# **2024 OC Fair**

# Junior Livestock Auction Handbook



## 2024 OC Fair Junior Livestock Auction Saturday, July 27, 2024, at 10 a.m.

Bidding: In person at the OC Fair Add-on contributions: Online at ocfair.com/auction

Auction website: ocfair.com/auction

## **Auction Day Schedule**

8 a.m. – Gates open

9 a.m. – Buyer check-in (at the Livestock Office patio) 10 a.m. – Auction ceremony and auction begins

## Add-on Contribution Schedule

Add-on contributions will only be accepted online.

Saturday, July 27 – Available to view and accepting add-ons Monday, July 29, at 11:59 p.m. (PST) – Deadline for add-on contributions

## **Tickets**

Admission tickets must be purchased online in advance and will not be available for purchase at the gate. You will not be charged transaction fees for your OC Fair admission ticket purchase! Saturdays are busy and normally sell out, purchase your tickets now!

Tickets on sale now: <a href="https://ocfair.com/oc-fair/buy-tickets/">ocfair.com/oc-fair/buy-tickets/</a>
Last Year Buyers (2023) will be sent two admission tickets.

Last Year Add-On Contributors (over \$100) will be sent one admission ticket.

Updated: 3/21/2024

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## **OC Fair Junior Livestock Auction and Why Your Support Matters**

The annual OC Fair Junior Livestock Auction supports 4-H and Future Farmers of America (FFA) educational programs throughout Orange County. Each purchase directly finances and supports individual youth participants who are working to become future agriculture and community leaders.

As a buyer, your participation supports exhibitors' future animal projects as well as their overall agricultural, and general education, and life experiences. Additionally, you receive high-quality, locally sourced food for you and your family to enjoy.

Each youth participant spends 3-9 months and countless hours raising and caring for their livestock projects learning the benefits of experience, responsibility and dedication as well as animal care and entrepreneurialism.

Only market beef, goats, lambs, hogs and rabbits that earn a blue ribbon, "market-ready" award, are permitted to sell in the Junior Livestock Auction. All Champions, Reserve Champions, Grand Champions and Reserve Grand Champions in each species are required to sell in the auction. This simply means the best of the best are available for you to purchase!

#### About 4-H

4-H is the nation's largest youth development organization reaching more than six million youth from ages 5 to 19 years old around the nation. 4-H is focused on empowering youth to reach their full potential by focusing on four personal development areas or the four H's: Head, Heart, Hands and Health. 4-H'ers spend their extracurricular time on projects focused on citizenship, healthy living and science so they can make a positive impact on their communities and the world. For more details, visit oc4h.org.

#### **About FFA (Future Farmers of America)**

Created in 1928, FFA is a national youth organization with over 7,500 chapters from Alaska to the Virgin Islands and Maine to Hawaii. With a motto of "Learning to Do, Doing to Learn, Earning to Live, Living to Serve," FFA prepares middle and high school students for successful careers and a lifetime of informed choices in the global agriculture, food, fiber and natural resource systems. For more details, visit ffa.org.











## The Buyer Experience

Bidding at the OC Fair will be in-person. Add-on contributions online only.

#### **Purchasing Animal Experience (In Person)**

- 1. Admission tickets must be purchased online in advance and will not be available for purchase at the gate. You will not be charged transaction fees for your OC Fair admission ticket purchase! Saturdays are busy and normally sell out, purchase your tickets now!
  - a. Tickets on sale now: ocfair.com/oc-fair/buy-tickets/
  - b. Last year's buyers (2023) will be sent two admission tickets.
  - c. Last year's add-on contributors (2023, over \$100) will be sent one admission ticket.
- 2. Register and check-in as a buyer on the Livestock Office patio at the OC Fair on auction day, Saturday, July 27. Gate 10 and Yellow Gate entrance will be open at 8 a.m. All buyers must have a mobile number available in order to register.
  - a. **New buyers** (i.e., you did not make a purchase in last year's auction). New buyers can park inside Gate 10 off Newport Blvd. and enter the Fair through Yellow Gate. Parking is \$15. See page 15 for a map and driving directions.
    - i. Meal wristbands can be purchased for \$25 per wristband.
  - b. Last year's buyers (2023) are automatically registered for this year's auction and will be sent information for this year's auction directly. Last year's buyers are listed by first name and can pick up their packet with the sales book, bid paddle and two wristbands each with two complimentary meals. Additional guests must purchase meal wristbands at the Livestock Showring.
  - c. **Add-on** contributions are online only; see instructions below on how to contribute to sellers.
  - d. **Spectators** (individuals not bidding) *do not need to register*. Check out the auction on the sidelines of the Livestock Show Ring or watch add-on contributions online by clicking the auction link and watching the auction live!
  - e. If you are unable to attend, you may send a representative or a "proxy buyer" to make a purchase for you. The required Buyer Authorization Form is included at the end of this handbook.
- 3. Breakfast and Lunch:
  - a. 2023 buyers will be given two meal wristbands valid for up to two meals each. Additional meal wristbands can be purchased for \$25 per wristband for guests and new buyers.
  - b. Meal wristbands are good for one breakfast and one lunch plate (as supplies last).
  - c. Enjoy breakfast beginning at 9 a.m. with a valid wristband.
- 4. Opening ceremonies begin at 10 a.m. with the Pledge of Allegiance, auction rules and introductions. Don't forget to peruse the sales book to earmark any animals you might be interested in purchasing.
- 5. Auction bidding begins at approximately 10:30 a.m.
  - a. When you see an animal you would like to buy, simply raise your paddle high enough for the auctioneer to see. If other buyers also raise their paddles, keep raising your paddle each time you want to raise the bid until the auctioneer announces "Sold!" finalizing the bidding for that animal.
  - b. All species of livestock will be sold by the head, not by the pound.
  - c. Species are not rotated, or mixed, throughout the sale order. As an example in no particular order all lambs will be sold, then all goats, then all beef, etc.
- 6. Winners:
  - a. When you win a bid, hold up your buyer number and destination paddle to indicate where you want to send the animal. See page 9-10 for the auction sale contract details.
- 7. Payment:
  - a. Before you leave the auction, report to the Livestock Office patio to complete your purchase. **Purchases must be paid on auction day.**

#### Add-on Contribution Experience (Online Only)

- 1. Admission tickets must be purchased online in advance and will not be available for purchase at the gate. You will not be charged transaction fees for your OC Fair admission ticket purchase! Saturdays are busy and normally sell out, purchase your tickets now!
  - a. Tickets on sale now: ocfair.com/oc-fair/buy-tickets/
  - b. Last year's buyers (2023) will be sent two admission tickets.
  - c. Last year's add-on contributors (2023, over \$100) will be sent one admission ticket.
- 2. Register as a buyer at <u>ocfair.com/auction</u>. All add-on contributors must have a mobile number on file in order to register.
- 3. Log in to add-on
  - a. Select log in at the top right corner of the screen.
  - b. Search for your company or name in the drop-down list.
    - i. If your company or name doesn't appear, click "Register New Buyer" and complete the form.
  - c. Select "Request Code" to receive a 4-digit security code via text. This code is your bidding password for contributing add-ons and will be used to continue to log in to your account.
  - d. Enter the code in the box below your name.
- 4. On Saturday, July 27, the OC Fair Junior Livestock Auction will be available to view and start accepting add-ons. Add-on deadline is Monday, July 29, at 11:59 p.m. **Add-on contributions will NOT be accepted in person.**
- 5. Make an Add-on Contribution:
  - a. Use the filters found by clicking the top left-hand corner of the screen to find the exhibitor you are looking for.
  - b. Indicate the add-on amount you want to pay (\$20 minimum per lot) for your selected exhibitor.
  - c. Keep track of your total add-ons. Near the top of your screen, you will see "Buyer Totals" with total cost of add-on amounts.
- 6. Payment:
  - a. **NEW**: Add-on contributors MUST pay online after completing your add-ons.

#### **Auction Tips**

- Make sure you check your freezer space before making a purchase, or make arrangements to store your purchase once it's been processed and packaged. A 1,200-pound beef can produce more than 486 pounds of packaged meat.
- Add-ons are a great way to support a youth participant without purchasing an actual animal or paying a large amount of money. The Auction Sales Book lists all the youth participants you can provide additional support to.
- Buyers can team up to purchase an animal together. Up to two buyers can bid together.
- If you do not want the packaged meat product from the animal(s) you purchased, you can still support the youth participants:
  - Buy Back: Select this on your Auction Sale Contract and your purchase will be resold commercially at market price by the auction staff. You pay the difference between the market price and your bid and the youth exhibitor receives the full amount.
  - Scholarship/Donation: Select one of the four available nonprofit programs or youth scholarships and your purchase will be resold commercially at market price with proceeds from your bid and the resale going to the selected program or scholarship. See page 11 for your donation options.

## Add-Ons: What Are They and Why Do We Have Them?

- An "add-on" is a form of support, above and beyond the auction sale price, of the animal that you
  identify for a particular student you are supporting.
- Any amount over the \$20 minimum per lot can be given through an "add-on" without actually purchasing the animal.
- If unable to participate in the auction add-ons, you can always write a check directly to the particular student to show your support.
- Add-ons can help students to break even on their livestock projects if they get low bids at the Junior Livestock Auction.
- Add-ons can also be given if you think the student did an excellent job on their livestock project and deserves extra money to put towards their education, future projects or life expenses.
- Participants must have an animal in the auction in order to receive add-ons.

### How to Participate in the Add-On Program:

- Visit the website (link on cover page) for up-to-date information. On Saturday, July 27, the OC Fair Junior Livestock Auction will be available to view and start accepting add-ons. Add-ons only can be done online July 27 to July 29 by 11:59 p.m. DO NOT come to the OC Fairgrounds as add-on contributions are available only online.
- 2. Add-on participants must register as a new buyer.
- 3. Use the filters found by clicking the top left-hand corner of the screen to find the exhibitor you are looking for.
- 4. Indicate the add-on amount you want to pay (\$20 minimum per lot) for your selected exhibitor or lot.
- 5. You will be sent an invoice by mail and/or email by OC Fair staff.
- 6. See the buyer experience on page 4 for more details.

\*Add-on available on the website (see cover page) from July 27 to July 29 by 11:59 p.m.

### The Seller Experience

- 1. To secure individuals to purchase project animals, it is strongly recommended that exhibitors send out letters to all potential buyers inviting them to the Junior Livestock Auction. Let buyers know add-on contributions are online only.
- 2. Exhibitors should read all market competition and auction rules and guidelines prior to arriving at the Fairgrounds.
- 3. Exhibitors receiving a blue ribbon in their market class which signifies that the animal exhibited is market ready can be entered in the Junior Livestock Auction. Those exhibitors planning to sell their animal in auction must sign their animal in on the day of the species market show. The deadline to sign an animal into the Junior Livestock Auction is one hour after completion of judging for that species. Exhibitors not planning to sell their animal through auction do not need to sign any paperwork after the conclusion of the market show for that species.
- 4. Once sign-ups are complete a proof list will be posted. Exhibitors will be reminded to check the proof list for accuracy of name, school or club and species of livestock being sold.
- 5. The 2024 OC Fair Junior Livestock Auction is Saturday, July 27, starting at 10 a.m.
- 6. Exhibitors MUST continue to care for your animal until Sunday night (July 28). Final cleaning of animal pens will begin after 9 p.m. on Sunday (once the all-clear has been given over the loudspeaker). Exhibitors will make sure animals are given water at the conclusion of pen cleaning and just prior to leaving the Fairgrounds.
- 7. Exhibitors will receive an auction packet (auction check, buyer and add-on information list with addresses) from their leader/advisor. Exhibitors are STRONGLY ENCOURAGED to send a thank you letter to all individuals who supported their project, which should include leaders and/or advisors.

#### **Auction Guidelines**

- 1. Bidding will take place at the OC Fair in-person. Add-on contributions are ONLINE ONLY.
- 2. The auction is limited to Orange County 4-H and FFA exhibitors.
- 3. All 4-H/FFA Champions, 4-H/FFA Reserve Champions, Grand Champions and Reserve Grand Champions must sell at the auction.
- 4. The OC Fair is a Partial Terminal show meaning ALL champions (beef, hogs, goats and lambs) are required to go through the Junior Livestock Auction and then directly to the processing plant designated by the OC Fair Livestock Department. These champions cannot leave the grounds as live pick-up sales.
- 5. Only CHAMPION market small animals may sell in the auction and are pick-up live only.
- 6. Only Market beef, goats, lambs and hogs that are judged Blue Ribbon "Market Ready" will be permitted to sell at auction. Market small animal champions must sell at the auction; no other small animals will be sold in the auction.
- 7. Auction animals are to be consigned through the OC Fair Livestock Office only.
- 8. Due to privacy laws, the OC Fair Livestock Office will **not** provide copies of buyer lists.
- 9. **NEW TIME:** Non-auction animals may be consigned in the Livestock Office <u>only</u> on Friday July 26, from 10 11:30 a.m. (A non-refundable **\$40** fee plus processing costs apply.)

#### Sellers:

- 10. Exhibitors may sell one animal in the auction.
- 11. Each exhibitor with eligible animals must indicate with the Livestock Office which animal is to be entered in the auction. Auction sign-up deadline is one hour after completion of judging:
  - Wednesday, July 24: Beef, Hogs, Goats and Lambs
  - Small animal champions must sell in the auction; no other small animals will be sold in the auction.
- 12. Seller will be charged a 5% fee for animals sold through the auction. (Fees are used for auction expenses.)
- 13. Exhibitors selling animals in the auction must wear official 4-H/FFA uniforms (refer to Junior Department rules).
- 14. Animals cannot be sold through the auction without an official OC Fair ear tag. A replacement tag will be supplied if necessary.
- 15. Decorating of animal(s) is not permitted.
- 16. Sellers are obligated to solicit and secure buyers to attend the auction prior to the auction. Sellers may not actively solicit buyers in auction areas, including the show ring and Livestock Office, on Auction Day.
- 17. Sellers may not approach the auctioneer for special requests or announcements on Auction Day.
- 18. Any scratches requested after 8 a.m. on Friday, July 26, will be charged a \$40 fee (cash only). Exhibitors are responsible for scratching their animal.
- 19. A \$40 fee (cash only) for any late auction sign ups after the day the specie showed market. No late signups will be accepted after 8 p.m. on Thursday, July 25.
- 20. Sellers are encouraged to thank their buyer. However, sellers are **not** allowed to contact their buyer for the purposes of asking buyer to not send their animal to market, asking buyer to donate/trade animal back to the seller/school/club/etc., or asking buyer to send their animal to a no-kill shelter. This behavior is inappropriate and jeopardizes the Junior Livestock Auction program.

#### **Buyers:**

- 21. All species of livestock will be sold by the head, not by the pound.
- 22. Species will no longer be rotated, or mixed, throughout the sale order. As an example in no particular order all lambs will be sold, then all goats, then all beef, etc.
- 23. There is a two-buyer maximum per lot/sales invoice for animal purchase.
- 24. No new buyer pre-registration. New buyers must register on Auction Day starting at 9 a.m.
- 25. When a lot CLOSES/SOLD, the animal is the property of the buyer. However, the seller is responsible for caring for the animal(s) until it is loaded on the truck on the Sunday after the auction. Seller failure to do so will result in forfeiture of premiums.
- 26. OC Fair Livestock Department will ONLY accept and process add-ons for market competitors that have an animal going through the Junior Livestock Auction. Add-on contributions are ONLINE ONLY.

#### **Auction Sale Contract**

After you are announced as the winning bidder, when you report to the livestock office to receive your Auction Sale Contract and pay for your purchase(s). Completing this contract is quick and helps expedite your sale at the Livestock Office.

**1. Purchase Options:** You will select one of these four options:

The following examples assume the following:

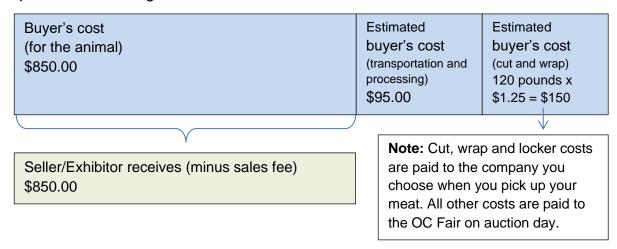
Specie: Hog

Buyer bid: \$850.00 (based off break-even price, page 12)

Market value: \$0.75

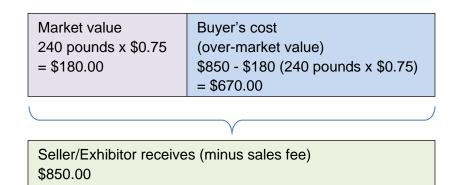
#### Process for meat and deliver to locker/plant.

Buyers who have made their purchase for the meat product need to indicate where they would like it cut and wrapped. Buyers are responsible for paying the amount of the purchase plus the processing and transportation fees. Buyers are responsible for contacting the locker/plant selected in order to provide instructions. Buyers are responsible for cut-and-wrap locker fees/charges.



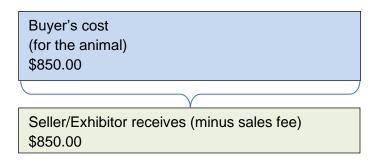
#### Buy back (resale at market price)

If you do not want to receive the meat from your purchase and instead wish for the animal to be sold commercially at market price to benefit the youth exhibitor, or if you want to support the program but have no use for the animal or the meat, you can choose this option. Buyers pay the difference between their bid and the market price and the youth exhibitor receives the full bid amount. Auction staff handles the resale for you. No private buy backs are allowed or offered.



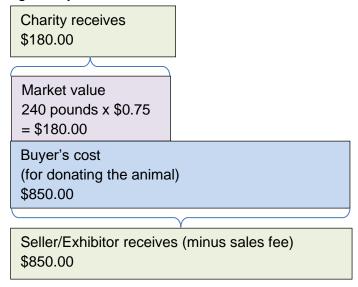
#### Pick-up live

You or a representative will come to the OC Fair at the appointed time to load and haul away the animal you purchased. Buyers who choose this option usually have a place the animal can be kept as breeding stock, wish to have it processed in a special way, or have some other purpose in mind. Choose this option if you want to keep the animal live and can arrange for hauling. You must include the pick-up person's name and phone number and provide this person with your copy of the sales agreement (if you are not picking up the animal yourself). Note: <a href="All Champions">All Champions</a> (beef, hogs, goats, and lambs) are required to go through processing.



#### Donate resale proceeds to charity.

If you want an animal to be resold commercially at market price to benefit a designated scholarship fund. You pay your entire bid price and the proceeds from your bid will go to the exhibitor and the resale price will go to the charity you designate. See page 11 for a list of programs you can donate to.



#### 2. PURCHASER

Review buyer information on the sales contract/invoice to assure that the buyer(s') number(s), name(s) and address(es) are properly entered.

#### 3. BUYER SIGNATURE

Please sign the sales contract. You will be given a copy for your records. Present this at the Livestock Office to expedite the process of settling your account.

Once you are done participating in the auction, buyers must report to the Livestock Office to review your invoice and pay for your purchases before leaving the livestock area and the fairgrounds.

### **Donations and Scholarships**

After purchasing an animal in the Junior Livestock Auction, you may donate that animal to any scholarship fund described below or any other non-profit group of your choice. The animal will then be sold to the market and the money received from that sale will go to the designated fund. The buyer will pay the full bid price. The charity will receive the market value price. Rabbits, broilers and turkeys are excluded. See donation example on page 8.

#### 2023 Market Value Prices

Beef: \$1.60/lb Lamb: \$1.65/lb Hog: \$0.70/lb Goat: \$2.35/lb

\*Market value/buy back prices may change in 2024

#### **Centennial Farm Foundation**

Centennial Farm, a working farm located at the OC Fair & Event Center, features growing crops, nursery stock and livestock, which offers visitors a multi-faceted agricultural experience. More than 50,000 children receive free tours every year to learn about the important role that agriculture plays in our daily lives. The Centennial Farm Foundation, a nonprofit community-based financial support group, invites private citizens, businesses and corporate organizations to lend their financial support to these worthwhile and unique educational projects. Visit ocfair.com/centennialfarm for details.

#### **James Bailey Junior Livestock Auction Fund**

James "Jim" Bailey was involved and committed to the agriculture industry all of his life, from his beginning on a farm in rural Missouri to his diverse experiences in Orange County and at the OC Fair. For 31 years, Jim Bailey was an agriculture teacher in the Fullerton Union High School District. James Bailey Junior Livestock Auction Fund is used to support the OC Fair Junior Livestock Auction.

#### **Orange County 4-H**

"Head, Heart, Hands and Health" are the four H's that make up the 4-H pledge and are the cornerstones of an organization which reaches more than 2,000 youth in Orange County. The program emphasizes leadership development through project participation, community service and record-keeping. The Orange County 4-H program, organized through the USDA (United States Department of Agriculture) and the University of California, is now 100% dependent on private funding for its operation (other than salaries) because of county budget restraints. Visit ocf4h.org for details.

#### **Bobbi Rach and Diane Siebert Scholarship**

Each year, this coveted award is given to one outstanding 4-H member who is selected for being an active participant in a well-rounded variety of projects, school activities and community service. Leadership and leadership potential are emphasized in the candidate selection. First awarded in 1990, this scholarship was established in memory of one of Orange County's most dynamic and inspirational 4-H leaders, Bobbi Rach. Diane Siebert was a dedicated leader to 4-H by leading projects and supporting her community. Through her passion and support she greatly influenced the lives of many 4-H youth. This scholarship is completely funded by donations and is awarded from an annual interest.

Note: Add-ons cannot be made to donation/scholarship programs. Individuals interested in contributing to the above programs without purchasing from the auction are encouraged to donate directly to each organization.

## **Understanding Your Auction Purchase – Cost and Yield**

The goal for exhibitors is to cover their expenses and to also make a profit to further fund their future projects, education or life expenses. However, their foremost goals and the ones that are of utmost importance are that exhibitors acquire the experience, dedication and responsibility that they learn while raising their livestock projects. Buyers can help the youth exhibitors obtain all of their goals.

#### **Exhibitor Investment\*:**

	Months to raise	Animal Cost	Feed	Insurance	Show/ Grooming Supplies	General Supplies & Services	Total Cost to the Exhibitor
Beef	9	\$2000	\$3,000	\$130	\$200	\$250	\$5,580
Hog	5	\$375	\$400	\$25	\$100	\$100	\$1000
Lamb	5	\$375	\$350	\$25	\$100	\$100	\$950
Goat	5	\$350	\$325	\$25	\$100	\$100	\$900
Turkey	3	\$20	\$125		\$15	\$60	\$220
Broiler	3	\$20	\$125		\$15	\$60	\$220
Rabbit	3	\$75	\$100		\$15	\$60	\$250
Duck	3	\$20	\$125		\$15	\$60	\$220

<sup>\*</sup> Costs are estimates, individuals may have various results.

#### Duver Investment\*

	Example Size	Yield (Packaged meat, approximates)	Example Auction Bid	Processing Cost (includes cut & wrap)	Approximate Total Cost to You	Approximate Cost Per Pound (Packaged meat)
Beef	1,250-pound	688 pounds	\$5,580 total	\$1,371	\$6,951	\$10.00
Hog	250-pound	180 pounds	\$1000 total	\$370	\$1,370	\$8.00
Lamb	130-pound	65 pounds	\$950 total	\$201	\$1,151	\$18.00
Goat	80-pound	40 pounds	\$900 total	\$159	\$1,059	\$27.00
Turkey	19-pound	14 pounds	\$220 total	\$60	\$280	\$20.00
Broiler	12-pound	9 pounds	\$220 total	\$60	\$280	\$31.00
Rabbit	12-pound	9 pounds	\$250 total	\$60	\$310	\$34.00
Duck	14-pound	10 pounds	\$220 total	\$60	\$280	\$28.00

<sup>\*</sup>Weights and prices are estimates. Results will depend on current pricing, animal weight and actual yield of meat from individual animal.

#### The Bottom Line\*:

	Beef	Hog	Lamb	Goat	Turkey	Broiler	Rabbit	Ducks
<b>Break Even Price</b>	\$5,580	\$1000	\$950	\$900	\$220	\$220	\$250	\$220
Average Weight (lbs)	1,250	250	130	80	19	12	12	14
Buyer's Total (includes processing fees)	\$6,951	\$1,370	\$1,151	\$1,059	\$280	\$280	\$310	\$280
Packaged Meat (lbs)	688	180	65	40	14	9	9	10
Price for packaged meat (per lb)	\$10	\$8	\$18	\$27	\$20	\$31	\$34	\$28

Prices and weights are estimates, individuals may have various results.

Rev. 1/2024

#### What Your Purchase Gives You

### **Helpful Definitions**

- Live weight: The weight of the animal during the auction.
- Carcass Weight: The weight of the animal after inedible parts are removed, such as, internal organs, head, hide and blood.
- **Dressing Percent (%):** The percentage of the live animal weight that becomes the carcass weight at slaughter.
- Percent Packaged Meat: The percentage of the carcass weight that becomes retail cuts that the buyer will
  receive after processing.

#### **Cuts Produced**

Percentages are based on the average carcass weight of each species. Contact your cut-and-wrap company to learn what cuts will be offered.

Beef	Hog	Lamb/Goat
Chuck – 27% Pot roast, chuck roast, short ribs Brisket – 6% Foreshank – 4% Rib – 9.5% Short Loin – 8% T-bone steak, porter house, filet mignon Round – 27% Tip roast/steak, round steak, rump roast Flank – 4% Sirloin – 9% Tri-tip roast, sirloin steak Short plate – 5.5% Skirt steak	Hams – 19.5% Side Bacon – 16% Picnic – 8.3% Pork shoulder, fresh/smoked picnic Boston Butt – 6.3% Pork steak, Boston butt roast Pork Loin – 16% Pork chops, "baby" back ribs Feet – 2% Back Fat/Lard – 16% Head – 3.5% Jowl – 2% Spareribs – 4.1% Misc. Trim – 6.3%	Shoulder – 24% Blade steak/roast, cubes for kabobs, boneless shoulder Sirloin – 5% Sirloin roast/chop Foreshank – 5% Hind shank – 4% Leg – 24% Leg chop/steak Rib – 11% Loin – 13% Loin chops/roast Breast – 9% Spare ribs, riblets Neck – 1%
		Ground/Cube – 4%

This statement and the hyperlinks could replace the table at the top of previous page:

The following video links are provided to help buyers learn more about the various meat cuts from the four large livestock species available for sale through the Junior Livestock Auction. These are information-only videos. Selected cut and wrap facilities will help buyers make final decisions on meat cuts and wrapping preferences.

Market Beef: How to Butcher an Entire Steer

Market Hogs: How to Butcher and Entire Pig

Market Lambs: How to Butcher and Entire Lamb

Market Goat: How to Butcher and Entire Goat

## **2023 Junior Livestock Auction Statistics**

T		<u> </u>
11 Beef Sold Price Range Average Price Market Price Beef Sales Beef Add-Ons	\$5,000 - \$8,600 \$6,527.27 \$1.60/lb \$71,800 \$2,020	
58 Hogs Sold Price Range Average Price Market Price Swine Sales Swine Add-Ons	\$500 - \$2,900 \$792.99 \$0.70/lb \$46,786.20 \$18,297	<u>Totals</u> <u>Animal</u> <u>Purchases:</u>
67 Lambs Sold Price Range Average Price Market Price Sheep Sales Sheep Add-Ons	\$500 - \$1,500 \$778.87 \$1.65/lb \$58,415.00 \$21,259.00	\$203,322.90 <u>Add-Ons:</u>
33 Goats Sold Price Range Average Price Market Price Goat Sales Goat Add-Ons	\$457 - \$2,000 \$620.05 \$2.35/lb \$22,321.70 \$5,450	\$51,115.46 <u>Total Sales:</u>
2 Rabbit Pens Sol Price Range Rabbit Sales Rabbit Add-Ons	\$350 - \$400 \$750 \$385	\$254,437.90  Total Animals Sold:
2 Broiler Pens So Price Range Broilers Sales Broiler Add-Ons	\$375 - \$400 \$775 \$1,320	179
4 Turkeys Sold Price Range Turkey Sales Turkey Add-Ons	\$200 - \$750 \$1,525 \$2,114	
2 Duck Pens Sold Price Range Turkey Sales Turkey Add-Ons	\$400 - \$550 \$950 \$270	

## 2023\* Processing Plant and Cut & Wrap Prices

\*2024 fees will be available approximately two days prior to auction.

Processing plants and cut, wrap and locker prices are only offered for animals purchased at OC Fair & Event Center.

### **Processing Plant Prices**

Beef, Hog, Lamb and Goat

Corona Cattle Company

14657 Chandler Street

Corona, CA 92880

(951) 737-5250

Beef: \$200

Hogs, Lambs and Goats: \$100 per animal

Includes pick up at the Fair and delivery of the carcass to a local

locker.

State inspected

Rabbit	2023 Buy Back	Prices
Must be picked up live. Buyers, please indicate who will be picking up your animal(s) live on the Auction Sales Invoice.	Beef \$1.60/lb Goat \$2.35/lb	Lamb \$1.65/lb Hog \$0.70/lb

## **Cut & Wrap Prices**

The below information is provided for your convenience. Please contact businesses for terms and current pricing. OC Fair is not affiliated with these businesses and therefore assumes no responsibilities.

Barstow Country Butchering 2824 Foothill Blvd. La Crescenta, CA 91214 (818) 248-3068 harmonyfarmsca.com No lockers available	Curing Extra	
	All meat is vacuum sea Delivery available for a	led. Links are an extra charge. fee.
Harmony Farms 2824 Foothill Blvd. La Crescenta, CA 91214 (818) 248-3068 harmonyfarmsca.com No lockers available	Beef Lamb Goat Hog Smoked bacon & ham Delivery fee	\$1.50/lb \$100 each \$100 each \$1.50/lb \$30 each \$30 per location
	Seasoned ground sausage NOT	in links (included in pricing).
Hottinger's Family Meats 5437 Chino Avenue Chino, CA 91710 (909) 628-2568 No lockers available	Beef Lamb Goat Hog Curing Extra Vacuum Packed (beef and hogs) Vacuum Packed (lamb and goat)	\$1.50/lb \$1.55/lb (\$75 min.) \$1.55/lb (\$75 min.) \$1.50/lb \$1.30/lb \$1.50/lb \$1.55/lb
	Multiple buyers: Additional charges 4 buyers for beef, 2 buyers for hogs	
Leon's Custom Meat Cutting 9086 Mission Blvd. Riverside, CA 92509 (951) 685-5208 No lockers available	Beef Lamb Goat Hog Vacuum Seal	\$1.40/lb \$110 each \$110 each \$1.40/lb \$1.50/lb
	Mobile processing available, please	e call for details prior to auction.
Scott's Custom Meat 240 A East 4th Street Perris, CA 92570 (951) 657-9244 No lockers available	Beef Lamb Goat Hog Curing Extra	\$1.50/lb \$1.50/lb \$1.50/lb \$1.50/lb \$1.50/lb <i>Links and patties are an extra charge</i>

## **Junior Livestock Auction Resources**

## **OC Fair**

## **Auction Guidelines**

State Rules

Food and Agricultural Code Section 21051-21069

## 4-H and FFA

<u>4-H</u>

California 4-H

Orange County 4-H

**National FFA** 

California FFA

**CATA Livestock Exhibition Code of Ethics** 

## **Youth for the Quality Care of Animals (YQCA)**

## **Donations and Scholarships**

**Centennial Farm Foundation** 

## **Cost and Yield**

**General Information** 

**Beef** 

**Hogs** 

**Lambs and Goats** 

**Rabbits** 

Turkey

## **Buyer Authorization Form**

If you wish to buy an animal at the Junior Livestock Auction, but cannot attend on auction day, you can send a representative or "proxy buyer" to purchase the animal for you. Complete the buyer authorization form included below so that your proxy buyer does not exceed your per-pound price maximum.

AUTHOR	IZATION	I TO BUY		*Note: Hogs have advance slaughter
To OC FAIR	R AUCTION	COMMITTEE		charge.
This will auth	orize			to purchase on my behalf.
	Hog*	(not to exceed)	per lb.	
	Lamb	(not to exceed)	per lb.	
	Goat	(not to exceed	per lb.	
	Beef	(not to exceed)	per lb.	
		XHIBITOR (if any)		
Name(s): _				
Name(s): _	ld animals g	go? (Locker)		
Name(s): _ Where shoul	ld animals g	go? (Locker)		
Name(s): Where shoul Name of buy Representing	ld animals g /er: g:	go? (Locker)	Phone:	
Name(s): Where shoul Name of buy Representing	ld animals g ver: g: ess:	jo? (Locker)	Phone:	