#### 32nd D A A - OC Fair & Event Center Statement of Operations - Summary (Unaudited) January 31, 2022

Cu	2022 Irrent Month Amount		Budget rrent Month Amount	;	Budget \$ Variance		Υ	2022 ear to Date Amount	Υ	Budget ear to Date Amount	ç	Budget Variance		Full 2022 Budget
						Revenues								
\$	-	\$	-	\$	-	Admissions to Grounds	\$	_	\$	-	\$	-	\$	14,201,348
•	-	•	-	•	-	Commercial Space Rental Revenue	•	-	•	-	•	-	•	1,191,900
	31		_		31	Carnival and Concessions Revenue		31		_		31		14,977,600
	1,504		200		1,304	Exhibits Revenue		1,504		200		1,304		63,548
	18,345		-		18,345	Attractions Revenue		18,345		-		18,345		10,913,660
	-		25,000		(25,000)	Miscellaneous Revenue		-		25,000		(25,000)		4,556,836
	19,880		25,200		(5,320)	Total OCFEC-Produced Event Revenue		19,880		25,200		(5,320)		45,904,892
	- /				(2)2			-,		-,		V-77		
	81,337		24,800		56,537	Facility Rental Revenue		81,337		24,800		56,537		1,496,900
	88,252		47,800		40,452	Other Event Revenue		88,252		47,800		40,452		5,979,200
	24,917		10,500		14,417	Equestrian Center Revenue		24,917		10,500		14,417		142,000
	545		3,550		(3,005)	Other Operating Revenue		545		3,550		(3,005)		70,006
	195.051		86,650		108,401	Total Rental Revenue	_	195.051		86,650		108,401		7,688,106
														, ,
	10,250		10,000		250	Interest Earnings		10,250		10,000		250		135,000
	-		45,000		(45,000)	Grants		-		45,000		(45,000)		45,000
	457		100		357	Other Non-Operating Revenue		457		100		357		45,600
	-		-		-	Prior Year Revenue		_		-		-		, <u> </u>
	10,707		55,100		(44,393)	Total Non-Operating Revenue		10,707		55,100		(44,393)		225,600
\$	225,638	\$	166,950	\$	58,688	Total Revenue	\$	225,638	\$	166,950	\$	58,688	\$	53,818,598
						Expenses								
\$	1,118,360	\$	1,305,556	\$	187,197	Payroll and Related Expense	\$	1,118,360	\$	1,305,556	\$	187,197	\$	19,617,213
	67,226		903,276		836,050	Professional Services Expense		67,226		903,276		836,050		5,978,546
	900		6,625		5,725	Directors Expense		900		6,625		5,725		34,550
	24,390		40,000		15,610	Insurance Expense		24,390		40,000		15,610		481,285
	15,685		13,023		(2,662)	Telephone & Postage Expense		15,685		13,023		(2,662)		208,842
	22,040		67,127		45,087	Supplies and Equipment Expense		22,040		67,127		45,087		3,228,692
	81,358		100,940		19,582	Facility and Related Expense		81,358		100,940		19,582		3,147,643
	14,859		64,600		49,741	Publicity & Related Expense		14,859		64,600		49,741		1,927,224
	-		2,000		2,000	Attractions Expense		-		2,000		2,000		7,593,260
	-		-		-	Other Self-Prod Event Expense		-		-		-		279,524
	-		-		-	Premium Expense		-		-		-		89,050
	22,750		35,901		13,151	Other Operating Expense		22,750		35,901		13,151		996,480
	1,367,568		2,539,049		1,171,481	<b>Total Operating Expense</b>		1,367,568		2,539,049		1,171,481		43,582,308
	000.000		000 000			Danas intina Funanca		000 000		000.000				0.040.000
	320,000		320,000		-	Depreciation Expense		320,000		320,000		-		3,840,000
	18,000		409,000		391,000	Major Projects		18,000		409,000		391,000		409,000
			-		-	Net Pension Adjustment - GASB 68				-		-		2
	77 338,077		729,000		(77) 390,923	Prior Year Expense Total Non-Operating Expense		77 338,077		729,000		(77) <b>390,923</b>		4,249,002
	330,011		123,000		330,323	rotal Non-Operating Expense		330,011		123,000		330,323		+,243,002
\$	1,705,645	\$	3,268,049	\$	1,562,404	Total Expense	\$	1,705,645	\$	3,268,049	\$	1,562,404	\$ -	47,831,310
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## 32nd District Agricultural Association OC Fair & Event Center

# Statement of Cash Flows (Unaudited) For the One Month Ended January 31, 2022

	2022			
CASH FLOWS FROM OPERATING ACTIVITIES				
Excess of Expenses Over Revenues	\$	(1,480,007)		
Adjustment to Reconcile Excess of Revenue Over Expenses to Net Cash Provided by Operating Activities:				
Non-Cash Charges (Credits) to Net Income Depreciation Expense	\$	320,000		
(Increase) Decrease in Assets (Increase) Decrease in Accounts Receivable (Increase) Decrease in Prepaid Expenses (Increase) Decrease in Deferred Outflows - Pension		213,695 (11,434) 0		
Increase (Decrease) in Liabilities Increase (Decrease) in Accounts Payable Increase (Decrease) in Deferred Revenue Increase (Decrease) in Payroll Liabilities Increase (Decrease) in Deposits Increase (Decrease) in Other Liabilities Increase (Decrease) in Compensated Absence Liability Increase (Decrease) in Deferred Inflows - Pension Increase (Decrease) in Net Pension Liability		(501,499) 537,455 (72,236) (6,500) 0 0		
Total Adjustments	\$	479,481		
Net Cash Provided (Used) by Operating Activities	\$	(1,000,526)		
CASH FLOWS FROM INVESTING ACTIVITIES				
(Increase) Decrease in Capital Projects in Progress (Increase) Decrease in Building & Improvements (Increase) Decrease in Equipment	\$	- 0 2.071		
(increase) Decrease in Equipment		2,071		
Net Cash Provided (Used) by Investing Activities	\$	2,071		
CASH FLOWS FROM FINANCING ACTIVITIES  Net Cash Provided (Used) by Financing Activities		0		
NET INCREASE (DECREASE) IN CASH	\$	(998,455)		
Cash and Cash Equivalent - January 1, 2022		59,595,316		
Cash and Cash Equivalent - End of Period -January 31, 2022	\$	58,596,861		

### 32nd DAA - OC Fair & Event Center Balance Sheet (Unaudited) January 31, 2022 and 2021

	2022	2021		
Assets				
Cash	\$ 601,535	\$ 394,249		
Investments	57,995,326	39,860,911		
Accounts Receivable	3,150,981	157,818		
Reserve for Bad Debt	(60,991)	(55,103)		
Prepaid Expenses	137,722	68,223		
Deferred Outflows - Pension	5,203,388	5,203,388		
Total Assets	67,027,961	45,629,486		
101417100010	01,021,001	40,020,400		
Capital Projects in Process	276,520	858,929		
Land	133,553	133,553		
Buildings and Improvements	98,718,882	98,074,751		
Equipment	8,395,734	8,412,457		
Accumulated Depreciation	(64,800,194)	(61,598,451)		
Total Capital	42,724,495	45,881,239		
Total Assets	\$ 109,752,456	\$ 91,510,725		
Liabilities				
Accounts Payable	892,340	604,320		
Deferred Revenue	857,253	2,179,671		
Payroll Liabilities	1,111,386	492,339		
Deposits	14,703	15,485		
Loan Payable - SB84	1,739,579	1,739,579		
Compensated Absences Liability	1,795,279	1,580,195		
Deferred Inflows - Pension	1,066,548	1,066,548		
Pension Liability	21,317,103	21,317,103		
Total Liabilities	28,794,191	28,995,240		
Net Resources				
Investment in Capital Assets	42,724,495	45,881,239		
Net Resources - Designated Use	504,460	504,460		
Net Resources - Available for Operations	56,406,848	34,802,324		
Unrestricted Net Position - Pension	(17,180,263)	(17,180,263)		
Net Resources - Auction Fund	(17,180,268)	(17,180,268)		
NGC NESOUICES - AUCTION I UNU	82,438,272	63,990,492		
Net Proceeds from Operations	(1,480,007)	(1,475,007)		
Total Net Resources	80,958,265	62,515,485		
10tai 146t 1/630til 663	00,930,203	02,313,403		
Total Liabilities and Net Resources	\$ 109,752,456	\$ 91,510,725		

	2022 Month Actual	2022 Month Budget	Variance		2022 YTD Actual	2022 YTD Budget	Variance
	7.101.00.1	Daagot	Variatios	OCFEC-PRODUCED EVENT REVENUE ADMISSIONS TO GROUNDS	, totaai	Zaagot	vananoo
\$	-	\$ -	\$ -	Gate Admissions	\$ - \$	-	\$ -
\$	-	-	<u> </u>	Advance Admissions	<u> </u>	-	-
\$	-	-	-	Subtotal	-	-	-
\$	-	-		COMMERCIAL SPACE RENTALS		-	
ф	_		_	CARNIVAL & CONCESSIONS Carnival	_	_	
\$ _\$	31	-	- 31	Concessions	- 31	-	- 31
\$	31	<u> </u>	31	Subtotal	31		31
				EXHIBITS REVENUE			
\$	_	_	_	Entry Fees	-	_	-
\$ \$ \$	_	_	_	Exhibit Awards	_	-	-
\$	1,504	200	1,304	Garden Classes & Misc Sales	1,504	200	1,304
\$	1,504	200	1,304	Subtotal	1,504	200	1,304
\$	18,345	-	18,345	ATTRACTIONS REVENUE	18,345	-	18,345
				MISC OCFEC-PRODUCED EVENT REVENUE			0
\$	-	-	-	Parking	-	-	-
\$	-	-	-	Sponsorships	-	-	-
\$	-	-	-	Livestock Auction Receipts	-	-	-
\$ \$ \$	-	-	-	Camping Exhibitor Fees	-	-	-
\$ 	-	25.000	(25,000)	Miscellaneous Other Self Produced Revenue	-	25.000	(25,000)
\$	-	25,000	(25,000)	Subtotal	-	25,000	(25,000)
\$	19,880	25,200	(5,320)	TOTAL OCFEC-PRODUCED EVENT REVENUE	19,880	25,200	( <b>5,320)</b>
				RENTAL REVENUE			
				RENTAL OF FACILITIES			
\$	-	-	-	Facility Rental Fees	-	-	-
\$	-	-	-	Grounds Wide Rentals	-	-	-
\$	6,900	4,700	2,200	Building 10	6,900	4,700	2,200
\$ \$	-	9,700	(9,700)	Building 12 Building 13	-	9,700	(9,700)
\$	9,600	_	9,600	Building 14	9,600	-	9,600
\$ \$ \$	-	_	-	Building 15	-	-	-
\$	12,500	_	12,500	Building 16	12,500	-	12,500
\$	15,200	9,500	5,700	The Hangar	15,200	9,500	5,700
\$	-	-	-	Parade of Products	-	-	-
\$	3,750	-	3,750	Breezeway	3,750	-	3,750
\$	-	-	-	Wine Courtyard	-	-	-
\$	120	300	(180)	Silo Building	120	300	(180)
\$	-	-	-	Memorial Gardens	-	-	-
\$	-	-	-	Millennium Barn Little Theater	-	-	-
****	-	-	-	Baia Blues Restaurant	-	-	-
\$	-	-	-	Building 33	-	-	-
\$ \$	-	-	-	Livestock Office Equestrian Center Arenas	-	-	-
\$	-	-	-	Equestrian Center Stalls	-	-	-
\$	25,250	300	24,950	Equestrian Center Other Facilities Parking Lot	25,250	300	24,950
\$	25,250	300	(50)	Lawns	25,250	300	(50)
\$	180	-	180	Event Camping	180	-	180
\$	5,400	-	5,400	Festival Grounds	5,400	-	5,400
\$	2,700	-	2,700	Mall	2,700	-	2,700
\$	-	-	-	Grandstand Arena	-	-	-
\$	-	-	-	Arlington Amphitheater	-	-	-
\$	-	-	-	East Lawn/ Carnival Lot	-	-	-
\$	- (540)	-	(540)	Trailer Rallies	- /540\	-	- (E40)
\$ \$	(513)	-	(513)	Individual Camping Gazebo Rental	(513)	-	(513)
\$ \$	-	-	-	Pacific Amphitheater	-	-	-
\$	81,337	24,800	56,537	Subtotal	81,337	24,800	56,537
				OTHER RENTAL EVENT REVENUES			
\$	_	_	_	Interim Admissions	-	_	-
\$	34,800	19,000	15,800	Interim Parking	34,800	19,000	15,800
Ψ	3 .,000	.0,000	. 5,000	i dining	01,000	.0,000	10,000

	2022 Month Actual	2022 Month Budget	Variance		2022 YTD Actual	2022 YTD Budget	Variance
\$	21,533	13,100	8,433	Revenue from Personnel Services	21,533	13,100	8,433
\$ \$ \$ \$ \$ <u>\$ \$ \$</u>	24,243	7,200	17,043	Equipment Rentals	24,243	7,200	17,043
\$	1,005	1,400	(395)	Year-Round Concessions	1,005	1,400	(395)
Φ	2,671	3,100	(429)	Outside Caterers	2,671	3,100	(429)
Φ	4,000	4,000	(423)	Outdoor Signs	4,000	4,000	(423)
\$	-,000	-,000		Promotional Revenue	-,000	-,000	
Φ	_	_	_	Storage	_	_	
Ψ	88,252	47,800	40,452	Subtotal	88,252	47,800	40,452
Ψ	00,232	47,000	40,432	Subiolai	00,232	47,000	40,432
				EQUESTRIAN CENTER REVENUES			
æ	24.017	10 500	14 417	Stall Rentals	24.017	10 500	11 117
\$ \$	24,917	10,500	14,417		24,917	10,500	14,417
ф	-	-	-	Locker Rentals	-	-	
\$		-		Trailers/Misc	- 04.047	- 40.500	44.44
\$	24,917	10,500	14,417	Subtotal	24,917	10,500	14,417
•							
\$	-	-	-	Horse Show Entry Fees	-	-	
\$	-	-	-	Donated Awards	-	-	
\$	-	-	-	Stall Fees	-	-	
\$	-		<u>-</u>	Other		-	
				OTHER RENTAL REVENUES			0
\$	-	-	-	Pay Phone Commissions	-	-	
\$	-	-	-	Vending	-	-	
\$	-	-	-	Fines	-	-	
\$	545	3,550	(3,005)	Miscellaneous Rental Revenues	545	3,550	(3,005)
\$	545	3,550	(3,005)	Subtotal	545	3,550	(3,005)
•	405.054	00.050	400 404	TOTAL DENTAL DEVENUE	405.054	90.050	400 404
\$	195,051	86,650	108,401	TOTAL RENTAL REVENUE	195,051	86,650	108,401
\$	214,931	111,850	103,081	TOTAL OPERATING REVENUE	214,931	111,850	103,081
				NON-OPERATING REVENUE			
\$	10,250	10,000	250	Interest Earnings	10,250	10,000	250
\$	-	-		Discounts Earned	-	-	
\$	_	45,000	(45,000)	Grants	_	45,000	(45,000)
\$	_	-	(10,000)	Sale of Assets	_	-	(10,000)
\$ \$ \$ \$	457	100	357	Donations	457	100	357
\$	-	-		Prior Year Revenue	-	-	-
\$	10,707	55,100	(44,393)	TOTAL NON-OPERATING REVENUE	10,707	55,100	(44,393)
\$	225,638	166,950	58,688	TOTAL REVENUE	225,638	166,950	58,688
				OPERATING EXPENSES Payroll and Related:			
\$	597,109	683,950	86,841	Salaries/Wages - Permanents	597,109	683,950	(86,841)
\$	329	225	(104)	Salaries/Wages - Overtime	329	225	104
\$ \$	123,419	130,012	6,593	Salaries/Wages - Temporaries	123,419	130,012	(6,593)
\$	396,845	470,680	73,835	Employee Benefits	396,845	470,680	(73,835)
\$	167	15,950	15,783	Travel Expense	167	15,950	(15,783)
\$ \$	491	4,740	4,249	Training and Recruiting Expense	491	4,740	(4,249)
\$	1,118,360	1,305,556	187,197	Subtotal	1,118,360	1,305,556	(187,197)
\$ \$	66,534 -	903,276	836,742	Professional Services: Professional Services Judges	66,534	903,276	(836,742)
\$	66,534	903,276	836,742	Subtotal	66,534	903,276	(836,742)
				Directors Expense:			
\$ \$	-	500	500	Directors Expense	-	500	(500)
\$	900	6,125	5,225	Directors Mtg Expense	900	6,125	(5,225)
\$	900	6,625	5,725	Subtotal	900	6,625	(5,725)
\$	24,390	40,000	15,610	Insurance Expense	24,390	40,000	(15,610)
\$	15,584	13,023	(2,561)	Telephone & Postage	15,584	13,023	2,561
\$ \$ \$	(236) 441 3,354	4,700 5,900 1,500	4,936 5,459 (1,854)	Supplies and Equipment: Office Supplies Signs/Banners Decorations/Props	(236) 441 3,354	4,700 5,900 1,500	(4,936) (5,459) 1,854
*	-,	,	· //		-,	,	,

	2022 Month Actual	2022 Month Budget	Variance		2022 YTD Actual	2022 YTD Budget	Variance
\$	450	7,500	7,050	Small Equipment	450	7,500	(7,050)
***	135	750	615	Audio Visual	135	750	(615)
\$	987	6,217	5,230	Software	987	6,217	(5,230)
\$	2,882	7,550	4,668	Computer Hardware & Peripherals	2,882	7,550	(4,668)
\$	3,124	2,800	(324)	Farm	3,124	2,800	324
\$	-	-	- (100)	Ticketing/Wristbands	-	-	-
\$	6,752	6,260	(492)	Equipment Rental	6,752	6,260	492
φ	3,733 182	18,450	14,717 5,319	Equipment Maintenance & Supplies	3,733 182	18,450 5,500	(14,717)
\$	21,804	5,500 67,127	45,323	Uniforms & Laundry Subtotal	21,804	67,127	(5,319) (45,323)
Ψ	21,004	07,127	43,323	Subtotal	21,004	07,127	(45,525)
				Facility and Related:			
\$	5,374	27,150	21,776	Maintenance of Buildings/Grounds	5,374	27,150	(21,776)
\$ \$ \$	(6,585)	30,050	36,635	Utilities	(6,585)	30,050	(36,635)
\$	44,491	16,640	(27,851)	Trash/Waste Removal	44,491	16,640	27,851
\$	-	-	- (10.100)	Rental of Facilities	-	-	-
\$	37,530	27,100	(10,430)	Special Repairs	37,530	27,100	10,430
\$	80,810	100,940	20,130	Subtotal	80,810	100,940	(20,130)
				Publicity and Related:			
\$	-	-	-	Photography	-	-	_
\$	-	-	-	Newsletters	-	-	-
\$	-	-	-	Contests	-	-	-
\$	-	1,150	1,150	Printing	-	1,150	(1,150)
\$	-	1,500	1,500	Advertising - Outdoor	-	1,500	(1,500)
\$	825	27,500	26,675	Advertising - Radio	825	27,500	(26,675)
\$	-	-	-	Advertising - TV	-	-	- (40 500)
\$	-	12,500	12,500	Advertising - Print	-	12,500	(12,500)
<b>\$</b>	500	16,000	15,500	Advertising - Online Promotional Expense	500	16,000	(15,500)
Φ	13,016	2,950 1,000	(10,066) 1,000	Brochure Printing	13,016	2,950 1,000	10,066 (1,000)
φ \$	-	1,500	1,500	Buttons Printing	-	1,500	(1,500)
\$	-	-	-	Media Relations	_	-	(1,500)
****	-	400	400	Public Relations Expense	-	400	(400)
\$	-	-	-	Manager's P/R Expense	-	-	( /
\$	-	-	-	Other Pre-Fair Stunts	-	-	
\$	-	-	-	Design & Production	-	-	-
\$	519	100	(419)	Sponsorships	519	100	419
\$	-	-	<u> </u>	Special Projects		-	<u> </u>
\$	14,859	64,600	49,741	Subtotal	14,859	64,600	(49,741)
				Self-Produced Events Attractions Expense:			
\$	_	_	_	Arena/Hangar Acts	_	_	_
\$	-	-	_	Grounds Acts	_	_	_
\$	-	-	-	Major Acts	-	-	_
\$	-	-	-	Attractions Expense	-	-	-
\$	-	2,000	2,000	Merchandise		2,000	(2,000)
\$	-	-	-	Subtotal	-	2,000	(2,000)
				Other Self-Produced Event Expense:			
\$	_	_	_	Competition Handbook	_	_	_
\$ _\$	-	-	_	Jr. Livestock Auction Costs	_	_	_
\$	-	-	-	Subtotal	-	-	-
				Premium Expense:			
\$ _\$	-	-	-	Cash Premiums	-	-	-
\$	-	-	<u> </u>	Trophies, Ribbons		-	
\$	-	-	-	Subtotal	-	-	
				Other Operating Expenses:			
\$	80	80	_	Cash Shortages/(Overages)	80	80	_
\$	10,453	34,071	23,618	Dues & Subscriptions	10,453	34,071	(23,618)
\$ \$ \$ \$	´-	´-	-	Bad Debt Expense	-	´-	- '
\$	4,132	1,600	(2,532)	Bank Charges	4,132	1,600	2,532
\$	8,085	150	(7,935)	Miscellaneous Expense	8,085	150	7,935
\$	22,750	35,901	13,151	Subtotal	22,750	35,901	(13,151)
\$	1,365,991	2,537,049	1,171,058	TOTAL OPERATING EXPENSE	1,365,991	2,539,049	(1,173,058)
				Non-Operating Expenses			
\$	320,000	320,000	-	Depreciation Expense	320,000	320,000	_
\$	18,000	409,000	391,000	Major Projects	18,000	409,000	(391,000)
7	. =,500	,	,- 30		. 3,000	,000	(==:,000)

2022 Month	2022 Month			2022 YTD	2022 YTD	
Actual	Budget	Variance		Actual	Budget	Variance
\$ -	-	-	Carnival Funded Expenditures	-	-	-
\$ -	-	-	Loss on Sale of Asset	-	-	-
\$ -	-	-	Debt Service	-	-	-
\$ -	-	-	Net Pension Adjustment - GASB 68	-	-	-
\$ 77	-	(77)	Prior Year Expense	77	-	77
\$ 338,077	729,000	390,923	TOTAL NON-OPERATING EXPENSE	338,077	729,000	(390,923)
\$ 1,704,068	3,266,049	1,561,981	TOTAL EXPENSES	1,704,068	3,268,049	(1,563,981)
\$ (1,478,430)	\$ (3,099,099)	\$ 1,620,669	NET PROCEEDS	\$ (1,478,430)	\$ (3,101,099)	\$ 1,622,669