OCFEC - Business Unit Budget Analysis
Department P&L Snapshot
2027 Budget

DRAFT

Dept #	Description	SMT	2027 Budget Rev	2027 Budget Labor	2027 Budget Expenses	2027 Budget Net	2026 Budget Rev	2026 Budget Labor	2026 Budget Expenses	2026 Budget Net	YTD % to Budget	Projected Actuals % to Budget	Projected Actuals	Year over Year Change Rev	Year over Year Change Labor	Year over Year Change Expenses	Year over Year Change Net
06	Administration	James Canfield	2,335,410	1,512,242	1,625,614	(802,447)	1,875,000	1,549,176	1,261,744	(935,920)	5.56%	37.47%	(350,692)	460,410	(36,934)	363,870	133,474
07	Human Resources	Jesus Lara	-	1,378,666	263,677	(1,642,343)	-	1,444,978	245,277	(1,690,255)	69.38%	91.80%	(1,551,648)	-	(66,312)	18,400	47,912
08	Technology	Rob Castagnoli	-	464,246	814,316	(1,278,562)	-	448,845	540,730	(989,575)	88.50%	111.33%	(1,101,725)	-	15,401	273,586	(288,987)
09	Presentation	Jason Jacobsen	-	382,484	134,000	(516,484)	-	351,061	78,800	(429,861)	88.57%	108.82%	(467,778)	-	31,423	55,200	(86,623)
10	Accounting	Max Tang	97,229	773,684	250,898	(927,353)	41,075	686,965	247,100	(892,990)	52.98%	75.70%	(675,961)	56,154	86,719	3,798	(34,363)
11	Heroes Hall	Johanna Svensson	15,950	244,076	117,150	(345,276)	15,000	265,883	64,250	(315,133)	46.32%	71.93%	(226,690)	950	(21,807)	52,900	(30,143)
12	Business Services	Max Tang	-	485,739	21,220	(506,959)	-	454,727	21,200	(475,927)	72.47%	97.37%	(463,406)	-	31,012	20	(31,032)
14	Exhibit & Education	Johanna Svensson	-	1,007,064	26,600	(1,033,664)	-	982,373	23,325	(1,005,698)	63.30%	88.79%	(892,983)	-	24,691	3,275	(27,966)
15	Marketing	vacant	-	539,957	2,518,640	(3,058,597)	-	551,789	2,202,500	(2,754,289)	71.91%	78.79%	(2,170,135)	-	(11,832)	316,140	(304,308)
18	Comm/Info	Terry Moore	-	653,963	167,408	(821,371)	-	629,345	143,750	(773,095)	65.75%	84.66%	(654,490)	-	24,618	23,658	(48,276)
19	Production	Jason Jacobsen	-	-	748,245	(748,245)	-	-	655,684	(655,684)	96.27%	97.64%	(640,198)	-	-	92,561	(92,561)
20	Operations	Jerry Eldridge	-	4,083,760	1,107,915	(5,191,675)	-	3,980,085	1,105,997	(5,086,081)	67.16%	90.71%	(4,613,618)	-	103,675	1,918	(105,594)
21	Creative Services	Johanna Svensson	-	618,999	53,380	(672,379)	-	567,413	53,550	(620,963)	67.95%	93.05%	(577,810)	-	51,586	(170)	(51,416)
22	Facilities	Jerry Eldridge	12,000	699,995	1,735,700	(2,423,695)	15,500	641,045	1,594,100	(2,219,645)	83.73%	107.40%	(2,383,880)	(3,500)	58,950	141,600	(204,050)
23	Safety & Security	Nick Buffa	-	2,188,078	80,400	(2,268,478)	-	1,935,878	62,750	(1,998,628)	70.66%	94.98%	(1,898,300)	-	252,200	17,650	(269,850)
25	EQC - Boarding	Evy Young	759,528	377,309	1,336,134	(953,915)	223,242	358,740	1,081,633	(1,217,131)	8.60%	32.50%	(395,603)	536,286	18,569	254,501	263,216
27	Cent Farm - Admin	Evy Young	235,019	759,588	56,495	(581,064)	226,150	719,090	67,433	(560,373)	60.33%	86.61%	(485,338)	8,869	40,498	(10,938)	(20,691)
28	Cent Farm Ops	Evy Young	-	780,093	106,250	(886,343)	-	773,667	99,450	(873,117)	70.33%	93.49%	(816,253)	-	6,426	6,800	(13,226)
29	Culinary - Fair	Johanna Svensson	15,000	144,562	108,100	(237,662)	-	140,940	75,010	(215,950)	90.77%	93.84%	(202,637)	15,000	3,622	33,090	(21,712)
30	Event Services	Howard Sandler	14,170,000	1,324,223	863,200	11,982,577	11,100,000	1,252,835	658,300	9,188,865	65.91%	98.02%	9,006,601	3,070,000	71,388	204,900	2,793,712
31	Event Admissions	Thane Hollman	-	221,452	11,800	(233,252)	-	205,338	3,500	(208,838)	67.40%	92.67%	(193,527)	-	16,114	8,300	(24,414)
32	Event Parking	Thane Hollman	-	652,447	112,260	(764,707)	-	613,911	69,100	(683,011)	78.25%	103.51%	(706,952)	-	38,536	43,160	(81,696)
33	Event Operations	Jerry Eldridge	-	1,975,453	778,208	(2,753,661)	-	1,662,693	755,450	(2,418,143)	72.98%	97.14%	(2,349,040)	-	312,760	22,758	(335,518)
38	Event Parking Sales	Thane Hollman	-	685,279	49,130	(734,409)	-	597,581	42,170	(639,751)	60.17%	96.01%	(614,248)	-	87,698	6,960	(94,658)
41	Imaginology	Johanna Svensson	111,225	-	168,300	(57,075)	93,200	-	159,150	(65,950)	59.86%	59.86%	(39,479)	18,025	-	9,150	8,875
42	Cent Farm - Fair	Evy Young	-	104,168	24,725	(128,893)	-	93,287	28,805	(122,092)	96.45%	99.10%	(120,987)	-	10,881	(4,080)	(6,801)
43	Youth Program	Johanna Svensson	-	80,542	11,800	(92,342)	-	73,237	11,700	(84,937)	90.32%	90.32%	(76,714)	-	7,305	100	(7,405)
44	Visual Arts	Johanna Svensson	-	154,893	74,100	(228,993)	-	117,967	69,350	(187,317)	99.68%	99.80%	(186,944)	-	36,926	4,750	(41,676)
46	Exhibits - Fair	Johanna Svensson	129,000	-	231,250	(102,250)	116,600	-	198,550	(81,950)	78.46%	78.33%	(64,195)	12,400	-	32,700	(20,300)
47	Guest Services	Thane Hollman	-	377,453	91,650	(469,103)	-	391,751	82,600	(474,351)	57.94%	68.74%	(326,051)	-	(14,298)	9,050	5,248
48	Box Office	Jeff Willson	-	273,687	13,520	(287,207)	-	258,781	9,920	(268,701)	84.32%	99.35%	(266,959)	-	14,906	3,600	(18,506)
49	Cash Operations	Max Tang	-	88,290	44,489	(132,779)	-	84,798	40,259	(125,057)	76.52%	77.30%	(96,664)	-	3,492	4,230	(7,722)
50	Admissions - Fair	Thane Hollman	11,934,563	123,694	912,882	10,897,987	12,751,307	118,043	1,046,487	11,586,777	84.91%	84.88%	9,834,497	(816,744)	5,651	(133,605)	(688,790)
51	Parking - Fair	Thane Hollman	10,000	508,099	914,608	(1,412,707)	-	493,873	766,040	(1,259,913)	89.58%	89.58%	(1,128,581)	10,000	14,226	148,568	(152,794)
52	Safety & Security - Fair	Nick Buffa	-	1,259,975	1,720,193	(2,980,168)	-	1,135,965	1,806,225	(2,942,190)	42.34%	92.65%	(2,725,802)	-	124,010	(86,032)	(37,978)
53	Home Arts	Johanna Svensson	-	125,384	28,900	(154,284)	-	113,806	22,550	(136,356)	91.60%	92.40%	(125,989)	-	11,578	6,350	(17,928)
58	Carnival Sales	Thane Hollman	7,252,153	341,405	283,100	6,627,648	7,578,000	317,658	296,000	6,964,342	92.81%	92.81%	6,463,931	(325,847)	23,747	(12,900)	(336,694)
59	Audit	Max Tang	-	20,164	6,250	(26,414)	-	19,705	6,200	(25,905)	131.15%	131.15%	(33,975)	-	459	50	(509)
62	Livestock	Evy Young	9,336	120,048	255,805	(366,517)	8,200	95,898	266,601	(354,299)	82.65%	82.77%	(293,245)	1,136	24,150	(10,796)	(12,218)
63	Maintenance - Fair	Jerry Eldridge	-	504,556	2,443,800	(2,948,356)	-	446,870	2,506,095	(2,952,965)	108.81%	108.81%	(3,213,198)	-	57,686	(62,295)	4,609
64	Conc/Comm - Fair	Howard Sandler	13,266,500	437,461	102,700	12,726,339	12,383,400	420,102	86,300	11,876,998	96.90%	96.29%	11,435,922	883,100	17,359	16,400	849,341
66	Gate Operations - Fair	Thane Hollman	-	328,261	34,200	(362,461)	-	261,133	25,100	(286,233)	96.38%	96.38%	(275,859)	-	67,128	9,100	(76,228)
67	Parking Sales - Fair	Thane Hollman	3,440,545	249,659	42,650	3,148,236	3,382,725	210,721	39,300	3,132,704	98.76%	98.76%	3,093,905	57,820	38,938	3,350	15,532
69	OCFEC Produced Events	Jeff Willson	265,000	-	160,650	104,350	326,000	-	255,150	70,850	48.81%	78.24%	55,432	(61,000)	-	(94,500)	33,500
70	Attr/Grnds - Fair	Jeff Willson	1,749,900	1,105,943	1,864,496	(1,220,539)	1,545,000	987,659	1,731,340	(1,173,999)	44.00%	51.96%	(610,028)	204,900	118,284	133,156	(46,540)
72	PacAmp - Fair	Jeff Willson	20,328,450	191,790	17,274,758	2,861,902	16,239,899	115,628	12,370,554	3,753,717	69.35%	69.05%	2,592,012	4,088,551	76,162	4,904,204	(891,815)
78	Gate Ops - Pac Amp - Fair	Thane Hollman	-	128,852	1,000	(129,852)	-	66,570	-	(66,570)	92.52%	157.27%	(104,696)	-	62,282	1,000	(63,282)
82	Junior Livestock Auction	Evy Young	322,485	-	306,485	16,000	341,647	-	326,735	14,912	106.25%	106.25%	15,844	(19,162)	-	(20,250)	1,088
84	Feature Exhibit - Fair	Johanna Svensson	-	117,818	385,564	(503,382)	-	78,671	425,880	(504,551)	95.68%	97.15%	(490,196)	-	39,147	(40,316)	1,169
87	Sales	vacant	3,730,615	-	1,187,123	2,543,492	2,188,000	-	302,560	1,885,440	93.67%	67.36%	1,269,986	1,542,615	-	884,563	658,052
97	Major Projects	Jerry Eldridge	-	-	-	-	-	-	-	-			(747,577)	-	-	-	-
99	Depreciation	Max Tang	-	-	4,320,000	(4,320,000)	-	-	4,080,000	(4,080,000)	73.70%	98.70%	(4,026,832)	-	-	240,000	(240,000)
	Total OCFEC	Total	**80,189,908**	**(28,595,501)**	**(45,991,738)**	**5,602,668**	**70,449,944**	**(26,716,480)**	**(38,112,254)**	**5,621,210**			**4,381,247**	**9,739,964**	**(1,879,021)**	**(7,879,484)**	**(18,541)**