



In the Matter Of:

ORANGE COUNTY FAIR & EVENT CENTER

BOARD OF DIRECTORS MEETING

June 24, 2021

Case No:

CERTIFIED COPY

32ND DISTRICT AGRICULTURAL ASSOCIATION

ORANGE COUNTY FAIR & EVENT CENTER

BOARD OF DIRECTORS MEETING

THURSDAY, JUNE 24, 2021

9:01 A.M.

**CERTIFIED COPY**

Reported by:

Patricia Garrido

CSR No. 14364

32ND DISTRICT AGRICULTURAL ASSOCIATION

ORANGE COUNTY FAIR & EVENT CENTER

BOARD OF DIRECTORS MEETING

THURSDAY, JUNE 24, 2021

9:01 A.M.

Meeting of the OCFEC Board of  
Directors, stenographically reported by Patricia  
Garrido, a Certified Shorthand Reporter for the State of  
California, commencing at 9:01 a.m. and ending at  
11:28 a.m., Thursday, June 24, 2021, Via Zoom.

APPEARANCES OF BOARD MEMBERS:

Natalie Rubalcava-Garcia, Chair  
Doug La Belle, Vice Chair  
Sandra Cervantes, Member  
Ashleigh Aitken, Member  
Barbara Bagneris, Member  
Newton Pham, Member  
Nick Kovacevich, Member

ALSO PRESENT:

Michele Richards, Chief Executive Officer  
Ken Karns, Chief Operating Officer  
Summer Angus, Meeting Secretary Executive Assistant  
Joan Hamill, Chief Business Development Officer  
Nick Berardino, President of Heroes Hall Foundation

1 APPEARANCE OF BOARD COUNSEL:

2 DEPUTY ATTORNEY GENERAL  
3 JOSHUA CAPLAN  
4 600 West Broadway, Suite 1800  
5 San Diego, California 92101-3375  
6 Phone: 619-738-9000  
7 Fax: 619-645-2271  
8

9 PUBLIC SPEAKERS:

10 Roy Englebrecht

11 Reggie Mundekis  
12 Lisa Sabo  
13 Gibran Stout  
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32ND DISTRICT AGRICULTURAL ASSOCIATION  
ORANGE COUNTY FAIR & EVENT CENTER  
BOARD OF DIRECTORS MEETING  
THURSDAY, JUNE 24, 2021  
9:01 A.M.

CHAIR RUBALCAVA-GARCIA: Well, we're heading into 9:01. I'm going to go ahead and call this meeting to order. I know we have a few Board members who may not have jumped on, but I -- I think it will be okay if we got things started.

SECRETARY ANGUS: Director Pham and Director Kovacevich just joined.

CHAIR RUBALCAVA-GARCIA: Perfect.

SECRETARY ANGUS: And -- and so did Director Aitken.

CHAIR RUBALCAVA-GARCIA: Fantastic. Thank you. Well, good morning everybody, and thank you for joining us for the 32nd DAA OC Fair Board meeting today. I'd like to call this meeting to order. All matters noticed on this agenda in any category may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be

1 considered in any order at the discretion of the  
2 chairperson.

3 The mission of the Orange County Fair & Event  
4 Center is celebration of Orange County's communities,  
5 interests, agriculture, and heritage with results  
6 justifying resources expended. At this time I would  
7 like to ask Vice Chair La Belle to lead us in the Pledge  
8 of Allegiance.

9 VICE CHAIR LA BELLE: Yes. I'd be happy to.  
10 Would everybody stand?

11 (Pledge of Allegiance conducted.)

12 CHAIR RUBALCAVA-GARCIA: Thank you, Vice Chair  
13 La Belle. Moving on to agenda Item 4.

14 Summer, can you please take roll call, and I  
15 have noted here that Director Roberts Ruiz is not in  
16 attendance today.

17 SECRETARY ANGUS: Chair Rubalcava-Garcia?

18 CHAIR RUBALCAVA-GARCIA: Present.

19 SECRETARY ANGUS: Vice Chair La Belle?

20 VICE CHAIR LA BELLE: Present.

21 SECRETARY ANGUS: Director Cervantes?

22 DIRECTOR CERVANTES: Here.

23 SECRETARY ANGUS: Director Bagneris? Director  
24 Aitken?

25 DIRECTOR AITKEN: Here.

1 SECRETARY ANGUS: Director Pham?

2 DIRECTOR PHAM: Here.

3 SECRETARY ANGUS: And Director Kovacevich?

4 DIRECTOR KOVACEVICH: Here.

5 SECRETARY ANGUS: Thank you.

6 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you.

7 At this time the Board will be going into closed  
8 session. Summer will be organizing public comment, so  
9 please let her know if you wish to address the Board.  
10 Thank you.

11 SECRETARY ANGUS: Putting together the breakout  
12 room now.

13 CHAIR RUBALCAVA-GARCIA: Thanks, Summer.

14 (Closed session held from 9:04 a.m. until 9:55  
15 a.m.)

16 CHAIR RUBALCAVA-GARCIA: Summer, when ready can  
17 you please take roll call?

18 SECRETARY ANGUS: No problem. Chair  
19 Rubalcava-Garcia?

20 CHAIR RUBALCAVA-GARCIA: Present.

21 SECRETARY ANGUS: Vice Chair La Belle?

22 VICE CHAIR LA BELLE: Present.

23 SECRETARY ANGUS: Director Cervantes?

24 DIRECTOR CERVANTES: Present.

25 SECRETARY ANGUS: Director Bagneris?

1 DIRECTOR BAGNERIS: Here.

2 SECRETARY ANGUS: Director Aitken?

3 DIRECTOR AITKEN: Here.

4 SECRETARY ANGUS: Director Pham?

5 DIRECTOR PHAM: Here.

6 SECRETARY ANGUS: And Director Kovacevich?

7 DIRECTOR KOVACEVICH: Present.

8 SECRETARY ANGUS: Thank you.

9 CHAIR RUBALCAVA-GARCIA: Thanks, Summer.

10 The Board went into closed session to seek  
11 counsel from our legal counsel. We have nothing further  
12 to report on this matter. Moving on to agenda Item 6,  
13 meeting minutes. Can I get a motion to approve the  
14 minutes from --

15 DIRECTOR CERVANTES: I so move, Sandra.

16 DIRECTOR AITKEN: Second, Ashleigh.

17 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
18 Cervantes and Director Aitken. Moving on to agenda Item  
19 7, matters of public comment.

20 SECRETARY ANGUS: Chair Rubalcava-Garcia, we  
21 need a roll call vote.

22 CHAIR RUBALCAVA-GARCIA: I'm so sorry. I'm  
23 getting ahead of myself. Summer, please take roll call.

24 SECRETARY ANGUS: Chair Rubalcava-Garcia?

25 CHAIR RUBALCAVA-GARCIA: Yes.



1 SECRETARY ANGUS: Vice Chair La Belle?

2 VICE CHAIR LA BELLE: Yes.

3 SECRETARY ANGUS: Director Cervantes?

4 DIRECTOR CERVANTES: Yes.

5 SECRETARY ANGUS: Director Bagneris?

6 DIRECTOR BAGNERIS: Yes.

7 SECRETARY ANGUS: Director Aitken?

8 DIRECTOR AITKEN: Yes.

9 SECRETARY ANGUS: Director Pham?

10 DIRECTOR PHAM: Yes.

11 SECRETARY ANGUS: And Director Kovacevich?

12 DIRECTOR KOVACEVICH: Abstain.

13 SECRETARY ANGUS: Thank you.

14 CHAIR RUBALCAVA-GARCIA: Thank you, Summer.

15 Moving on to agenda Item 7, matters of public comment.

16 Public comment is allowed on issues not on the current

17 agenda. However, no debate by the Board shall be

18 permitted on such public comments and no action will be

19 taken on such public comment items at this time, as law

20 requires formal public notice prior to any action on a

21 docket item.

22 Speakers are requested to sign in prior to the

23 start of the meeting and are limited to three minutes.

24 Comments will be accepted on agenda items during the

25 meeting. Speakers wishing to address the Board on items

1 on the agenda are requested to and sign in prior to the  
2 start of the meeting and identify the agenda item or  
3 items on which you desire to address the Board.

4 Speakers are limited to three minutes.

5 Summer, can you please take the first public  
6 commenter?

7 SECRETARY ANGUS: Yes. We have Roy Englebrecht  
8 followed by Reggie Mundekis. Roy, when you're ready.

9 ROY ENGLEBRECHT: Thank you. My name Roy  
10 Englebrecht. I'm CEO of Englebrecht Promotions and  
11 Events, and we are the promoters of the Fight Club OC  
12 shows in The Hanger at the OC Fair. I am honored that  
13 my company has brought more shows to the OC Fair & Event  
14 Center, more than 70 than any other vendor and promoter  
15 over the past 10 years. I'm also proud of the  
16 relationship that my company has with CEO Michele  
17 Richards and her outstanding, outstanding staff.

18 Reason for my public comment today, I would  
19 like to ask the Board that you would agendaize for your  
20 July meeting as well as to discuss, to vote, and to  
21 approve, to allow cannabis-related signage and  
22 cannabis-related non-selling exhibitors and booths at  
23 the event-specific shows. And by event-specific, I mean  
24 like my Fight Club OC shows. We would put signage up  
25 they have the show, vendors set up the day of the show,

1 and at 9:45 when our show was over all signage and  
2 booths are gone. Fight Club OC, the most fun you can  
3 have on a Thursday night in Orange County. Thank you.

4 SECRETARY ANGUS: Thank you, Roy. Reggie  
5 Mundekis, when you're ready.

6 REGGIE MUNDEKIS: Hi. Good morning. Reggie  
7 Mundekis, and thank you for this opportunity to address  
8 you today. I e-mailed you earlier regarding a -- what  
9 amounts to a fake state fair being held in Santa Anita  
10 Park in Arcadia.

11 Juicy's BBQ, which is one of the concessions at  
12 the OC fair and took up 13 percent of the  
13 concession-selling space during the 2019 fair which  
14 makes it the largest single concessionaire, is a partner  
15 in the fake state fair at Santa Anita this summer. This  
16 fake fair takes place during the same time as the OC  
17 Fair and also includes some of the performers at the OC  
18 Fair.

19 So here's just something to think about: We  
20 have an opportunity, because Juicy's has taken an  
21 opportunity to become an event promoter, to compete with  
22 the OC Fair. There's also been a discussion about  
23 having more Orange County businesses and restaurants  
24 participate in the OC Fair. We are limited in space.  
25 There's only so much space we have. Juicy's has a lot

1 of space.

2 So taking a little bit of their space to give  
3 space to Orange County businesses won't make a big  
4 impact to Juicy's but can make a big impact to some  
5 Orange County businesses who want to become bigger and  
6 expose themselves to more customers. So you might just  
7 want to think about that as you're thinking about the  
8 2022 and beyond fairs that there's an opportunity there  
9 to shrink Juicy's space, because, quite frankly, they  
10 have bigger fish to fry than being at our Fair. Let  
11 Juicy's have their opportunity at other venues and use  
12 our space more efficiently to promote our only  
13 community. Thank you.

14 SECRETARY ANGUS: Thank you, Reggie. That  
15 concludes public comment, Chair Rubalcava-Garcia.

16 CHAIR RUBALCAVA-GARCIA: Thank you, Summer.  
17 And thank you to the members of the public who addressed  
18 the Board. Moving on the agenda Item 8, Consent  
19 Calendar. All matters listed under Consent Calendar are  
20 operational matters about which the Board has governing  
21 policies, implementation of which is delegated to the  
22 CEO. They will be enacted in one motion.

23 There will be no discussion of these items  
24 prior to the time the Board of Directors votes on a  
25 motion unless members of the Board, staff, or public

1 request specific items to be discussed separately and/or  
2 removed from this section.

3 Any member of the public who wishes to discuss  
4 Consent Calendar items should notify the Chair of the  
5 Board at the time requested and be recognized by  
6 invitation of the Chair to address the Board. Does  
7 anybody wish to -- any Board members wish to pull an  
8 item from the Consent Calendar? CEO Richards?

9 CEO RICHARDS: Yes. I have several to pull.  
10 And I'd like to make a -- just a general statement  
11 regarding the Consent Calendar. Staff has done a great  
12 job of providing the Board agreements and contracts on  
13 the Consent Calendar ahead of when those contracts are  
14 executed, with very few exceptions.

15 But we are racing toward the finish line for  
16 the 2021 Fair, and there will be fair-related  
17 concessions agreements, commercial agreements, and some  
18 standard agreements that apply to the Fair that will not  
19 appear on this Consent Calendar but because of timing  
20 will be on the next Consent Calendar. But these are all  
21 either revenue-generating agreements or they are within  
22 the CEO's signing authority.

23 That said, there are some that we are pulling  
24 today. So I'll take those one by one. Under standard  
25 agreements, paragraph A, we're pulling SA-037-21YR, that

1 is a contract with the winner of our second RFP bid for  
2 sound monitoring services to Sound Media Fusion but  
3 that -- that bid was protested and we have not yet had a  
4 decision from DGS on that -- that award. So we're  
5 pulling that.

6 We're also pulling SA-069-21LS. That is a  
7 standard agreement with Golden West Game Breeders. They  
8 were to provide game bird exhibits and displays at the  
9 Fair. Unfortunately they had to pull out. They are no  
10 longer able to be with us during the Fair, so that  
11 contract is being pulled.

12 Under standard agreements -- sorry -- under B,  
13 section B for rental agreements, we're also pulling  
14 R-028-21. This was a rental agreement amendment with  
15 the gun show that the Board approved in April. There  
16 was a change in the final amount rental fees and that  
17 will come back to the Board for approval on the next --  
18 on the next Board agenda.

19 Skipping down to section E, concession rental  
20 agreements that are not ready yet. We're pulling 21571;  
21 21572; 73, 74, 75, 76, 78, 79, 80 and 81. And again,  
22 those -- those will come back once they're completed.

23 And then skipping to section G, under  
24 commercial rental agreements, we are having to pull a  
25 few. These are either vendors who are no longer able to

1 move forward with us this year or vendors that applied  
2 for space but because of our -- our reduction in the  
3 number of commercial spaces we're not able to  
4 accommodate. So those numbers are 21019, 21025, 21038,  
5 21041, 21054, 21083, 21103, 21118, and 21119. And  
6 that's it.

7 CHAIR RUBALCAVA-GARCIA: Thank you, CEO  
8 Richards. Any other comments from the Board? And,  
9 Summer, just to confirm we don't have any public comment  
10 on the Consent Calendar; correct?

11 SECRETARY ANGUS: That is correct.

12 CHAIR RUBALCAVA-GARCIA: Can I get a roll  
13 call -- or can I get a motion to accept the Consent  
14 Calendar?

15 DIRECTOR AITKEN: I so move.

16 DIRECTOR CERVANTES: Second. Sandra.

17 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
18 Aitken and Director Cervantes. Summer, can I get a roll  
19 call, please?

20 SECRETARY ANGUS: Chair Rubalcava-Garcia?

21 CHAIR RUBALCAVA-GARCIA: Yes.

22 SECRETARY ANGUS: Vice Chair La Belle?

23 VICE CHAIR LA BELLE: Yes.

24 SECRETARY ANGUS: Director Cervantes?

25 DIRECTOR CERVANTES: Yes.

1 SECRETARY ANGUS: Director Bagneris?

2 DIRECTOR BAGNERIS: Yes.

3 SECRETARY ANGUS: Director Aitken?

4 DIRECTOR AITKEN: Yes.

5 SECRETARY ANGUS: Director Pham?

6 DIRECTOR PHAM: Yes.

7 SECRETARY ANGUS: And Director Kovacevich?

8 DIRECTOR KOVACEVICH: Yes.

9 SECRETARY ANGUS: Thank you.

10 CHAIR RUBALCAVA-GARCIA: Great. Thank you.

11 Moving on to agenda Item 9, the Governance Process. 9A  
12 is review of the contract for the operation of the  
13 equestrian center and review and vote on direction from  
14 staff.

15 And this is an item that I requested that we  
16 put on to the agenda. Everybody should have received a  
17 copy of the current rental agreement which expired and  
18 it's on a automatic renewal basis. Are there any  
19 questions from the Board or discussion on this topic?

20 Hearing that there are none -- a couple reasons  
21 why I thought it would be a great idea for the Board to  
22 review this contract and discuss renewing or sending it  
23 out for RFP for the operation of the EQC, I know that  
24 we're already looking at the EQC study and it's part of  
25 our strategic planning, but it would also be good if you



1 had a chance to review the contract. A current part of  
2 the contract that I believe is not actually being  
3 fulfilled is what the operator needs to do on their end  
4 in terms of managing improvements on the site. Some of  
5 that expense currently falls onto The District when it  
6 should actually be something that the operator is  
7 responsible for. So that's one thing I wanted to put on  
8 the radar of the Board. Any questions before I go ahead  
9 and take -- open up for comment public? I believe we  
10 have three public commenters for this.

11 DIRECTOR AITKEN: Sorry. I'd like to hear the  
12 public's comments before I make any comment.

13 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you,  
14 Director Aitken. Summer, can we go ahead and bring in  
15 public comment?

16 SECRETARY ANGUS: Sure. We have Reggie  
17 Mundekis, followed by Lisa Sabo, then Gibran Stout.  
18 Reggie, when you're ready.

19 REGGIE MUNDEKIS: Hi. Reggie Mundekis, and  
20 thank you for this opportunity to address you today.  
21 I'd like to start off by saying that we need a new  
22 contract that is done through an RFP process. The  
23 current operator has just fallen down on the job on a  
24 number of issues.

25 And I'm just going to read off a list of

1 possible contract terms, because I have three minutes,  
2 and that -- that's the best way to express this. I  
3 suggest use a three-year term with three one-year  
4 renewal options. This works for every other contract at  
5 the OC fairgrounds and should work for this.

6 The -- under the contract, the operator would  
7 be responsible for feeding, cleaning, arena maintenance  
8 and related tasks. The operator must have a person in  
9 charge on site any time the EQC is open for business.  
10 The operator is in charge of leasing space which is  
11 approved by The District, with The District reserving  
12 the right to use some of the facilities for their -- for  
13 district use.

14 Operator reimburses District for utilities and  
15 other reimbursable expenses such as security. During  
16 the COVID problems, the operator apparently did not do  
17 anything to really enforce COVID restrictions that fall  
18 back on staff. If that happens, that really should be a  
19 cost that's borne by the operator because they're not  
20 doing what they need to be doing. The operator must  
21 have a 24-hour emergency contact with a response time  
22 frame.

23 The District would perform the maintenance  
24 including long-term capital improvements. The District  
25 has the right to use the facilities as they need to, so

1 if there's an emergency or if The District decides that  
2 they're going to buy a couple horses that they can use  
3 for district programming, they would be able to use  
4 those -- those facilities without paying the operator.  
5 The District books horse shows.

6 The District manages community programming, and  
7 may contract with equestrian users to provide said  
8 programming. The District can seek sponsorships and  
9 retain the revenue from the EQC. The District receives  
10 an annual minimum rent from the operator which is the  
11 amount needed to cover estimated annual maintenance  
12 costs at a minimum. District receives a higher  
13 percentage in revenues than in the current contract.

14 The 90-10 split was just a gift to the operator  
15 and has resulted in a number of problems. We also need  
16 to have a contract to operate, not a lease. One of the  
17 challenges we've dealt with over this past few years is  
18 that -- is that businesses which have been given leases,  
19 such as the Market Place and the equestrian center  
20 operator have taken that to mean they can ban staff from  
21 coming in the facilities, you can't tell me what to do.

22 This needs to be an operated contract. In many  
23 ways it's similar to the event contract combined with  
24 the janitorial services contract, so -- thank you.

25 SECRETARY ANGUS: Thank you, Reggie, that's

1 time. Okay. Lisa Sabo, when you're ready.

2 LISA SABO: Yes, Summer. Can you hear me okay?

3 SECRETARY ANGUS: Yes. Go ahead.

4 LISA SABO: Okay. First, I want to thank the  
5 Board of Directors for taking our comments today and  
6 thank you for working so hard with the Orange County  
7 fairgrounds and all the directors and I think, Michele,  
8 you received an e-mail from Carolyn with Changing  
9 Strides. And I want to encourage you guys to listen to  
10 the video that we put together.

11 We're super excited about our program, Changing  
12 Strides, and this weekend we have a camp. We've been  
13 doing monthly camps and just a lot of fun stuff with  
14 Changing Strides. Also, I want to say that our Pony  
15 Club is continuing to grow, and we just have a lot of  
16 great activities right now out at the fairgrounds. And  
17 it's definitely a community-based fairgrounds.

18 People from all areas are coming and enjoying  
19 the outdoors and enjoying the horses. I want to  
20 encourage you to extend the contract with the Equine  
21 Services Inc., and then as we progress this next year,  
22 run an RFP process that would definitely be good. But  
23 the one thing you know, Equine Services Inc. has done a  
24 great job for many years. They're not perfect, but they  
25 continue to feed and clean and provide good footing for

1 us and keep it safe.

2 So I want to encourage you just to extend the  
3 contract and then run an RFP process as next year. And  
4 then also in the next month, maybe after the Fair --  
5 August, September, we'd love to pull together like a  
6 study section with a few people. I know Ashleigh, I  
7 think Gibran reached out to you on that, because we  
8 definitely -- there's a handful of equestrians, well,  
9 actually all of the equestrians want to be involved  
10 because we care, so thank you, again, and just so happy  
11 we're -- we're moving forward and moving out of COVID  
12 and the Fair is going on. Super happy. Thank you so  
13 much.

14 SECRETARY ANGUS: Thank you, Lisa. Gibran,  
15 when you're ready, star six to unmute yourself.

16 GIBRAN STOUT: Okay. Can you hear me?

17 SECRETARY ANGUS: We can hear you. Go right  
18 ahead.

19 GIBRAN STOUT: Okay. Okay. Thank you for your  
20 time today. I wanted to start by saying, yes, the  
21 current contract is clearly outdated. Okay. Yes, there  
22 are areas that are weak and there are areas that are  
23 strong.

24 And I think this report was a great starting  
25 point. However, there were some errors, and there's

1 many things that were omitted from that report. I know  
2 old Board member -- oh, sorry, old -- know a lot of the  
3 history of the equestrian center. I think a lot of the  
4 new Board members don't know and I know that's why you  
5 did the report.

6 There's a ton of information, facts,  
7 documentation, that several of the daily users have  
8 complied. It needs to be considered before embarking on  
9 a new contract or a new operator or operating model. I  
10 urge you to continue the current contract for another 12  
11 months. It's been rolling along as it has. This is a  
12 very important process, and I think we can all agree.  
13 But let's continue for 12 months to give you time to  
14 determine what the best model is.

15 Furthermore, on behalf of all the current site  
16 users, not just the equestrians but all of the site  
17 users, we would really like to formally request a study  
18 session with one or more members of the Board prior to  
19 any new RFP, new contract, new operator, new model. We  
20 have extensive data on what happens onsite daily,  
21 programs, and community outreach that is already  
22 happening, things that work, areas of improvement, and  
23 we have solutions.

24 So it's not us just being angry and wanting to  
25 complain. We have solutions. We have ideas, and we

1 would really like to have a formal study session with at  
2 least one member, maybe a new member, in -- as part of  
3 moving forward with a new operating model. Very excited  
4 about it and we have lots of great visions, and I think  
5 that we share a lot of the same visions of what it can  
6 be.

7 So, again, please, a study session. New Board  
8 members, old Board members, everybody, it doesn't really  
9 matter, but I think that's the best way for you to get a  
10 lot of the information you need to make an informed  
11 decision and for us to share information rather than  
12 sending you e-mails or are limited three minutes.  
13 There's so much more here, and I think that we can all  
14 agree that it's a great opportunity for everyone. So  
15 thank you for your time.

16 SECRETARY ANGUS: Thank you, Gibran. Madam  
17 Chair, that concludes public comment for this item.

18 CHAIR RUBALCAVA-GARCIA: Thank you, Summer.  
19 And thank you to all of our public commenters for your  
20 remarks on this item. I'm going to go ahead and turn it  
21 back to the Board for discussion.

22 DIRECTOR AITKEN: This is Director Aitken. I  
23 just want to start briefly, you know, by reiterating, I  
24 don't want to speak for everybody, but just our support  
25 for the equestrian center and recognizing that it is a

1 very important part of our property. And I think as  
2 several of the public commenters noted, the contract has  
3 been carried over for quite a long time.

4 And I think what we need to do going forward  
5 and my emphasis to staff would be on coming up with a  
6 plan that provides stabilities so that, you know, we  
7 don't have questions, we don't have rumors. We don't  
8 have, you know, we don't have kind of a little discord  
9 with those that use the property that they don't have  
10 Board support.

11 As far as -- as we go forward, I'm not sure if  
12 the Facilities Committee would be the proper committee  
13 for this. But I think before we put out any RFP having  
14 some Board members, having staff that is in charge of  
15 facilities meet with the equestrian so that when we do  
16 put out an RFP, we're asking for just what they need and  
17 not asking for things that are maybe in a past contract  
18 that are either outdated or irrelevant.

19 I think that the equestrians that are there do  
20 have a lot of good ideas. They use the property. They  
21 use the facilities every single day. And we want to  
22 make sure that whatever RFP we sent out -- and I am in  
23 support of a new RFP -- is tailored to exactly what  
24 needs we have for that corner of the property as it is  
25 designed right now.



1 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
2 Aitken. Any other comments from the Board?

3 VICE CHAIR LA BELLE: Yes. Go ahead. Go  
4 ahead, Barbara. I defer to you.

5 DIRECTOR BAGNERIS: Thank you. I just first of  
6 all, I want to thank the Chair for putting this on the  
7 agenda. This is an item that we tried to get on the  
8 agenda in the past and we haven't really had a real deep  
9 discussion about what the current contract says and how  
10 we should proceed.

11 So I believe this is very timely that we're  
12 finally going to get to this with the equestrian work  
13 that Doug Lofstrom is doing. I think that all of this  
14 is coming together really well. I would like to say  
15 that to have a contract that's been ended for as many  
16 years as this one has and only been going month to month  
17 and knowing all the money that we spend for the  
18 equestrian center because the operator has not been  
19 doing what he needs to do, I think that we have to make  
20 some decisions.

21 We cannot let this linger. We cannot let this  
22 go on any longer. I do agree with Director Aitken that  
23 the facility -- maybe the Facilities Committee is the  
24 one to look into this a little bit further to come up  
25 with a concrete contract that we can look at with all

1 the proposed changes.

2 I actually agree with maybe 90 percent of what  
3 Reggie Mundekis was talking about. And I think we need  
4 to have a lot of that in the contract. So that's my  
5 opinion. I believe that we need to move forward to do  
6 something to make sure this contract can be rectified  
7 sooner than later.

8 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
9 Bagneris. Any other comments from the Board? I think,  
10 Director La Belle, you --

11 VICE CHAIR LA BELLE: Yes, I do, Natalie.  
12 First of all Doug Lofstrom, I think has prepared a very  
13 in-depth and complete report that identifies different  
14 models in how to move forward. My question is: Before  
15 we determine what the model should be, I think it's  
16 important to determine what it is that we want to do  
17 exactly in terms of the equestrian facility.

18 Do we want to expand? We have an opportunity  
19 with 150 acres between the Action Sports Arena between  
20 the other buildings and venues there. We have a  
21 tremendous opportunity to really expand the benefit of  
22 the equestrian center to -- to the community. And I  
23 think that what I would suggest is that we just stay  
24 with the month to month.

25 I know later on in the agenda we're going to

1 talk about having a meeting in August to begin the  
2 strategic planning process. Obviously, the equestrian  
3 center is a very important part of that, but it is only  
4 one component of the total strategic plan. So I would  
5 suggest that we defer any action relative to this until  
6 we have an opportunity to begin the comprehensive  
7 strategic planning process in August, and hopefully that  
8 will be concluded within a period of three to four  
9 months.

10 And upon its conclusion we obviously will know  
11 what it is exactly we would want to do as a Board  
12 relative to the equestrian center and how it would  
13 interact with the total operation of the OC Fair & Event  
14 Center. So I'm comfortable with just keeping the next  
15 30-day agreement in place.

16 Obviously, I do agree with Ashleigh and  
17 Barbara. I think we need to be looking at the specific  
18 issues relative to maintenance and make sure that we got  
19 those taken care of in the interim. But it would be my  
20 recommendation that we defer any further action until  
21 the full Board has the opportunity to review the  
22 operation in context with the strategic plan in August.

23 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
24 La Belle. Any other comments from the Board? You know,  
25 one of the recommendations that I am going to make is

1 that we do send this to the Facilities Committee so they  
2 can review an RFP.

3 One of the issues I think is most important to  
4 me is that we need to find or at least have our operator  
5 service as a strong operator of the facility.

6 Oftentimes the Board gets bogged down with issues that  
7 don't really relate to the work that the Board is  
8 supposed to be where we're a governance body and it  
9 really needs to -- the day-to-day operations of that  
10 facility need to stay with the operator.

11 So I would recommend that the Board vote to  
12 send this over to the Facilities Committee so they can  
13 develop an RFP to bring back to the Board in August or  
14 September, whenever our next Board meeting is so that we  
15 can discuss moving forward. I think the fact of the  
16 matter is there is no question that the equestrian  
17 center won't remain part of the fairgrounds. Right?

18 I think the Board, at least based on many of  
19 the comments that we've had in the past, it's safe here.  
20 We're not thinking about getting rid of the facility.  
21 So I think it would be in our best interest as a Board  
22 to protect our staff as well as the fairgrounds to go  
23 ahead and move forward with getting a new contract in  
24 place.

25 So I would like to recommend starting that with

1 the Facilities Committee. I like Director Aitken's  
2 recommendation and Director Bagneris commented on that  
3 as well. So if I can get a motion to go ahead and send  
4 this to the Facilities Committee for review, that'd be  
5 great.

6 DIRECTOR CERVANTES: This is Director  
7 Cervantes, I so move.

8 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
9 Cervantes. Can I get a second?

10 DIRECTOR BAGNERIS: Director Bagneris. A  
11 second.

12 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
13 Bagneris. Any further discussion from the Board?

14 VICE CHAIR LA BELLE: Natalie, I'm going to be  
15 voting no on the motion. I think we should wait until  
16 we have the workshop in August discussing all of the  
17 elements of the strategic plan before we decide to move  
18 forward with drafting any kind of RFP relative to the  
19 equestrian center. Again, I think we need to know what  
20 it is exactly we need to do, and I think that decision  
21 needs to be made by the full Board before we proceed  
22 ahead. I do agree with most of Reggie's comments, but I  
23 think it would be well to wait until after we have that  
24 discussion in August to move forward. But, again, I'll  
25 be voting no.

1 CHAIR RUBALCAVA-GARCIA: Thank you --

2 (Simultaneous crosstalk.)

3 DIRECTOR BAGNERIS: Madam Chair? Director  
4 Bagneris. If -- if the motion, though, would it be in  
5 agreement -- be a second or I would be in agreement to  
6 move it to a September time frame, if the motion now  
7 would agree to that.

8 CHAIR RUBALCAVA-GARCIA: Perfect. September  
9 time frame for the Facilities Committee to bring back  
10 for us to review?

11 DIRECTOR BAGNERIS: Yes, because -- well -- and  
12 that's assume that we're going to move the August  
13 meeting to be that at the strategic discussion. If we  
14 do have it in August, then we can wait until September  
15 to hear from them. If we don't have it in August, we  
16 can wait until October. But the motion can state that  
17 so that we can address Director La Belle's concerns.

18 CHAIR RUBALCAVA-GARCIA: Yeah, and Director  
19 La Belle, I understand your concern. I -- the  
20 Facilities Committee can even look at this contract on a  
21 one-year basis. I know we had a public commenter who  
22 recommended a three-year, but let's face it, we're a  
23 government agency. We're not going to move that fast.  
24 Right?

25 So it could be a year before the strategic plan

1 even takes effect. Right now we need an agreement that  
2 helps staff enforce some of the provisions of the  
3 agreement and that's not currently happening. So that's  
4 why I'm making the recommendation. So with the -- with  
5 Director Bagneris's comments -- Director Aitken, did you  
6 have a comment as well?

7 DIRECTOR AITKEN: Oh, I was just going to  
8 almost second what your comments that you just made in  
9 that, I mean, I -- I think realistically with the Fair  
10 coming and opening, us not having a July meeting, us  
11 potentially having our August on strategic sessions, I  
12 do think it's important to reach out to the equestrian  
13 committee with Michele and Ken and Jerry as cracking the  
14 RFP.

15 So I consider it almost a parallel track and  
16 then we'll reach out to the community but also obviously  
17 take in Board input that comes out of our August meeting  
18 and bring this back to the Board in the fall. I didn't  
19 think that we would have something, an RFP out.

20 Michele must be passing out if she thinks we're  
21 going to have an RFP before Fair on the property. So  
22 I -- I really am sensitive to -- to Director La Belle's  
23 comments and -- and I think it should be a parallel  
24 track where we obviously take in Board input and at the  
25 same time community input and craft an RFP that just

1 makes sense for us operationally.

2 CHAIR RUBALCAVA-GARCIA: Thank you. Summer,  
3 can I get a roll call, please?

4 DIRECTOR BAGNERIS: Oh, and I have a question  
5 with that. So are we voting on the original motion or  
6 are we extending into September?

7 CHAIR RUBALCAVA-GARCIA: The amended motion.  
8 September.

9 SECRETARY ANGUS: Chair Rubalcava-Garcia?

10 CHAIR RUBALCAVA-GARCIA: Yes.

11 SECRETARY ANGUS: Vice Chair La Belle?

12 VICE CHAIR LA BELLE: Yes.

13 SECRETARY ANGUS: Chair -- Director Cervantes?

14 DIRECTOR CERVANTES: Yes.

15 SECRETARY ANGUS: Director Bagneris?

16 DIRECTOR BAGNERIS: Yes.

17 SECRETARY ANGUS: Director Aitken?

18 DIRECTOR AITKEN: Yes.

19 SECRETARY ANGUS: Director Pham?

20 CHAIR RUBALCAVA-GARCIA: Director Pham had to  
21 jump off.

22 SECRETARY ANGUS: Thank you. And Director  
23 Kovacevich?

24 DIRECTOR KOVACEVICH: Yes.

25 SECRETARY ANGUS: Thank you.



1 CHAIR RUBALCAVA-GARCIA: Thank you. Moving on  
2 to agenda Item 9B. I'm going to go ahead and turn this  
3 over to Michele. This is to review and vote on whether  
4 or not to amend the Spectra master concessionaires  
5 agreement.

6 CEO RICHARDS: Thank you. There is an area  
7 that is within the former OC Market Place footprint that  
8 was operated by Spectra as part of the swap meet  
9 operation. That area we refer to as the Cantina. This  
10 is a bit of a housekeeping amendment.

11 Since the Market Place is no longer operating,  
12 it clarifies that that area is part of the District's  
13 facilities and any operation by Spectra for the sale of  
14 food and beverages in that area is subject to the  
15 regular commission that the District earns on Spectra  
16 food and beverage sales during any other time of the  
17 year.

18 So while that area operated as part of the  
19 Market Place previously, this amendment now clarifies  
20 that that is within the District facilities and will  
21 operate under our regular master concessionaire with  
22 Spectra. So included in the materials is a draft of the  
23 amendment. So we would just look for a motion to  
24 approve that amendment.

25 VICE CHAIR LA BELLE: So move the amendment.

1 DIRECTOR CERVANTES: This is Cervantes, I  
2 second.

3 CHAIR RUBALCAVA-GARCIA: Thank you. Is there  
4 any public comment on this item, Summer?

5 SECRETARY ANGUS: There is not.

6 CHAIR RUBALCAVA-GARCIA: Okay. Perfect. So we  
7 have a first and second. Any discussion on the topic?  
8 Summer, can you please take roll call?

9 SECRETARY ANGUS: Chair Rubalcava-Garcia?

10 CHAIR RUBALCAVA-GARCIA: Yes.

11 SECRETARY ANGUS: Vice Chair La Belle?

12 VICE CHAIR LA BELLE: Yes.

13 SECRETARY ANGUS: Director Cervantes?

14 DIRECTOR CERVANTES: Yes.

15 SECRETARY ANGUS: Director Bagneris? Director  
16 Aitken?

17 DIRECTOR AITKEN: Yes.

18 SECRETARY ANGUS: Director Pham -- sorry. And  
19 Director Kovacevich?

20 DIRECTOR KOVACEVICH: Yes.

21 CHAIR RUBALCAVA-GARCIA: Perfect. Thank you.  
22 Moving on to agenda Item 9C and this is whether or not  
23 to have a Board meeting in August. Just a housekeeping  
24 item, in the past we have not. I've consulted with  
25 staff and they are comfortable with having a Board

1 meeting in August but we can also utilize this time for  
2 strategic planning in its place. So I just wanted to  
3 open it up for discussion from the Board on this topic.

4 Hearing that there are no questions or comments  
5 on this topic and I don't think we have any public  
6 comment, I would --

7 SECRETARY ANGUS: We do have -- we do have one  
8 member of the public that would like to make public  
9 comment.

10 CHAIR RUBALCAVA-GARCIA: We'll go ahead and  
11 take that now. Thanks, Summer.

12 SECRETARY ANGUS: Reggie Mundekis, when you're  
13 ready.

14 REGGIE MUNDEKIS: Hi. Reggie Mundekis, and  
15 thank you for this opportunity to address you today. I  
16 think that's a great use of your time. And if you  
17 choose to not have the meeting then we can just do it in  
18 September and October. Okay. Thanks.

19 SECRETARY ANGUS: Thank you, Reggie. That's it  
20 for public comment, Madam Chair.

21 CHAIR RUBALCAVA-GARCIA: Thank you. At this  
22 time I would like to recommend that the Board utilize  
23 the August Board meeting time for strategic planning.  
24 We have a lot on our agenda for that strategic plan that  
25 we are looking to set for our three-year period. Can I

1 get a -- can I get a motion on this item?

2 DIRECTOR CERVANTES: This is Cervantes, I so  
3 move.

4 VICE CHAIR LA BELLE: Second.

5 CHAIR RUBALCAVA-GARCIA: Thank -- thank you,  
6 Director Cervantes, and thank you, Director La Belle.  
7 Summer, can I get a roll call, please?

8 SECRETARY ANGUS: Chair Rubalcava-Garcia?

9 CHAIR RUBALCAVA-GARCIA: Yes.

10 SECRETARY ANGUS: Vice Chair La Belle?

11 VICE CHAIR LA BELLE: Yes.

12 SECRETARY ANGUS: Director Cervantes?

13 DIRECTOR CERVANTES: Yes.

14 SECRETARY ANGUS: Director Aitken?

15 DIRECTOR AITKEN: Yes.

16 SECRETARY ANGUS: And Director Kovacevich?

17 DIRECTOR KOVACEVICH: Yes.

18 SECRETARY ANGUS: Thank you.

19 CHAIR RUBALCAVA-GARCIA: Thank you. Moving on  
20 to agenda Item 9D. I'm going to go ahead and turn this  
21 over to CEO Richards. This is a presentation of  
22 proposed changes to Heroes Hall Veterans Foundation MOU.

23 CEO RICHARDS: We've been approached by the  
24 Heroes Hall Veterans Foundation to make some changes to  
25 the current MOU. They would like to amend that MOU to

1 reflect a different contribution amount for the next  
2 three years. Currently the MOU agreement includes a  
3 minimum of a 45,000-dollar contribution to the District  
4 to help offset operational expenses for Heroes Hall.  
5 And I believe that the Heroes Hall Foundation --  
6 Veterans Foundation president is available to give a  
7 little more background on this. So, Nick Berardino, are  
8 you there?

9 NICK BERARDINO: I'm here. Can you hear me?

10 CEO RICHARDS: Yes, we can.

11 NICK BERARDINO: I hate these Zoom things. I  
12 mean, I don't even -- half the time I don't know who I'm  
13 talking to. So, Madam Chair and honorable members of  
14 the Board, I thank you very much for this opportunity to  
15 speak to you. You know we've had a wonderful  
16 relationship, the Foundation and the Board, and it's --  
17 it's been a great thing what we've been able to  
18 accomplish together for veterans.

19 I don't know if you've been reading the  
20 newspapers lately, but we put together for another issue  
21 the largest veterans coalition in the history of Orange  
22 County. We actually now have over 100 organizations.  
23 And it's interesting that as we were putting together  
24 the -- this veterans coalition everyone practically  
25 mentions Heroes Hall and goes, oh, yeah -- and I'm out

1 there trying to see if we can get people, and they go,  
2 oh, yeah, you're the Heroes Hall guy.

3 Yeah. And I'm really glad that they identify  
4 me with the Heroes Hall guy as opposed to, you know,  
5 something else they might identify me with. So that's  
6 all good news. As all of you know, the fundraising over  
7 since -- since the pandemic has, I mean, it's really  
8 slow to a trickle -- very, very difficult as many  
9 contributors are facing tough times and it still is.

10 So we really have, like every nonprofit, we've  
11 suffered, you know, over this last year and a half. And  
12 our fundraising has slowed, and we had a pretty vigorous  
13 fundraising program as you all know, and we've been able  
14 to do well. And during the years we've been able --  
15 during the years that we've done well, we've also, you  
16 know, been as generous as we could to the Fair Board and  
17 work some pretty good deals, i.e., the -- you know, the  
18 jet which has a lot of value.

19 And then, of course, just in addition that, the  
20 206,000 that we got, to get it there and put it there  
21 and in response to your kind and generous contribution  
22 for the -- for the land. So, you know, we've -- we've  
23 really wanted to, it's been a pleasure for us to -- to  
24 work hard to be a good partner to great people.

25 But we're at an inflection point in fundraising.

1 We're -- we're -- and one thing I think Director La  
2 Belle and Director Cervantes will tell you, this is not  
3 a foundation that sits on its butt, you know. I mean,  
4 and I'm sure the CEO will tell you we're probably more  
5 active than maybe they would like at times.

6 Certainly, I can tell you for some of my board  
7 members are much more active than I would like at times  
8 but -- but we hustle. I mean it's a -- it's a hustle  
9 and everybody works very hard. And I, you know, as  
10 Director La Belle and Director Cervantes know, we are  
11 non-stop trying to raise money.

12 We -- we have some ideas. Now, one of the  
13 ideas, and this may work for some of your things --  
14 we've been told is that because fundraising has slowed  
15 down so much, nonprofits are going to -- to the banks  
16 that they have been working with over the years, and  
17 that's kind of the new approach, is seeing if you can  
18 get the banks that you've been working with to begin to  
19 help a little bit, and that's apparently working for  
20 nonprofits.

21 So we have -- we're in the process of meeting  
22 with the Orange County Federal Credit Union, which I did  
23 banking with when I was the general manager at OCA and  
24 OCA continues to do banking with them -- have  
25 substantial amount of money and we're going to -- in

1 those banks -- and so we're going to approach them maybe  
2 in the next two weeks and see if we can get some help  
3 from them.

4 But in the meantime we are, you know,  
5 respectfully requesting that the Board of Directors work  
6 with us over the next three years while we try to  
7 rebuild our fundraising capacity and just reduce our  
8 amount to 25,000 dollars. So that's our request and we  
9 hope that we can reach an accord with you on that.  
10 Thank you very much, Madam Chair.

11 CHAIR RUBALCAVA-GARCIA: Thank you,  
12 Mr. Berardino, for your wonderful presentation. I'm  
13 going to go ahead and turn it over to the Board for  
14 discussion. The request from Nick Berardino and the  
15 Heroes Hall Foundation is to reduce their, I believe  
16 it's a 40,000 dollars annual commitment -- 45 to 25 for  
17 the next three years as it's a recovery year for Heroes  
18 Hall and for many other nonprofits.

19 Any questions or concerns from the Board?

20 DIRECTOR AITKEN: Director Garcia, I'm sorry,  
21 I'm trying to pull up the report. Is this going to be  
22 including the 45,000-dollar contribution last year -- is  
23 2020 considered year one or would this be -- what would  
24 be the starting year be considered?

25 NICK BERARDINO: As soon as possible. I didn't



1 really think that through. Yeah. We would like the  
2 relief as soon as we can.

3 DIRECTOR KOVACEVICH: Was the 45,000 paid last  
4 year or no?

5 CEO RICHARDS: It was -- sorry. It was paid in  
6 May of 2020.

7 DIRECTOR KOVACEVICH: Okay. So if we were to  
8 start this it sounds like it'd be 2021.

9 CEO RICHARDS: I would think year one would be  
10 2021.

11 NICK BERARDINO: That would be great with us.

12 DIRECTOR AITKEN: I serve on the Board of  
13 nonprofits, and I know how hard it has been with people  
14 having their own financial insecurities, businesses not  
15 knowing whether they're going to be open or closed  
16 tomorrow, months at a time. I know we are slowly coming  
17 out of it and really starting to have a resurgence, but  
18 there is going to be lasting, I believe, lasting impacts  
19 to not only businesses, but that does trickle down to --  
20 to nonprofits. So I am open to this concept and would  
21 be supportive of helping out such an important corner of  
22 our property.

23 DIRECTOR CERVANTES: This is Director  
24 Cervantes. I so move that we approve.

25 CHAIR RUBALCAVA-GARCIA: Great. Before we go

1 ahead and -- I'll hold your motion Sandra, but we do  
2 have one public commenter on this topic. Summer, can  
3 you please --

4 SECRETARY ANGUS: Yes. Reggie Mundekis, when  
5 you're ready.

6 REGGIE MUNDEKIS: Hi. Reggie Mundekis. Thank  
7 you for this opportunity to address you today. I'm in  
8 support of this. A group like Heroes Hall Veterans  
9 Foundation is about more than just writing a check of a  
10 certain size every year. It's about building a  
11 community. And they're really the first group that has  
12 been able to really build a sustainable veterans  
13 community in Orange County, in my opinion, that -- and  
14 they can also tap into other veterans and other groups  
15 to get them interested in veterans issues.

16 And I would also like to say -- give a shout  
17 out to former Director Berardino and just let him know  
18 that Zoom is much like a seance where you are sometimes  
19 dealing with people that you are trying to get to either  
20 hear or see, you don't know if they're there, and  
21 sometimes it works and sometimes it just doesn't work.  
22 So just remember that, it's more of a seance sometimes  
23 than an actual meeting. Thanks.

24 NICK BERARDINO: Thank you, Reggie, because I'm  
25 in some kind of seance half the time. I don't know.

1 Think it's age, though.

2 CHAIR RUBALCAVA-GARCIA: Well, thank you. So  
3 if I -- if there's no other further comment from the  
4 Board, I believe we had a motion on the table and  
5 Sandra, Director Cervantes, is the first. Can I get a  
6 second?

7 DIRECTOR KOVACEVICH: I just have one comment  
8 before, Chair Rubalcava-Garcia. Is it -- is it  
9 necessary, I mean, I'm supportive of this, but is it  
10 necessary to approve the full three years up front?  
11 Because we obviously know things are changing rapidly.  
12 I mean, certainly supportive of this for 2021, I get the  
13 impact, but I don't know if there's any appetite from  
14 the Board to approve this for 2021 and then revisit next  
15 year. Obviously we can always extend.

16 CHAIR RUBALCAVA-GARCIA: I think that's a great  
17 point that you make, Director Kovacevich. Any questions  
18 or discussion from the Board on that? Director  
19 Cervantes, would you consider amending your motion for  
20 just 2021, and we can always revisit this in 2022?

21 DIRECTOR CERVANTES: Absolutely.

22 CHAIR RUBALCAVA-GARCIA: So the motion on the  
23 floor is to amend the MOU to reflect the 25,000 for  
24 2021. Can I get a -- I think I have a first from  
25 Director Cervantes, can I get a second?

1 DIRECTOR KOVACEVICH: I'll -- I'll second.  
2 Director Kovacevich.

3 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
4 Kovacevich. Summer, can I get a roll call, please?

5 SECRETARY ANGUS: Chair Rubalcava-Garcia?

6 CHAIR RUBALCAVA-GARCIA: Yes.

7 SECRETARY ANGUS: Vice Chair La Belle?

8 VICE CHAIR LA BELLE: Yes.

9 SECRETARY ANGUS: Director Cervantes?

10 DIRECTOR CERVANTES: Yes.

11 SECRETARY ANGUS: Director Aitken?

12 DIRECTOR AITKEN: Yes.

13 SECRETARY ANGUS: And Director Kovacevich?

14 DIRECTOR KOVACEVICH: Yes.

15 SECRETARY ANGUS: Thank you.

16 CHAIR RUBALCAVA-GARCIA: Thank you. Thank you,  
17 Mr. Berardino.

18 NICK BERARDINO: Thank you very much to you,  
19 Madam Chair, and your honorable Board. Thank you very  
20 much.

21 CHAIR RUBALCAVA-GARCIA: Have a great day.  
22 Moving on the next agenda item. I'm going to go ahead  
23 and turn this over to CEO Richards for an update on the  
24 2021 Fair, which is I think 22 days away now.

25 CEO RICHARDS: Yes. Thank you so much. Not

1 just an update, but this is -- this is absolutely time  
2 for fun. We're so excited for this presentation, so  
3 Joan Hamill, our chief business development officer, and  
4 I will take you through our plans for the 2021 Fair.  
5 It's been an incredible journey to get to this point as  
6 you all know, but we're finally here and ready to  
7 present the 2021 Fair.

8 Our presentation represents more than a year of  
9 working through an ever-changing finish line, and the  
10 amazing staff that we have here at the OC Fair & Event  
11 Center have put together the most wonderful OC Fair for  
12 our community. We are back, and the fairgrounds is  
13 buzzing in preparation for opening day.

14 Competition judging has begun. There is lots  
15 of building, painting, and creating of decor everywhere  
16 you look on the fairgrounds. Tents are going up  
17 everywhere and concessionaires are starting to move in.  
18 The rides are being installed and any night now, maybe  
19 tonight, probably tomorrow night, Orange County will be  
20 able to see the giant La Grande wheel calling everyone  
21 back to the OC Fair. We can't wait.

22 But before we get into the fun, let's just  
23 review what we've put in place to ensure everyone's  
24 health and safety during the fair. According to orders  
25 from the California Department of Public Health and in

1 coordination with the Orange County Health Care Agency,  
2 masks will be required for unvaccinated guests inside OC  
3 Fair buildings. So masks are not required outdoors, but  
4 they will be required indoors for unvaccinated guests.

5 We are still holding our capacity daily at  
6 45,000, and that's for several reasons. First of all,  
7 we want to be responsible this year. We feel that  
8 holding the attendance at 45,000 will create a great  
9 guest experience, one that is safe and healthy for our  
10 customers and will have less of an impact on the  
11 surrounding neighborhood, and as the Board knows, will  
12 be profitable as well.

13 So this is a responsible way for us to present  
14 the 2021 Fair. We have increased sanitation practices.  
15 We have more touchless payment options available to our  
16 guests. Our booths and attractions will be spaced out,  
17 so there will be plenty of elbow room at the 2021 OC  
18 Fair. And as this Board knows, because you approved the  
19 new security technology at the entry gates, that will  
20 help move people through very quickly and alleviate the  
21 crowded lines at the gates.

22 We have developed more tables for eating and  
23 drinking. More eating areas so that people can enjoy  
24 themselves at the -- at the OC Fair. So I'm going to  
25 turn it over to Joan now, who's going to take you

1 through some of the fun and entertainment we have in  
2 store.

3 JOAN HAMILL: Thank you, Michele. And I just  
4 want to echo CEO Richards' comments about thanking the  
5 staff for persevering and working hard this very  
6 difficult past year and working together to put on a  
7 wonderful event that's taking place in just a few weeks.  
8 So I'm going to talk about a few things, and I'm very  
9 happy to report, thrilled to be exact, that we are  
10 having shows in Pacific Amphitheater and plenty of them.

11 So entertainment is selling out. It's on sale  
12 and selling out. As always Pacific Amphitheater has a  
13 wonderful lineup and something for every taste, and this  
14 career is no exceptions. Sold out shows include two  
15 nights of Rebelution, that's on August 6th and 7th.  
16 Cheap Trick with Blue Oyster Cult on August 11th, and  
17 closing out the Fair is Jo Koy on August 15th.

18 And on their way to selling out two shows that  
19 we have are X and Los Lobos with The Blasters on August  
20 1st. The Aquabats and the English Beat with Dead Man's  
21 Party on August 14th and many more are on their way. I  
22 also want to mention, it's not on the slide here, but  
23 the Hanger also has a fantastic lineup of tribute bands  
24 and just to name a few, Elton - The Early Years, Which  
25 One's Pink, George Michael Reborn, and Queen Nation, and

1 that's just a -- that's just a few.

2 And I also want to point out that on Saturday,  
3 August 8th, we're delighted to present two shows with  
4 Mariachi del Sol de Mexico de Jose Hernandez, which is  
5 not a tribute show and these are -- shows will be taking  
6 place twice that day on -- 2:30 and 6:30 p.m. And new  
7 this year all Hanger shows will be livestreamed so they  
8 can be watched from homes all over the United States and  
9 even the world, and there's admission for that.

10 Livestream admission is 20 dollars, and  
11 livestream plus video on demand with 24-hour access is  
12 25 dollars. So everyone can see those shows during the  
13 Fair throughout the week. In Pacific Amphitheater I  
14 believe its Fab Four will have a livestream option as  
15 well. And then next slide, please.

16 New foods that we're having for 2021. And  
17 what's the OC Fair without all the wonderful food from  
18 our fabulous concessionaires. Their creativity always  
19 means there are new menu items each and every year and  
20 again this year is no exception.

21 Just to name a few: Chicken Charlies will  
22 have a waffle cone with buffalo chicken and mac n'  
23 cheese. Pepe's Mariscos will debut its tripe taco, taco  
24 de tripe. Dominic, pictured here, from Biggys has a --  
25 I have to read this because that's a long one -- Hot



1 Cheeto n Cheese pickles or burger. And these are  
2 smothered in cheese, either the pickle or the burger,  
3 and rolled in Hot Cheetos. So wow on that one.

4 The Dutchmens is offering something with a  
5 savory twist this year, fried chicken funnel cake, and  
6 Mom's Bakeshoppe has a chocolate chip cookie sundae made  
7 with -- and this is very exciting, award-winning Thrifty  
8 ice cream. So I think all of this covers the  
9 traditional Fair food groups.

10 Of course there will be more operating, so  
11 you'll have to come to the Fair to see all of those and  
12 enjoy all the wonderful Fair. This is just a little  
13 teaser. And then next, new rides. Actually, RCS rolled  
14 in a few weeks ago to set up, and as Michele mentioned,  
15 La Grande Wheel XL is growing daily, and for many in the  
16 community, this is the visual countdown to the Fair  
17 opening. So the larger it gets, and the more complete  
18 it gets means the Fair is coming quickly, so you can  
19 really feel the excitement in the community and on the  
20 grounds.

21 And the new rides to highlight this year is the  
22 Hyperloop, which for those of you who know the ride The  
23 Insanity. And I think I see someone from RCS that's on  
24 the -- on the Zoom, it's with the double arm, so that is  
25 pretty exciting. The Liberty Wheel, Moonraker

1 Motorcycles.

2 Pictured here is New York New York, and this is  
3 a two-story fun house, and Windsurf which is also  
4 pictured here, it will be new to the Fair this year.  
5 And then Winky the Whale will be coming, and that I  
6 believe is a kids' ride. So lots of new things with the  
7 carnival this year.

8 CEO RICHARDS: And there will be plenty of new  
9 fun to explore as well at the 2021 Fair. How about  
10 Piano Madness Dueling Pianos? I'm really excited about  
11 this one. This will be featured in Plaza Pacifica. And  
12 by special grant from the California Department of Food  
13 and Ag, we're presenting California Fresh. It's an  
14 exhibit celebrating the bounties of the counties and  
15 California agriculture and that will be in the OC  
16 Promenade.

17 We have a new costume character this year. You  
18 see her here. She will appear daily with other costume  
19 characters, our other foodies, at the big OC Fair  
20 letters near Fair square. We don't have a name for her  
21 yet, but if you're interested, we're running a contest,  
22 I think it's still going on Instagram. We're asking our  
23 Fair fans to help name our new little cutie.

24 And we're very excited too that we were able to  
25 hold over the exhibit in Heroes Hall, Private Charles J.

1 Miller World War II paintings from the South Pacific.  
2 This was an exhibit we had hoped to provide to the  
3 public on a wide basis. But as things kept opening and  
4 then closing again and reopening, we thought we might  
5 lose it. But we were able to hold it over, and so  
6 everyone at the OC Fair will be able to come and see  
7 this -- this wonderful exhibit.

8 And, of course, we have lots of returning Fair  
9 favorites, our all All-Alaskan racing pigs are going to  
10 be front and center this year. We've moved them from  
11 the livestock area to Park Plaza, so they'll have lots  
12 of Fair fans that will be able to watch the pig races.  
13 The Dragon Knights will be back. Our Clown Patrol will  
14 be out. We're going to feature the petting zoo and lots  
15 of animal displays.

16 Our hypnotist, Mark Yuzuik, is back. Lots of  
17 midway games and giant prizes. Look at this kid  
18 carrying -- I think that plush is bigger than the kid  
19 carrying it. Exploreium will be back. We're moving  
20 that to a different location, but lots of fun for kids  
21 there. The magic of Frank Thurston is back, and we're  
22 very happy to be able to bring back our Brew Hee Haw  
23 craft beer festival. So now back to Joan to tell us  
24 about livestock and our competitions for the public.

25 jOAN HAMILL: Okay. This year we'll be hosting

1 the Junior Livestock Market Week and Virtual Auction  
2 early. It takes place just before the Fair, and Junior  
3 Livestock Market Week will take place prior. It's open  
4 only to 4-H and FFA participants, advisors, leaders, and  
5 parents. So far we have more than 220 entries, so very  
6 healthy entries despite that the kids got a late start  
7 with things this past year.

8 The virtual junior livestock auction is  
9 Saturday, July 10th, starting at 9:00 a.m., and buyers  
10 can register at [ocfair.com](http://ocfair.com) and you can actually go to  
11 junior dash livestock dash auction, if you want to go  
12 directly to the site, but [ocfair.com](http://ocfair.com) will take you  
13 there.

14 The last stock auction, I know many Board  
15 members and many members of the public have participated  
16 with the auction and have supported our youth. And it's  
17 a wonderful way to support youth. If help is needed by  
18 anyone, I put it out there, they can contact our  
19 livestock department to help them through the process to  
20 get up and running. By supporting this event virtually,  
21 friends and relatives all over United States, like I  
22 mentioned before, can watch and support the auction and  
23 the students. So if your aunt is in Colorado, she can  
24 log on and support the auction.

25 All these kids this past year have worked very

1 hard in a very difficult year to raise and show their  
2 animals. And I'd like to mention that if people cannot  
3 bid on an animal or they're not interested in doing  
4 that, another way to support them is to participate in  
5 the add-on program, which is basically a cash donation.  
6 And it can be 20 dollars, and this can be done anytime  
7 from July 9th to the morning of the 12th, so if you want  
8 to do that, that's another way to support our youth.

9 And it all helps and it goes to a great cause  
10 which is the youth of Orange County. Judging categories  
11 and market competition include goats, lambs, beef, hogs,  
12 rabbits, poultry, dairy cattle and showmanship. And the  
13 breeding competition also includes llamas. Next slide,  
14 the competitions.

15 Returning again this year, this is where  
16 individuals in our community participate in the actual  
17 presentation of the Fair. So they share what they do,  
18 and they bring it to the Fair, and we put it on display  
19 for the general public to enjoy. And without them, our  
20 buildings wouldn't look as beautiful as they do.

21 So they're back this year. They're in a  
22 limited presentation. I'm happy to announce that we've  
23 received over 5,000 entries so far. Special contests  
24 have returned in our home and hobbies department.  
25 That's Knots of Love and Quilts of Valor. And this is

1 wonderful, our exhibitors make items that are donated to  
2 worthy causes.

3 So if you look on the one image right there,  
4 those are knitted caps, those go to children's pediatric  
5 cancer patients. So a wonderful thing can happen, with  
6 the entry it has another life beyond the Fair. And I'd  
7 like to mention that it's not too late to enter, and  
8 registrations for entries are still being accepted for  
9 table settings, cut balloons, homegrown fruits and  
10 vegetables, sugar, arts, breads, and more.

11 So I'd invite you to take a look at our  
12 competition guide on the website and sign up and  
13 participate in one of our competitions at the Fair.

14 CEO RICHARDS: All right. Let me tell you  
15 about a few fun promotions that we have. We're very  
16 glad to be bringing back three-dollar Taste of Fair  
17 Food. So if you want to sample a lot -- or little bites  
18 from a lot of different concessionaires then Thursday is  
19 the day to do that from 10:00 a.m. to 4:00 p.m.

20 Our concessionaires will have special menus  
21 available for three-dollar Taste of Fair Food. It's a  
22 great way to graze your way through the Fair. We're  
23 also bringing back Read and Ride and this is a promotion  
24 in conjunction with our carnival partner, RCS. Kids age  
25 five through eleven can read two books and if they do a

1 book report, and that report form is available on our  
2 website, if they bring those book reports to the  
3 carnival information booth, they can get three free  
4 carnival rides.

5 And then, of course, everyone should remember  
6 on our -- for our concerts in the Pacific Amphitheater  
7 and the Hanger during Fair dates include same-day Fair  
8 admission. Okay. We'd like to send a shout-out to our  
9 wonderful sponsors. We thank them for their support.  
10 It helps fuel the Fair, and it keeps the prices low for  
11 our guests.

12 So our thanks to Toyota, Michelob Ultra, Golden  
13 Road Brewing, Pepsi, Quiet Cool, Tough Turtle Turf, The  
14 Orange County Register, Hilton Irvine and Orange County  
15 Airport, Mesa Water District, El Aviso, Nova Academy,  
16 The Los Angeles Times, The Daily Pilot, Ford, Mattress  
17 Firm, and the US Army.

18 So we are ready. Just some important  
19 information for everyone. So the Fair will open on July  
20 16th closing on August 15th. On Wednesdays and  
21 Thursdays we are open from 10:00 a.m. to 11:00 p.m.,  
22 Friday, Saturday, and Sunday from 10:00 to midnight.  
23 Adult tickets are 12 dollars on weekdays, 14 on  
24 weekends. Seniors, 60 and over, and youths age six to  
25 12 is seven dollars and kids five and younger are free.

1 Ten dollars general parking, 20 dollars for busses and  
2 limos.

3 And this is the most important thing: Tickets  
4 are required for specific dates, and dates will sell  
5 out. So we're encouraging everyone, go online now, pick  
6 the day you'd like to come to the Fair, and purchase  
7 your ticket because that -- that daily capacity is  
8 limited. And we still have some jobs available. So if  
9 anyone is looking for a great summer job, check us out  
10 on the -- on our website, [ocfair.com/jobs](http://ocfair.com/jobs).

11 So we are beyond thrilled to be able to bring  
12 back the OC Fair. We are so grateful to this Board of  
13 Directors for going on this journey with us, helping to  
14 guide us through all of the -- the twists and turns over  
15 the last year and very grateful to the staff for hanging  
16 in there and making it all happen.

17 So we're happy to take any questions that the  
18 Board has. This is also an action item, so if the Board  
19 would like to give any further direction to the staff,  
20 you can do so at this time.

21 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
22 Richards and Joan, for your great presentation. I only  
23 have one question: Do we get a lot of limos? I'm just  
24 wondering why it's listed on there. I mean it is Orange  
25 County so we might, I don't know.



1 CEO RICHARDS: You'd be surprised, we do get  
2 some.

3 CHAIR RUBALCAVA-GARCIA: Director Aitken, did  
4 you have a question? Any questions from the Board?

5 VICE CHAIR LA BELLE: Just a comment Natalie,  
6 if I can. I understand that face masks will not be  
7 required by anyone except those that are inside a  
8 building that have not been -- been fully vaccinated. I  
9 would hope we would do everything we can to encourage  
10 those that are not vaccinated to wear a mask.

11 The Delta variant in LA County has increased  
12 the number of cases for those that are not vaccinated.  
13 And I continue to be concerned that we need to do  
14 everything we can to urge everyone to -- that's not  
15 vaccinated to wear a mask hopefully at all times.

16 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
17 La Belle. I believe there will be signage, right, CEO  
18 Richards?

19 CEO RICHARDS: Many, many signs, and not just  
20 signage at the event but through all of our  
21 communications channels.

22 CHAIR RUBALCAVA-GARCIA: Yeah. I just want to  
23 highlight too the fact that the fairgrounds was a  
24 vaccination -- a super pod vaccination site just  
25 contribute to the fact that we were able to have a Fair

1 this year. As everybody can recall, I don't need to  
2 remind anybody who's on this Board or staff, we had to  
3 cancel the 2020 Fair last year due to the pandemic.

4 So I just want to thank all of our partners  
5 including the County of Orange and Costa Mesa Fire  
6 Department for helping to execute that vaccine site,  
7 where I was actually vaccinated as well. It was a easy  
8 experience. So yeah, so thank you for that. Any other  
9 comments or questions on this agenda item?

10 And I don't -- any other further action from  
11 the Board on this topic? It is an action item. I  
12 don't -- I don't think we need to vote on it, though, if  
13 we don't have any further action. Okay. Hearing that  
14 there's none, I'm going to go ahead and move on to the  
15 next agenda item.

16 So moving on to agenda Item 9F, Committees.  
17 I'm going to go ahead and ask the Final Monitoring  
18 Committee -- Final Monitoring Audit Committee to provide  
19 the report. Director Pham and Director Bagneris? I --  
20 I actually think we -- both have jumped off of this  
21 Board meeting.

22 CEO RICHARDS: And I'm happy to give a quick  
23 update. The committee did meet on June 18th.  
24 Year-to-date May 2021 revenue is favorable to budget by  
25 2.5 million dollars. That's mainly due to the receipt

1 of the funds of the state under AB-1499. That was the  
2 830,000 dollars. And the one-time support from CDRFA of  
3 1.56 million dollars.

4 But even without this additional support, we  
5 are still favorable to budget by 94,000, primarily due  
6 to our ability to have successful events in March. Our  
7 operating expenses for year-to-date May 2021 are also  
8 favorable to budget by 1.7 million with over 50 percent  
9 of this favorable variance attributed to payroll and  
10 professional services.

11 So our staff has done a great job at holding  
12 down those expenses. For year-to-date period ending May  
13 21st, our net proceeds are favorable to budget by 4.7  
14 million dollars. And you might remember that we did not  
15 budget for any events in Q1 or Q2 of 2021, so our  
16 ability to have held some events has really helped  
17 contribute to that favorable position.

18 As of the end of May, our cash and investments  
19 are 39 million. That's a decrease of 11.9 million over  
20 May of 2020, of last year. So as we've done every  
21 month, we've reforecast as of the end of May utilizing  
22 five months of the actuals and seven months of budgeted  
23 revenue and expenses. We are now reforecasting a  
24 year-end net proceeds of 1.69 million. So that's very  
25 different from the 11.8 million dollar loss that we

1 originally budgeted for.

2 The committee also introduced -- was also  
3 introduced by staff to the carnival RFP process and  
4 discussed the following timeline. So in September we  
5 will present a draft of the carnival RFP to the  
6 committee, the finance committee. In October the final  
7 draft of that RFP will be reviewed at the October Board  
8 meeting with the full Board and then the goal is to  
9 release that RFP by the end of the year, once it's  
10 approved.

11 The Financial Monitoring Committee has not set  
12 their next committee date due to the Fair, but we expect  
13 that in August or September we'll -- we'll brief them on  
14 fair financials. So that is the finance report.

15 CHAIR RUBALCAVA-GARCIA: Thank you, CEO  
16 Richards. Moving on to the Facilities Committee  
17 Director Aitken Or -- Director Ruiz is not here today.

18 DIRECTOR AITKEN. Yeah. I would just like to  
19 direct everyone, the report attached to Item Number 9F  
20 is -- is really good conclusion or summary of our  
21 meeting. We are pretty much focusing on getting the  
22 property up and ready for our Fair. We'll do it -- be  
23 doing some electrical work as part of our Cap X project  
24 date -- or Blue Gate is going to be -- have those  
25 revisions hopefully done and will be done by the opening

1 of Fair. And then unless Ken has anything to add, we'll  
2 be having our regularly scheduled meeting July 7th.

3 COO KARNs: All good. Thank you, Ashleigh.

4 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
5 Aitken. Moving on to the Governance Committee. Is  
6 Director Cervantes on the call still? I think she also  
7 had to jump off. So I will go ahead and give summary of  
8 the committee meeting. Also in the packet, if you would  
9 like to look at this in more detail, I just wanted to  
10 highlight a couple items on here.

11 SP-264 is the bill that Senator Dave Min  
12 introduced. It will -- it could potentially affect gun  
13 shows on state property. That was approved -- voted on  
14 June 1st and the senate passed that bill, so now it'll  
15 go to the assembly. We will continue to watch that, and  
16 the California Fairs Alliance has taken an opposed  
17 position on that bill.

18 We also -- there was also something I just want  
19 to put on everybody's radar -- a proposed new State Fire  
20 Marshall regulation which would have really had a  
21 negative impact on the Fair and many of our promoters on  
22 site. I encourage you to look at the packet for more  
23 detail but it looks like for now we are good on that  
24 front. So they've actually taken off -- taken their  
25 proposal off of the table, which would have required us

1 to use state fire marshals as opposed to local fire  
2 authority like we have in the past.

3 And the rest is in the report. So moving on to  
4 the next committee report, we have the Community Affairs  
5 Committee, Director Kovacevich.

6 DIRECTOR KOVACEVICH: Hi. Thank you. So the  
7 committee discussed with staff the possibility of  
8 surveying guests at the Fair to gather input for a  
9 potential public art piece celebrating community  
10 diversity. The staff suggested using the visual arts  
11 gallery as a location for the survey and the  
12 questionnaires and development, so be on the lookout for  
13 that when attending the Fair.

14 Also, June is Pride Month and Community Affairs  
15 Committee worked in conjunction with staff to prepare a  
16 brief presentation regarding the history of Pride Month  
17 and how the OC Fair & Event Center recognizes the LGBTQ  
18 community year-round. And I believe Ceo Richards is  
19 going to present this presentation today for the  
20 community and the Board.

21 CEO RICHARDS: I am.

22 DIRECTOR KOVACEVICH: Great.

23 CEO RICHARDS: So the Community Affairs  
24 Committee would like to invite everyone to join us in  
25 celebrating our LGBTQ community as we recognize Pride

1 Month in June at the OC Fair & Event Center. So Pride  
2 Month commemorates the Stonewall riots which occurred at  
3 the Stonewall Inn at the end of June 1969.

4 The riots were a series of spontaneous  
5 demonstrations by members of the gay community in  
6 response to a police raid that began in the early  
7 morning hours of June 28th, 1969 at the Stonewall Inn in  
8 the Greenwich Village neighborhood of Manhattan, New  
9 York. The riot signified the beginning of the Gay  
10 Rights movement. PRIDE is an acronym that stands for  
11 personal rights in defense and education. And this was  
12 an organization formed in Los Angeles in 1966.

13 But today PRIDE also stands for promote,  
14 respect, inclusion, and dignity for everyone. And it's  
15 an idea that the Community Affairs Committee and the  
16 Board and staff of the OC Fair & Event Center all  
17 embrace. So why do we celebrate Pride Month at OCFEC?  
18 Well, just like Black History Month, Hispanic Heritage  
19 Month, AAPI Heritage Month, Pride Month is an  
20 opportunity for us to recognize the LGBTQ  
21 community members of Orange County who make up a big  
22 part of the guests who come to the OC Fair and our other  
23 events year-round.

24 And at OCFEC our recognition of Pride is not  
25 just in the month of June. The Pride flag is proudly

1 displayed year-round at the OC Fair & Event Center as a  
2 symbol that all are welcome on this property. We  
3 mentioned before that the LGBTQ Rights Movement in the  
4 US was launched as a result of the Stonewall Inn riots,  
5 and the rainbow flag was designed in 1978 by Gilbert  
6 Baker.

7 The first OC Pride parade was held in 1989.  
8 President Obama announced the designation of the first  
9 national monument to LGBTQ rights in 2016, and the site  
10 of that monument is where the Stonewall riots took place  
11 in Greenwich Village. On May 23rd of 2019, this Board  
12 of Directors approved a resolution and a policy  
13 recognizing June as national LGBTQ pride month and gave  
14 direction to our staff to fly the rainbow flag  
15 year-round and it is flown everyday since.

16 Here is a photo of Board members, staff, and  
17 representatives from the LGBTQ Center of Orange County  
18 raising the rainbow flag in front of the administration  
19 building in June of 2019 after that resolution was  
20 passed. So here are some ways that you could celebrate  
21 LGBTQ pride month, you know, all the time, but  
22 especially during June. You can learn more about the  
23 LGBTQ Pride history.

24 You can celebrate LGBTQ art and culture. You  
25 can become an ally by supporting LGBTQ youth support



1 organizations. You can participate in Orange County  
2 Pride celebrations that are taking place all throughout  
3 the month. You can check out OC Pride's website for  
4 that.

5 And on June 30th, the California Department of  
6 Food and Agriculture is going to present the first  
7 ever -- their first ever virtual Pride parade. It's  
8 from noon to 1:00. Here is the Zoom meeting ID and  
9 passcode, and if you miss it here, I'm welcome to have  
10 anyone e-mail me, and I'll provide you with the Zoom  
11 link for that virtual Pride parade. So there you have  
12 it for Pride month.

13 CHAIR RUBALCAVA-GARCIA: Thank you, CEO  
14 Richards, and Director Kovacevich. Moving on to the  
15 next committee report, Centennial Farm Foundation. I  
16 believe Director Cervantes had to leave this call, but  
17 Joan Hamill might have an update -- attended the  
18 committee meeting.

19 JOAN HAMILL: Yes. The Centennial Farms  
20 Foundation met -- met here onsite on June 17th and they  
21 have -- in the process of discussing opportunities for  
22 fundraiser, they're looking at doing something before  
23 the end of the year. So look forward to some  
24 announcement on what they will be planning for -- in  
25 the way of the fundraisers to support the operations at

1 Centennial Farm. And that was the basic discussion of  
2 the meeting.

3 CHAIR RUBALCAVA-GARCIA: Thank you. Thanks,  
4 Joan. Heroes Hall Veterans Foundation, Director  
5 La Belle?

6 VICE CHAIR LA BELLE: Yes. Just to add what  
7 our President Berardino said earlier, the foundation  
8 board is extremely pleased with all of the efforts that  
9 the District Board has made relative to the Heroes Hall  
10 Veterans Museum and they're very, very appreciative of  
11 everything we have done as a Board. So I just wanted to  
12 convey that to my fellow directors.

13 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
14 La Belle. That concludes our committee reports. So I'm  
15 going to go ahead and move on to agenda Item 10, CEO's  
16 Operational Announcements. Turn it over to CEO Richards  
17 for her update.

18 CEO RICHARDS: Thank you. I just have a few  
19 quick announcements because it is all Fair all the time  
20 here. So it's beginning to look like Fair and 22 is the  
21 number of the day. 22 days until the opening day of the  
22 2021 OC Fair, and it's time for fun. It's been a long  
23 and challenging journey as we all have expressed, but we  
24 are thrilled to bring back the OC Fair to the community  
25 and much thanks and appreciation to staff for all their

1 hard work and to the Board of Directors for your steady  
2 guidance and support.

3 We are just about completed with the emergency  
4 agreement with OC Animal Care for us to serve as an  
5 evacuation site for large animals during emergencies,  
6 such as fires and floods. And as many of you know, this  
7 is an agreement that we've been -- we've been chasing  
8 for a very long time. The agreement is in final review  
9 with OC Animal Care, and we're pushing to have it  
10 completed within the next week or so as fire season is  
11 upon us.

12 Dr. Clayton Chau, OC's public health officer  
13 and director of the OC Health Care Agency, sent a letter  
14 to us last week in support of the reopening of the OC  
15 Fair. The letter also recognized the efforts of staff  
16 to keep the community safe and entertained throughout  
17 the pandemic. Dr. Chau called the OC Fair & Event  
18 Center an invaluable partner in the agency's efforts to  
19 address COVID-19 by as a testing and vaccination site  
20 and for following all policy under the OC Health Care  
21 Agency, developing a business recovery plan, and a  
22 health and safety manual to mitigate the spread of  
23 COVID.

24 We are very honored to receive the letter and  
25 to gain the support and endorsement for the Fair by the

1 OC Health Care Agency. With limited attendance at this  
2 year's Fair and our inability to host some of our  
3 traditional promotions such as Kids Days, We Care  
4 Wednesdays, and Free Opening Hour, we were concerned  
5 that some of the community would not be able to attend.  
6 So with the help and recommendations of our Board  
7 members we reached out to several Orange County  
8 nonprofits that served unsheltered families and families  
9 at risk to present them with tickets for the people that  
10 they serve.

11 Last week we presented to Nikki Buckstead,  
12 that's the photo on the left, she's executive director  
13 of Family Solutions Collaborative, which oversees the  
14 intake of families in need in Orange County. Families  
15 Solutions Collaborative includes 23 emergency shelters  
16 and emergency service organizations throughout Orange  
17 County.

18 So Nikki and her staff are going to make sure  
19 that the clients they serve will be able to come to the  
20 OC Fair. And on the right, that's Chris Burns,  
21 executive director of Boys Republic, a community home  
22 serving at-risk teen boys and girls, and the kids from  
23 Boys Republic will now be able to attend the OC Fair.

24 More donations will follow to organizations,  
25 such as Project Hope Alliance, Salvation Army Emergency

1 Shelter, Caterina's Club, and the Santa Ana Police  
2 Athletic and Activity League. The tickets will not be  
3 used as fundraisers for the nonprofits but rather to  
4 directly provide admission to the OC Fair to thousands  
5 of needy families and kids.

6 And finally, we are heading out to meet in  
7 person with our surrounding neighbors on Sunday to tell  
8 them about the Fair and particularly discuss the impact  
9 of the Fair this year in those neighborhoods. We have  
10 mailed flyers to our Mesa Del Mar and College Park  
11 neighbors close to the fairgrounds and will be teaming  
12 up with Costa Mesa Mayor Pro Tem Andrea Marr and members  
13 of the Costa Mesa Police Department.

14 Neighbors will be happy to hear how the lower  
15 attendance will alleviate traffic, noise, and congestion  
16 in the surrounding neighborhoods and how our  
17 neighborhood ambassador team will once again be  
18 patrolling the surrounding area. And then just a recap  
19 since I already did the finance report. Again,  
20 year-to-date revenue is favorable to budget by 2.5  
21 million. Expenses favorable to budget by almost 2.2  
22 million. So we are favorable to budget -- this point in  
23 time 4.7 million.

24 In terms of our cash and cash equivalents, cash  
25 on hand is a little over a million. Investments in our

1 life account almost 38 million. So with a total of cash  
2 and cash equivalents of 39 million that's a year over  
3 year decrease of 11.8 million or 23.3 percent. And that  
4 concludes my report.

5 CHAIR RUBALCAVA-GARCIA: Thank you, CEO  
6 Richards. Moving on to the next agenda item, matters of  
7 public -- sorry -- board -- or Board of Directors matter  
8 of information. I'm going to go ahead and call on a --  
9 directors. So I'm going to start with Director  
10 Kovacevich.

11 DIRECTOR KOVACEVICH: Sorry. Nothing --  
12 nothing from me, just appreciate everybody's hard work  
13 and efforts and, of course, excited for the Fair. So  
14 thank you.

15 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
16 Kovacevich. Director Aitken?

17 DIRECTOR AITKEN: I just want to say thank you  
18 to my fellow Board members for your support of our  
19 community ticket program. I know being on the board of  
20 Caterina's Club, it is so life-changing for these kids  
21 to have an opportunity that they wouldn't otherwise have  
22 to visit our Fair, so thanks, Michele, and to our Chair  
23 and to the rest of the Board for supporting this. And  
24 Go, Clippers.

25 CHAIR RUBALCAVA-GARCIA: Thank you, Director

1 Aitken. Director La Belle?

2 VICE CHAIR LA BELLE: Yes. Thank you, Natalie.  
3 I just want to reiterate what the other directors have  
4 said and compliment staff on putting together a super  
5 event coming up next month with all the challenges that  
6 are out there to be the only game in town so to speak.  
7 I think it's just fantastic.

8 You and I as Chair and Vice Chair attended the  
9 security briefing and I'm very pleased with all of the  
10 efforts that staff has gone to to make sure that this is  
11 not only a fun and enjoyable event, but a very safe  
12 event as well.

13 And on a personal note, Ashleigh's been around  
14 not quite as long as I have on the Fair Board but she's  
15 been around long enough to remember my grandson,  
16 Matthew, who was running around nine, ten years old at  
17 the Fair and other events. Well, the nine and  
18 ten-year-old has grown up. He's now going to be 18 next  
19 -- next week, and he has been playing baseball at the  
20 Corona Del Mar High School.

21 They are the league champions. They went to  
22 the second round of the CIF playoffs before they lost to  
23 Camarillo. I was at the -- both of those games. The  
24 game they did win against Northview of Covina, my  
25 grandson came in in the 5th inning and pitched two

1 scores of those innings to save the game, struck out  
2 five, and he's thrown that little pellet about 90 miles  
3 an hour.

4 He's going to be playing in the greater -- or  
5 the Kiwanis Club of Greater Anaheim, north-south  
6 All-Star game next Tuesday at Hart Park. And he's going  
7 to be going to Cal State Long Beach in the fall to play  
8 baseball. So go, Dirtbags. And that concludes my  
9 comments.

10 CHAIR RUBALCAVA-GARCIA: Thank you, Director  
11 La Belle. Are there any other directors on the call? I  
12 don't want to miss anybody. Hearing that there are  
13 none, I just want to say thank you to staff and to  
14 everybody who attended this Board meeting today and to  
15 my fellow directors for all of their dedication and  
16 commitment to our, you know, very important volunteer  
17 job.

18 But I am extremely excited for the upcoming  
19 Fair. Opening day is July 16th so I hope everybody here  
20 who has the best vested interest in the success of OC  
21 fairgrounds makes an effort to attend on that day and as  
22 many days as they can during the -- what do we have, 22  
23 days of the Fair?

24 CEO RICHARDS: 23. 23.

25 CHAIR RUBALCAVA-GARCIA: Perfect. So thank you



1 all and have a great week. This meeting is adjourned.  
2 The next board meeting will be a strategic planning  
3 meeting on August 26th, 2021. Have a great day.

4 (Whereupon, the OCFEC Board of Directors  
5 Meeting was hereby adjourned at 11:28 a.m.)  
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CERTIFICATE  
OF  
CERTIFIED SHORTHAND REPORTER

\* \* \* \*

The undersigned Certified Shorthand Reporter of the  
State of California does hereby certify:

That the foregoing Proceeding was taken before me  
at the time and place therein set forth.

That the statements made at the time of the  
Proceeding were recorded stenographically by me and were  
thereafter transcribed, said transcript being a true and  
correct copy of the proceedings thereof.

In witness whereof, I have subscribed my name, this  
date: 07/03/2021

*Patricia Garrido*

Patricia Garrido, CSR No. 14364

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