

32nd D A A - OC Fair & Event Center
Statement of Operations - Summary (Unaudited)
May 31, 2026

2026 Current Month Amount	Budget Current Month Amount	Budget \$ Variance		2026 Year to Date Amount	Budget Year to Date Amount	Budget \$ Variance	Full 2026 Budget
			Revenues				
\$ -	\$ -	\$ -	Admissions to Grounds	\$ -	\$ -	\$ -	\$ 12,615,123
-	-	-	Commercial Space Rental Revenue	15,350	5,700	9,650	1,239,700
27,162	200	26,962	Carnival and Concessions Revenue	31,972	10,300	21,672	18,779,296
62,469	62,400	69	Exhibits Revenue	93,003	88,150	4,853	136,400
270,348	43,871	226,477	Attractions Revenue	481,517	232,018	249,499	17,685,022
9,708	3,000	6,708	Miscellaneous Revenue	63,128	36,000	27,128	6,164,772
369,687	109,471	260,216	Total OC FEC-Produced Event Revenue	684,970	372,168	312,802	56,620,313
212,130	164,300	47,830	Facility Rental Revenue	1,122,125	1,062,000	60,125	2,152,900
1,684,268	1,255,700	428,568	Other Event Revenue	4,128,180	3,782,800	345,380	9,652,668
47,547	16,739	30,808	Equestrian Center Revenue	159,401	72,508	86,893	223,242
19,223	500	18,723	Other Operating Revenue	42,127	7,950	34,177	116,225
1,963,168	1,437,239	525,929	Total Rental Revenue	5,451,833	4,925,258	526,575	12,145,035
188,000	125,000	63,000	Interest Earnings	934,733	805,000	129,733	1,846,000
36,123	-	36,123	Grants	36,123	40,000	(3,877)	120,000
3,586	50,000	(46,414)	Other Non-Operating Revenue	17,056	60,000	(42,944)	69,000
-	-	-	Prior Year Revenue	268	-	268	-
227,709	175,000	52,709	Total Non-Operating Revenue	988,181	905,000	83,181	2,035,000
\$ 2,560,564	\$ 1,721,710	\$ 838,854	Total Revenue	\$ 7,124,984	\$ 6,202,426	\$ 922,558	\$ 70,800,347
			Expenses				
\$ 1,745,256	\$ 1,929,421	\$ 184,165	Payroll and Related Expense	\$ 7,957,932	\$ 9,104,432	\$ 1,146,499	\$ 27,052,519
376,933	318,764	(58,169)	Professional Services Expense	1,134,245	1,468,756	334,511	8,398,669
-	1,825	1,825	Directors Expense	2,726	6,125	3,399	15,900
71,890	61,581	(10,309)	Insurance Expense	359,939	307,304	(52,635)	835,051
9,509	11,765	2,256	Telephone & Postage Expense	94,848	65,325	(29,523)	155,380
183,574	111,961	(71,612)	Supplies and Equipment Expense	716,907	609,232	(107,675)	3,558,525
368,044	283,523	(84,521)	Facility and Related Expense	1,258,309	1,185,232	(73,077)	4,979,711
89,137	85,575	(3,562)	Publicity & Related Expense	333,252	307,055	(26,197)	2,574,965
138,822	1,500	(137,322)	Attractions Expense	160,045	21,500	(138,545)	10,085,250
-	-	-	Other Self-Prod Event Expense	641	-	(641)	299,674
1,814	12,000	10,186	Premium Expense	2,406	16,000	13,594	175,325
64,968	53,479	(11,489)	Other Operating Expense	251,940	347,564	95,624	2,617,766
3,049,945	2,871,394	(178,551)	Total Operating Expense	12,273,190	13,438,524	1,165,333	60,748,735
340,000	340,000	-	Depreciation Expense	1,700,000	1,700,000	-	4,080,000
48,667	-	(48,667)	Major Projects	126,466	-	(126,466)	-
-	-	-	Net Pension Adjustment - GASB 68	-	-	-	-
13,054	-	(13,054)	Prior Year Expense	126,715	-	(126,715)	-
401,722	340,000	(61,722)	Total Non-Operating Expense	1,953,181	1,700,000	(253,181)	4,080,000
\$ 3,451,667	\$ 3,211,394	\$ (240,273)	Total Expense	\$ 14,226,371	\$ 15,138,524	\$ 912,152	\$ 64,828,735
\$ (891,103)	\$ (1,489,684)	\$ 598,581	Net Proceeds	\$ (7,101,387)	\$ (8,936,098)	\$ 1,834,710	\$ 5,971,613

32nd DAA - OC Fair & Event Center
Balance Sheet (Unaudited)
May 31, 2026 and 2025

	2026	2025
Assets		
Cash	\$ 3,744,706	\$ 2,290,567
Investments	57,683,962	48,189,517
Accounts Receivable	2,302,829	1,920,995
Reserve for Bad Debt	(264,816)	(111,905)
Prepaid Expenses	119,103	149,799
Deferred Outflows - Pension	6,982,436	9,036,788
Other Assets	66,301	-
Total Assets	70,634,521	61,475,761
Capital Projects in Process	12,811,532	11,115,165
Land	133,553	133,553
Buildings and Improvements	135,565,898	135,565,898
Equipment	5,821,774	5,921,337
Accumulated Depreciation	(73,720,882)	(69,853,612)
Total Capital	80,611,875	82,882,341
Total Assets	\$ 151,246,396	\$ 144,358,102
Liabilities		
Accounts Payable	491,529	895,344
Deferred Revenue	10,784,703	7,797,589
Payroll Liabilities	750,860	709,151
Deposits	22,932	167
Loan Payable - SB84	1,739,579	1,739,579
Compensated Absences Liability	1,793,868	1,817,118
Deferred Inflows - Pension	1,132,023	1,646,646
Pension Liability	21,725,805	24,448,955
Total Liabilities	38,441,299	39,054,549
Net Resources		
Investment in Capital Assets	80,898,286	81,451,909
Net Resources - Designated Use	504,460	504,460
Net Resources - Available for Operations	55,579,820	47,407,699
Unrestricted Net Position - Pension	(17,058,814)	(17,058,814)
Net Resources - Auction Fund	(17,268)	(17,268)
	119,906,484	112,287,986
Net Proceeds from Operations	(7,101,387)	(6,984,433)
Total Net Resources	112,805,097	105,303,553
Total Liabilities and Net Resources	\$ 151,246,396	\$ 144,358,102

32nd District Agricultural Association
OC Fair & Event Center
Statement of Cash Flows (Unaudited)
For the Five Months Ended May 31, 2026

	<u>2026</u>
CASH FLOWS FROM OPERATING ACTIVITIES	
Excess of Expenses Over Revenues	(7,101,387)
Adjustment to Reconcile Excess of Revenue Over Expenses to Net Cash Provided by Operating Activities:	
Non-Cash Charges (Credits) to Net Income	
Depreciation Expense	\$ 1,700,000
(Increase) Decrease in Assets	
(Increase) Decrease in Accounts Receivable	(643,939)
(Increase) Decrease in Prepaid Expenses	193,330
(Increase) Decrease in Deferred Outflows - Pension	0
Increase (Decrease) in Liabilities	
Increase (Decrease) in Accounts Payable	(1,217,138)
Increase (Decrease) in Deferred Revenue	9,205,610
Increase (Decrease) in Payroll Liabilities	657,263
Increase (Decrease) in Deposits	1,942
Increase (Decrease) in Other Liabilities/Reserve	0
Increase (Decrease) in Compensated Absence Liability	0
Increase (Decrease) in Deferred Inflows - Pension	0
Increase (Decrease) in Net Pension Liability	0
Total Adjustments	<u>\$ 9,897,068</u>
Net Cash Provided (Used) by Operating Activities	<u>\$ 2,795,681</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
(Increase) Decrease in Capital Projects in Progress	\$ (1,413,589)
(Increase) Decrease in Building & Improvements	0
(Increase) Decrease in Equipment	<u>0</u>
Net Cash Provided (Used) by Investing Activities	<u>\$ (1,413,589)</u>
CASH FLOWS FROM FINANCING ACTIVITIES	
Net Cash Provided (Used) by Financing Activities	<u>0</u>
NET INCREASE (DECREASE) IN CASH	\$ 1,382,091
Cash and Cash Equivalent - January 1, 2026	<u>60,046,576</u>
Cash and Cash Equivalent - End of Period -May 31, 2026	<u><u>\$ 61,428,668</u></u>

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
May 31, 2026

2026 Month Actual	2026 Month Budget	Variance
\$ -	\$ -	\$ -
\$ -	-	-
\$ -	-	-
\$ -	-	-
\$ -	-	-
\$ -	-	-
\$ -	-	-
\$ 27,162	200	26,962
\$ 27,162	200	26,962
\$ 61,730	62,000	(270)
\$ -	-	-
\$ 739	400	339
\$ 62,469	62,400	69
\$ 270,348	43,871	226,477
\$ -	-	-
\$ 6,562	-	6,562
\$ -	-	-
\$ -	-	-
\$ 3,146	3,000	146
\$ -	-	-
\$ 9,708	3,000	6,708
\$ 369,687	109,471	260,216

OCFEC-PRODUCED EVENT REVENUE

ADMISSIONS TO GROUNDS

Gate Admissions
Advance Admissions
Subtotal

COMMERCIAL SPACE RENTALS

CARNIVAL & CONCESSIONS

Carnival

Concessions

Subtotal

EXHIBITS REVENUE

Entry Fees

Exhibit Awards

Garden Classes & Misc Sales

Subtotal

ATTRACTIONS REVENUE

MISC OCFEC-PRODUCED EVENT REVENUE

Parking

Sponsorships

Livestock Auction Receipts

Camping

Exhibitor Fees

Miscellaneous Other Self Produced Revenue

Subtotal

TOTAL OCFEC-PRODUCED EVENT REVENUE

2026 YTD Actual	2026 YTD Budget	Variance
\$ -	\$ -	\$ -
-	-	-
-	-	-
15,350	5,700	9,650
-	-	-
31,972	10,300	21,672
31,972	10,300	21,672
87,335	82,400	4,935
-	-	-
5,668	5,750	(82)
93,003	88,150	4,853
481,517	232,018	249,499
-	-	-
56,407	30,000	26,407
-	-	-
-	-	-
6,721	6,000	721
-	-	-
63,128	36,000	27,128
684,970	372,168	312,802

RENTAL REVENUE

RENTAL OF FACILITIES

Facility Rental Fees

Grounds Wide Rentals

Building 10

Building 12

Building 13

Building 14

Building 15

Building 16

The Hangar

Parade of Products

Breezeway

Wine Courtyard

Silo Building

Memorial Gardens

Millennium Barn

Little Theater

Baja Blues Restaurant

Building 33

Livestock Office

Equestrian Center Arenas

Equestrian Center Stalls

Equestrian Center Other Facilities

Parking Lot

Lawns

Event Camping

Festival Grounds

Mall

Grandstand Arena

Arlington Amphitheater

East Lawn/ Carnival Lot

Trailer Rallies

Individual Camping

Gazebo Rental

Pacific Amphitheater

Subtotal

OTHER RENTAL EVENT REVENUES

\$ -	-	-
\$ 29,750	29,100	650
\$ 26,950	27,000	(50)
\$ 19,500	35,100	(15,600)
\$ -	-	-
\$ 8,750	-	8,750
\$ -	-	-
\$ 7,000	-	7,000
\$ -	4,100	(4,100)
\$ 8,750	10,000	(1,250)
\$ 19,600	11,200	8,400
\$ 1,650	500	1,150
\$ -	400	(400)
\$ -	1,100	(1,100)
\$ -	-	-
\$ 5,400	2,700	2,700
\$ -	-	-
\$ -	-	-
\$ -	-	-
\$ 3,150	-	3,150
\$ 975	-	975
\$ -	-	-
\$ 19,375	18,800	575
\$ 7,250	4,300	2,950
\$ 11,025	7,600	3,425
\$ 5,700	-	5,700
\$ 11,000	2,500	8,500
\$ 6,400	6,400	-
\$ -	-	-
\$ -	-	-
\$ -	-	-
\$ 5,580	900	4,680
\$ -	-	-
\$ 14,325	2,600	11,725
\$ 212,130	164,300	47,830

Subtotal

-	-	-
29,750	29,100	650
171,500	193,500	(22,000)
90,325	107,800	(17,475)
-	-	-
95,375	106,700	(11,325)
-	-	-
91,000	74,200	16,800
165,525	162,700	2,825
45,000	61,300	(16,300)
67,200	74,200	(7,000)
5,500	5,500	-
400	2,000	(1,600)
-	1,100	(1,100)
2,950	3,500	(550)
16,200	13,500	2,700
5,875	1,500	4,375
-	-	-
-	-	-
6,300	-	6,300
4,935	-	4,935
-	-	-
122,325	87,600	34,725
28,050	26,700	1,350
32,535	17,700	14,835
29,000	23,300	5,700
45,250	38,000	7,250
16,000	17,600	(1,600)
-	-	-
-	-	-
-	-	-
30,505	4,300	26,205
-	-	-
20,625	10,200	10,425
1,122,125	1,062,000	60,125

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
May 31, 2026

	2026 Month Actual	2026 Month Budget	Variance
\$	34,000	33,500	500
\$	899,118	599,000	300,118
\$	380,986	334,900	46,086
\$	115,995	131,300	(15,305)
\$	215,118	132,600	82,518
\$	35,052	20,400	14,652
\$	4,000	4,000	-
\$	-	-	-
\$	-	-	-

\$	1,684,268	1,255,700	428,568
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\$	39,044	14,306	24,738
\$	53	93	(40)
\$	5,162	1,672	3,490
\$	668	668	-

\$	44,927	16,739	28,188
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\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	2,620	-	2,620

\$	-	-	-
\$	-	-	-
\$	-	-	-

\$	11,124	500	10,624
\$	11,124	500	10,624

\$	1,955,069	1,437,239	515,210
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\$	2,324,756	1,546,710	778,046
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\$	188,000	125,000	63,000
\$	8,098	-	8,098
\$	36,123	-	36,123
\$	-	-	-
\$	3,586	50,000	(46,414)
\$	-	-	-

\$	235,808	175,000	60,808
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\$	2,560,564	1,721,710	838,854
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\$	844,100	912,852	68,752
\$	19,543	14,884	(4,659)
\$	313,550	326,281	12,731
\$	553,346	658,754	105,407
\$	926	8,600	7,674
\$	13,790	8,050	(5,740)
\$	1,745,256	1,929,421	184,165

\$	375,599	318,764	(56,834)
\$	1,335	-	(1,335)
\$	376,933	318,764	(58,169)

\$	-	1,000	1,000
\$	-	825	825
\$	-	1,825	1,825

\$	71,890	61,581	(10,309)
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Interim Admissions
Interim Parking
Revenue from Personnel Services
Equipment Rentals
Year-Round Concessions
Outside Caterers
Outdoor Signs
Promotional Revenue
Storage

Subtotal

EQUESTRIAN CENTER REVENUES

Stall Rentals	137,085	62,719	74,366
Locker Rentals	265	465	
Feed	16,704	5,984	
Trailers/Misc	2,726	3,340	

Subtotal

Horse Show Entry Fees
Donated Awards
Stall Fees
Other

OTHER RENTAL REVENUES

Pay Phone Commissions
Vending
Fines

Miscellaneous Rental Revenues
Subtotal

TOTAL RENTAL REVENUE

TOTAL OPERATING REVENUE

NON-OPERATING REVENUE

Interest Earnings	934,733	805,000	129,733
Discounts Earned	8,098	6,000	2,098
Grants	36,123	40,000	(3,877)
Sale of Assets	-	-	-
Donations	17,056	60,000	(42,944)
Prior Year Revenue	268	-	268

TOTAL NON-OPERATING REVENUE

TOTAL REVENUE

OPERATING EXPENSES

Payroll and Related:			
Salaries/Wages - Permanents	4,004,344	4,524,523	(520,180)
Salaries/Wages - Overtime	50,999	43,903	7,096
Salaries/Wages - Temporaries	1,096,874	1,172,670	(75,796)
Employee Benefits	2,700,557	3,222,874	(522,317)
Travel Expense	37,853	73,686	(35,833)
Training and Recruiting Expense	67,306	66,775	531
Subtotal	7,957,932	9,104,432	(1,146,499)

Professional Services:

Professional Services	1,129,697	1,459,176	(329,479)
Judges	4,548	9,580	(5,032)
Subtotal	1,134,245	1,468,756	(334,511)

Directors Expense:

Directors Expense	-	2,000	(2,000)
Directors Mtg Expense	2,726	4,125	(1,399)
Subtotal	2,726	6,125	(3,399)

Insurance Expense

359,939	307,304	52,635
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32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
May 31, 2026

2026 Month Actual	2026 Month Budget	Variance		2026 YTD Actual	2026 YTD Budget	Variance
\$ 9,509	11,765	2,256	Telephone & Postage	94,848	65,325	29,523
\$ 13,160	10,700	(2,460)	Supplies and Equipment:			
\$ 7,940	13,250	5,310	Office Supplies	53,796	52,300	1,496
\$ 27,000	6,900	(20,100)	Signs/Banners	25,294	38,400	(13,106)
\$ 18,745	7,000	(11,745)	Decorations/Props	54,431	74,050	(19,619)
\$ -	-	-	Small Equipment	36,083	49,250	(13,167)
\$ 3,183	2,291	(892)	Audio Visual	-	-	-
\$ 2,789	9,000	6,211	Software	19,074	10,677	8,397
\$ 4,436	5,600	1,164	Computer Hardware & Peripherals	21,283	28,500	(7,217)
\$ -	22,000	22,000	Farm	34,990	37,675	(2,685)
\$ 89,063	19,920	(69,143)	Ticketing/Wristbands	22,579	33,000	(10,421)
\$ 13,970	12,400	(1,570)	Equipment Rental	363,917	172,500	191,417
\$ 3,287	2,900	(387)	Equipment Maintenance & Supplies	54,516	69,430	(14,914)
\$ 183,574	111,961	(71,612)	Uniforms & Laundry	30,945	43,450	(12,505)
			Subtotal	716,907	609,232	107,675
\$ 40,232	32,075	(8,157)	Facility and Related:			
\$ 132,788	99,650	(33,138)	Maintenance of Buildings/Grounds	155,039	131,875	23,164
\$ 117,345	104,570	(12,775)	Utilities	382,949	470,850	(87,901)
\$ -	-	-	Trash/Waste Removal	522,930	403,150	119,780
\$ 77,678	47,228	(30,450)	Rental of Facilities	-	-	-
			Special Repairs	197,392	179,357	18,035
\$ 368,044	283,523	(84,521)	Subtotal	1,258,309	1,185,232	73,077
\$ 400.00	-	(400)	Publicity and Related:			
\$ -	-	-	Photography	2,955	4,000	(1,045)
\$ -	-	-	Newsletters	-	-	-
\$ 1,783.44	2,500	717	Contests	2,327	50	2,277
\$ 8,000.00	13,500	5,500	Printing	5,397	19,850	(14,453)
\$ 20,874.65	-	(20,875)	Advertising - Outdoor	22,000	15,000	7,000
\$ -	-	-	Advertising - Radio	21,950	-	21,950
\$ -	150	150	Advertising - TV	-	-	-
\$ 36,287	44,775	8,488	Advertising - Print	-	550	(550)
\$ 954	20,250	19,296	Advertising - Online	126,497	116,300	10,197
\$ -	-	-	Promotional Expense	38,003	53,750	(15,747)
\$ -	-	-	Brochure Printing	-	-	-
\$ -	-	-	Buttons Printing	2,991	2,800	191
\$ -	-	-	Media Relations	78	1,250	(1,172)
\$ -	-	-	Public Relations Expense	3,931	3,405	526
\$ -	-	-	Manager's P/R Expense	-	-	-
\$ -	-	-	Other Pre-Fair Stunts	-	-	-
\$ -	-	-	Design & Production	-	-	-
\$ 20,837	3,400	(17,437)	Sponsorships	107,121	89,100	18,021
\$ 1	1,000	999	Special Projects	2	1,000	(998)
\$ 89,137	85,575	(3,562)	Subtotal	333,252	307,055	26,197
\$ -	-	-	Self-Produced Events Attractions Expense:			
\$ -	-	-	Arena/Hangar Acts	-	-	-
\$ 138,000	-	(138,000)	Grounds Acts	20,850	20,000	850
\$ -	-	-	Major Acts	138,000	-	138,000
\$ 822	1,500	678	Attractions Expense	-	-	-
\$ 138,822	\$ 1,500	\$ (137,322)	Merchandise	1,195	1,500	(305)
			Subtotal	160,045	21,500	138,545
\$ -	-	-	Other Self-Produced Event Expense:			
\$ -	-	-	Competition Handbook	-	-	-
\$ -	-	-	Jr. Livestock Auction Costs	641	-	641
\$ -	-	-	Subtotal	641	-	641
\$ -	-	-	Premium Expense:			
\$ 1,814	12,000	10,186	Cash Premiums	-	-	-
\$ 1,814	12,000	10,186	Trophies, Ribbons	2,406	16,000	(13,594)
			Subtotal	2,406	16,000	
\$ 735	250	(485)	Other Operating Expenses:			
\$ 8,373	3,889	(4,484)	Cash Shortages/(Overages)	1,213	700	513
\$ -	-	-	Dues & Subscriptions	62,509	93,301	(30,792)
			Bad Debt Expense	-	-	-

32nd DAA - OC Fair & Event Center
MTD and YTD Actual vs. Budget Comparison
May 31, 2026

	2026 Month Actual	2026 Month Budget	Variance
\$	17,927	37,169	19,242
\$	37,933	12,171	(25,762)
\$	64,968	53,479	(11,489)
\$	3,049,945	2,871,394	(178,551)

\$	340,000	340,000	-
\$	48,667	-	(48,667)
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	13,054	-	(13,054)
\$	401,722	340,000	(61,722)
\$	3,451,667	3,211,394	(240,273)
\$	(891,103)	\$ (1,489,684)	\$ 598,581

Bank Charges
Miscellaneous Expense
Subtotal

TOTAL OPERATING EXPENSE

Non-Operating Expenses
Depreciation Expense
Major Projects
Carnival Funded Expenditures
Loss on Sale of Asset
Debt Service
Net Pension Adjustment - GASB 68
Prior Year Expense

TOTAL NON-OPERATING EXPENSE

TOTAL EXPENSES

NET PROCEEDS

	2026 YTD Actual	2026 YTD Budget	Variance
	61,933	179,845	(117,912)
	126,285	73,718	52,567
	251,940	347,564	(95,624)
	12,273,190	13,438,524	(1,165,333)
	1,700,000	1,700,000	-
	126,466	-	126,466
	-	-	-
	-	-	-
	-	-	-
	-	-	-
	-	-	-
	126,715	-	126,715
	1,953,181	1,700,000	253,181
	14,226,371	15,138,524	(912,152)
\$	(7,101,387)	\$ (8,936,098)	\$ 1,834,710