

**OC FAIR & EVENT CENTER
STANDARD AGREEMENTS FOR BOARD APPROVAL
OCTOBER 2025**

1 of 1

Amendments

CONTRACT (Amend. #)	CONTRACTOR	DESCRIPTION	EFFORT TYPE	TERM	CHANGE IN RECEIPT AMOUNT	CHANGE IN NOT TO EXCEED EXPENSE AMOUNT
SA-103-23YR (Amend. #3)	Innovative Cleaning Services LLC	Change invoice and payment routine	Fair time and year round	6/1/23-5/31/26	\$0.00	

Amendments (Exercise Option)

CONTRACT (Amend. #)	CONTRACTOR	DESCRIPTION	EFFORT TYPE	TERM	CHANGE IN RECEIPT AMOUNT	CHANGE IN NOT TO EXCEED EXPENSE AMOUNT
SA-004-22YR (Amend. #4)	Rocket Launch Marketing & Public Relations	Advertidsng and media buying services	Fair and year round	1/1/22-12/31/26		\$958,666 and \$1.8 Million for Media Buy
SA-006-22FT (Amend. #5)	Eventcorp Services, Inc.	Guest survey	Fair	1/1/22-12/31/26		\$17,550.00
SA-049-22FT (Amend. #4)	Sunbelt Rentals, Inc.	Heavy equipment rentals	Fair	6/1/22-9/30/26		\$183,516.00
SA-096-22FT (Amend. #3)	RK Diversified Entertainment, Inc.	Third Option Year for Pacific Amphitheatre Video Production	Fair	05/01/22 - 12/31/26		\$327,177.00
SA-084-23YR (Amend. #3)	Williams Scotsman, Inc.	Portable office and storage rentals	Fair	4/1/23-9/15/26		\$162,077.93
SA-107-23PS (Amend. #3)	RK Diversified Entertainment, Inc.	Second Option Year for Pacific Amphitheatre Production	Fair	06/01/23 - 12/31/26		\$267,500.00
SA-108-23PL (Amend. #3)	RK Diversified Entertainment, Inc.	Second Option Year for Pacific Amphitheatre Lighting Services	Fair	06/01/23 - 12/31/26		\$298,453.68
SA-109-23HA (Amend. #3)	RK Diversified Entertainment, Inc.	Second Option Year for Hangar / Arena Production	Fair	06/01/23 - 12/31/26		\$180,739.83
SA-110-23PA (Amend. #4)	Clair Global Corporation dba Sound Image	Second Option Year for Pacific Amphitheatre Sound Services	Fair	06/01/23 - 12/31/26		\$367,682.00
SA-216-23CT (Amend. #3)	Etix, Inc.	Computerized ticketing services	Fair	10/1/23-9/30/26		\$1,144,500.00
SA-224-23YR (Amend. #3)	Moor+ Southpier Management CO LP DBA: Tandem Partnerships	Sales services	Fair and year round	12/1/23- 11/30/26		Commission

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 6/03)

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AGREEMENT NUMBER

SA-103-23YR

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

CONTRACTOR'S NAME

INNOVATIVE CLEANING SERVICES LLC

The term of this

Agreement is

6/1/2023 through 05/31/2026**FED ID:**

First option year 6/1/25-5/31/26

Second option year 6/1/26-5/31/27

Third option year 6/1/27-5/31/28

3. The maximum amount of this **\$0.00 Amendment (\$1,073,004.86)**
- Agreement after this Amendment is: **\$2,956,943.41; \$5,387,269.35 (Includes all option years (2023 - \$905,149.4; 2024 - \$978,789.15; 2025 - \$1,073,004.86; 2026 - \$1,160,490.94; 2027 - \$1,269,835))**

4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference, made a part of the Agreement and incorporated herein:

Standard Agreement #SA-103-23YR, dated June 1, 2023, between the District and Innovative Cleaning Services for the supplemental facility & venue porter services at the OC Fair & Event Center, is hereby amended as follows:

1. This Amendment's effective date is November 1, 2025.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AND STATE AGREE:

1. Amend the original contract to change the invoice submission routine from hand delivery to send via email to ap@ocfair.com. Also, the District to mail all checks to Innovative Cleaning Services LLC, P.O Box 25175, Santa Ana, CA 92799-5175 instead of onsite pickup.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)		
INNOVATIVE CLEANING SERVICES LLC		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Jennifer A. Corbett- Shramo, CEO		
ADDRESS		
44 Waterworks Way, Irvine, CA 92618		
STATE OF CALIFORNIA		
AGENCY NAME		
32ND DISTRICT AGRICULTURAL ASSOCIATION/O FAIR & EVENT CENTER		
BY (Authorized Signature)	DATE SIGNED (Do not typ)	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

☐ Exempt per:

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 6/03)

R RL A _____ F _____☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-004-22YR

REGISTRATION NUMBER

AMENDMENT NUMBER

#4

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

CONTRACTOR'S NAME

ROCKET LAUNCH MARKETING & PUBLIC RELATIONS

2. The term of this Agreement is
- 01/01/2022**
- through
- 12/31/2026**
- FED ID:**

3. The maximum amount of this Agreement after this Amendment is:
- Amendment \$958,666 and \$1.8 Million Media Buy**
-
- \$958,666; \$4,806,930 (With option years)**
-
- 2022- \$960,666; 2023- \$970,266; 2024- \$958,666; 2025- \$958,666;**
-
- 2026- \$958,666**

4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference, made a part of the Agreement and incorporated herein:

Standard Agreement #SA-004-22YR, dated January 1, 2022, between the District and Rocket Launch Marketing & Public Relations, for the advertising and media buying services for the OC Fair & Event Center, is hereby amended as follows:

1. This Amendment's effective date is January 1, 2026.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AGREES:

1. To amend the original contract to exercise the third (last) option year at the amount not to exceed \$958,666, and \$1.8 million in media buy.

STATE AGREES:

1. To pay the Contractor a total amount not to exceed FOUR MILLION EIGHT HUNDRED SIX THOUSAND NINE HUNDRED THIRTY DOLLARS AND 00/100 (\$4,806,930.00) upon satisfactory completion of work herein required and upon receipt of proper invoices.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)		
ROCKET LAUNCH MARKETING & PUBLIC RELATIONS		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Michael Wheeler, EVP/Managing Director		
ADDRESS		
190 Glassell Street, Unit 201, Orange, CA 92866		
STATE OF CALIFORNIA		
AGENCY NAME		
32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

☐ Exempt per:

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: ROCKET LAUNCH MARKETING & PUBLIC RELATIONS		CONTRACT NUMBER: SA-004-22YR	AMENDMENT NUMBER: #4
OCFEC CONTRACT MANAGER'S NAME: RUBY LAU	TITLE: Director	DEPARTMENT: MARKETING	PHONE NUMBER: (714) 708-1530
TYPE OF SERVICE: Advertising & Media Buying			
ORIGINAL CONTRACT TERM (Not including options)	START DATE: 01/01/2022	END DATE: 12/31/2023	ORIGINAL CONTRACT AMOUNT: \$1,930,932
EXERCISE OPTION YEAR 1 TERM: 1/1/2024 to 12/31/24 <input type="checkbox"/>	EXERCISE OPTION YEAR 2 TERM: 1/01/2025 to 12/31/2025 <input type="checkbox"/>	EXERCISE OPTION YEAR 3 TERM: 1/1/2026 to 12/31/2026 <input checked="" type="checkbox"/>	EXERCISE OPTION YEAR 4 TERM: _to <input type="checkbox"/>
AMENDMENT AMOUNT: \$958,666	AMENDMENT AMOUNT: \$958,866	AMENDMENT AMOUNT: \$958,666	AMENDMENT AMOUNT: \$
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$4,806,930 (Includes all option years); plus \$1.8 mil per year for media buy			

Please provide a rating for the contractor's performance in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5= Meets Expectations 4-3= Marginal 2-1= Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	7
2. Quality of Contractor's work.	6
3. Contractor and staff's knowledge of the contract requirements	5
4. Contractor's cooperation/communication with the OC Fair & Event Center	8
5. Contractor's adherence to specified contract timelines/deadlines	7
6. Contractor's ability to work within the contract amount	7
7. Effectiveness of Contractor's Project Manager	8
8. Accuracy of invoices	7
Overall Rating – Total points out of 80 points possible	55

Overall rating of Contractor's performance (Please check one)

☐ Outstanding ☐ Above Average ☒ Meets Expectations ☐ Marginal ☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend ☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

OCFEC CONTRACT MANAGER'S SIGNATURE:  PRINT NAME: RUBY LAU DATE: 10/6/25

Tenant Liaison Committee Approval Date:		
<input type="checkbox"/> Contract Extension Approved	<input type="checkbox"/> Contract Extension Denied	
Name: _____	Signature: _____	Date: _____

STANDARD AGREEMENT AMENDMENT

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AGREEMENT NUMBER

SA-006-22FT

REGISTRATION NUMBER

AMENDMENT NUMBER

#5

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

CONTRACTOR'S NAME

EVENTCORP SERVICES, INC.

2. The term of this

FED ID:

Agreement is

01/01/2022

through

**12/31/2026; Three (3) one (1) year options
(1/1/24-12/31/24; 1/1/25-12/31/25;
1/1/26-12/31/26)**

3. The maximum amount of this

Amendment \$17,550.00

Agreement after this Amendment is:

\$91,600 Inclusion option years**2022 - \$13,500; 2023-\$13,500; 2024-\$29,500; 2025-\$17,550; 2026-\$17,550**

4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference, made a part of the Agreement and incorporated herein:

Standard Agreement #SA-006-22FT, dated January 1, 2022, between the District and Eventcorp Services, Inc., for the guest survey for the OC Fair & Event Center, is hereby amended as follows:

1. This Amendment's effective date is January 1, 2026.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AGREES:

1. To amend the original contract to exercise the third (last) option year at not to exceed \$13,500.

STATE AGREES:

1. To pay the Contractor a total amount not to exceed NINETY-ONE THOUSAND FIVE HUNDRED DOLLARS AND 00/100 (\$91,500.00) upon satisfactory completion of work herein required and upon receipt of proper invoices.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.) Eventcorp Services, Inc.		
BY (Authorized Signature) 	DATE SIGNED (Do not type)	
PRINTED NAME AND TITLE OF PERSON SIGNING Omar Mawjee, CEO		
ADDRESS 11720 NE 30th Place, Bellevue, WA 98005 Email: omar@eventcorpservices.com		
STATE OF CALIFORNIA		
AGENCY NAME 32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER		<input type="checkbox"/> Exempt per:
BY (Authorized Signature) 	DATE SIGNED (Do not type)	
PRINTED NAME AND TITLE OF PERSON SIGNING James Canfield, Chief Executive Officer		
ADDRESS 88 Fair Drive, Costa Mesa, CA 92626		

STANDARD AGREEMENT AMENDMENT

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AGREEMENT NUMBER	AMENDMENT NUMBER
SA-049-22FT	#4
REGISTRATION NUMBER	

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

CONTRACTOR'S NAME

SUNBELT RENTALS, INC.

2. The term of this **FED ID:**

Agreement is **06/01/2022** through **09/30/2026**
 (Option 1. 10/1/23-9/30/24
 Years) 2. 10/1/24-9/30/25
 3. 10/1/25-9/30/26

3. The maximum amount of this **\$183,516 Amendment**
 Agreement after this Amendment is: **\$875,231 inclusion of all option years**
(2022 \$166,577; 2023 \$170,745; 2024 \$175,011; 2025 \$179,382; 2026 \$183,516)

4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference, made a part of the Agreement and incorporated herein:

Standard Agreement #SA-049-22FT, dated June 1, 2022, between the District and Sunbelt Rentals, Inc., for the heavy equipment rental at the OC Fair & Event Center, is hereby amended as follows:

1. This Amendment's effective date is October 1, 2025.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AGREES:

1. Amend the original contract to exercise the third (last) option year at not to exceed ONE HUNDRED EIGHTY THREE THOUSAND FIVE HUNDRED SIXTEEN DOLLARS AND 00/100 (\$183,516.00).

STATE AGREES:

1. To pay Contractor a total amount not to exceed EIGHT HUNDRED SEVENTY-FIVE THOUSAND TWO HUNDRED THIRTY-ONE DOLLARS AND 00/100 (\$875,231.00) with the inclusion of option years upon satisfactory completion of work herein required and upon receipt of proper invoices.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)		
SUNBELT RENTALS, INC.		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Irina Zakh, Customer Contractor Manager		
ADDRESS		
2341 Deerfield Drive, Fort Mills, SC 92715 Email: contractteam@sunbeltrentals.com		
STATE OF CALIFORNIA		
AGENCY NAME		<input type="checkbox"/> Exempt per:
32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: SUNBELT RENTALS, INC.		CONTRACT NUMBER: SA-049-22FT		AMENDMENT NUMBER: A #4	
OCFEC CONTRACT MANAGER'S NAME: Jerry Eldridge		TITLE: Director of Facility	DEPARTMENT: Facilities	PHONE NUMBER: 714-708-1578	
TYPE OF SERVICE: Provide heavy equipment rental					
ORIGINAL CONTRACT TERM (not including options)		START DATE: 06/01/2022		END DATE: 09/30/2023	
ORIGINAL CONTRACT AMOUNT: \$337,322					
EXERCISE OPTION YEAR 1		EXERCISE OPTION YEAR 2		EXERCISE OPTION YEAR 3	
TERM: <u>10/1/2023 to 9/30/2024</u> <input type="checkbox"/>		TERM: <u>10/1/2024 to 9/30/2025</u> <input type="checkbox"/>		TERM: <u>10/1/2025 to 9/30/2026</u> <input checked="" type="checkbox"/>	
AMENDMENT AMOUNT: \$175,011		AMENDMENT AMOUNT: \$179,382		AMENDMENT AMOUNT: \$183,516	
TOTAL CONTRACT AMOUNT, INCLUDING AMENDMENTS: \$875,231 inclusion option years					

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	8
2. Quality of Contractor's work.	8
3. Contractor and staff's knowledge of the contract requirements	9
4. Contractor's cooperation/communication with the OC Fair & Event Center	9
5. Contractor's adherence to specified contract timelines/deadlines	8
6. Contractor's ability to work within contract amount	8
7. Effectiveness of Contractor's Project Manager	8
8. Accuracy of invoices	5
Overall Rating – Total points out of 80 points possible	63

Overall rating of Contractor's performance (Please check one)

☐ Outstanding
☐ Above Average
☒ Meets Expectations
☐ Marginal
☐ Unsatisfactory

**If overall rating is below 40 points, you must provide comments supporting your recommendation below.*

☒ Recommend to Extend
☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

OCFEC CONTRACT MANAGER'S SIGNATURE: Jerry Eldridge PRINT NAME: Jerry Eldridge DATE: 10/13/25

Tenant Liaison Committee Approval Date:

☐

Contract Extension Approved

☐

Contract Extension Denied

Name: _____ Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 03/2019)

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AGREEMENT NUMBER

SA-096-22FT

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER

CONTRACTOR NAME

RK DIVERSIFIED ENTERTAINMENT, INC.

2. The term of this

FED ID: [REDACTED]Agreement is **05/01/2022** through **12/31/2026**

3. The maximum amount of this **\$327,177.00 (assumes 23 day season plus 20 additional shows per year)**
 Agreement after this amendment is: **Not to exceed \$1,522,098.00 with inclusion of option years.**

4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

Standard Agreement #096-22FT, dated May 1, 2022, between the District and RK Diversified Entertainment, Inc. is hereby amended as follows:

STATE AND CONTRACTOR AGREE:

- To amend the original contract to provide video production services for the Pacific Amphitheatre at the OC Fair & Event Center by exercising the third option year to renew at the not to exceed amount of THREE HUNDRED TWENTY SEVEN THOUSAND ONE HUNDRED SEVENTY SEVEN DOLLARS (\$327,177.00). The not to exceed amount assumes the flat rate for the 23 day season during the 2026 Summer Concert Series, plus 20 additional shows per year plus three additional Stand Alone Shows per year plus the Additional Handheld Camera option (see Exhibit F). Payment to the Contractor will be made based upon actual number or shows.
- Except as herein amended, all other terms and conditions remain as previously agreed upon.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.
Effective date of this amendment is 01/01/26

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.)		
RK DIVERSIFIED ENTERTAINMENT, INC.		
CONTRACTOR AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Raymond L. Woodbury, President		
CONTRACTOR BUSINESS ADDRESS		
112 North Harvard Avenue, PMB 244, Claremont, CA 91711 (909) 579-0511		
STATE OF CALIFORNIA		
CONTRACTING AGENCY NAME		<input type="checkbox"/> Exempt per:
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER		
AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
CONTRACTING AGENCY ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

Account #: 5100-72

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: RK Diversified Entertainment		CONTRACT NUMBER: SA-096-22FT	AMENDMENT NUMBER: #3
OCFEC CONTRACT MANAGER'S NAME: Dan Gains, Entertainment Director	TITLE: Project Manager	DEPARTMENT: Entertainment	PHONE NUMBER: (714) 708-1924
TYPE OF SERVICE: Pacific Amphitheatre Video Production			
ORIGINAL CONTRACT TERM (not including options)	START DATE: 05/01/2022	END DATE: 12/31/23	ORIGINAL CONTRACT AMOUNT: \$562,210.00
EXERCISE OPTION YEAR 1 TERM: 01/01/24 to 12/31/24 <input type="checkbox"/>	EXERCISE OPTION YEAR 2 TERM: 01/01/25 to 12/31/25 <input type="checkbox"/>	EXERCISE OPTION YEAR 3 TERM: 01/01/26 to 12/31/26 <input checked="" type="checkbox"/>	EXERCISE OPTION YEAR 4 TERM: to <input type="checkbox"/>
AMENDMENT AMOUNT: \$310,881.00	AMENDMENT AMOUNT: \$321,830.00	AMENDMENT AMOUNT: \$327,177.00	AMENDMENT AMOUNT:
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$1,522,098.00 (Includes all option years)			

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	10
2. Quality of Contractor's work.	10
3. Contractor and staff's knowledge of the contract requirements	10
4. Contractor's cooperation/communication with the OC Fair & Event Center	10
5. Contractor's adherence to specified contract timelines/deadlines	10
6. Contractor's ability to work within contract amount	10
7. Effectiveness of Contractor's Project Manager	10
8. Accuracy of invoices	10
Overall Rating – Total points out of 80 points possible	80

Overall rating of Contractor's performance (Please check one)

☒ Outstanding
☐ Above Average
☐ Meets Expectations
☐ Marginal
☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend
☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

*Dan Gains*OCFEC CONTRACT MANAGER'S SIGNATURE: _____ PRINT NAME: Dan Gains DATE: 10/03/25

Tenant Liaison Committee Approval Date:	
<input type="checkbox"/> Contract Extension Approved	<input type="checkbox"/> Contract Extension Denied
Name: _____	Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 6/03)

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AGREEMENT NUMBER

SA-084-23YR

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

CONTRACTOR'S NAME

Williams Scotsman, Inc.

The term of this

Agreement is

4/1/2023 through 09/15/2026

FED ID: 52-0665775

First option year 9/16/24-9/15/25

Second option year 9/16/25-9/15/26

Third option year 9/16/26-9/15/27

3. The maximum amount of this **\$162,077.93 Amendment**
Agreement after this Amendment is: **\$603,756.85; \$773,938.42 (Includes all option years (2023 - \$140,307.91; 2024 - \$147,012.08; 2025 - \$154,359.92; 2026 - \$162,077.93; 2027 - \$170,180.58)**

4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference, made a part of the Agreement and incorporated herein:

Standard Agreement #SA-084-23YR, dated April 1, 2023, between the District and Williams Scotsman, Inc. for the portable office and storage rental at the OC Fair & Event Center, is hereby amended as follows:

1. This Amendment's effective date is September 16, 2025.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AGREES:

1. Amend the original contract to exercise the second option year at not to exceed ONE HUNDRED SIXTY-TWO THOUSAND SEVENTY-SEVEN DOLLARS AND 93/100 (\$162,077.93).

STATE AGREES:

1. To pay Contractor a total amount not to exceed SIX HUNDRED THREE THOUSAND SEVEN HUNDRED FIFTY-SIX DOLLARS AND 85/100 (\$603,756.85); SEVEN HUNDRED SEVENTY-THREE THOUSAND NINE HUNDRED THIRTY-EIGHT DOLLARS AND 42/100 (\$773,938.42) include all option years, upon satisfactory completion of work herein required and upon receipt of proper invoices.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.) WILLIAMS SCOTSMAN, INC.		
BY (Authorized Signature) 	DATE SIGNED (Do not type)	
PRINTED NAME AND TITLE OF PERSON SIGNING Priscilla Lara, Risk Management Coordinator		
ADDRESS 23632 Alameda St., Carson, CA 90810		
STATE OF CALIFORNIA		
AGENCY NAME 32ND DISTRICT AGRICULTURAL ASSOCIATION/O FAIR & EVENT CENTER		
BY (Authorized Signature) 	DATE SIGNED (Do not typ)	
PRINTED NAME AND TITLE OF PERSON SIGNING James Canfield, Chief Executive Officer		
ADDRESS 88 Fair Drive, Costa Mesa, CA 92626		

☐ Exempt per:

CONTRACTOR'S COMPANY NAME: Williams Scotsman, Inc.		CONTRACT NUMBER: SA-084-23YR		AMENDMENT NUMBER: #3	
OCFEC CONTRACT MANAGER'S NAME: Jason Jacobsen		TITLE: Project Manager		DEPARTMENT: Director of Planning & Production (714) 708-1549	
TYPE OF SERVICE: Portable office and storage					
ORIGINAL CONTRACT TERM (Not including options)		START DATE: 4/1/2023		END DATE: 9/15/2024	
ORIGINAL CONTRACT AMOUNT: \$287,319.99					
EXERCISE OPTION YEAR 1 TERM: 3/1/24 to 9/16/25 AMENDMENT AMOUNT: \$154,359.92		EXERCISE OPTION YEAR 2 TERM: 9/16/25 to 9/15/26 AMENDMENT AMOUNT: \$162,077.93		EXERCISE OPTION YEAR 3 TERM: 9/16/26 to 9/15/27 AMENDMENT AMOUNT: \$170,180.58	
EXERCISE OPTION YEAR 4 TERM: to AMENDMENT AMOUNT:					
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$603,756.85; \$773,938.42 (Includes all option years)					

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5= Meets Expectations 4-3= Marginal 2-1= Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	9
2. Quality of Contractor's work.	9
3. Contractor and staff's knowledge of the contract requirements	9
4. Contractor's cooperation/communication with the OC Fair & Event Center	9
5. Contractor's adherence to specified contract timelines/deadlines	9
6. Contractor's ability to work within contract amount	9
7. Effectiveness of Contractor's Project Manager	9
8. Accuracy of invoices	9
Overall Rating – Total points out of 80 points possible	72

Overall rating of Contractor's performance (Please check one)

☐ Outstanding ☒ Above Average ☐ Meets Expectations ☐ Marginal ☐ Unsatisfactory

**If overall rating is below 40 points, you must provide comments supporting your recommendation below.*

☒ Recommend to Extend ☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

OCFEC CONTRACT MANAGER'S SIGNATURE:  PRINT NAME: Jason Jacobsen DATE: 10.1.2025

Tenant Liaison Committee Approval Date:

☐

Contract Extension Approved

☐

Contract Extension Denied

Name: _____ Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 03/2019)

R JDG A MC F JDC☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-107-23PS

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:
 CONTRACTING AGENCY NAME
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER
 CONTRACTOR NAME
RK DIVERSIFIED ENTERTAINMENT, INC.
2. The term of this **06/01/2023** through **12/31/2026** FED ID: [REDACTED]
 Agreement is **with three (3) one-year options to renew at the sole discretion of the District**
3. The maximum amount of this **\$267,500.00 (assumes 23 day season plus 20 additional shows per year)**
 Agreement after this amendment is: **Not to exceed \$1,305,000.00 with inclusion of option years.**
4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

Standard Agreement #107-23PS, dated June 1, 2023, between the District and RK Diversified Entertainment, Inc. is hereby amended as follows:

STATE AND CONTRACTOR AGREE:

1. To amend the original contract to provide Pacific Amphitheatre production services at the OC Fair & Event Center by exercising the second option year to renew at the not to exceed amount of TWO HUNDRED SIXTY FIVE THOUSAND DOLLARS (\$265,000.00). This total includes the flat rate amount of ONE HUNDRED SIXTY SEVEN THOUSAND FIVE HUNDRED DOLLARS (\$167,500.00) for twenty-three (23) shows during the 2026 Summer Concert Series and up to twenty (20) additional shows at \$5,000.00 per show totaling ONE HUNDRED THOUSAND DOLLARS (\$100,000.00). Payment to the Contractor will be made based upon actual number or shows.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

Effective date of this amendment is 01/01/26

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.)		
RK DIVERSIFIED ENTERTAINMENT, INC.		
CONTRACTOR AUTHORIZED SIGNATURE	DATE SIGNED	
PRINTED NAME AND TITLE OF PERSON SIGNING		
Raymond L. Woodbury, President		
CONTRACTOR BUSINESS ADDRESS		
112 North Harvard Avenue, PMB 244, Claremont, CA 91711 (909) 579-0511		
STATE OF CALIFORNIA		<input type="checkbox"/> Exempt per:
CONTRACTING AGENCY NAME		
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER		
AUTHORIZED SIGNATURE	DATE SIGNED	
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
CONTRACTING AGENCY ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

Account #: 5100-72

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: RK Diversified Entertainment		CONTRACT NUMBER: SA-107-23PS	AMENDMENT NUMBER: #3
OCFEC CONTRACT MANAGER'S NAME: Dan Gains, Entertainment Director	TITLE: Project Manager	DEPARTMENT: Entertainment	PHONE NUMBER: (714) 708-1924
TYPE OF SERVICE: Pacific Amphitheatre Production Services			
ORIGINAL CONTRACT TERM (not including options)	START DATE: 06/01/2023	END DATE: 12/31/25	ORIGINAL CONTRACT AMOUNT: \$502,500.00
EXERCISE OPTION YEAR 1 TERM: 01/01/25 to 12/31/25 <input type="checkbox"/> AMENDMENT AMOUNT: \$265,000.00	EXERCISE OPTION YEAR 2 TERM: 01/01/26 to 12/31/26 <input checked="" type="checkbox"/> AMENDMENT AMOUNT: \$267,500.00	EXERCISE OPTION YEAR 3 TERM: 01/01/27 to 12/31/27 <input type="checkbox"/> AMENDMENT AMOUNT: \$270,000.00	EXERCISE OPTION YEAR 4 TERM: to <input type="checkbox"/> AMENDMENT AMOUNT:
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$1,305,000.00 (Includes all option years)			

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	10
2. Quality of Contractor's work.	10
3. Contractor and staff's knowledge of the contract requirements	10
4. Contractor's cooperation/communication with the OC Fair & Event Center	10
5. Contractor's adherence to specified contract timelines/deadlines	10
6. Contractor's ability to work within contract amount	10
7. Effectiveness of Contractor's Project Manager	10
8. Accuracy of invoices	10
Overall Rating – Total points out of 80 points possible	80

Overall rating of Contractor's performance (Please check one)

☒ Outstanding
☐ Above Average
☐ Meets Expectations
☐ Marginal
☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend
☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

*Dan Gains*OCFEC CONTRACT MANAGER'S SIGNATURE: _____ PRINT NAME: Dan Gains DATE: 10/03/25

Tenant Liaison Committee Approval Date: _____

☐

Contract Extension Approved

☐

Contract Extension Denied

Name: _____ Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 03/2019)

R JDG A MC F JDC☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-108-23PL

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:
 CONTRACTING AGENCY NAME
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER
 CONTRACTOR NAME
RK DIVERSIFIED ENTERTAINMENT, INC.
2. The term of this **06/01/2023** through **12/31/2026** FED ID: [REDACTED]
 Agreement is **with three (3) one-year options to renew at the sole discretion of the District**
3. The maximum amount of this **\$298,453.68 (assumes 23 day season plus 20 additional shows per year)**
 Agreement after this amendment is: **Not to exceed \$1,458,100.80 with inclusion of option years.**
4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

Standard Agreement #108-23PL, dated June 1, 2023, between the District and RK Diversified Entertainment, Inc. is hereby amended as follows:

STATE AND CONTRACTOR AGREE:

1. To amend the original contract to provide Pacific Amphitheatre lighting equipment and services at the OC Fair & Event Center by exercising the second option year to renew at the not to exceed amount of TWO HUNDRED NINETY-SIX THOUSAND FIVE HUNDRED SEVENTY FOUR DOLLARS AND 32/100 (\$298,453.68). This total includes the flat rate amount of ONE HUNDRED NINE THOUSAND FIVE HUNDRED FIFTY THREE DOLLARS AND 68/100 (\$109,553.68) for twenty-three (23) shows during the 2026 Summer Concert Series and up to twenty (20) additional shows at \$9,445.00 per show totaling ONE HUNDRED EIGHTY-EIGHT THOUSAND NINE HUNDRED DOLLARS (\$188,900.00). Payment to the Contractor will be made based upon actual number or shows.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

Effective date of this amendment is 01/01/26

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.)		
RK DIVERSIFIED ENTERTAINMENT, INC.		
CONTRACTOR AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Raymond L. Woodbury, President		
CONTRACTOR BUSINESS ADDRESS		
112 North Harvard Avenue, PMB 244, Claremont, CA 91711 (909) 579-0511		
STATE OF CALIFORNIA		
CONTRACTING AGENCY NAME		
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER		
AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
CONTRACTING AGENCY ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

☐ Exempt per:

Account #: 5100-72

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: RK Diversified Entertainment		CONTRACT NUMBER: SA-108-23PL		AMENDMENT NUMBER: #3	
OCFEC CONTRACT MANAGER'S NAME: Dan Gains, Entertainment Director		TITLE: Project Manager	DEPARTMENT: Entertainment	PHONE NUMBER: (714) 708-1924	
TYPE OF SERVICE: Pacific Amphitheatre Lighting					
ORIGINAL CONTRACT TERM (not including options)		START DATE: 06/01/2023	END DATE: 12/31/25	ORIGINAL CONTRACT AMOUNT: \$296,574.32	
EXERCISE OPTION YEAR 1		EXERCISE OPTION YEAR 2		EXERCISE OPTION YEAR 3	
TERM: 01/01/25 to 12/31/25 <input type="checkbox"/>		TERM: 01/01/26 to 12/31/26 <input checked="" type="checkbox"/>		TERM: 01/01/27 to 12/31/27 <input type="checkbox"/>	
AMENDMENT AMOUNT: \$265,000.00		AMENDMENT AMOUNT: \$298,453.68		AMENDMENT AMOUNT: \$270,000.00	
EXERCISE OPTION YEAR 4					
TERM: to <input type="checkbox"/> AMENDMENT AMOUNT:					
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$1,458,100.80 (Includes all option years)					

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	10
2. Quality of Contractor's work.	10
3. Contractor and staff's knowledge of the contract requirements	10
4. Contractor's cooperation/communication with the OC Fair & Event Center	10
5. Contractor's adherence to specified contract timelines/deadlines	10
6. Contractor's ability to work within contract amount	10
7. Effectiveness of Contractor's Project Manager	10
8. Accuracy of invoices	10
Overall Rating – Total points out of 80 points possible	80

Overall rating of Contractor's performance (Please check one)

☒ Outstanding
 ☐ Above Average
 ☐ Meets Expectations
 ☐ Marginal
 ☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend
 ☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

 OCFEC CONTRACT MANAGER'S SIGNATURE:  PRINT NAME: Dan Gains DATE: 10/03/25

Tenant Liaison Committee Approval Date:

☐

Contract Extension Approved

☐

Contract Extension Denied

Name: _____ Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 03/2019)

RJDG A MC FJDC

☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-109-23HA

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER

CONTRACTOR NAME

RK DIVERSIFIED ENTERTAINMENT, INC.

2. The term of this **06/01/2023** through **12/31/2026** **FED ID:** [REDACTED]
 Agreement is **with three (3) one-year options to renew at the sole discretion of the District**
3. The maximum amount of this **\$180,739.83**
 Agreement after this amendment is: **Not to exceed \$872,943.44 with inclusion of option years.**
4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

Standard Agreement #109-23HA, dated June 1, 2023, between the District and RK Diversified Entertainment, Inc. is hereby amended as follows:

STATE AND CONTRACTOR AGREE:

- To amend the original contract to provide Hangar production, lighting and stage equipment Action Sports Arena production services at the OC Fair & Event Center during the 2026 OC Fair by exercising the second option year to renew at the not to exceed amount of ONE HUNDRED EIGHTY THOUSAND SEVEN HUNDRED THIRTY NINE DOLLARS AND 83/100 (\$180,739.83).
- Except as herein amended, all other terms and conditions remain as previously agreed upon.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

Effective date of this amendment is 01/01/26

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.)		
RK DIVERSIFIED ENTERTAINMENT, INC.		
CONTRACTOR AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Raymond L. Woodbury, President		
CONTRACTOR BUSINESS ADDRESS		
112 North Harvard Avenue, PMB 244, Claremont, CA 91711 (909) 579-0511		
STATE OF CALIFORNIA		
CONTRACTING AGENCY NAME		
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER		
AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
CONTRACTING AGENCY ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

☐ Exempt per:

Account #: 5100-70

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: RK Diversified Entertainment		CONTRACT NUMBER: SA-109-23HA	AMENDMENT NUMBER: #3
OCFEC CONTRACT MANAGER'S NAME: Dan Gains, Entertainment Director	TITLE: Project Manager	DEPARTMENT: Entertainment	PHONE NUMBER: (714) 708-1924
TYPE OF SERVICE: Hangar Productions, Lighting and Staging and Arena Production			
ORIGINAL CONTRACT TERM (not including options)	START DATE: 06/01/2023	END DATE: 12/31/25	ORIGINAL CONTRACT AMOUNT: \$872,943.44
EXERCISE OPTION YEAR 1 TERM: 01/01/25 to 12/31/25 <input type="checkbox"/> AMENDMENT AMOUNT: \$174,740.69	EXERCISE OPTION YEAR 2 TERM: 01/01/26 to 12/31/26 <input checked="" type="checkbox"/> AMENDMENT AMOUNT: \$180,739.83	EXERCISE OPTION YEAR 3 TERM: 01/01/27 to 12/31/27 <input type="checkbox"/> AMENDMENT AMOUNT: \$186,985.42	EXERCISE OPTION YEAR 4 TERM: to <input type="checkbox"/> AMENDMENT AMOUNT:
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$872,943.44 (Includes all option years)			

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	10
2. Quality of Contractor's work.	10
3. Contractor and staff's knowledge of the contract requirements	10
4. Contractor's cooperation/communication with the OC Fair & Event Center	10
5. Contractor's adherence to specified contract timelines/deadlines	10
6. Contractor's ability to work within contract amount	10
7. Effectiveness of Contractor's Project Manager	10
8. Accuracy of invoices	10
Overall Rating – Total points out of 80 points possible	80

Overall rating of Contractor's performance (Please check one)

☒ Outstanding
☐ Above Average
☐ Meets Expectations
☐ Marginal
☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend
☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

*Dan Gains*OCFEC CONTRACT MANAGER'S SIGNATURE: _____ PRINT NAME: Dan Gains DATE: 10/03/25

Tenant Liaison Committee Approval Date: _____	
<input type="checkbox"/> Contract Extension Approved	<input type="checkbox"/> Contract Extension Denied
Name: _____	Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 03/2019)

R JDG A MC F JDC☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-110-23PA

REGISTRATION NUMBER

AMENDMENT NUMBER

#4

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER

CONTRACTOR NAME

CLAIR GLOBAL CORPORATION DBA SOUND IMAGE

2. The term of this **06/01/2023** through **12/31/2026** **FED ID:** [REDACTED]
 Agreement is **with three (3) one-year options to renew at the sole discretion of the District**
3. The maximum amount of this **\$367,682.00 (assumes 23 day season plus 20 additional shows per year)**
 Agreement after this amendment is: **Not to exceed \$1,786,428.00 with inclusion of option years.**
4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

Standard Agreement #110-23PA, dated June 1, 2023, between the District and Clair Global Corporation dba Sound Image is hereby amended as follows:

STATE AND CONTRACTOR AGREE:

- To amend the original contract to provide Pacific Amphitheatre audio equipment and services at the OC Fair & Event Center by exercising the second option year to renew at the not to exceed amount of THREE HUNDRED SIXTY SEVEN THOUSAND SIX HUNDRED EIGHTY TWO DOLLARS (\$367,682.00). This total includes the flat rate amount of TWO HUNDRED SIX THOUSAND HUNDRED EIGHTY TWO DOLLARS (\$206,682.00) for twenty-three (23) shows during the 2026 Summer Concert Series and up to twenty (20) additional shows at \$8,050.00 per show totaling ONE HUNDRED SIXTY ONE THOUSAND DOLLARS (\$161,000.00). Payment to the Contractor will be made based upon actual number or shows.
- Except as herein amended, all other terms and conditions remain as previously agreed upon.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

Effective date of this amendment is 01/01/26

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.)		
CLAIR GLOBAL CORPORATION DBA SOUND IMAGE		
CONTRACTOR AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
Shaun Clair		
CONTRACTOR BUSINESS ADDRESS		
2425 Auto Park Way, Escondido, CA 92029		
(760) 737-3900 contracts@clairglobal.com		
STATE OF CALIFORNIA		<input type="checkbox"/> Exempt per:
CONTRACTING AGENCY NAME		
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER		
AUTHORIZED SIGNATURE	DATE SIGNED	
		
PRINTED NAME AND TITLE OF PERSON SIGNING		
James Canfield, Chief Executive Officer		
CONTRACTING AGENCY ADDRESS		
88 Fair Drive, Costa Mesa, CA 92626		

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: Clair Global Corporation dba Sound Image		CONTRACT NUMBER: SA-110-23PA		AMENDMENT NUMBER: #4	
OCFEC CONTRACT MANAGER'S NAME: Dan Gains, Entertainment Director		TITLE: Project Manager	DEPARTMENT: Entertainment	PHONE NUMBER: (714) 708-1924	
TYPE OF SERVICE: Pacific Amphitheatre Sound					
ORIGINAL CONTRACT TERM (not including options)		START DATE: 06/01/2023	END DATE: 12/31/24	ORIGINAL CONTRACT AMOUNT: \$562,210.00	
EXERCISE OPTION YEAR 1		EXERCISE OPTION YEAR 2		EXERCISE OPTION YEAR 3	
TERM: 01/01/25 to 12/31/25 <input type="checkbox"/>		TERM: 01/01/26 to 12/31/26 <input checked="" type="checkbox"/>		TERM: 01/01/27 to 12/31/27 <input type="checkbox"/>	
AMENDMENT AMOUNT: \$356,962.00		AMENDMENT AMOUNT: \$367,682.00		AMENDMENT AMOUNT: \$378,723.00	
EXERCISE OPTION YEAR 4					
TERM: to <input type="checkbox"/> AMENDMENT AMOUNT:					
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$1,786,428.00 (Includes all option years)					

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	10
2. Quality of Contractor's work.	10
3. Contractor and staff's knowledge of the contract requirements	10
4. Contractor's cooperation/communication with the OC Fair & Event Center	10
5. Contractor's adherence to specified contract timelines/deadlines	10
6. Contractor's ability to work within contract amount	10
7. Effectiveness of Contractor's Project Manager	10
8. Accuracy of invoices	9
Overall Rating – Total points out of 80 points possible	79

Overall rating of Contractor's performance (Please check one)

☒ Outstanding
☐ Above Average
☐ Meets Expectations
☐ Marginal
☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend
☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

OCFEC CONTRACT MANAGER'S SIGNATURE:  PRINT NAME: Dan Gains DATE: 10/03/25

Tenant Liaison Committee Approval Date:

☐

Contract Extension Approved

☐

Contract Extension Denied

Name: _____ Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 6/03)

R JW A JD☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-216-23CT

REGISTRATION NUMBER

AMEND

#3

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

CONTRACTOR'S NAME

ETIX, INC.

2. The term of this

FED ID

Agreement is

10/01/2023 through 09/30/2026**(Three (3) one (1) year
options**

3. The maximum amount of this

Amendment: \$1,144,500.00

Agreement after this Amendment is:

\$3,433,500.00; \$5,722,500.00 with inclusion of opt

4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference of the Agreement and incorporated herein:

art

Standard Agreement #SA-216-23CT, dated October 1, 2023, between the District and Etix, Inc. for the ticketing services for the OC Fair & Event Center, is hereby amended as follows:

1. This Amendment's effective date is October 1, 2025.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AGREES:

1. Amend the original contract to exercise the first option year at not to exceed \$1,144,500.00

STATE AGREES:

To pay Contractor a total amount not to exceed THREE MILLION FOUR HUNDRED THIRTY-THREE THOUSAND FIVE HUNDRED AND 00/100 (\$1,144,500.00); FIVE MILLION SEVEN HUNDRED TWENTY-TWO THOUSAND FIVE HUNDRED AND 00/100 (\$5,722,500.00) with the inclusion option years upon satisfactory completion of work herein and upon receipt of proper invoices.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.**CONTRACTOR**

CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)

ETIX, INC.

BY (Authorized Signature)



DATE SIGNED (Do not type)

PRINTED NAME AND TITLE OF PERSON SIGNING

Scott Sloyer, Director of Sales

ADDRESS

**909 Aviation Parkway, Suite 900, Morrisville, NC 27560
(314) 518-8178 Scott.sloyer@etix.com****STATE OF CALIFORNIA**

AGENCY NAME

32ND DISTRICT AGRICULTURAL ASSOCIATION/OC FAIR & EVENT CENTER

BY (Authorized Signature)



DATE SIGNED (Do not type)

PRINTED NAME AND TITLE OF PERSON SIGNING

James Canfield, Chief Executive Officer

ADDRESS

88 Fair Drive, Costa Mesa, CA 92626

CALIFORNIA
Department of General Services
Use Only

☐ Exempt per:

CONTRACTOR'S COMPANY NAME: Etix, Inc.		CONTRACT NUMBER: SA-216-23CT		AMENDMENT NUMBER: #3	
OCFEC CONTRACT MANAGER'S NAME: Dan Gains, Entertainment Director		TITLE: Project Manager		DEPARTMENT: Entertainment	
				PHONE NUMBER: (714) 708-1924	
TYPE OF SERVICE: Computerized ticketing services					
ORIGINAL CONTRACT TERM (not including options)		START DATE: 10/1/2023		END DATE: 09/30/2025	
				ORIGINAL CONTRACT AMOUNT: \$2,289,000.00	
EXERCISE OPTION YEAR 1 TERM: 10/1/2025 to 9/30/2026 <input checked="" type="checkbox"/>		EXERCISE OPTION YEAR 2 TERM: 10/1/2026 to 9/30/2027 <input type="checkbox"/>		EXERCISE OPTION YEAR 3 TERM: 10/1/2027 to 9/30/2028 <input type="checkbox"/>	
AMENDMENT AMOUNT: \$1,144,500		AMENDMENT AMOUNT: \$1,144,500		AMENDMENT AMOUNT: \$1,144,500 Plus \$10,000 Contingency	
				EXERCISE OPTION YEAR 4 <input type="checkbox"/> TERM: to <input type="checkbox"/> AMENDMENT AMOUNT:	
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: \$3,433,500; \$5,722,500.00 (Includes all option years)					

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5= Meets Expectations 4-3= Marginal 2-1= Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	10
2. Quality of Contractor's work.	9
3. Contractor and staff's knowledge of the contract requirements	9
4. Contractor's cooperation/communication with the OC Fair & Event Center	10
5. Contractor's adherence to specified contract timelines/deadlines	10
6. Contractor's ability to work within contract amount	10
7. Effectiveness of Contractor's Project Manager	9
8. Accuracy of invoices	10
Overall Rating – Total points out of 80 points possible	77

Overall rating of Contractor's performance (Please check one)

☒ Outstanding ☐ Above Average ☐ Meets Expectations ☐ Marginal ☐ Unsatisfactory

**If overall rating is below 40 points, you must provide comments supporting your recommendation below.*

☒ Recommend to Extend ☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

OCFEC CONTRACT MANAGER'S SIGNATURE: _____ PRINT NAME: _____ DATE: _____

Tenant Liaison Committee Approval Date:

☐

Contract Extension Approved

☐

Contract Extension Denied

Name: _____ Signature: _____ Date: _____

STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 03/2019)

R RL A _____ F _____☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ Pages

AGREEMENT NUMBER

SA-224-23YR

REGISTRATION NUMBER

AMENDMENT NUMBER

#3

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:
CONTRACTING AGENCY NAME
32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER
CONTRACTOR NAME
MOOR +SOUTHPIER MANAGEMENT CO. LP DBA: TANDEM PARTNERSHIPS
2. The term of this Agreement is **12/1/2023** through **11/30/2026** **FED ID:**
3. The maximum amount of this Agreement after this Amendment is: **Based on the Sales Commission at Approximately \$400,000/YR**
4. The parties mutually agree to this Amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

Standard Agreement # SA-224-23YR, dated December 1, 2023, between the 32nd District Agriculture Association and Tandem Partnerships for the Sales Services, is hereby amended as follows

1. This Amendment's effective date is December 1, 2025.
2. Except as herein amended, all other terms and conditions remain as previously agreed upon.

CONTRACTOR AGREES:

1. Amend the original contract to exercise the first option year.

STATE AGREES:

1. To pay Contractor the commission rates as agreed per contract.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA Department of General Services Use Only
CONTRACTOR NAME (If other than an individual, state whether a corporation, partnership, etc.) TANDEM PARTNERSHIPS		
CONTRACTOR AUTHORIZED SIGNATURE 	DATE SIGNED	
PRINTED NAME AND TITLE OF PERSON SIGNING Scott Gentner, President & CEO		
CONTRACTOR BUSINESS ADDRESS P.O Box 193730, San Francisco, CA 94119 Phone (415) 705-5500		
STATE OF CALIFORNIA		
CONTRACTING AGENCY NAME 32ND DISTRICT AGRICULTURAL ASSOCIATION / OC FAIR & EVENT CENTER		
AUTHORIZED SIGNATURE 	DATE SIGNED	
PRINTED NAME AND TITLE OF PERSON SIGNING James Canfield, Chief Executive Officer		
CONTRACTING AGENCY ADDRESS 88 Fair Drive, Costa Mesa, CA 92626		

☐ Exempt per:

CONTRACTOR PERFORMANCE EVALUATION

CONTRACTOR'S COMPANY NAME: Moor +Southpier Management Co. LP DBA Tandem Partnerships		CONTRACT NUMBER: SA-224-23YR	AMENDMENT NUMBER: #3
OCFEC CONTRACT MANAGER'S NAME: Ruby Lau	TITLE: Project Manager	DEPARTMENT: Director of Marketing	PHONE NUMBER: (714) 708-1530
TYPE OF SERVICE: Sales Services			
ORIGINAL CONTRACT TERM (Not including options)	START DATE: 12/1/2023	END DATE: 11/30/2026	ORIGINAL CONTRACT AMOUNT: Based on Sales Commission at Approximately \$400,000 per year
EXERCISE OPTION YEAR 1 TERM: 12/1/25 to 11/30/2026 <input checked="" type="checkbox"/> AMENDMENT AMOUNT: Commission	EXERCISE OPTION YEAR 2 TERM: 12/1/26 to 11/30/27 <input type="checkbox"/> AMENDMENT AMOUNT: Commission	EXERCISE OPTION YEAR 3 TERM: 12/1/27 to 11/30/28 <input type="checkbox"/> AMENDMENT AMOUNT: Commission	EXERCISE OPTION YEAR 4 TERM: to <input type="checkbox"/> AMENDMENT AMOUNT:
TOTAL CONTRACT AMOUNT INCLUDING AMENDMENTS: Commissions at approximately \$400,000 per year			

Please provide a rating for the contractor's performance, in each of the following areas.	Points 1-10
Rating Key: 10-9 = Outstanding 8-7 = Above Average 6-5 = Meets Expectations 4-3 = Marginal 2-1 = Unsatisfactory	
1. Contractor's adherence to the terms of the contract.	7
2. Quality of Contractor's work.	7
3. Contractor and staff's knowledge of the contract requirements	8
4. Contractor's cooperation/communication with the OC Fair & Event Center	6
5. Contractor's adherence to specified contract timelines/deadlines	5
* 6. Contractor's ability to work within contract amount	6
7. Effectiveness of Contractor's Project Manager	7
8. Accuracy of invoices	6
Overall Rating – Total points out of 80 points possible	52

Overall rating of Contractor's performance (Please check one)

☐ Outstanding
☐ Above Average
☒ Meets Expectations
☐ Marginal
☐ Unsatisfactory

*If overall rating is below 40 points, you must provide comments supporting your recommendation below.

☒ Recommend to Extend
☐ Recommend to Deny Extension

OCFEC CONTRACT MANAGER'S COMMENTS:

* Tandem's contract is commission-based.

OCFEC CONTRACT MANAGER'S SIGNATURE: Ruby Lau PRINT NAME: RUBY LAU DATE: 10/6/25

Tenant Liaison Committee Approval Date:		
<input type="checkbox"/> Contract Extension Approved	<input type="checkbox"/> Contract Extension Denied	
Name: _____	Signature: _____	Date: _____