

**BMW ACA
Budget Sound Region**

Zündfolge



May 1992

**Concours on
July 11th**

**BMW 214i from
South Carolina?**

**Lots and lots of
Driving Events**



THE LAW VIEWS DRIVING AS A PRIVILEGE. BMW PREFERS TO VIEW IT AS A SKILL.

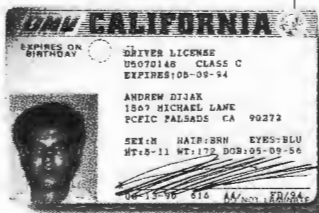
In Germany, before you could get behind the wheel of a car like the new BMW 325i sedan, you'd first have to do a bit of homework.

Up to 30 driving lessons at a cost of 1,000 dollars, in fact. Just to obtain a license.

Needless to say, in a country where there are highways that have no speed limits, they take the skill of driving seriously.

Perhaps that's why at BMW, we

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◆ At BMW, we believe that driving requires more than just a license, it requires skill. Something a BMW, any BMW, can make the most of.

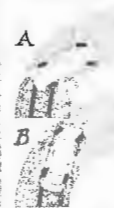
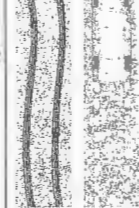
engineer our cars not simply to make the most horsepower or the most luxury, but to make the most of the driver's skill.

Take the 325i's rear suspension system, for example.

A unique, patented design, this multi-link system increases straight-line and lane-change stability and reduces both squat and dive, while still maintaining the perfect ride-quality balance. A ride that's not so harsh as to be uncomfortable, but not so soft as to insulate the driver from the realities of the road.

When you add engine-speed-

sensitive power steering, a high-performance/low-maintenance engine, and an interior designed around the driver's needs, what you arrive at is an automobile that acts not as a separate entity, but as a natural extension of the driver's will.



◆ The new 325i features BMW's latest generation antilock brakes, providing for improved control even in emergency braking situations.

◆ With oversteer (A), rear tires can slide out of control taking a turn. BMW's possess slight understeer (B), for a turning characteristic that is easier to control.

So if you agree driving is not simply a necessity, but instead a skill that should be taken seriously, perhaps you should test drive the car that takes the driver seriously. The BMW 325i. For the location of the BMW dealer nearest you, call 800-334-4BMW.

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Cover: An M3 race car
in a surreal setting.

Vol. 22, No. 4
May 1992

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May 1992

BMW ACA events are partially supported by a generous grant from BMW of North America, Inc.

Activities

Calendar

1992

Concours d'Elegance

The 1992 version of the club's most popular event, our annual Concours d'Elegance, will be held July 11th, Saturday. This is our twelfth annual (can you believe it?) Concours. Every previous one has been held at the Chateau Ste. Michelle Winery; an ideal spot. But Ste. Michelle isn't hosting car shows anymore. The field that we and other clubs used is undergoing extensive upgrading, including a sprinkler system. Sprinkler heads equal no more cars.

So this year a new location. We'll have an entire soccer field for display of the cars. We've got a shaded knoll for picnicing that overlooks the display field. A river winds around the picnic area and next to the field. It's a park, so no alcohol, but it's otherwise a great location. And it's handily located to freeways. There's just one problem. The name of the place: Fort Dent. Kind of ironic. The cleanest, most perfect bimmers in the area at a place called Fort Dent. Oh, well.

Mason Kirby is the chairman of the event again this year. He's the capable young man that ran the Concours so smoothly the last two years. Judging will be as in the past: exterior, engine compartment, interior and trunk. Most of the points are allocated to the exterior.

The Concours is the perfect family event. Plan to pack a picnic lunch and spend the day. Next month we'll have more information including the point system for judging, the day's schedule, and the location of Fort Dent Park. For now, suffice it to say that it's in Tukwila, just north of I-405.

We're hoping to have some sort of informal get-together or social at a nearby restaurant after the event.

- David Lightfoot

June 7

Autocross co-sponsored by the Mustang Club and BMW ACA (that's us). This is our re-entry into the Western Washington Sports Car Council, known as WWSCC or dub dub. Their hot line is 255-0658. Also see Michael Thompson's article.

June 13

Wine Tour of Western Washington. Led by Tom Williams. More info in Tom's article in this *Zündfolge*.

July 1

Wednesday Nighter at SIR. See the registration form and Driving Chairman Gary Parr's article in this issue.

July 11

Concours d'Elegance. On Saturday at Fort Dent Park in Tukwila. See article in this magazine.

July 12

Driving Events. Either a WWSCC autocross at the Kent Space Center (call Michael Thompson) or the Alfa Club Time Trials at SIR (call Gary Parr).

July 18

Track Day at PIR hosted by the Portland chapter of BMW ACA. Try a different track!

July 25

Tech Session. Strictly BMW Independent Service is hosting a session on emergency preparedness. Learn to recognize and diagnose common BMW problems. More next month.

August 17

Track Day at SIR. Monday, all day at SIR. Prior experience required.

October 18

High Performance Driving School. The ultimate experience in your ultimate driving machine.

Letter

Dear David,

How thoughtful!

The check sent to Children's in my name was a surprising and pleasant addition to my day.

I enjoyed sharing at your annual meeting. I've always felt so much at home in your gatherings for their warmth and friendliness.

Warm regards,
Phil Sr.

(Editor's note: The club treasury sent a \$100 donation to Children's Hospital in the name of Phil Smart, Sr. This was in lieu of a speaker's honorarium for his talk at our banquet in January.)

Port Gardner Bay Classic Car Show

The first annual Port Gardner Bay Classic Car Show will be held July 26, 1992. The location is American Legion Park, overlooking Port Gardner Bay, in Everett. The intention is to create a Washington state version of the Forrest Grove Concours in Oregon. Western Washington has been lacking such an event since the Rotary Club Concours in Olympia died off many years ago.

The event will benefit Deaconess Children's Services in Everett. About 200 cars are expected. Commitments have already been received from owners of Duesenbergs, Packards and Rolls-Royce. It should be a fine event.

- David Lightfoot

Quilceda Creek Winery Highlights June 13 Wine Tour

On June 13, the Club will undertake a Western Washington Wine Tour. The emphasis will be on fun, not on how many wineries we can get to. There aren't enough designated drivers around to handle the lot of us should we embark on that kind of adventure. So plan on joining a rather leisurely tour of several of Western Washington's better wine establishments.

The highlight of the day will most likely be our final stop, the Quilceda Creek winery near Snohomish. Proprietors Alex and Jeanette Golitzen produce only one wine: cabernet sauvignon, and that in relatively limited quantity. For the red wine lover, it is simply to die for: in my humble opinion, the Golitzens produce a cabernet that is unsurpassed in the Northwest. The excellence of the wine is exceeded only by the warmth of the welcome. Alex is a veritable encyclopedia of wine information. All of this will combine for a most enjoyable visit.

Depending on the available time, other wineries on the tentative itinerary include the recently opened Hedges Cellars in Issaquah, Paul Thomas in Bellevue, and Columbia and French Creek in Woodinville.

As mentioned in *Zündfolge*, the start point for this little trek will be the Cascade Estates winery which is at 4530 Union Bay Place Northeast in Seattle. The winery opens at 10 AM. Arrival time is up to the individual, but we plan to leave Cascade Estates at 11:30.

If the weather is favorable, we'll have a picnic lunch; we'll stop at Issaquah for supplies or you can bring whatever you wish from home. If the skies are uncooperative, we'll stop somewhere along the way for a bite.

Either way, plan to join the fun on the 13th of June. If you have any questions about the tour, please call Tom Williams at 283-1056.

- Tom Williams



Steve Woody draws a lucky club member's name for a door prize.

Bellevue BMW Draws A Crowd

On April 22, Bellevue BMW hosted an open house for club members and others. Featured were the new 325is coupe and a presentation with a slide show on European delivery.

For the Club, it was a renewal of acquaintances of-sorts, as we had not been to Bellevue for a meeting for a long time. The occasion was done right, what with plenty of food and drink, not to mention the warm welcome extended by all the staff at the dealership.

While little more needs to be said about the 325is coupe as it was discussed in detail last month, it should be said that like most recent BMWs, the car is more impressive in the flesh than in photographs. Also, a 318i is now available in 4-door trim in the new body style. If you haven't done so, drop by and check these out; you'll be pleasantly surprised.

The bulk of the evening's program consisted of the presentation on European delivery by Steve Woody, BMW sales manager. If you are considering a new BMW, this is certainly an option you should consider: the savings realized on your car can go a long ways

toward paying for your vacation. And it is hard to imagine a better way to see Europe than behind the wheel of your new BMW. Steve emphasized the fun one can have driving in Germany, mentioning one memorable moment blazing down an autobahn at an indicated 158 mph. He cautioned those considering a trip to drive the German roads as they were meant to be driven not to wait too long: as the European community starts to become reality, there will be increasing pressure on Germany to conform to the rest of the Continent and impose speed limits on all their roads. While this may seem sensible, keep in mind that Germany has historically had far lower traffic fatality rates than in other European countries where speed limits are enforced.

After the presentation, Bellevue BMW staff members drew names for some very attractive door prizes, including a couple of Skip Barber driving schools. All in all, a very fun evening. Our thanks to Steve Woody and all the staff at Bellevue BMW for making us feel welcome.

- Tom Williams

Stalls

by Thomas B. Nast

Blowin' in the Wind. In America, cars get named after animals, often of the equine persuasion. We have had Mustangs, Pintos, Colts, Broncos, Cougars, and Barracudas, to name but a few. AMC got gored when it attacked this trend with the Matador, a car whose character was more akin to its namesake's victim.

In Europe, those few cars which aren't graced with numbers are often named after winds. (We will overlook for the purposes of this discussion the Plymouth Zephyr. Come to think of it, let's ignore it for all purposes.) The Mistral, Khamsin, Golf and Scirocco quickly spring to mind. These are big-time, gale-force winds, and you don't have to wash the fertilizer off your shoes if they precede you.

So right off it is a good sign that GM has named a car (ok, a truck, which is just car west of the Smokey Mountains) after a wind, even if one that goes around in circles and is spelled wrong. It is called the Syclone, and I took a spin in one recently.

The Syclone is an odd mixture of the sophisticated and the crude, built to a price (currently discounted to about \$22K). It is 4WD, has front disks and rear drums, ABS, a mandatory automatic gearbox, and a bed you're not



supposed to load. Its heart and soul is its engine, a port-injected V-6, turbo-charged with a pretty water-cooled intercooler (which is fabricated here in King County, I'm told) by Garrett. This puppy pumps out 280 hp and about 350 ft lbs of torque, and you can feel every one of them. The acceleration pushes back the eyeballs, and the braking moves your stomach into your chest. The truck makes great throaty exhaust sounds, like an old Sting Ray; it is just plain visceral.

It isn't perfect, of course. There was hardware rusting under the hood of this brand-new demonstrator, a rock chip on the hood was already rusting (cheap primer), and the brake dive the

front end exhibited was excessive. Like Fords of old, you can get any color you want (this year) so long as it's black. These are the kinds of nickel-and-dime details GM just has to get under control; there is just no excuse for not putting coatings on the bolts. I find it curious that GM has all but suspended production plans for the '92 model (500 copies in white, red, teal green), as it has been unable to sell all almost 3000 of the '91's produced.

The performance of this machine is so impressive for the price that it almost makes me think that somebody at GM took his head out of the sand and took a look around. GMC has marketed a true niche machine, and I understand more will follow, such as the Typhoon, which is a Jimmy with the Syclone drivetrain. But this is obviously an engine looking for a sports car, one with such advancements as rear disk brakes and independent rear suspension. I sincerely hope GM is up to building a chassis for it. And if they do, may they name it after a wind and not an animal.

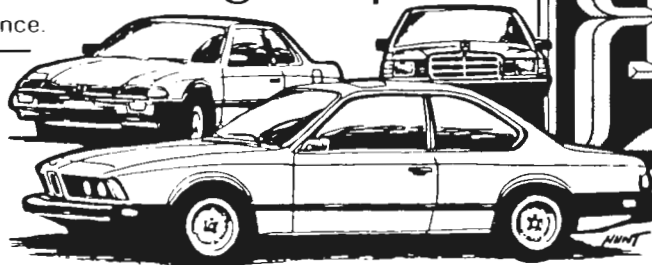
[My thanks to Steve Lough of Lough Motors for the introduction to the Syclone. Any errors in the article are his, and all that is correct is the fault of the author.]

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July Wednesday Nighter

Our first event is fast approaching, so make plans now to attend. Wednesday night, July 1, will be an open track driving event at SIR. This event is for experienced drivers only, so don't forget to bring your log books. No log book, no driving. This is an excellent opportunity to get out and sharpen those skills you learned at last year's school or to prepare for our August 17 all day open track. Instructors will be available. Don't forget, if you don't have a Level 1 signoff, you'll need to have an instructor in the car with you. We'll get started around 4:00 and run till dusk.

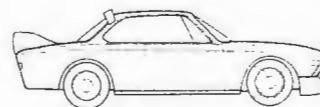
Seeing how these are the longest days of the year, you'll get plenty of time on the track. We'll do a tech inspection at the track so make sure your car's in good condition and pump your tires up to 40 psi. Also you'll need to have a helmet. There is a 50 car limit so don't wait to sign up. The cost will be \$45 per car/driver and \$10 for each additional driver if registration is received by Wednesday, June 24. After that it will be \$60 per car/driver. So fill out the registration form and mail it with your check (made payable to BMW/ACA) to: Gary Parr, 3573 E. "L" St., Tacoma, WA 98404.

Wednesday Nighter with the Alfa Club

The Alfa Romeo club has graciously invited us to join them Wednesday, June 17, at SIR for an evening of practice lapping. Things will get under way at 4:00 p.m. with tech inspection. They will run one hour lapping sessions until 9:00 p.m. Prior track experience is required and you'll also need to attend the drivers' meeting at 4:30. A helmet with a Snell rating of 1975 or later is required. Also you must drive a BMW. (What else is there to drive?) The pre-registration price is \$60 which is non-refundable and the day of the event price will be \$75.

We've also been invited to participate at the Alfa Time Trials Saturday, July 12. Watch in future issues for more info regarding this event.

So here's your chance to get out and run some hot laps. Just fill out and mail in the registration form, get your car prepared and we'll see you there.



**Wednesday Nighter at SIR
July 1, 1992**

#1 Drivers Name _____

#2 Drivers Name _____

#1 Drivers Experience: Attended School Level one Level two

#2 Drivers Experience: Attended School Level one Level two

Car: Make _____ Model _____ Year _____

Registration received by June 24: \$45 car/driver \$10 co-driver

After June 24: \$60 car/driver \$10 co-driver

Total amount enclosed \$ _____



Registration Form

Mail with check (no cash) to:

Bob Hartwig, NWARC Treasurer, 5801 Broadview NE, Tacoma, WA 98422

Name(s): _____

Street Address: _____

City: _____ State/Prov: _____

Mail Code: _____ Phone: _____

Marque: _____ Model: _____

Club Name: _____

Attending Driver's Seminar: _____ Y/N

Have driven track with NWARC before: _____ Y/N

Make checks payable to NWARC



BMW 214i to be Built in South Carolina?

Ending nearly a year of speculation, BMW AG chairman Eberhard von Kuenheim said BMW is 80-percent sure it will build an all-new car in the U.S. for consumption both here and abroad. BMW will likely locate the plant at Anderson, S.C. The final decision should come in the next month.

The car BMW is said to be examining for U.S. production is known within the company as the 214. The nomenclature stands for a 2-Series car with an all-new 1.4-liter engine said to produce 170 hp. The 2-Series is meant to compete with VW's new Golf. It likely is a hatchback model, like the one seen testing in Arizona (*AW*, March 23).

Company sources said in addition to a new entry-level car, BMW may later add a convertible or station wagon – both recently approved by the BMW board – to the U.S. assembly picture.

BMW cites several reasons to locate production in the States. Because of the new 3-Series popularity, BMW's German plants are near capacity, so adding an entry-level car there would be difficult. Von Kuenheim said he didn't want to build a car in Bavaria with duplicate production elsewhere.

Additionally, von Kuenheim said he'd prefer non-union workers, which would make the southern U.S. a likely candidate.

BMW reportedly has narrowed the plant location choices from 215 to four, but only South Carolina – a state anxious to have BMW's investment and employment potentials – was specifically mentioned. BMW doesn't want

to put a plant in a state where the Japanese have a transplant, but would like to have a good international airport nearby and a good rail system linked to a major port.

The U.S. arm of BMW said the whole situation is still under investigation, and no decision has been made. "BMW AG is conducting a study of future production needs and possible locations to fill those needs," said spokesman Tom McGurn. "They're looking at sites in Europe and they're looking at sites in the United States. The study is not completed; there's no projection on when it will be completed.

"The study is looking at three things," he said. "It's looking at components, at assembly and a combination of manufacturing and assembly.

"If it's assembly, it could be a range of models; if it's manufacturing and assembly it would probably involve one specialized model for worldwide distribution."

BMW still hasn't even decided if it needs the extra capacity, McGurn said. Once that is decided, then a location decision would be made.

McGurn said BMW's good quality reputation, or its image, wouldn't be damaged by a U.S. facility. "With the right teamwork and the right engineering goals, (our) quality can be assured," he said. "I think the Japanese saw more initial scrutiny, and I think that scrutiny has largely gone away. I suspect we would have the same experience."

– Autoweek

McLaren F1

At the end of this month, the latest supercar will be made public. Around Memorial Day, at the Monaco Grand Prix, McLaren will finally unveil its roadgoing F1.

The car was conceptualized in the 1960s but utilizes state-of-the-art technology. The body and chassis are entirely made of advanced composites. The efficiency of the packaging is said to be extraordinary.

What's of interest here to BMW fans? The engine. Gordon Murray, the car's designer, was quoted in *World Sports Cars* as saying, "If you want a reliable 90+ hp per liter, there are really only a handful of manufacturers you can approach. There is Ferrari, possibly Lamborghini, Honda and BMW Motorsport."

BMW was chosen and created in only one year a 6.0 liter V-12. The multi-valve engine has nothing in common with other BMW engines. It is said to be very low due to its dry sump, very compact and beautiful. Horsepower is said to be over 600 in street trim; over 1000 when tweaked. The engine is normally aspirated and has a rev limit higher than any V engine in the world.

Power-to-weight ratios are supposed to be the best of any roadgoing car by a wide margin. Performance figures are being speculated as around 3.5 seconds for 0-60 mph and a 220 mph top speed.

– David Lightfoot

Information

...from the editors

A 1952 EMW (built in Eisenach, East Germany) was sold at an auction in London in December for \$19,800. (*Automobile*)

The new V8 models enhance the appeal of the 7-series cars without altering their character. The 730i and the 740i are even more lavishly appointed than the six cylinder models, and they offer better performance as well as a higher degree of overall smoothness, yet they are still driver's cars par excellence. They even offer value for money. After all, both models are relatively light on fuel and nicely priced. The 730i is cheaper (\$49,700 base price in Germany) than last year's 735i, and the 740i cost significantly less than the least expensive Mercedes-Benz S-class. The big Merc may be the more complete car overall, but the revised 7-series is better suited for today's driving environment. (*Automobile*)

Spartanburg, South Carolina has played down a Holocaust remembrance for fears of offending BMW. The city of 43,000 is evidently the chosen site for a \$1 billion BMW assembly plant. BMW officials said Spartanburg was being overly sensitive. (*The Everett Herald*)

The BMW 525i Touring made its U.S. debut at the New York auto show in April. Base price is \$38,600. The Touring is built on an unmodified 5-series platform and is powered by the 2.5 liter six. A dual sunroof is featured with a front section that slides and tilts while the rear section slides beneath the front panel. (*Autoweek*)

Rumors are that BMW will supply McLaren with Formula 1 V-12s. That is, if Honda leaves F1. McLaren denies the rumor. (*Roundel*)

Financial World recently estimated the market value of most of the world's auto companies. BMW was valued at just under \$6 billion.

An M1 sold at the Second World Vintage Car auction in Tokyo, Japan fetched \$141,000. (*Autoweek*)

BMW's U.S. recycling program is under way, on a two-year trial basis. The recycling sites are in the Bronx; Orlando, Florida; and Santa Fe Springs, California. BMWNA will give a \$500 certificate toward the purchase of a new BMW for each old one turned in. (*Autoweek*)

Toyota Motor Corp. has declined an offer to buy Rolls-Royce Motor Cars. Rolls-Royce has been negotiating with a number of automakers. The *Financial Times* reported that the most serious negotiations to date have been with BMW.

Rolls-Royce has cut its work force to 3,000 in response to slow sales. Annual sales in 1991 were 1723, down from 3,333 in 1990. U.S. sales were 400 in 1991.

BMW has a joint venture with Rolls-Royce PLC, an airplane engine maker and separate company from Rolls-Royce Motor Cars, Ltd. (*The Seattle Times*)

BMW will make a 350 hp engine available in the 850i to try and boost sales of the slow selling coupe. (*Roundel*)

The South Carolina Senate has passed legislation offering BMW a \$35 million incentive package to build an assembly plant there. (*Autoweek*)

An *Autoweek* classified offers an M1 with only 17,900 miles for \$180,000.



Z10 Roadster being developed on the 3-series platform.

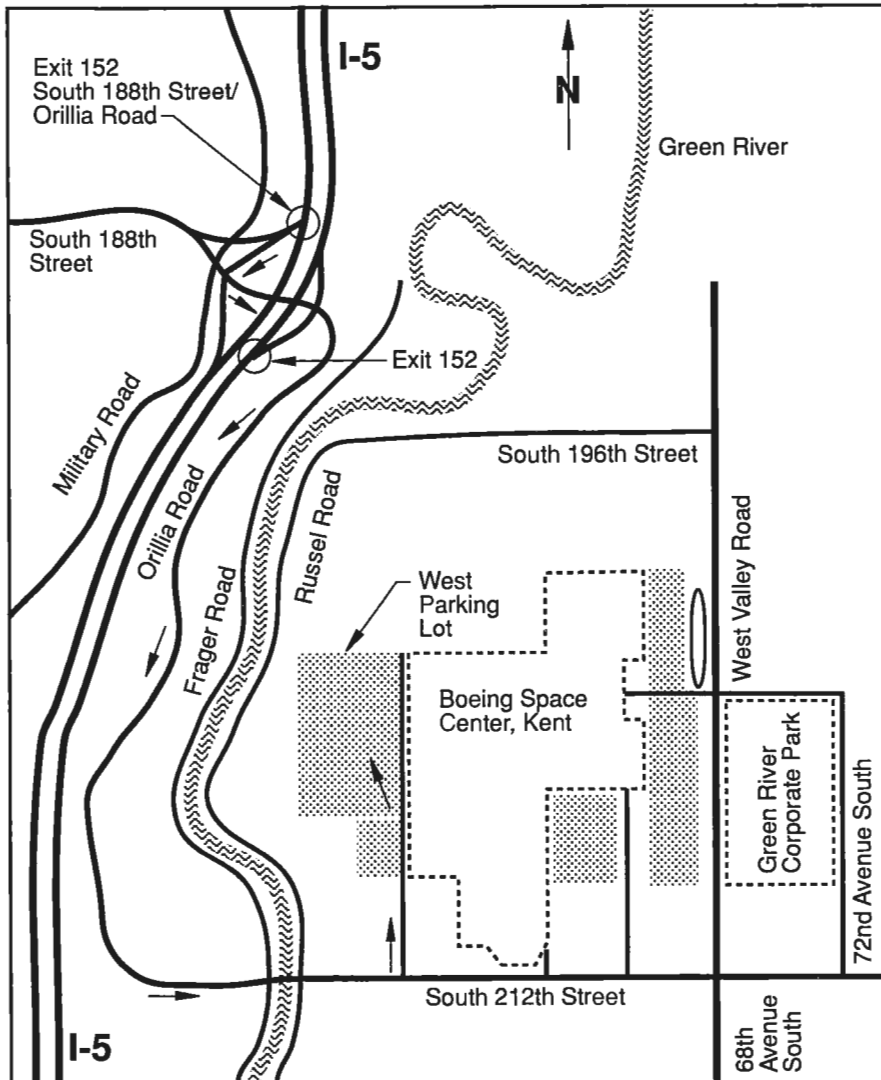
June Autocross


On June 7 we will be co-hosting a practice autocross with the Pacific Cascade Mustang Club. This is a way to practice what you learned at the May autocross school. Even though the format is the same as the autocross you attended on May 17, there will be no official times kept. Remember this is just practice to hone your driving skills for the rest of the autocross season. This being a practice, the course will be just difficult enough to sharpen your skills. So let's have a large contingent of BMWs show up.

There is an advantage to autocrossing that may have been overlooked. While you are having fun negotiating the maze of cones, you will be increasing your ability to avoid accidents out on the public roads. Now for the important things you will need to know. The first is to have your car in good mechanical condition to pass a simple inspection. Registration and tech will begin at 8:00 AM. After you have registered and have had your car inspected, you will be given time to walk the course to become familiar

with all the twists and turns. You will be given three runs to begin with. But if time allows, there will be an opportunity to make extra runs. Second, the cost is \$12.00. The location is in the northwest parking lot of the Boeing Kent Space Center. Show your support of this event by coming out. Even if you do not participate, you may wind up getting the bug like so many people and start. Mark your calendar for June 7 today!

– Michael Thompson





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320i Alert

Dear Editors,

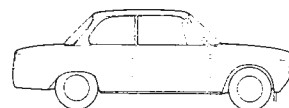
I have a 79 320i and have found two areas of weakness which I would encourage other owners of this car to inspect. I found the rear wheel wells rusted through, inside behind the rear back rest about three quarters up the wheel well. It is a double walled structure and just the inner wall had rust. I found an unsealed seam in the outside wall of the wheel well which allowed a significant amount of dirt, gravel and moisture into the cavity between the walls where the trapped wet debris encouraged rust in the inadequately protected inner wall. I broke out all the rusted metal, picked and vacuumed

out the debris, then applied a rust-stop spray. Later I filled the cavity with expanding foam and sprayed the seam in the wheel well with tar undercoating to prevent any further problem.

The second problem I found is in the design of the outside mounting points of the front seats. The previous owner of the car had been in an accident which caused only cosmetic damage in the rear, but, I discovered, had been enough to almost rip the front seats free of their outside mounts both front and back. The inside points are much stronger and showed no sign of fatigue. The outside showed fractures, tears and twisted metal. I have brazed on reinforcing pieces of metal to repair

the damage. If your 320 has ever had a front or rear collision you will want to inspect this area.

- Rafe Beswick



YOU CAN MAINTAIN YOUR CAR'S WARRANTY HERE

There is a lot of confusion when it comes to new-car warranties. There's an important difference between the repair of defects and the act of service. Service includes such routine maintenance as oil changes, tuneups and brake jobs.

Many car owners are afraid that they'll void their new-car warranty if the car isn't serviced by the car dealership. That's not true. According to the federal Magnuson-Moss Warranty Act, you can have your car serviced by any competent independent service station, shop or garage and still maintain your warranty.

All you have to do to keep your warranty in force is have the car serviced at the intervals specified in your owners manual or warranty booklet, and keep careful records. Read all the fine print about service requirements. Note that the carmaker's definition of "severe service" (which requires more frequent oil and filter changes) may be what you consider normal driving.

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Classified Marketplace

For Sale: 1983 528e, 5 speed, Sapphire Blue, power windows, locks, sunroof. A/C, cruise, new tires. 112,000 miles. \$5900 OBO. Sue or Gary Hartman 488-0301.

For Sale: 1980 745i turbo, mint condition. Automatic, Sapphire Blue, 2 way sunroof, new tires on factory alloy wheels. Four way stereo, ABS, 235 hp, 80,000 miles. Asking \$9,500 OBO. Rick Santos 885-2376 / 345-1413.

For Sale: Four BMW alloy wheels with Michelin 205-70HR 14s, 70% left. Fits 5, 6 and 7-series. \$375 OBO. Also, four Dunlop winter 195-60 15s w/studs, new! \$400. Call 584-7644 Mike.

For Sale: 1989 M3. White with black leather, 31,000 miles. \$22,000. 328-7593 Carl.

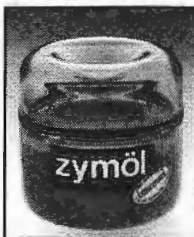
For Sale: 1974 2002tii, stick, beige. Recent paint job, Verdestein tires with 2 extra wheels with Pirelli studs. 100,320 miles, very clean. \$6500. Call 527-8825 or 324-6363.

For Sale: 1971 Datsun 240Z. \$2,600. License plate reads: "240PRUF". Custom paint: two tone red (Arrest Me red and Malaga red, with special pinstriping). Louvers and dual exhaust. Interior in very good shape, some rust on the back fenders. It's licensed through July of '92. New tires were put on last spring. Have had this car for 12 years and have never had a major problem. It runs and handles great and is very dependable. It has 163,000 miles and gets a regular tune up and oil change. I have all of the repair and maintenance receipts and used the same mechanics. My commute to work is very long, bought another car and never drive the 'Z'. Day (Mon-Fri) phone number: (206) 258-8551, or after 7:00 p.m. or weekends (206) 893-6685, Denise or Mike Roosendaal.

For Sale: 1976 3.0 Si Automatic transmission, air conditioning, mag wheels, sunroof, power windows. Four door sedan, black with red leather interior. This car has extensive recent mechanical updates of approximately \$9000 in last 35,000 miles. Total miles on car are 133,000. List of upgrades include: rebuilt engine core, front and rear Bilsteins, transmission masterkit, radiator, brakes, calipers, air flow meter, grille, manifolds, sunroof cables & bead. Records available to inspect the car. Moving, must sell. \$3500 525-2866.

For Sale: 1971 Bavaria 2800 - A classic still running strong! Needs body work. \$950/obo. Steve 547-3300.

Classified Advertising Policy: Classified ads are free to members in good standing (paid up dues). There is a \$5 fee to non-members. Photo classifieds are \$15 to members, \$20 to non-members. Ads will be run for two consecutive months, space permitting. *Zündfolge* staff reserves the right to edit all classified ads. Ads must be typed or neatly printed and sent to BMW ACA; P.O. Box 1259; Bellevue, WA 98009; Attn: Classified ads. Make checks payable to BMW ACA.



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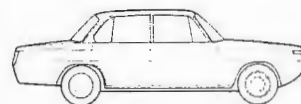
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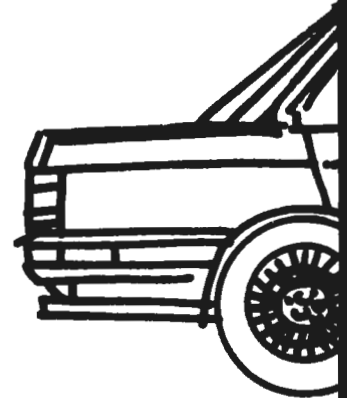
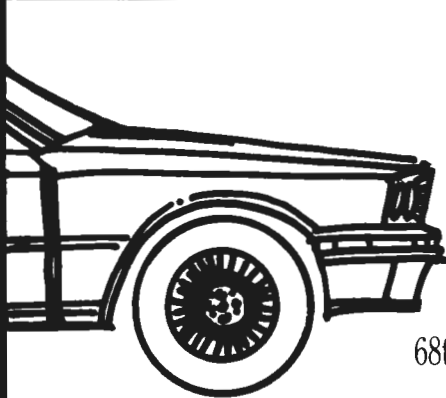
To get these discounts, the following rules **MUST** be followed. Members **MUST SHOW THEIR MEMBERSHIP CARDS BEFORE THE PURCHASE TRANSACTION**. Discounts **WILL NOT** be made after the sales form is filled out. There are **NO EXCEPTIONS** to this rule. Double paperwork costs the company money, just when the company is saving us money. So take your card and show it when you ask for the parts or service to protect this program for all of us.

BMW Seattle	10% on parts and service (714 E. Pike St., Seattle, 328-8787 sales, 328-2300 - service, 328-7788 - parts)
BMW Northwest, Inc.	10% on parts (75 and Bridgeport Way, Tacoma, 473-3212)
Hahn BMW (Yakima)	15% on parts and service (1201 S. 1st St. Yakima, 1-509-453-9171)
Bap-Geon of Seattle	20% on parts and accessories (1325 E. Madison St., Seattle, 322-4366)
Bap-Geon of Tacoma	Variable discounts depending on type of part or accessories (5002 S. Washington St., Tacoma, 475-9421)
TNT	25% (or more on larger orders) on parts and accessories (6717 Roosevelt Way N.E., Seattle, 524-5151)
JAM Engineering	10% discount on Weber carburetor replacement kits (PO Box 2570, Monterey, CA 1-800-431-3533)
Puget Sound Tire	Featuring Yokohama A008 & A001R, discount varies on different items (11011 Pacific hwy. South, Seattle, 763-1273)
Car-Fi Auto Stereo	10% on labor - discounts vary on type of equipment to be purchased, stereos, alarms, phones or detectors (16724 Aurora Ave. N., Seattle, 542-2139 or 13650 1st Ave. S., Seattle, 244-1662)
Bimmers Only	10-40% on O.E.M parts, independent service. Free set-back of service interval lights for DI wires (3 miles N.W. of Mill Creek at 14102 3rd Place W., Everett 743-2002)
German Car Specialists	15% on parts (12408 S.E. 38th, Bellevue, 644-7770)
Collision Craft, Ltd.	15% discount on deductible (9125 Willows Road, Redmond 883-8556)
RNR Automotive Refinishing	10% discount off insurance deductible, discounts available on other services (1508 - 128th Place N.E., Bellevue 453-2898)
AAA Fire and Safety	Wholesale prices on Halon fire extinguishers (3103 - 3rd Ave. N., Seattle, 284-1721)
Greenlake 1-Hour Photo	10% discount to club members (6806 East Greenlake Way North, Seattle, 526-5545)
Jessica N. Greenway Financial Planner	Complimentary consultation to club members (605 First Ave., Mutual Life Bldg., Suite 505, Seattle, 292-8483)
Shaw & Associates, CPA	10% discount to club members (1333 N. Northlake Way, Suite G, Seattle, 548-0102)
Walt's Radiator & Muffler	20% discount on all parts & labor, members must pick up a group discount card from a board member (18 locations, call 682-3784)
Minit-Lube	10% discount, 16 locations, oil analysis available (regional office, 527-5200)
Squeeky Clean Car Wash	10% on all services. All cloth system, no top brush, no finish damage (4111 NE 4th St., Renton Highlands, 255-4111)
Bavarian Motor Sports	10% discount on Alpina as well as routine maintenance parts and accessories, free technical advice (1812 Reliance Parkway, Suite A, Bedford, Texas, 1-800-ALPINA-1)

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- *Doug and Nancy Garvey*

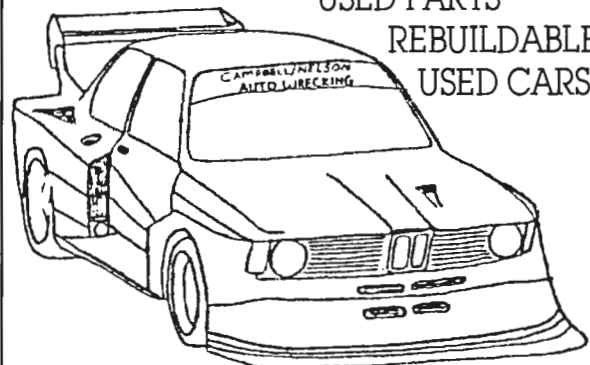
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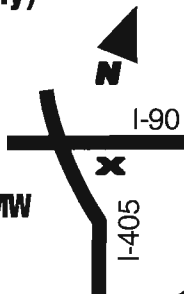
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