoor	-	-	9,150	9,150	12,000	214,900	15,000	14,900	-	-	-	1,900	277,000
5451 Advertising - Radio	-	-	-	20,000	20,000	117,500	40,000	11,250	-	-	-	-	208,750
5452 Advertising - TV	-	-	-	-	-	-	-	700,000	-	-	-	-	700,000
5453 Advertising - Print	-	-	-	-	-	8,500	-	3,000	-	-	1,000	-	12,500
5454 Advertising - Online	30,000	30,000	30,250	55,000	54,000	66,300	60,500	660,500	-	3,300	4,000	-	993,850
5460 Promo Material	13,700	9,150	10,400	13,500	22,250	2,000	1,500	1,250	250	500	250	200	74,950
5470 Opening Ceremonies	-	-	-	-	-	-	-	-	-	-	7,000	-	7,000
5471 Media Relations	-	500	-	500	-	-	-	-	-	-	-	-	1,000
5472 Promotional Offsite Booth Space	-	-	300	-	-	-	-	-	300	-	-	-	600
5475 PR/Manager Functions	650	1,100	400	1,250	-	1,500	3,150	41,000	4,800	2,250	600	-	56,700
5490 Sponsorships & Sales Commision	-	-	-	-	-	-	-	1,136,123	-	-	-	-	1,136,123
5685 Garden Classes Expenses	500	850	300	50	600	500	-	-	100	800	300	2,500	6,500
5710 Cash Premium Expenses	-	-	-	-	-	-	-	180,000	-	-	-	-	180,000
5720 Rib/Trophy/Award	-	3,000	1,000	-	-	13,000	3,400	625	3,500	-	-	-	24,525
5761 JLA - Sellers Expense	-	-	-	-	-	-	280,136	-	-	-	-	-	280,136
5762 JLA - Meals	-	-	-	-	-	-	4,340	-	-	-	-	-	4,340
5763 JLA - Other	-	-	-	-	-	-	2,516	-	-	-	-	-	2,516
5770 Arena/Hangar Acts	-	-	-	-	-	-	322,500	322,500	-	-	-	-	645,000
5780 Ground Acts	-	-	-	23,000	-	-	192,500	227,000	-	-	-	-	442,500
5790 Headline Acts	-	-	-	-	-	2,500,000	4,500,000	4,250,000	-	20,000	-	-	11,270,000
5795 Performer Hospitality	-	-	-	-	-	48,000	89,400	90,600	-	300	-	-	228,300
5900 Depreciation Expense	360,000	360,000	360,000	360,000	360,000	360,000	360,000	360,000	360,000	360,000	360,000	360,000	4,320,000
5910 Dues/Subs/Fees	62,566	9,148	5,118	10,552	4,160	8,993	10,953	7,278	4,903	9,743	5,193	4,443	143,050
5921 Chargebacks	50	50	50	50	50	50	7,000	7,000	26,600	50	50	50	41,050
5925 Bank/Credit Card Fees	66,350	56,878	55,357	63,240	62,614	82,339	168,507	268,380	357,308	61,617	15,599	11,758	1,269,947
5935 Etix Client & Fees	31,244	32,494	32,894	33,494	33,494	34,994	280,756	409,964	29,594	30,494	-	2,000	951,422
5980 Cash Over/Short	100	150	150	50	275	500	2,950	3,050	375	350	100	350	8,400
5981 Donations	-	-	-	-	-	-	-	-	-	4,000	-	-	4,000
5990 Miscellaneous Expense	-	-	-	500	-	-	25,400	75,500	-	-	-	-	101,400
Sub-Total Non-Labor Expenses	**1,560,818**	**1,257,008**	**1,308,047**	**1,577,173**	**1,617,677**	**6,031,588**	**10,716,008**	**13,315,002**	**3,396,754**	**2,887,651**	**1,239,035**	**1,085,174**	**45,991,937**
Total Expenses	**3,351,656**	**3,079,362**	**3,173,251**	**3,532,328**	**3,633,569**	**8,505,437**	**15,208,210**	**17,713,248**	**5,502,503**	**4,842,287**	**3,129,522**	**2,959,531**	**74,630,904**
Net Proceeds	**(2,635,507)**	**(2,052,076)**	**(1,226,482)**	**(1,758,722)**	**(884,105)**	**(2,276,517)**	**12,601,567**	**12,761,182**	**(3,982,258)**	**(2,630,842)**	**(1,062,448)**	**(1,294,788)**	**5,559,004**