

How to fill out a Sale Contract

After you are announced as the winning bidder, an auction runner will provide your Auction Sale Contract. Completing this contract is quick and helps expedite completing your sale at the Livestock Office.

1. DISPOSITION OF ANIMAL

You should mark one of these four options:

The following examples assume the following:
Specie: Hog
Buyer Bid: \$850.00 (based off break-even price, page 11)
Market Value: \$0.70

- **Process for Meat and Deliver to Locker/Plant Listed Below**

Buyers who have made their purchase for the meat product need to indicate where they would like it cut and wrapped. Buyers are responsible for paying the amount of your purchase plus the processing and transportation fees. Buyers are responsible for contacting the locker/plant selected in order to provide instructions. Buyers are responsible for cut-and-wrap locker fees/charges.

Buyer's Cost (for the animal) \$850.00	Buyer's Cost (for transportation and processing) Estimated \$95.00	Buyer's Cost (for cut and wrap) Estimated 120 pounds x \$1.25 = \$150.00
Seller/Exhibitor receives \$850.00		Note: Cut, wrap and locker costs are paid to the company you choose when you pick up your meat. All other costs are paid to the OC Fair on Auction Day.

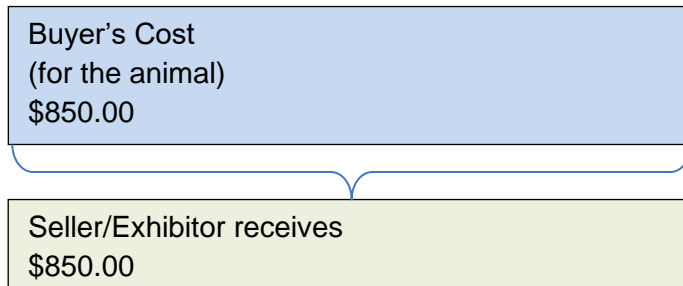
- **Buy Back (Resale at Market Price)**

If you do not want to receive the meat from your purchase and instead wish for the animal to be sold commercially at market price to benefit the youth exhibitor, or if you want to support the program but have no use for the animal or the meat, you can choose this option. Buyers pay the difference between their bid and the market price and the youth exhibitor receives the full bid amount. Auction staff handles the resale for you. No private buy backs are allowed or offered.

Market Value 240 pounds x \$0.70 = \$168.00	Buyer's Cost (over-market value) \$850 - \$168 (240 pounds x \$0.70) = \$682.00
Seller/Exhibitor receives \$850.00	

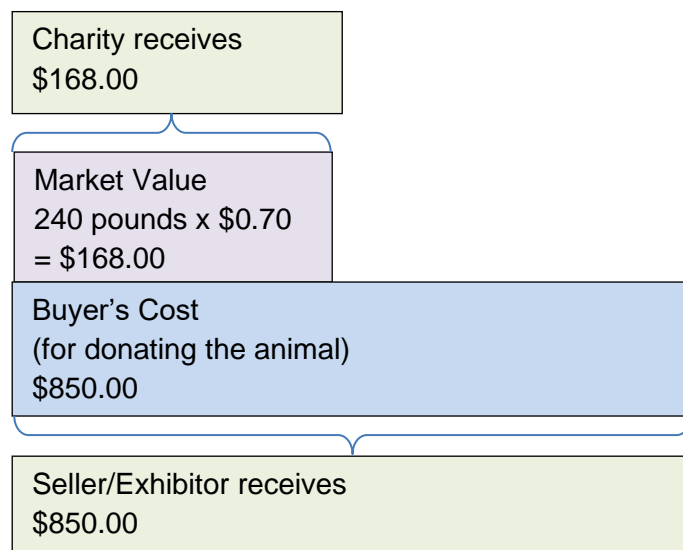
- **Pick-Up Live**

You or a representative will come to the OC Fair at the appointed time to load and haul away the animal you purchased. Buyers who choose this option usually have a place the animal can be kept as breeding stock, wish to have it processed in a special way, or have some other purpose in mind. Choose this option if you want to keep the animal live and can arrange for hauling. You must include the pick-up person's name and phone number and provide this person with your copy of the sales agreement (if you are not picking up the animal yourself). Note: ALL Champions (Beef, Hogs, Goats and Lambs) are required to go through processing.



- **Donate Resale Proceeds to Charity**

If you do not want to receive your purchase and instead wish for the animal to be resold commercially at market price to benefit a designated scholarship fund, the auction staff will take care of the animal's disposition and you pay your bid only. Proceeds from your bid will go to the exhibitor and the resale will go to the charity you designate. See page 10 for a list of programs you can donate to.



2. PURCHASER

Review buyer information on the sale contract/invoice to assure that the buyer(s) number, name and address are properly entered.

3. BUYER SIGNATURE

Please sign the sale contract. You will be given a copy for your records. Present this at the Livestock Office to expedite the process of settling your account.

When you have completed your bids and have received your invoice(s) from an auction runner, buyers must come to the Livestock Office to complete purchase before 5 p.m. on auction day.

For the complete Jr. Livestock Auction Handbook visit ocfair.com/auction.