



The following financial reports as of January 31, 2019 and 2018 are enclosed for your reference.

Income Statement

For the month ended January 31, 2019, total expenses exceed total revenue by \$473K. This is favorable to the budget of negative \$1.0M by \$552K.

Total January revenues of \$1.2M is favorable to budget of \$921K by \$317K, primarily due to the Ticketmaster signing bonus and interest income.

January operating expenses of \$1.4M were favorable to budget of \$1.6M by \$215K. At this time of the year, variances are a result of timing of expenses.

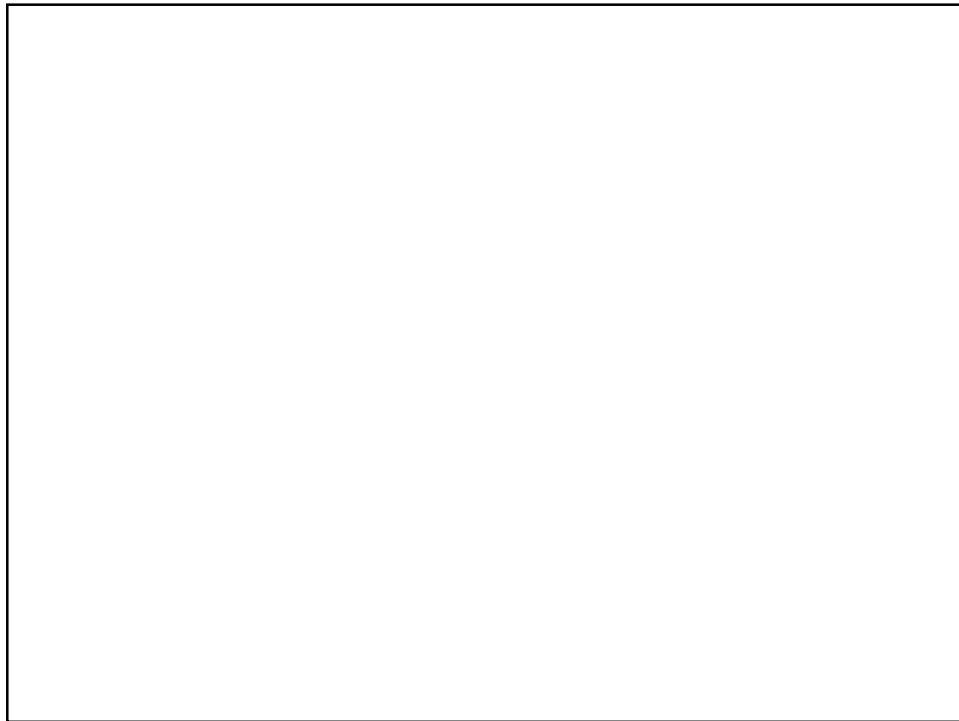
Balance Sheet

As of January 31, 2019 accounts receivable was \$1.7M vs. \$1.1M in January of the prior year. Deferred revenues were unchanged and steady at 1.4M compared to prior year. These funds will be reclassified as revenue when the product or service is rendered.

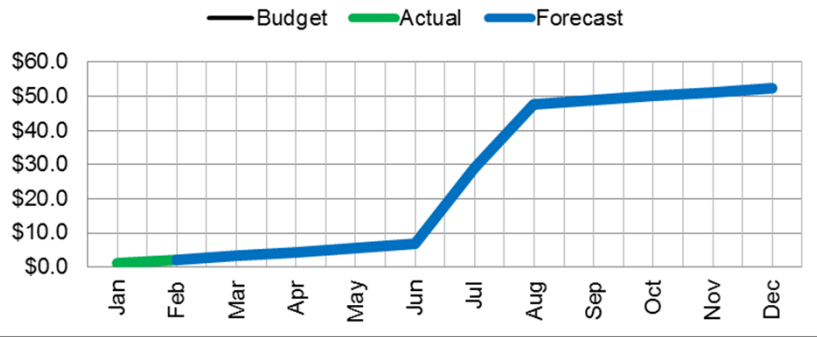
Statement of Cash Flows

As of January 31, 2019, cash and equivalents were \$49M vs. \$42M in 2018, an increase of \$7M. Surplus cash is invested in a State LAIF account.

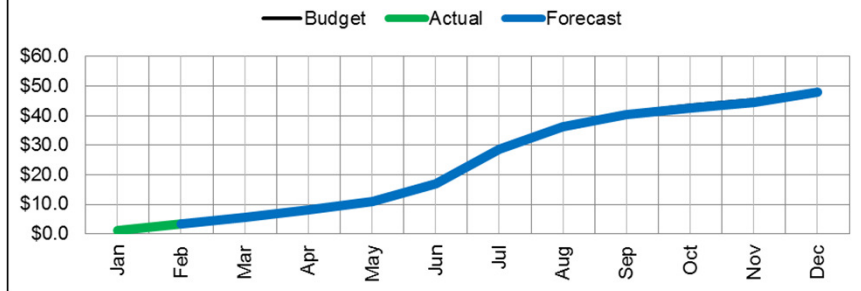
32nd DAA
OC Fair & Event Center
Year to Date
Business Unit Financial Results
As of January 31, 2019

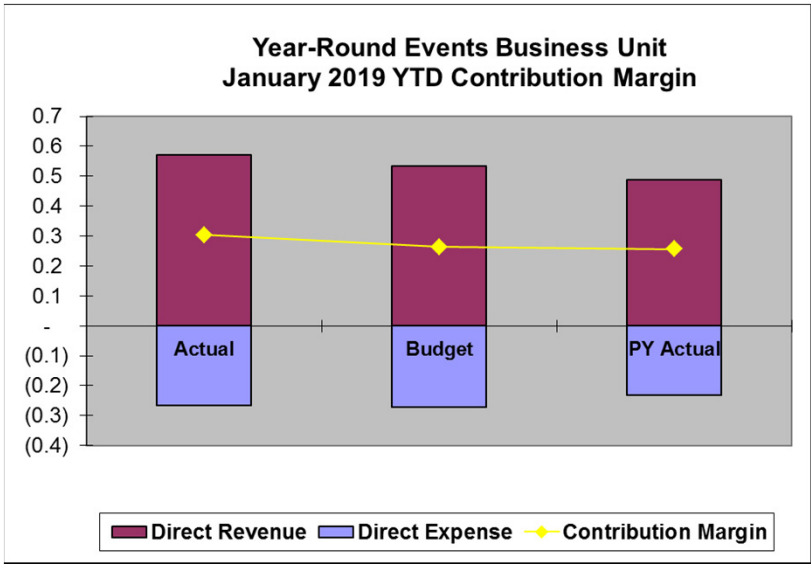


January 2019 YTD Revenue Performance



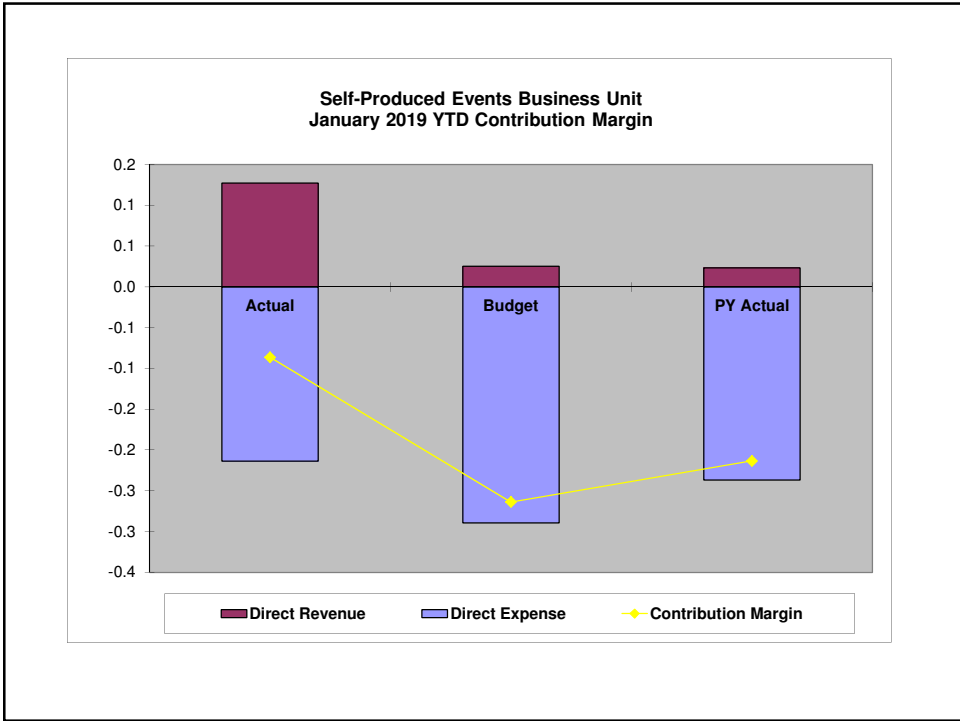
January 2019 YTD Operating Expense Performance





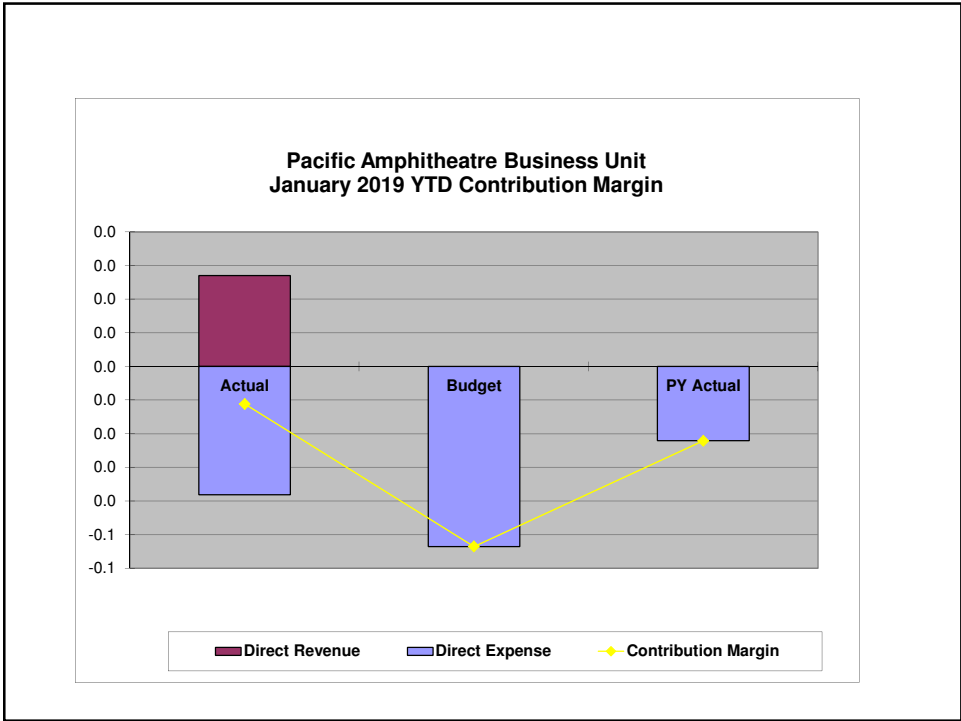
**Year-Round Events Business Unit
Contribution Margin Statement
Year to Date as of January, 2019**

| | 2019 Year to Date | | 2019 Year to Date | | 2018 Year to Date | | 2019 Full Year | |
|---|----------------------|-----------|----------------------|-----------|----------------------|-----------|-------------------|--|
| | Actual | % | Budget | % | Actual | % | Budget | |
| Rental of Facilities | 0.3 | 7% | 0.3 | 7% | 0.2 | 6% | 3.8 | |
| Personnel Services | 0.1 | 4% | 0.1 | 4% | 0.1 | 4% | 1.9 | |
| Concessions | 0.1 | 5% | 0.0 | 4% | 0.0 | 3% | 1.2 | |
| Equipment Rentals | 0.0 | 3% | 0.0 | 3% | 0.0 | 4% | 0.8 | |
| Admissions/Parking | 0.1 | 5% | 0.1 | 5% | 0.1 | 4% | 2.6 | |
| Other Revenue | 0.0 | 7% | 0.0 | 3% | 0.0 | 3% | 0.1 | |
| Total Direct Revenue | \$0.6 | 5% | \$0.5 | 5% | \$0.5 | 5% | \$10.5 | |
| Payroll/Related | 0.2 | 8% | 0.2 | 8% | 0.2 | 6% | 2.7 | |
| Outside Services | 0.0 | 1% | 0.0 | 3% | 0.0 | 0% | 0.3 | |
| Supplies/Equipment/Rentals | 0.0 | 6% | 0.0 | 5% | 0.0 | 4% | 0.1 | |
| Facility/Related | 0.0 | 7% | 0.0 | 6% | 0.0 | 5% | 0.6 | |
| Marketing/Related | 0.0 | 0% | 0.0 | 3% | 0.0 | 18% | 0.2 | |
| Other Expense | 0.0 | 4% | 0.0 | 1% | 0.0 | 1% | 0.0 | |
| Total Direct Expense | \$0.3 | 7% | \$0.3 | 7% | \$0.2 | 6% | \$3.9 | |
| Contribution to Overhead and CapEx | \$0.3 | 5% | \$0.3 | 4% | \$0.3 | 4% | \$6.6 | |



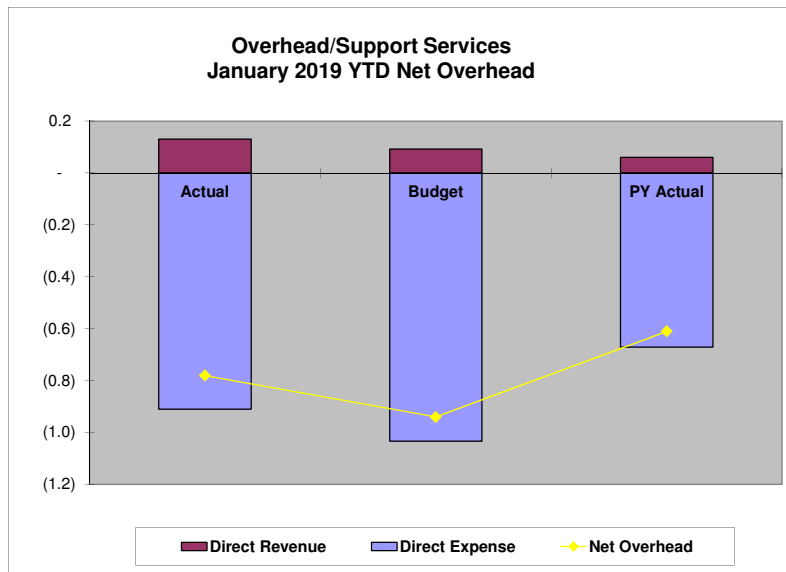
**Self-Produced Events Business Unit
Contribution Margin Statement
Year to Date as of January, 2019**

| | 2019 Year to Date | | 2019 Year to Date | | 2018 Year to Date | | 2019 Full Year |
|---|----------------------|--------------|----------------------|--------------|----------------------|--------------|-------------------|
| | Actual | % | Budget | % | Actual | % | Budget |
| Admissions | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | \$9.1 |
| Concessions | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | 8.6 |
| Carnival | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | 4.1 |
| Sponsorships | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | 1.8 |
| Commercial Space | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | 1.4 |
| Parking | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | 2.3 |
| Other Revenue | 0.1 | 7.9% | 0.0 | 1.6% | 0.0 | 1.5% | 1.6 |
| Total Direct Revenue | \$0.1 | 0.4% | \$0.0 | 0.1% | \$0.0 | 0.1% | \$29.0 |
| Payroll/Related | 0.2 | 3.0% | 0.2 | 3.4% | 0.2 | 2.8% | 6.7 |
| Outside Services | 0.0 | 0.0% | 0.0 | 0.7% | 0.0 | 0.8% | 4.2 |
| Marketing/Related | 0.0 | 0.3% | 0.0 | 0.4% | 0.0 | 0.1% | 1.7 |
| Supplies/Equipment/Rentals | 0.0 | 0.2% | 0.0 | 0.8% | 0.0 | 0.3% | 2.5 |
| Attractions | 0.0 | 0.0% | 0.0 | 0.0% | 0.0 | 0.0% | 1.3 |
| Other Expense | 0.0 | 0.0% | 0.0 | 0.4% | 0.0 | 0.2% | 2.1 |
| Total Direct Expense | \$0.2 | 1.2% | \$0.3 | 1.6% | \$0.2 | 1.3% | \$18.4 |
| Contribution to Overhead and CapEx | (\$0.1) | -0.8% | (\$0.3) | -2.5% | (\$0.2) | -2.0% | \$10.6 |



Pacific Amphitheatre Business Unit Contribution Margin Statement Year to Date as of January, 2019

| | 2019 Year to Date Actual | | 2019 Year to Date Budget | | 2018 Year to Date Actual | | 2019 Full Year Budget | |
|---|--------------------------------|-----------|--------------------------------|------------|--------------------------------|------------|-----------------------------|--|
| | | % | | % | | % | | |
| Ticket Sales | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 9.4 | |
| Facility Fee | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 0.9 | |
| Concessions | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 0.1 | |
| Parking | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 0.5 | |
| Sponsorship | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 0.0 | |
| Other Revenue | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 0.3 | |
| Total Direct Revenue | \$0.0 | 0% | \$0.0 | 0% | \$0.0 | 0% | \$ 11.2 | |
| Performers' Fees | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 5.1 | |
| Outside Services | 0.0 | 1% | 0.1 | 3% | 0.0 | 1% | 1.6 | |
| Marketing/Related | 0.0 | 96% | 0.0 | 0% | 0.0 | 80% | 0.0 | |
| Supplies/Equipment/Rentals | 0.0 | 0% | 0.0 | 0% | 0.0 | 0% | 0.1 | |
| Payroll/Related | 0.0 | 7% | 0.0 | 0% | 0.0 | 0% | 0.2 | |
| Other Expense | 0.0 | 1% | 0.0 | 2% | 0.0 | 1% | 0.2 | |
| Total Direct Expense | \$0.0 | 1% | \$0.1 | 1% | \$0.0 | 0% | 7.3 | |
| Contribution to Overhead and CapEx | (\$0.0) | 0% | (\$0.1) | -1% | (\$0.0) | -1% | \$3.9 | |



Support Services Business Unit Net Overhead Summary Year to Date as of January, 2019

| | 2019 Year to Date | | 2019 Year to Date | | 2018 Year to Date | | 2019 Full Year |
|-------------------------------|----------------------|------------|----------------------|-----------|----------------------|-----------|-------------------|
| | Actual | % | Budget | % | Actual | % | Budget |
| Interest | 0.1 | 10% | 0.1 | 8% | 0.0 | 4% | 1.0 |
| Facility Rentals | 0.0 | 8% | 0.0 | 9% | 0.0 | 9% | 0.1 |
| Other Revenue | 0.0 | 12% | 0.0 | 3% | 0.0 | 3% | 0.2 |
| Total Revenue | \$0.1 | 10% | \$0.1 | 7% | \$0.1 | 5% | \$1.3 |
| Payroll/Related | 0.7 | 7% | 0.7 | 8% | 0.5 | 6% | 9.2 |
| Facility/Related | 0.1 | 5% | 0.1 | 5% | 0.1 | 3% | 1.9 |
| Supplies/Telephone/Postage | 0.1 | 7% | 0.1 | 10% | 0.0 | 3% | 0.8 |
| Outside Services | 0.0 | 4% | 0.1 | 10% | 0.0 | 2% | 0.7 |
| Insurance | 0.0 | 8% | 0.0 | 9% | 0.0 | 7% | 0.4 |
| Other Expense | 0.0 | 4% | 0.1 | 8% | 0.0 | 1% | 0.7 |
| Total Expense | \$0.9 | 7% | \$1.0 | 8% | \$0.7 | 5% | \$13.7 |
| Net Overhead | (\$0.8) | 6% | (\$0.9) | 8% | (\$0.6) | 5% | (\$12.5) |
| Non-Cash Expenses: | | | | | | | |
| Depreciation Expense | \$0.3 | 8% | \$0.3 | 8% | \$0.3 | 8% | \$3.4 |
| Total Non-Cash Expense | \$0.3 | 8% | \$0.3 | 8% | \$0.3 | 8% | \$3.4 |

**32nd D A A - OC Fair & Event Center
Balance Sheet (Unaudited)
January 31, 2019 and 2018**

| | 2019 | 2018 |
|--|-----------------------|----------------------|
| Assets | | |
| Cash | \$ 873,734 | \$ 1,239,980 |
| Investments | 48,250,159 | 40,814,777 |
| Accounts Receivable | 1,692,330 | 1,147,317 |
| Reserve for Bad Debt | (26,779) | (22,192) |
| Prepaid Expenses | 139,572 | 873,334 |
| Deferred Outflows - Pension | 5,488,718 | 4,332,393 |
| Total Assets | 56,417,734 | 48,385,609 |
| Capital Projects in Process | 140,946 | 1,697,832 |
| Land | 133,553 | 133,553 |
| Buildings and Improvements | 95,875,663 | 93,071,569 |
| Equipment | 7,509,743 | 7,326,656 |
| Accumulated Depreciation | (54,729,983) | (51,293,981) |
| Total Capital | 48,929,922 | 50,935,629 |
| Total Assets | \$ 105,347,656 | \$ 99,321,238 |
| Liabilities | | |
| Accounts Payable | 391,798 | 484,536 |
| Deferred Revenue | 1,463,810 | 1,436,935 |
| Payroll Liabilities | 679,583 | 170,144 |
| Deposits | 151,400 | 28,802 |
| Other Liabilities | - | 436,674 |
| Compensated Absences Liability | 1,078,416 | 987,550 |
| Deferred Inflows - Pension | 163,845 | 36,550 |
| Pension Liability | 17,556,172 | 15,917,666 |
| Total Liabilities | 21,485,024 | 19,498,857 |
| Net Resources | | |
| Investment in Capital Assets | 48,929,922 | 50,935,629 |
| Net Resources - Designated Use | 563,003 | 959,341 |
| Net Resources - Available for Operations | 47,080,300 | 40,355,399 |
| Unrestricted Net Position - Pension | (12,231,299) | (11,621,823) |
| Net Resources - Auction Fund | (5,822) | 4,299 |
| | 84,336,104 | 80,632,845 |
| Net Proceeds from Operations | (473,472) | (810,464) |
| Total Net Resources | 83,862,632 | 79,822,381 |
| Total Liabilities and Net Resources | \$ 105,347,656 | \$ 99,321,238 |

32nd D A A - OC Fair & Event Center
Statement of Operations - Detailed (Unaudited)
January 31, 2019 and 2018

| | 2019 Year to Date Amount | Budget Year to Date Amount | Budget Variance | 2018 Year to Date Amount | Year over Year Variance | Full 2019 Budget |
|---|--------------------------------|----------------------------------|--------------------|--------------------------------|----------------------------|------------------------|
| OCFEC-PRODUCED EVENT REVENUE | | | | | | |
| ADMISSIONS TO GROUNDS | | | | | | |
| Gate Admissions | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 8,428,000 |
| Advance Admissions | - | - | - | - | - | 3,289,772 |
| Subtotal | - | - | - | - | - | 11,717,772 |
| COMMERCIAL SPACE RENTALS | | | | | | |
| | - | - | - | - | - | 1,418,410 |
| CARNIVAL & CONCESSIONS | | | | | | |
| Carnival | - | - | - | - | - | 4,086,571 |
| Concessions | - | - | - | - | - | 8,681,975 |
| Subtotal | - | - | - | - | - | 12,768,546 |
| EXHIBITS REVENUE | | | | | | |
| Entry Fees | - | - | - | - | - | 87,085 |
| Donations/Awards | - | - | - | - | - | 3,878 |
| Sales | 3,345 | 1,950 | 1,395 | 1,846 | 1,499 | 26,882 |
| Subtotal | 3,345 | 1,950 | 1,395 | 1,846 | 1,499 | 117,845 |
| ATTRACTIONS REVENUE | | | | | | |
| | 27,023 | - | 27,023 | 0 | 27,023 | 8,356,635 |
| MISC OCFEC-PRODUCED EVENT REVENUE | | | | | | |
| Parking | - | - | - | - | - | 2,569,825 |
| Sponsorships | - | - | - | - | - | 1,819,150 |
| Livestock Auction Receipts | - | - | - | - | - | 288,595 |
| Camping | - | - | - | - | - | 99,700 |
| Exhibitor Fees | - | - | - | - | - | 39,700 |
| Miscellaneous Other Self Produced Revenue | 510,000 | 292,660 | 217,340 | 91,666 | 418,334 | 293,660 |
| Subtotal | 510,000 | 292,660 | 217,340 | 91,666 | 418,334 | 5,110,630 |
| TOTAL OCFEC-PRODUCED EVENT REVENUE | | | | | | |
| | 540,368 | 294,610 | 245,758 | 93,512 | 446,856 | 39,489,838 |
| RENTAL REVENUE | | | | | | |
| RENTAL OF FACILITIES | | | | | | |
| Facility Rental Fees | - | - | - | - | - | - |
| Grounds Wide Rentals | - | - | - | - | - | 29,500 |
| Building 10 | 28,525 | 24,100 | 4,425 | 18,150 | 10,375 | 373,000 |
| Building 12 | 19,225 | 10,100 | 9,125 | 9,900 | 9,325 | 216,900 |
| Building 13 | - | - | - | - | - | - |
| Building 14 | 8,925 | 13,400 | (4,475) | 13,050 | (4,125) | 131,000 |
| Building 15 | - | - | - | - | - | - |
| Building 16 | 12,513 | 15,900 | (3,388) | 15,400 | (2,888) | 78,500 |
| The Hangar | 17,875 | 17,900 | (25) | 8,750 | 9,125 | 319,500 |
| Parade of Products | 5,925 | 5,900 | 25 | 5,700 | 225 | 104,100 |
| Breezeway | - | - | - | - | - | 38,700 |
| Wine Courtyard | - | - | - | - | - | 8,100 |
| Silo Building | 90 | 200 | (110) | 180 | (90) | 3,400 |
| Memorial Gardens | - | - | - | - | - | - |
| Millennium Barn | - | - | - | - | - | 8,300 |
| Little Theater | - | - | - | - | - | 10,100 |
| Baja Blues Restaurant | - | - | - | - | - | 16,100 |
| Parking Lot | 171,912 | 165,517 | 6,395 | 164,556 | 7,355 | 2,131,754 |
| Lawns | 250 | 200 | 50 | 250 | - | 23,700 |
| Event Camping | - | - | - | - | - | 76,200 |
| Festival Grounds | - | - | - | - | - | 44,400 |
| Mall | 4,125 | 4,100 | 25 | 4,000 | 125 | 68,200 |
| Grandstand Arena | - | - | - | - | - | 32,200 |
| Trailer Rallies | 1,110 | - | 1,110 | - | 1,110 | 400 |
| Individual Camping | 1,985 | 5,400 | (3,415) | 5,362 | (3,377) | 47,200 |
| Pacific Amphitheater | - | - | - | - | - | 19,300 |
| Subtotal | 272,459 | 262,717 | 9,742 | 245,298 | 27,161 | 3,780,554 |
| OTHER RENTAL EVENT REVENUES | | | | | | |
| Interim Admissions | - | - | - | - | - | 515,100 |
| Interim Parking | 135,369 | 121,400 | 13,969 | 103,880 | 31,489 | 2,615,346 |
| Revenue from Personnel Services | 67,790 | 75,785 | (7,995) | 68,285 | (495) | 1,920,225 |
| Equipment Rentals | 25,285 | 22,800 | 2,485 | 32,836 | (7,551) | 889,525 |
| Year-Round Concessions | 34,463 | 31,000 | 3,463 | 19,668 | 14,794 | 930,800 |
| Outside Caterers | 25,181 | 17,700 | 7,481 | 15,300 | 9,881 | 296,100 |
| Outdoor Signs | 4,000 | 4,000 | - | 4,000 | - | 48,630 |
| Subtotal | 292,088 | 272,685 | 19,403 | 243,969 | 48,119 | 7,215,726 |
| EQUESTRIAN CENTER REVENUES | | | | | | |
| Stall Rentals | 11,017 | 12,000 | (983) | 12,000 | (983) | 138,580 |

32nd D A A - OC Fair & Event Center
Statement of Operations - Detailed (Unaudited)
January 31, 2019 and 2018

| | 2019 Year to Date Amount | Budget Year to Date Amount | Budget Variance | 2018 Year to Date Amount | Year over Year Variance | Full 2019 Budget |
|------------------------------------|--------------------------------|----------------------------------|--------------------|--------------------------------|----------------------------|------------------------|
| Subtotal | 11,017 | 12,000 | (983) | 12,000 | (983) | 138,580 |
| OTHER OPERATING REVENUES | | | | | | |
| Discounts Earned | - | - | - | - | - | 30,417 |
| Miscellaneous | 9,240 | 3,010 | 6,230 | 3,254 | 5,986 | 473,018 |
| Subtotal | 9,240 | 3,010 | 6,230 | 3,254 | 5,986 | 503,435 |
| TOTAL RENTAL REVENUE | 584,804 | 550,412 | 34,392 | 504,521 | 80,282 | 11,638,295 |
| TOTAL OPERATING REVENUE | 1,125,172 | 845,022 | 280,150 | 598,033 | 527,139 | 51,128,133 |
| NON-OPERATING REVENUE | | | | | | |
| Interest Earnings | 94,691 | 74,740 | 19,951 | 42,141 | 52,550 | 959,633 |
| Grants | 17,983 | - | 17,983 | - | 17,983 | 41,087 |
| Sale of Assets | - | - | - | - | - | - |
| Other Non-Operating Revenue | - | 1,328 | (1,328) | 1,328 | (1,328) | 48,393 |
| Prior Year Revenue | - | - | - | - | - | (591) |
| TOTAL NON-OPERATING REVENUE | 112,674 | 76,068 | 36,606 | 43,469 | 69,205 | 1,048,522 |
| TOTAL REVENUE | 1,237,846 | 921,090 | 316,756 | 641,503 | 596,344 | 52,176,655 |
| OPERATING EXPENSES | | | | | | |
| Payroll and Related: | | | | | | |
| Salaries/Wages - Permanents | 542,485 | 549,966 | 7,481 | 476,161 | (66,325) | 7,050,757 |
| Salaries/Wages - Overtime | 3,870 | 1,000 | (2,870) | 3,957 | 87 | 72,027 |
| Salaries/Wages - Temporaries | 177,731 | 157,780 | (19,951) | 98,855 | (78,876) | 6,243,084 |
| Employee Benefits | 349,939 | 375,570 | 25,631 | 293,554 | (56,385) | 5,127,369 |
| Travel Expense | 13,463 | 23,618 | 10,155 | 11,361 | (2,102) | 131,155 |
| Training and Recruiting Expense | 1,413 | 22,820 | 21,407 | 2,811 | 1,398 | 99,704 |
| Subtotal | 1,088,902 | 1,130,754 | 41,852 | 886,699 | (202,202) | 18,724,096 |
| Professional Services: | | | | | | |
| Professional Services | 52,812 | 155,737 | 102,925 | 68,262 | 15,450 | 6,783,899 |
| Judges | - | - | - | - | - | 42,351 |
| Subtotal | 52,812 | 155,737 | 102,925 | 68,262 | 15,450 | 6,826,250 |
| Directors Expense: | | | | | | |
| Directors Expense | 54 | - | (54) | - | (54) | 3,040 |
| Directors Mtg Expense | 3,695 | 840 | (2,855) | - | (3,695) | 16,807 |
| Subtotal | 3,749 | 840 | (2,909) | - | (3,749) | 19,847 |
| Insurance Expense | 33,078 | 36,288 | 3,210 | 28,979 | (4,098) | 407,583 |
| Telephone & Postage | 15,985 | 24,106 | 8,121 | 5,630 | (10,354) | 190,815 |
| Supplies and Equipment: | | | | | | |
| Office Supplies | 4,874 | 8,497 | 3,623 | 9,273 | 4,398 | 198,766 |
| Signs/Banners | 518 | 3,600 | 3,082 | - | (518) | 130,712 |
| Decorations/Props | 1,485 | 6,800 | 5,315 | 521 | (964) | 261,728 |
| Small Equipment | 1,744 | 7,790 | 6,046 | 1,430 | (313) | 50,029 |
| Audio Visual | 3,179 | 5,204 | 2,025 | 2,455 | (724) | 29,013 |
| Software | 920 | 1,475 | 555 | 3,899 | 2,979 | 21,975 |
| Computer Hardware & Peripherals | 6,463 | 3,444 | (3,019) | 1,989 | (4,474) | 33,400 |
| Farm | 2,317 | 4,000 | 1,683 | 1,075 | (1,242) | 82,950 |
| Ticketing/Wristbands | 5,948 | 3,427 | (2,521) | - | (5,948) | 101,589 |
| Equipment Rental | 6,909 | 11,121 | 4,212 | 3,976 | (2,933) | 2,083,551 |
| Equipment Maintenance & Supplies | 12,234 | 14,789 | 2,555 | 7,271 | (4,963) | 210,926 |
| Uniforms & Laundry | 1,173 | 11,600 | 10,427 | 1,485 | 312 | 114,217 |
| Subtotal | 47,764 | 81,747 | 33,983 | 33,375 | (14,389) | 3,318,856 |
| Facility and Related: | | | | | | |
| Maintenance of Buildings/Grounds | 27,718 | 22,200 | (5,518) | 14,738 | (12,980) | 353,800 |
| Utilities | 54,572 | 43,170 | (11,402) | 33,216 | (21,356) | 1,259,655 |
| Trash/Waste Removal | 49,607 | 44,300 | (5,307) | 30,511 | (19,096) | 1,827,505 |
| Rental of Facilities | - | - | - | - | - | 800 |
| Special Repairs | 13,490 | 32,000 | 18,510 | 13,246 | (244) | 559,000 |
| Subtotal | 145,387 | 141,670 | (3,717) | 91,711 | (53,676) | 4,000,760 |
| Publicity and Related: | | | | | | |
| Photography | - | 1,250 | 1,250 | - | - | 18,306 |
| Newsletters | - | - | - | - | - | 850 |
| Contests | - | - | - | - | - | 1,778 |

32nd D A A - OC Fair & Event Center
Statement of Operations - Detailed (Unaudited)
January 31, 2019 and 2018

| | 2019 Year to Date Amount | Budget Year to Date Amount | Budget Variance | 2018 Year to Date Amount | Year over Year Variance | Full 2019 Budget |
|---|--------------------------------|----------------------------------|--------------------|--------------------------------|----------------------------|------------------------|
| Printing | 821 | 7,186 | 6,365 | 898 | 76 | 133,371 |
| Advertising - Outdoor | - | - | - | - | - | 251,502 |
| Advertising - Radio | 1,150 | 10,000 | 8,850 | 3,400 | 2,250 | 175,000 |
| Advertising - TV | - | - | - | - | - | 500,000 |
| Advertising - Print | 250 | 10,255 | 10,005 | 460 | 210 | 178,860 |
| Advertising - Online | 2,279 | 10,500 | 8,221 | 440 | (1,839) | 262,974 |
| Promotional Expense | 3,944 | 7,582 | 3,638 | 2,219 | (1,725) | 85,315 |
| Brochure Printing | - | 2,000 | 2,000 | - | - | 7,500 |
| Buttons Printing | 4,305 | 100 | (4,205) | - | (4,305) | 6,100 |
| Media Relations | - | - | - | - | - | 12,000 |
| Public Relations Expense | 17,068 | 450 | (16,618) | 2,162 | (14,907) | 112,053 |
| Design & Production | - | 200 | 200 | - | - | 1,200 |
| Sponsorships | - | 4,600 | 4,600 | 27,850 | 27,850 | 337,700 |
| Special Projects | - | - | - | - | - | 183,303 |
| Subtotal | 29,818 | 54,123 | 24,305 | 37,428 | 7,611 | 2,267,812 |
| Self-Produced Events Attractions Expense: | | | | | | |
| Arena/Hangar Acts | - | - | - | - | - | 650,000 |
| Grounds Acts | - | - | - | - | - | 592,229 |
| Major Acts | - | - | - | - | - | 4,990,000 |
| Attractions Expense | - | - | - | - | - | 166,190 |
| Subtotal | - | - | - | - | - | 6,398,419 |
| Other Self-Produced Event Expense: | | | | | | |
| Competition Handbook | - | - | - | - | - | 3,349 |
| Jr. Livestock Auction Costs | - | - | - | - | - | 298,738 |
| Subtotal | - | - | - | - | - | 302,087 |
| Premium Expense: | | | | | | |
| Cash Premiums | - | - | - | - | - | 105,000 |
| Trophies, Ribbons | - | - | - | - | - | 29,738 |
| Subtotal | - | - | - | - | - | 134,738 |
| Other Operating Expenses: | | | | | | |
| Cash Shortages/(Overages) | (677) | (366) | 311 | (443) | 234 | 17,330 |
| Dues & Subscriptions | 9,205 | 15,153 | 5,948 | 3,967 | (5,238) | 59,248 |
| Bad Debt Expense | - | - | - | - | - | - |
| Bank Charges | 4,460 | 7,128 | 2,668 | 5,888 | 1,428 | 375,748 |
| Miscellaneous Expense | 837 | (629) | (1,466) | 791 | (46) | 247,236 |
| Subtotal | 13,825 | 21,286 | 7,461 | 10,203 | (3,622) | 699,562 |
| TOTAL OPERATING EXPENSE | 1,431,318 | 1,646,551 | 215,233 | 1,162,287 | (269,031) | 43,290,825 |
| Non-Operating Expenses | | | | | | |
| Depreciation Expense | 280,000 | 280,000 | - | 275,000 | (5,000) | 3,360,000 |
| Major Projects | - | 20,000 | 20,000 | 14,483 | 14,483 | 1,157,000 |
| Loss on Sale of Asset | - | - | - | - | - | - |
| Net Pension Adjustment - GASB 68 | - | - | - | - | - | 900,000 |
| Prior Year Expense | - | - | - | 196 | 196 | - |
| TOTAL NON-OPERATING EXPENSE | 280,000 | 300,000 | 20,000 | 289,679 | 9,679 | 5,417,000 |
| TOTAL EXPENSES | 1,711,318 | 1,946,551 | 235,233 | 1,451,966 | (259,352) | 48,707,825 |
| NET PROCEEDS | \$ (473,472) | \$ (1,025,461) | \$ 551,989 | \$ (810,464) | \$ 336,992 | \$ 3,468,830 |

**32nd District Agricultural Association
OC Fair & Event Center
Costa Mesa, CA**

**Statement of Cash Flows (Unaudited)
For the Month Ended January 31, 2019 and 2018**

| | 2019 | 2018 |
|--|-----------------------|-----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Excess of Expenses Over Revenues | \$ (473,472) | \$ (810,464) |
| Adjustment to Reconcile Excess of Revenue Over Expenses to Net Cash Provided by Operating Activities: | | |
| Non-Cash Charges (Credits) to Net Income | | |
| Depreciation Expense | \$ 280,000 | \$ 275,000 |
| (Increase) Decrease in Assets | | |
| (Increase) Decrease in Accounts Receivable | (703,397) | (486,554) |
| (Increase) Decrease in Prepaid Expenses | 899 | (800,420) |
| Increase (Decrease) in Liabilities | | |
| Increase (Decrease) in Accounts Payable | (839,361) | (272,723) |
| Increase (Decrease) in Deferred Revenue | 573,182 | 899,896 |
| Increase (Decrease) in Payroll Liabilities | 55,190 | (269,711) |
| Increase (Decrease) in Deposits | 100 | (3,300) |
| Increase (Decrease) in Other Liabilities | 0 | 0 |
| Increase (Decrease) in Compensated Absence Liability | 0 | 0 |
| Increase (Decrease) in Deferred Inflows - Pension | 0 | 0 |
| Increase (Decrease) in Net Pension Liability | 0 | 0 |
| Total Adjustments | \$ (633,387) | \$ (657,812) |
| Net Cash Provided (Used) by Operating Activities | \$ (1,106,859) | \$ (1,468,276) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| (Increase) Decrease in Capital Projects in Progress | 0 | \$ (54,463) |
| (Increase) Decrease in Building & Improvements | 0 | 0 |
| (Increase) Decrease in Equipment | 0 | 0 |
| Net Cash Provided (Used) by Investing Activities | 0 | \$ (54,463) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net Cash Provided (Used) by Financing Activities | 0 | 0 |
| NET INCREASE (DECREASE) IN CASH | \$ (1,106,859) | \$ (1,522,739) |
| Cash and Cash Equivalent - Beginning of Period | 50,230,751 | 43,577,496 |
| Cash and Cash Equivalent - End of Period | \$ 49,123,892 | \$ 42,054,757 |

32nd DAA - OC Fair & Event Center
Capital Expenditures & Major Projects Spending (Unaudited)
For the Month Ended January 31, 2019

| Description | 2019 Approved Budget | 2019 Spending | 2019 Remaining Budget |
|---|----------------------------|------------------|-----------------------------|
| Buildings and Improvements | | | |
| Concrete Sealants - Main Mall | \$ - | \$ - | \$ - |
| Property Survey | 80,000 | - | 80,000 |
| Property Signage | 100,000 | - | 100,000 |
| Storm Water Infrastructure | 300,000 | - | 300,000 |
| HVAC - Ranch House | 35,000 | - | 35,000 |
| HVAC - Costa Mesa Bldg. | 70,000 | - | 70,000 |
| HVAC - Huntington Beach Bldg. | 60,000 | - | 60,000 |
| HVAC Repair - Los Alamitos Bldg. | 17,000 | - | 17,000 |
| Flooring - Event Operations | 20,000 | - | 20,000 |
| Hangar - Vestibule and Flooring | 45,000 | - | 45,000 |
| Trailer Renovation - Pac Amp | 20,000 | - | 20,000 |
| Awning - Security Compound | 25,000 | - | 25,000 |
| Landscaping Renovation - Gate 10 | 40,000 | - | 40,000 |
| Lighting - Pac Amp | 125,000 | - | 125,000 |
| Box Office Awning | 8,000 | - | 8,000 |
| Asphalt Repair - ASA | 50,000 | - | 50,000 |
| Seal & Stripe - Parking Lot | 150,000 | - | 150,000 |
| Parking Lot Repair - Lot G | 900,000 | - | 900,000 |
| Parking Lot Repairs - Exterior | 150,000 | - | 150,000 |
| Parking Lot Repairs - Interior | 150,000 | - | 150,000 |
| Way Finding Signage | 100,000 | - | 100,000 |
| Total Buildings and Improvements | \$ 2,445,000 | \$ - | \$ 2,445,000 |
| Furniture & Equipment | | | |
| Network Server | \$ 80,000 | \$ - | \$ 80,000 |
| Wi-Fi | 30,000 | - | 30,000 |
| 85' Genie Boom Lift | 175,000 | - | 175,000 |
| Emergency Generator - IT | 450,000 | - | 450,000 |
| Forklift - LP/Gas, 5000 lb. | 45,000 | - | 45,000 |
| Security Camera - Centennial Farm | 8,000 | - | 8,000 |
| PA System - Centennial Farm | 5,000 | - | 5,000 |
| Folding Chairs (300) | 12,000 | - | 12,000 |
| Portable Sound Monitoring | 30,000 | - | 30,000 |
| Board Room AV System | 30,000 | - | 30,000 |
| Key Watcher System | 7,000 | - | 7,000 |
| Road Barrier | 50,000 | - | 50,000 |
| Electrical Work - Costa Mesa Bldg. | 20,000 | - | 20,000 |
| Digital Equipment | 5,000 | - | 5,000 |
| Portable Rolling Bleachers | 30,000 | - | 30,000 |
| Compactor - Main Yard | 45,000 | - | 45,000 |
| Electrical Storage Containers | 5,500 | - | 5,500 |
| Cable Ramps | 10,000 | - | 10,000 |
| 2-Yard Trash Dumpsters | 25,000 | - | 25,000 |
| Stanchions/Carts | 10,000 | - | 10,000 |
| Portable Electric Panels | 25,000 | - | 25,000 |
| Fair Material | 20,000 | - | 20,000 |
| Exhibit Equipment | 50,000 | - | 50,000 |
| Picnic Tables | 10,000 | - | 10,000 |
| Aluminum Barricades | 15,000 | - | 15,000 |
| All grounds PA | 30,000 | - | 30,000 |
| Total Furniture & Equipment | \$ 1,222,500 | \$ - | \$ 1,222,500 |

32nd DAA - OC Fair & Event Center
Capital Expenditures & Major Projects Spending (Unaudited)
For the Month Ended January 31, 2019

| Description | 2019 Approved Budget | 2019 Spending | 2019 Remaining Budget |
|---|----------------------------|--------------------|-----------------------------|
| | | | - |
| Major Projects | | | - |
| Sky Hawk Relocation | \$ 100,000 | \$ - | \$ 100,000 |
| Storage Facility Rental | 200,000 | - | 200,000 |
| Light Towers | 10,000 | - | 10,000 |
| Security Bollards | 45,000 | - | 45,000 |
| All Grounds Audit | 500,000 | - | 500,000 |
| Keyless Entry - Heroes Hall | 20,000 | - | 20,000 |
| Solar Charging Stations | 20,000 | - | 20,000 |
| Office Changes - Administration Bldg. | 25,000 | - | 25,000 |
| Canopy - Main Gate | 45,000 | - | 45,000 |
| Vestibule Doors | 40,000 | - | 40,000 |
| Electrical Boxes | 30,000 | - | 30,000 |
| Electrical Upgrades - Lot P | 7,500 | - | 7,500 |
| Floor Repairs - Rental Building | 30,000 | - | 30,000 |
| Restroom Repair - Facilities | 10,000 | - | 10,000 |
| Storm Water Management | 75,000 | - | 75,000 |
| TOTAL MAJOR PROJECTS | <u>\$ 1,157,500</u> | <u>\$ -</u> | <u>\$ 1,157,500</u> |
| TOTAL CAPITAL BUDGET & MAJOR PROJECTS | <u>\$ 4,825,000</u> | <u>\$ -</u> | <u>\$ 4,825,000</u> |
| Contingency Fund | <u>\$ 150,000</u> | <u>\$ -</u> | <u>\$ 150,000</u> |
| TOTAL CAPITAL BUDGET, MAJOR PROJECTS & CONTINGENCY FUNDS | <u><u>\$ 4,975,000</u></u> | <u><u>\$ -</u></u> | <u><u>\$ 4,975,000</u></u> |

**OC Fair & Event Center
Accounts Payable Checks Summary
January 2019**

| Check No. | Date | Vendor Name | Amount |
|------------------|-------------|--|---------------|
| 85648 | 1/8/2019 | VOID | - |
| 85719 | 1/2/2019 | Kathlyn Keife | 3,762.76 |
| 85720 | 1/3/2019 | AT&T | 106.04 |
| 85721 | 1/3/2019 | Bar None Group,dba Pacific Coast Enterta | 2,842.70 |
| 85722 | 1/3/2019 | California Technology Agency | 872.24 |
| 85723 | 1/3/2019 | California Fairs Financing Authority | 150,000.00 |
| 85724 | 1/3/2019 | California Fair Services Authority | 11,744.28 |
| 85725 | 1/3/2019 | Citi Bank | 994.01 |
| 85726 | 1/3/2019 | CCS Orange County Janitorial, Inc. | 4,247.50 |
| 85727 | 1/3/2019 | Moor+South/Pier Mngmt Co., LP (Tandem) | 6,561.96 |
| 85728 | 1/3/2019 | Custom License Plate Frames | 447.50 |
| 85729 | 1/3/2019 | Employment Development Department | 100.00 |
| 85730 | 1/3/2019 | Fire Sprinkler Inspections, Inc. | 1,440.00 |
| 85731 | 1/3/2019 | Franchise Tax Board | 309.78 |
| 85732 | 1/3/2019 | HI-Way Safety Rental, Inc. | 2,568.75 |
| 85733 | 1/3/2019 | Jennifer Olvera | 191.83 |
| 85734 | 1/3/2019 | Meghan Medlin | 49.60 |
| 85735 | 1/3/2019 | Mesa Water District | 39,811.76 |
| 85736 | 1/3/2019 | nQativ, LLC | 23,634.00 |
| 85737 | 1/3/2019 | Pacific Symphony | 113,092.00 |
| 85738 | 1/3/2019 | Coulter Associates LLC | 374.20 |
| 85739 | 1/3/2019 | Ricoh Americas Corporation | 1,697.51 |
| 85740 | 1/3/2019 | Quijote Corporation dba Sensis | 38,706.26 |
| 85741 | 1/3/2019 | The Gas Company | 1,104.31 |
| 85742 | 1/3/2019 | The Showpros Group | 811.81 |
| 85743 | 1/3/2019 | Verizon Wireless | 2,747.73 |
| 85744 | 1/3/2019 | Yale/Chase Equipment and Services, Inc. | 4,072.27 |
| 85745 | 1/8/2019 | Moor+South/Pier Mngmt Co., LP (Tandem) | 2,212.50 |
| 85746 | 1/10/2019 | AAA Oil, Inc. dba California Fuels & Lu | 815.64 |
| 85747 | 1/10/2019 | Association of State CA Supervisors | 72.00 |
| 85748 | 1/10/2019 | American Garage Doors & Gates | 1,083.00 |
| 85749 | 1/10/2019 | Aquatic Service, Inc. | 250.00 |
| 85750 | 1/10/2019 | California Fair Services Authority | 2,437.91 |
| 85751 | 1/10/2019 | California Fair Services Authority | 11,944.22 |
| 85752 | 1/10/2019 | Citi Bank | 13,425.80 |
| 85753 | 1/10/2019 | CCS Orange County Janitorial, Inc. | 24,330.45 |
| 85754 | 1/10/2019 | Moor+South/Pier Mngmt Co., LP (Tandem) | 4,530.50 |
| 85755 | 1/10/2019 | DeltaCare USA | 570.80 |
| 85756 | 1/10/2019 | Delta Dental Plan Of California | 5,723.69 |
| 85757 | 1/10/2019 | Department of Justice | 3,995.00 |
| 85758 | 1/10/2019 | Fusco Engineering, Inc. | 9,600.00 |
| 85759 | 1/10/2019 | Impulso Hispanic Inc | 253.00 |
| 85760 | 1/10/2019 | IUOE, Craft/Maint. Division | 1,231.78 |
| 85761 | 1/10/2019 | Joe A. Gonsalves & Son | 10,000.00 |
| 85762 | 1/10/2019 | Kaiser Permanente | 47,745.48 |
| 85763 | 1/10/2019 | Khavarian Enterprises, Inc. dba Vision C | 3,500.00 |

**OC Fair & Event Center
Accounts Payable Checks Summary
January 2019**

| Check No. | Date | Vendor Name | Amount |
|------------------|-------------|--|---------------|
| 85764 | 1/10/2019 | Orange County Treasurer-Tax Collector | 208.11 |
| 85765 | 1/10/2019 | SEIU Local 1000 CA State Employees Asso. | 2,075.96 |
| 85766 | 1/10/2019 | Southern California Edison | 7,232.45 |
| 85767 | 1/10/2019 | Sound Media Fusion, LLC | 1,920.00 |
| 85768 | 1/10/2019 | Spectra | 454.25 |
| 85769 | 1/10/2019 | State Controllers Office | 11.50 |
| 85770 | 1/10/2019 | TalentWise, Inc.dba Sterling Talent Solu | 158.10 |
| 85771 | 1/10/2019 | Thermal Concepts, Inc. | 6,986.00 |
| 85772 | 1/10/2019 | Tourism Development Corp DBA SoCal Media | 4,550.00 |
| 85773 | 1/10/2019 | West Coast Emergency Medical Services | 290.64 |
| 85774 | 1/10/2019 | Yale/Chase Equipment and Services, Inc. | 1,895.82 |
| 85775 | 1/10/2019 | Yule Tree Growers / Magic Trees | 587.83 |
| 85776 | 1/11/2019 | Franchise Tax Board | 243.06 |
| 85777 | 1/14/2019 | Lisa Sexton | 7,713.41 |
| 85778 | 1/16/2019 | Adcom Publishing DbA Bride World Expo | 669.00 |
| 85779 | 1/16/2019 | AT&T | 80.98 |
| 85780 | 1/16/2019 | AT&T | 1,913.80 |
| 85781 | 1/16/2019 | AT&T | 106.04 |
| 85782 | 1/16/2019 | Backyard Bees | 250.00 |
| 85783 | 1/16/2019 | Bar None Group,dba Pacific Coast Enterta | 23,631.60 |
| 85784 | 1/16/2019 | Boyd & Associates, Inc. | 2,038.50 |
| 85785 | 1/16/2019 | Bretschger & Associates, Inc./IMW Agency | 31,613.00 |
| 85786 | 1/16/2019 | California Fair Services Authority | 86,609.90 |
| 85787 | 1/16/2019 | California Fair Services Authority | 210.00 |
| 85788 | 1/16/2019 | CCS Orange County Janitorial, Inc. | 1,070.40 |
| 85789 | 1/16/2019 | CR&A Custom, Inc. | 789.70 |
| 85790 | 1/16/2019 | Crainco, Inc. | 330.00 |
| 85791 | 1/16/2019 | Department of Forestry & Fire Protection | 2,350.92 |
| 85792 | 1/16/2019 | Department of General Services | 58,238.00 |
| 85793 | 1/16/2019 | Employment Development Department | 100.00 |
| 85794 | 1/16/2019 | Evelyn Hernandez | 1,629.64 |
| 85795 | 1/16/2019 | Franchise Tax Board | 339.11 |
| 85796 | 1/16/2019 | Hahn & Bowersock, Inc. | 1,596.75 |
| 85797 | 1/16/2019 | Hannah Duong | 8.00 |
| 85798 | 1/16/2019 | Jovani Carillo | 10.73 |
| 85799 | 1/16/2019 | Kylen A. Escatell | 57.98 |
| 85800 | 1/16/2019 | Lopez Works, Inc. | 22,415.00 |
| 85801 | 1/16/2019 | Mauricio Pavez | 89.54 |
| 85802 | 1/16/2019 | Meltwater News US Inc. | 19,998.00 |
| 85803 | 1/16/2019 | Meredith Corporation | 12,280.00 |
| 85804 | 1/16/2019 | Monty W. Trone | 57.29 |
| 85805 | 1/16/2019 | Nathan Rowley | 141.91 |
| 85806 | 1/16/2019 | Gravity Technologies Inc. | 349.00 |
| 85807 | 1/16/2019 | nQativ, LLC | 1,025.00 |
| 85808 | 1/16/2019 | Orange County Treasurer-Tax Collector | 11,521.66 |
| 85809 | 1/16/2019 | Orange County Arborists, Inc. | 9,785.00 |

**OC Fair & Event Center
Accounts Payable Checks Summary
January 2019**

| Check No. | Date | Vendor Name | Amount |
|------------------|-------------|--|---------------|
| 85810 | 1/16/2019 | Orange County Register - Advertising | 7,000.00 |
| 85811 | 1/16/2019 | County of Orange | 22,318.32 |
| 85812 | 1/16/2019 | Orange County Visitors Assoc | 2,500.00 |
| 85813 | 1/16/2019 | OutFront Media LLC | 1,500.00 |
| 85814 | 1/16/2019 | Pinnacle Landscape Company | 4,797.00 |
| 85815 | 1/16/2019 | Plant Nappy North America | 744.61 |
| 85816 | 1/16/2019 | Ricoh Americas Corporation | 1,794.59 |
| 85817 | 1/16/2019 | Ricardo Tinoco | 57.29 |
| 85818 | 1/16/2019 | Southern California Edison | 11,207.02 |
| 85819 | 1/16/2019 | Specialized Cleaning Contractors, Inc. | 1,600.00 |
| 85820 | 1/16/2019 | TalentWise, Inc.dba Sterling Talent Solu | 168.30 |
| 85821 | 1/16/2019 | Ungerboeck Systems Inc. | 27,096.00 |
| 85822 | 1/16/2019 | Verizon Wireless | 3,075.80 |
| 85823 | 1/16/2019 | West-Lite Supply Co., Inc. | 415.92 |
| 85824 | 1/16/2019 | Working Wardrobes - Graduation | 40.50 |
| 85825 | 1/16/2019 | Xerox Corporation | 538.96 |
| 85826 | 1/16/2019 | Yale/Chase Equipment and Services, Inc. | 933.00 |
| 85827 | 1/24/2019 | AAA Oil, Inc. dba California Fuels & Lu | 1,143.46 |
| 85828 | 1/24/2019 | AT&T | 4,807.52 |
| 85829 | 1/24/2019 | Bar None Group,dba Pacific Coast Enterta | 550.00 |
| 85830 | 1/24/2019 | Capistrano Connections Academy | 185.00 |
| 85831 | 1/24/2019 | CCS Orange County Janitorial, Inc. | 11,612.67 |
| 85832 | 1/24/2019 | Fragomen, Del Rey, Bernsen & Loewy, LLP | 280.00 |
| 85833 | 1/24/2019 | Lisa Sexton | 7,713.41 |
| 85834 | 1/24/2019 | March of Dimes Foundation | 9,500.00 |
| 85835 | 1/24/2019 | Mesa Water District | 7,030.81 |
| 85836 | 1/24/2019 | Ricoh Americas Corporation | 1,697.51 |
| 85837 | 1/24/2019 | Sectran Security, Inc. | 88.00 |
| 85838 | 1/24/2019 | Teresa Dayton | 154.00 |
| 85839 | 1/24/2019 | Terry Moore | 121.32 |
| 85840 | 1/24/2019 | Woodworker West Magazine | 250.00 |
| 85841 | 1/30/2019 | AT&T | 106.04 |
| 85842 | 1/30/2019 | Bandsintown, LLC | 500.00 |
| 85843 | 1/30/2019 | Bill Young Productions, Inc. | 100.00 |
| 85844 | 1/30/2019 | California Fairs Financing Authority | 176.95 |
| 85845 | 1/30/2019 | CCS Orange County Janitorial, Inc. | 19,572.48 |
| 85846 | 1/30/2019 | CR&R Inc. | 9,490.91 |
| 85847 | 1/30/2019 | Department of Justice | 6,332.50 |
| 85848 | 1/30/2019 | Employment Development Department | 100.00 |
| 85849 | 1/30/2019 | Eisel Enterprises, Inc. | 5,865.92 |
| 85850 | 1/30/2019 | Haitbrink Asphalt Paving, Inc. | 2,700.00 |
| 85851 | 1/30/2019 | Howard Sandler | 104.87 |
| 85852 | 1/30/2019 | Jeff Wilson | 173.98 |
| 85853 | 1/30/2019 | Jerry Liu & Associates | 4,687.50 |
| 85854 | 1/30/2019 | Jose Martinez Tree Service, Inc. | 6,305.00 |
| 85855 | 1/30/2019 | Kathy Kramer | 178.00 |

**OC Fair & Event Center
Accounts Payable Checks Summary
January 2019**

| Check No. | Date | Vendor Name | Amount |
|-------------------------------------|-------------|---------------------------------------|---------------------|
| 85856 | 1/30/2019 | Bianca Kulback | 14.00 |
| 85857 | 1/30/2019 | Manatt, Phelps & Phillips, LLP | 1,167.75 |
| 85858 | 1/30/2019 | Meghan Medlin | 202.61 |
| 85859 | 1/30/2019 | Patio Shoppers, Inc. | 673.44 |
| 85860 | 1/30/2019 | Saddleback Veterinary Services, Inc. | 85.50 |
| 85861 | 1/30/2019 | Quijote Corporation dba Sensis | 52,267.94 |
| 85862 | 1/30/2019 | Sound Media Fusion, LLC | 2,640.00 |
| 85863 | 1/30/2019 | Summer Angus | 18.16 |
| 85864 | 1/30/2019 | Terry Moore | 185.74 |
| 85865 | 1/30/2019 | Thermal Concepts, Inc. | 1,388.63 |
| 85866 | 1/30/2019 | The Gas Company | 2,534.98 |
| 85867 | 1/30/2019 | Tour Design Creative Services | 120.00 |
| 85868 | 1/30/2019 | West Coast Emergency Medical Services | 248.00 |
| | | | |
| | | | |
| Total January 2019 AP Checks | | | 1,130,508.06 |

**OC Fair & Event Center
Electronic Payments Summary
January 2019**

| Reference No. | Date | Vendor Name | Amount |
|---|-------------|---------------------------------------|-------------------|
| E49354582 | 1/2/2019 | Pitney Bowes Inc. | 2,000.00 |
| E1093 | 1/3/2019 | Paypal, Inc. | 59.95 |
| Ee64426eba3 | 1/3/2019 | US Bank | 102,863.73 |
| E15446641 | 1/8/2019 | CA Public Employees Retirement System | 200.00 |
| E15485700 | 1/9/2019 | CA Public Employees Retirement System | 1,617.38 |
| E15485717 | 1/9/2019 | CA Public Employees Retirement System | 1,054.25 |
| E15525487 | 1/9/2019 | CA Public Employees Retirement System | 203.90 |
| E15525488 | 1/9/2019 | CA Public Employees Retirement System | 376.89 |
| E15525489 | 1/9/2019 | CA Public Employees Retirement System | 8,106.67 |
| E15525490 | 1/9/2019 | CA Public Employees Retirement System | 13,487.36 |
| E15525491 | 1/9/2019 | CA Public Employees Retirement System | 23,331.71 |
| E15525492 | 1/9/2019 | CA Public Employees Retirement System | 5,009.54 |
| E15525493 | 1/9/2019 | CA Public Employees Retirement System | 742.89 |
| E15485678 | 1/14/2019 | CA Public Employees Retirement System | 183,729.89 |
| E15513724 | 1/23/2019 | CA Public Employees Retirement System | 1,654.14 |
| E9d34fb39g6 | 1/24/2019 | US Bank | 86,511.47 |
| E49354582 | 1/30/2019 | Pitney Bowes Inc. | 2,000.00 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| ACH Banking Fees / Credit Card Fees / Payroll Tax Transactions | | | |
| American Express Credit Card Fees | | | 155.47 |
| Authorize.Net Fees | | | 62.60 |
| Banking Analysis Fee | | | 462.58 |
| Chargebacks | | | - |
| Gateway Services Fees | | | 100.60 |
| Global Pay Fees | | | 366.94 |
| Merchant Service Bankcard Fees | | | 2,817.52 |
| Paymentech Credit Card Merchant Fees | | | 838.56 |
| Payroll Taxes | | | 92,973.31 |
| Uaccept.com | | | 58.00 |
| Total January 2019 Electronic Payments | | | 530,785.35 |

**OC Fair & Event Center
Premium Checks Summary
January 2019**

| Check No. | Date | Vendor Name | Amount |
|--|-------------|--------------------|---------------|
| 38502 | 1/10/2019 | Craig Sobel | 300.00 |
| 38503 | 1/10/2019 | Henry Lim | 50.00 |
| 38504 | 1/10/2019 | James Graham | 100.00 |
| 38505 | 1/10/2019 | Robert Slane | 200.00 |
| | | | |
| | | | |
| Total January 2019 Premium Checks | | | 650.00 |